

2020 SABR Annual Report
Appendix 3: Friends of SABR Report

The Friends of SABR was formed in 2019 to identify members who could collectively “open doors” to donors and provide advice and counsel in the identification, cultivation and solicitation of expanded funded sources.

The 11 volunteer members of the FOSABR have had five meetings in the past fiscal year, in person, by conference call and by Zoom. Ed Fong of the group has provided direction in establishing a set of metrics for past fundraising efforts and a “dashboard” to monitor progress in the current year.

Jeremy Beer and Phil Bolda have maintained ongoing contact with Scott Bush and Ben Rose to provide a sounding board and strategic advice. Jeremy also provided a fundraising event opportunity through the launch of his new book.

Members of the group have also made calls and maintained contact with donors throughout the year. The year ahead will bring greater involvement in identifying foundation funding and including planned giving information in communications with donors.

— **Ben Rose**