THE GLEANER COMPANY (MEDIA) LTD ADVERTISING & COMMERCIAL SERVICES



A member of the



MEDIA KIT CUTLINE

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ABOUT THE COMPANY

ADVERTISING & COMMERCIAL SERVICES

The Gleaner Company has the largest online news network in Jamaica having a global reach that encompasses our citizens, the Caribbean and the Diaspora through captivating stories, reporting, rich online media, multimedia and creative platforms that helps you to reach your audience and boost your business.



The Gleaner www.jamaica-gleaner.com









The Gleaner





ADVERTISING COMMERCIAL SERVICES

BRANDS

OUR





WHAT WE DO

- Target your audience through our data-driven advertising platform.
- Reach the masses anywhere, through a truly global medium.
- Measure the effectiveness of every dollar you spend.

ENSURE YOUR MESSAGE REACHES YOUR AUDIENCE!

Our flagship sites are Jamaica-Gleaner. com and Jamaica-Star.com however we provide advertising opportunities on all our platforms and social media pages.

SOCIAL MEDIA WEBSITE Instagram jamaica-gleaner.com Facebook jamaicastar.com Twitter flairja.com YouTube ADVERTISING **JOBSMART E-PAPER** PLATFORMS Career ads Gleaner Star NEWSLETTER

WEBSITE ADVERTISING

Targeted Spots – e.g. Home Page, Sports Page, Business Section Page,

Entertainment Section page etc.

Run of Site (ROS) - Anywhere on a specific site.

Run of Network (RON) – On all sites within the network.

AD IMPRESSIONS

CPM (Name Your Price), more popularly referred to as cost per impression, indicates that advertising is priced at a set rate for every thousand (1000) per impressions. An ad impression or view represents each time an ad is shown on our web page or mobile app to the user.



As low as US \$2.50 you can get 1000 impressions or US\$3.00 for home page ads.

ADVERTISING PRICING

We offer you a global reach, more exposure to your organization and provide you with a statistical report at the end of your campaign to show how successful the ad was. All ads are linked to landing pages of clients' choice at no additional charge. In addition, advertisers are encouraged to take advantage of the targeting options available.

THESE INCLUDE:

Geographic Targeting: Country, State (varies by country) city and some countries.

Device Targeting: Mobile or Desktop

Time of Day

Day of week



ADVERTISE with Jamaica's MOST TRUSTED ONLINE SOURCE. Everything news, sports, business, lifestyle, entertainment and commentary.





ADVERTISE with Jamaica's number one tabloid focusing on ENTERTAINMENT, LIFESTYLE and SPORTS.



GLEANER WEBSITE AD SIZES

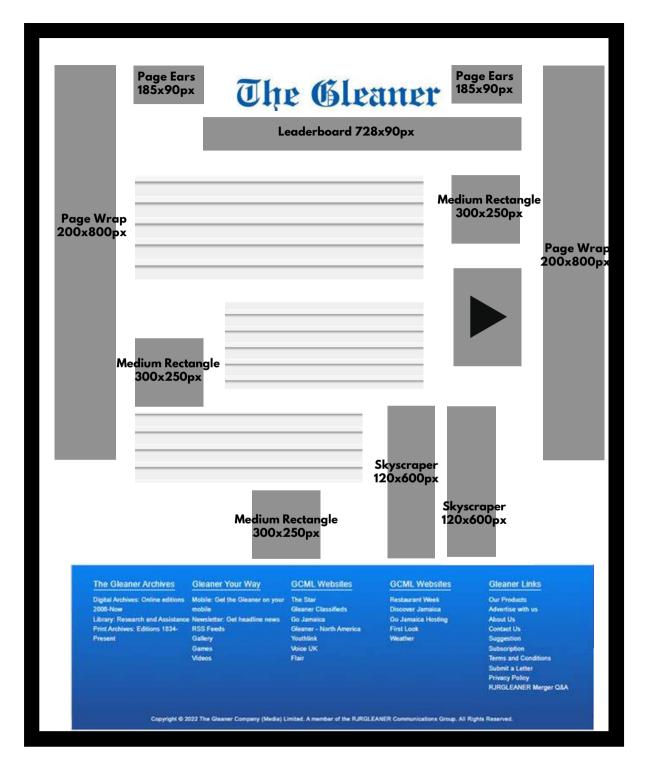
Ad Name	~	Dimensions	
Medium Rectangl	e	300x250px (Mobile Friendly	

Leaderboard	728x90px
Super Leaderboard	970x90px
Gleaner App	320x48px
Skyscraper	120x600px
Page Wrap	200x800px
Page Ears	185x90px



STAR WEBSITE AD SIZES

Ad Name 💌	Dimensions		
Medium Rectangle	300x250px (Mobile Friendly)		
Half Page	300x600px (Mobile Friendly)		
Leaderboard	728x90px		
Super Leaderboard 970x90px			
Billboard 970x250px			



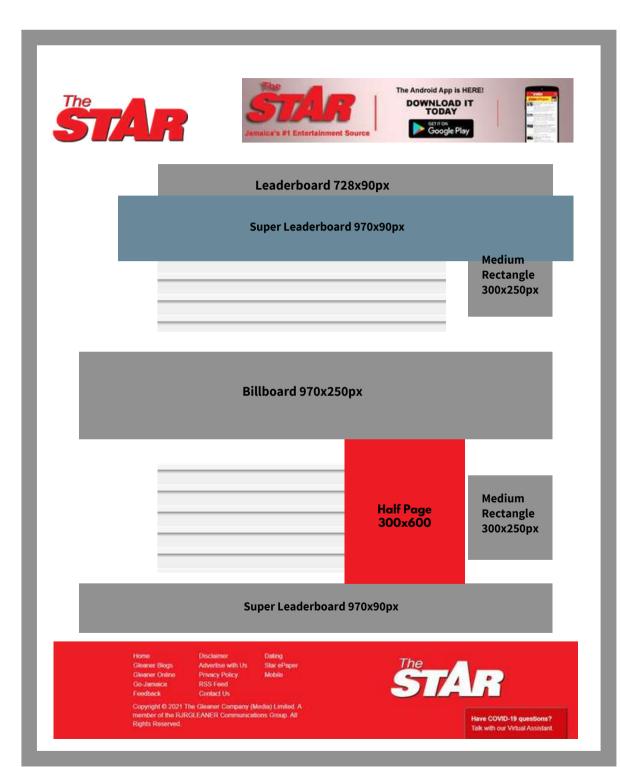


Ensure your ads are:

- ·Clean and crisp
 - Uncluttered
- Simple and easy to read
 Specific in messaging

Gleaner App 320x48px

*Image is nonrepresentational





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- ·Clean and crisp
 - Uncluttered
- · Simple and easy to read
- Specific in messaging

*Image is nonrepresentational

HOW PAGE WRAPS WORK

- Wrap spaces are in rotation and as such there are multiple advertisers per spot.
- Wraps are not scrollable and will remain at top of page even when page scrolled.
- Wraps only target desktop users which are 34% of GOL traffic.

- Ad size is 200x800 pixels
- Both sides of full wrap can have different but related images and script

Pictures and images

 are critical to the effectiveness of wrap ads

Wraps can be

animated (GIF)

All wraps receive 250,000 impressions (of other ad sizes) with each placement.

Section	USD\$ ▼	
Home Page	675	
Latest News	550	
Lead or News Story	450	
Sports, Ent. Or Business	350	
All other Pages	250	

Exchange Rate: USD\$150-JMD\$1



PAGE WRAPS LAYOUT

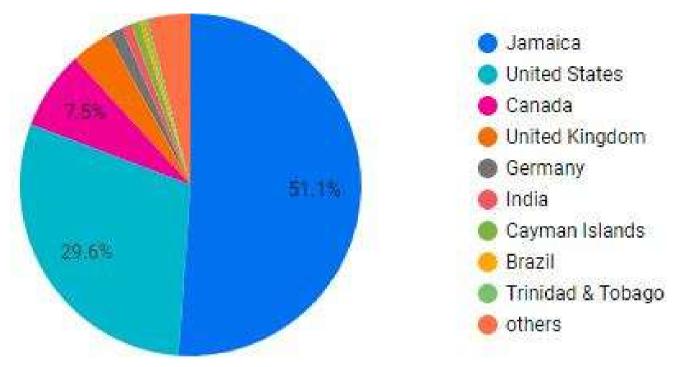


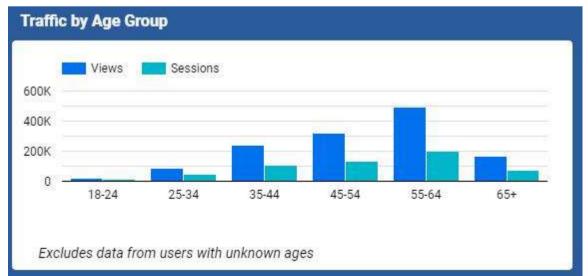
WEB ANALYTICS



STATISTICS PROVIDED FOR 1 YEAR PERIOD:
DECEMBER 2023

THE GLEANER GLOBAL WEB TRAFFIC



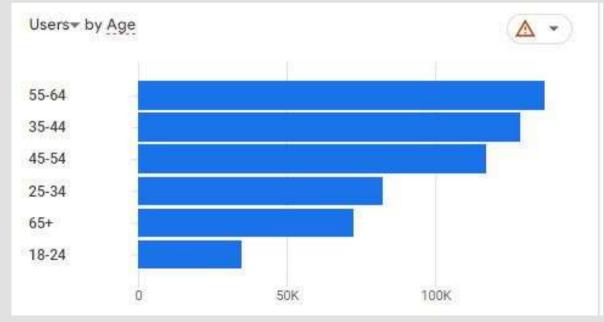


Source: Google Analytics

THE STAR GLOBAL WEB TRAFFIC



Users▼ by City	A *
CITY	USERS
Kingston	1.1M
New York	373K
Toronto	173K
London	155K
Montego Bay	107K
Miami	69K
Portmore	68K



Source: Google Analytics

MOBILE ADVERTISING

Mobile ads are small! It is best to have one message that is a call to action.

61% of global online traffic is derived from mobile users. PLACE YOUR MOBILE ADS to complete a holistic online campaign.

	MOE	BILE AD SIZES	
Ad Name	~	Dimensions	
Medium Rectangle		300x250px (Mobile Friendly)	
Half Page		300x600px (Mobile Friendly)	
Gleaner App		320x48px	

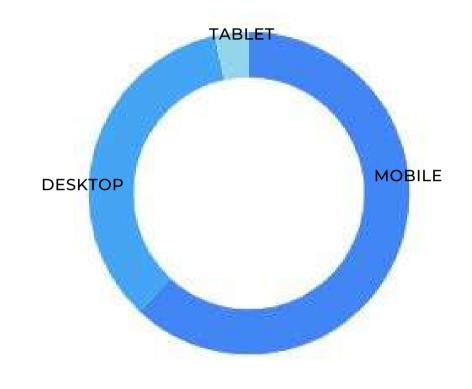








Sessions by device









Source: Google Analytics July 2023

POINTS TO BEAR IN MIND

- Always state a budget.
- Suggested campaign impressions start at 50,000 impressions a day.
- All ads can be targeted to Jamaica, US, UK or Canada.
 Targeted ads for Jamaica increase the chances of the ads being seen locally.
- Ads can also be Mobile targeted (61% of Gleaner traffic is Mobile).
- Ensure all ad sizes are correct
- Ads should use the ration 3:1 and must have a Call To Action [CTA].
- Provide a URL or landing page (active website) for all Ads.
 One can also be designed by us.



SAMPLE REPORT

IMPRESSIONS

	Date/Time generated	21 January 2022	00:54:52 EST	7
	Publisher network name	Gleaner Online, Gleaner Company Limited		campaign info
	Date range	02-Jan-2022 - 03	-Jan-2022	
	Report type	Historical		J
	Creative	Date	Ad server impressions	Ad server clicks
	Christmas-Message-320x48px	02/01/22	9	0
	Christmas-Message-320x48px	03/01/22	10	0
	Christmas-Message-300x600px	02/01/22	174	0
	Christmas-Message-300x600px	03/01/22	423	0
	Christmas-Message-120x600px	02/01/22	6,126	2
ad sizes -	Christmas-Message-120x600px	03/01/22	7,742	4
	Christmas-Message728x90px	02/01/22	31,140	38
	Christmas-Message728x90px	03/01/22	37,514	46
	Christmas-Message300x250px	02/01/22	31,893	41
	Christmas-Message300x250px	03/01/22	34,995	38
	Total		150,026	169
	ca	mpaign impressions		

Our reports show the ad type/size and the amount of impressions and clicks your ad received



ADVERTORIALS



Advertorials online are designed to replicate the print concept where the article is designed to imitate the style and presentation of a Gleaner article with content dedicated to promoting the clients' product/s or service/s.

Sections	*	USD\$	¥
News		450	
Business, Entertainment or Sports		300	
All Other Sections		200	
Social Media Promotion Add on		200	
includes IG Story, IG Feed Post, FB Story, FB Fe	ed Post & Twitter		

ADVERTORIAL GUIDE



THE FOLLOWING FEATURES DENOTES WHAT IS AN ADVERTORIAL

The content is 100% the responsibility of the client.

The content word count is set at 700 words per advertorial.

Picture limit is 5; which is to be added at the top of the article.



CONTENT GUIDELINES/ REVIEW PROCESS

The Gleaner reserves the right to request proof of authorization for images submitted. All advertorial content may be vetted to exclude libellous content.

The Gleaner reserves the right to decline the whole or a portion of any content based on libellous content.



REVIEW PROCESS FOR ADVERTORIAL CONTENT

The content cannot contain the following:

- Images of competing brands or logo etc
- Disparage competitors brands or service

ADVERTORIAL GUIDE: BLACKLIST CONTENT

- Adult-orientated content; pornography; sexual or sexually suggestive content where the male or female body is depicted in such a way that may be considered inappropriate for children;
- Alcohol; tobacco; illegal drugs;
- Gambling content;
- Online games; competitors in the online games sector such as casual or skilled gaming websites displaying free or paid-for games;
- Disreputable dating sites;
- Defamatory content; hate speech; profanity, including offensive or distasteful content;
- Unlawful activity, including piracy, crime, and terrorism.
- Violence, including (but not limited to) assault, torture, abuse, rape, murder, self-mutilation, suicide or suffering of any kind;
- Weapons, including firearms;
- Diet and weight loss pills etc.

E-PAPER

The Gleaner E-PAPER app is superfast, easy to use and gets you right to the news you want!

The e-paper is a complete digital version of the print edition of your favourite paper, The Jamaica Gleaner Newspaper.

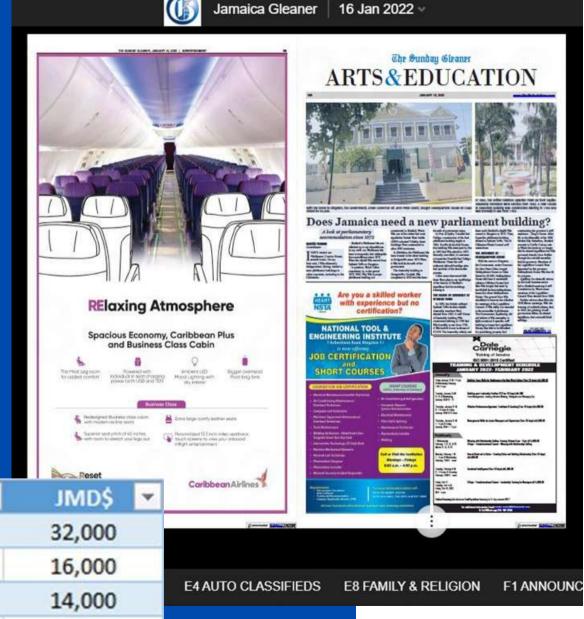
This app aims to replicate the experience that our readers enjoy as they read our print papers.

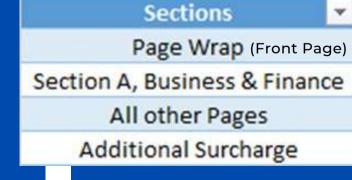


STAR - over 77,000 subscribers



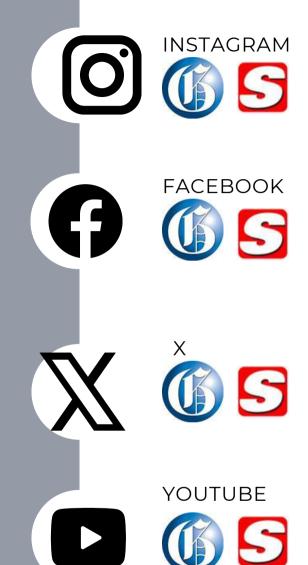






5,000





SOCIAL MEDIA ADVERTISING

YOU HAVE THE FREEDOM TO CHOOSE YOUR PLATFORM.

ADVERTISE on the largest social media network reach in news media.

SOCIAL MEDIA GUIDELINES



Advertisements being posted on the Gleaner's social media pages namely; Facebook, Instagram, Twitter, YouTube, TikTok and LinkedIn must comply with all listed guidelines:

- The Gleaner Company (Media) Limited reserves
 the right to refuse particular ads on the basis that
 it discredits the Company's brand name and
 image.
- All advertising content must be submitted at least 24 hours prior to the desired posting time to allow for proper vetting of ads and adequate preparations.
- All posts will be tagged as 'Sponsored Content', 'Ad' 'Sponsored Post' or 'Paid partnership'.
- Ads are to be sized as per respective platforms.
- Advertisers can select their preferred date, time and platform for posting.
- Please note that all Social Media ads are to be paid for upfront before placements or unless otherwise agreed upon.

SOCIAL MEDIA GUIDELINES



A detailed Prohibited Content listing can be provided for more clarity on unacceptable ads on the Social Platforms.

- All Story Posts will remain on respective Platforms for standard 24hrs, while Feed/Wall Posts will be removed after 30 days.
- For the posts targeting polls, questions and answers will be provided by the advertiser for persons to select from.
- Analytics can be requested and sent 24 hours after every campaign to the advertiser.
 Please note there is a 3-week window to request stats.
- The audience for The Star and The Gleaner differ. Hence, while some ads may be suitable for The Gleaner others could only be suitable for The Star.
- Comply with all applicable laws and regulations, including ensuring that you provide all necessary disclosures to people using the platform, such as any disclosures needed to indicate the commercial nature of the content.



Get more eyes on your ad with a

PINNED POST

GET YOUR ADS ON TOP!!
PROVEN RESULTS-DRIVEN
METHOD!

CONTACT US NOW TO GET STARTED VIA THE INFO BELOW: 876-932-6297 876-551-6226 golsales@gleanerjm.com OR contact your Gleaner Rep



ADS ARE PINNED FOR 24HOURS

\$17,250+GCT

SOCIAL STATS Gleaner

AS AT DECEMBER 2023 (30 DAYS)

INSTAGRAM

Followers -763k Reach- 716K Profile Visits - 363K

FACEBOOK

Followers - 808K Reach - 1.8M Engagement - 261k Profile Visits - 249K



X

Followers - 423k Tweet Impressions - 11.5M

YOUTUBE

Subscribers - 224K Views - 287K Impressions - 2M



SOCIAL STATS Star

AS AT DECEMBER 2023 (30DAYS)

INSTAGRAM

Followers - 1.053M Reach - 845K Profile Visits - 200K

FACEBOOK

Followers - 647K Reach - 1.4M Engagement - 112K



X

Followers - 280K Tweet Impressions - 2M

YOUTUBE

Subscribers - 165K Views - 295K Impressions - 2.3M



SOCIAL MEDIA PRICING

JAMAICA GLEANER & JAMAICA STAR

INSTAGRAM, FACEBOOK, X

Feed Post - USD \$70/JMD \$10,500 Story Post - USD \$84/JMD \$12,600

PINNED POST - JMD\$17,250 STORY HIGHLIGHTS - JMD\$15,000

YOUTUBE

Logo Placement - USD\$450
Product Placement - USD\$450
Mentions - USD\$50
Sponsored by- USD\$50
Tickers - USD\$100
Video Ads - USD\$150
Links in Video - USD\$100





*Add GCT

JOBSMART

Place your career ads on our Jobsmart platform!

Send the details of your job posting to us as a worded document and we will list it for you!

JMD\$20,250 for 1 week placement

Alternatively, if you've placed a career ad in the print paper, you can do a Jobsmart career or social media add-on for only JMD\$7,000

https://go-jamaica.com/jobsmart/index.php



PLACE YOUR
CAREER AD IN
THE GLEANER
AND GET
YOUR
Online CAREER
ADD-ON FOR
ONLY \$7,000

LET'S GET DIGITAL!

QR CODES

MARKETING IN THE DIGITAL AGE





A QUICK RESPONSE code is a type of barcode that contains a matrix of dots. It can be scanned using a QR Scanner or a smartphone with a built-in camera. Once scanned your phone or tablet opens a URL in your phone's web browser.

Once the QR Code is scanned on a print ad it will redirect to the URL of choice for the client whether a website, social media pages or a temporary landing pages (developed by us, at a charge) can also be used.

The QR Code stays active on all print ads. Can also be placed online.



CURRENT PRINT AD



QR CODE ADDED TO PRINT AD

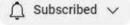






JAMAICA NOW: Heavy rain across Jamaica | Harsher penalties for bomb threats | Murder convict sorry

Jamaica Gl... 224K subscribers



PRICING

GLEANER MINUTE: Airs Monday-Thursday

JAMAICA NOW: Recap of the week's happenings. Airs Fridays

USD\$100/JMD\$15,000 PER PLACEMENT

YOUTUBE TICKERS

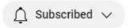
KEEPS YOUR INFORMATION IN A CONSISTENT STATIC MESSAGE ON THE BOTTOM OF THE NEWS SEGMENT.

Search



THE GLEANER MINUTE: Deadly Clarendon love triangle, Prof Winston Davidson dead | Elaine joins Elite











IAMAILA GLEANE **NFWS**





OVER 30,000 SUBSCRIBERS TO OUR EMAIL LISTING!

Advertisers can choose from a contracted period of 52 weeks, 26 weeks or 13 weeks

PRICING: \$6,000JMD/\$40USD per week



- Artwork must be sized to 300x250 pixels (jpeg/png).
- You unlock a world of opportunity by including hyperlinks and calls-toaction for your readers to take immediate action!
- The newsletter is formatted in a continuous, vertical single column.
 Reader begins at the top and scrolls down as they read further.
- As the advertiser, you can be confident that your content is delivered daily, allowing you to be precise on timing.

Consistent avenue to touch your prospects/clients in a friendly nonintrusive way!

WEB SERVICES

WEBSITE HOSTING

Signature Hosting is a revolutionary Internet hosting service with unparalleled flexibility.

The service includes Webmail with a robust, easy-to-use interface.

The platform delivers a level of security and customer privacy and is best suited for shared hosting customers, but the service will expand so that you can easily migrate any customer from a simple site to a much more complex solution.

99.9 % Uptime Guarantee backed by a service level agreement. What's more, our servers are housed in state-of-the-art data centers.

SSL CERTIFICATE

SSL(Secure Sockets Layer) Certificates protect your customer's personal data including passwords, credit cards and identity information. Getting an SSL certificate is the easiest way to increase your customer's confidence in your online business.

- 1. SSL boosts customer confidence More and more customers are actively looking for the SSL lock icon before handing over sensitive data. Get an SSL certificate to increase your customer's trust in your online business.
- 2. Better SEO rankings Google gives higher rankings to websites secured with SSL certificates. Which means SSL certificates are important if you're serious about your online business.

EMAIL HOSTING



Beautifully designed and delivered with the power of OpenXchange. You can also access your email on your smartphone or tablet.



Inbuilt Virus Protection

Our advanced anti-virus technology secured your inbox and ensures that you are protected from downloading malware and viruses.



100% Uptime And Security

Our high-end NetApp mail storage guarantees zero data loss and redundancy, along with 100% network uptime.



Calendars, Contacts And Tasks

Manage contacts, create to-do lists and keep track of all your meetings in one place with OpenXchange's productivity tools.



EMAIL HOSTING



5GB Storage Plus Backup

In addition to 5GB mail storage your emails are backed up in our state-of-the-art infrastructure so that you never lose important mails.



Social Media In Your Inbox

Now view your Twitter, Google+ feeds in your inbox itself.

OpenXchange brings all your social media under one roof.

Allow our skilled team to BUILD your ONLINE IDENTITY and use our resources to host and maintain your site, develop your blog and optimize your searchability online.

WEBSITE DEVELOPMENT AND MAINTENANCE

GO-JAMAICA can handle every step of your web site design and development project.

Beginning with a thorough understanding of your objectives, your site is mapped out from initial deployment to a fully featured realization of your internet vision.

We will work with you to gather your content and then highlight your message with the best in graphic design, created by our talented designers, wielding the latest in web publishing tools.

You can expect a cost effective high impact site, guaranteed to satisfy your target audience, and yield maximum return on investment.

GOLSERVICES.COM





STREAMING OPTIONS

Let us Stream your event on any one of our Digital Platforms and bring more visibility, access and brand awareness to your product or service.

Streaming can be done on our websites, Instagram, Facebook or YouTube pages.



Streaming can be Live or via upload of a pre-recorded webinar.

Stream Keys for specific platforms are to be provided to facilitate streaming.



STREAMING NOTES

- Clients need to have a hosting platform.
- Clients must be producing the event.
- The pre-recorded version must be edited before being submitted for upload.
- Clients must send Ads over 48 hrs before Live airs. We then redirect ads to a URL for hosting.
- Ad sizes are 200x800, 350x250, 726x90, 970x250.
- In the event the client wants us to produce the event they must communicate 3-4 weeks beforehand and further information will be sent for review



LIVE STREAM

USD\$770/JMD\$115, 500 (Includes Advertising)

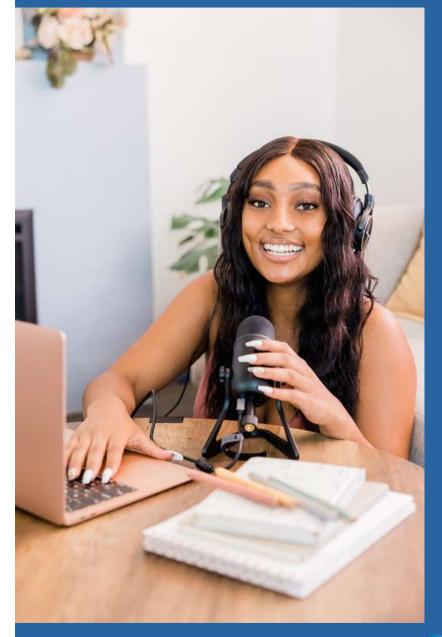
Each additional Hosting Platform USD\$95



LIVE SUPPORT

IG, FB, Twitter Feed Post - USD \$70/JMD \$10,500

IG, FB Story Post - USD \$84/ JMD \$12,600





JAMAICA-GLEANER.COM

ONLINE ADD-ONS TO OUR WEBSITE & SOCIAL MEDIA

- Advertisers are able to place their print ads as an add-on to our website and social media
- Ads need to be resized to 300x250, 120x600 and 728x90px.
- A URL needs to be provided to redirect ads.

ADD-ON PRICING

- Tier 1 Basic JMD\$9,375 which is 25,000 impressions
- Tier 2 Standard JMD\$18,750 which is 50,000 impressions. This is the normal suggested daily start to all campaigns.



WWW.GOLSERVICES.COM

SUPPLEMENT UPLOADS

TO OUR WEBSITE

- Advertisers are given the added bonus of having their supplements uploaded to a digital version and viewed on our website.
- This is an Add-On service and is priced as stated below.
 - JMD\$21,000 per digital upload product.





HTTP://GO-JAMAICA.COM/SUPPLEMENT/

Please note all prices attract a 15% GCT.

Prices are subjected to change without notice.

All Digital prices are quoted in USD and are calculated at the current rate of JMD\$150 to USD\$1

DISCLAIMER



CONTACT US TO BOOK YOUR ADS OR FOR INQUIRIES

E-MAIL: golsales@gleanerjm.com

PHONE:

(876) 932-6297 (876) 551 - 6226 Or contact your Gleaner Representative

ADDRESS:

7 North Street, Kingston, Jamaica W.I

WEB:

www.jamaica-gleaner.com www.jamaica-star.com www.golservices.com www.go-jamaica.com



A member of the

RIRGLEANER
COMMUNICATIONS GROUP

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ADVERTISING & COMMERCIAL SERVICES