

## TELX PARTNERS WITH GERMAN HUB PROVIDER ANCOTEL TO PROVIDE VIRTUAL CONNECTIONS BETWEEN U.S. AND EUROPE

### **Key Highlights:**

- Provides customers virtual presence in New York City, NY, USA and Frankfurt, Germany.
- Leads to lower capital and operations expense for customers
- Provides alternate traffic route to Asia through a new landline in Russia
- Easily scalable port sizes to meet customer needs.

Frankfurt, Germany, October 22, 2008 – Telx, a leading provider of carrier-neutral interconnection and co-location in North America, and ancotel GmbH, operator of the largest telecommunications and data hub in continental Europe, recently launched a new partnership to offer virtual points of presence for telecommunications and data carriers, ISPs, and enterprises at two of the most important co-location and interconnection centers in New York City, Telx's 60 Hudson Street and 111 8th Avenue locations. The new service, called a Virtual MeetMe Room, allows customers with physical presence in Telx's New York facilities to connect to carriers, service and content providers, and enterprise networks at ancotel's Kleyer 90 facility in Frankfurt, without investing in a physical point of presence. The service is bi-directional: customers in ancotel's Kleyer 90 facility in Frankfurt can easily access U.S. partners through the service as well.

The Virtual MeetMe Room service offered by Telx and ancotel is a flexible and cost-effective way for New York-based customers to connect to European networks without investing in a physical point of presence (PoP), saving both capital and operating expense. In addition, a connection between the three VMMR platforms in New York, Frankfurt and Hong Kong offers Telx's New York-based customers an alternate route for connections between North America and Asia, via a landline in Russia.

The new service also allows Telx and ancotel to provide scalable service based on customers' needs, ranging from E1/T1 to STM64/OC-192 and from 1MB to 10G Ethernet ports, with customers choosing among transit carriers. The VMMR offering also allows telecommunications and data carriers to make conversions between the European standard, SDH, and the North American SONET standard. This takes place on the existing Telx virtual platform, Virtual Exchange.

Telx and ancotel announced the new service at cnX2, a carrier networking event in Frankfurt held October 20-22, 2008. The new vmmr platform at the Telx headquarters in New York will be set up and managed by ancotel, and operated by Telx.

### About Telx

Telx is a world-class leader in providing interconnectivity solutions through their network-neutral and network-rich co-location facilities. With over a dozen facilities in North America, Telx offers cost-effective networking solutions for customers to seamlessly access diverse global networks and exchange information in a secure and reliable environment. Over 600 leading telecommunications carriers, ISPs, content providers and enterprises rely on Telx's world-class team to support their mission-critical global infrastructure needs and to create a global connectivity

marketplace to dramatically expand their business growth opportunities. Telx is a privately held company headquartered in New York City with facilities in New York, Atlanta, Chicago, Dallas, Los Angeles, San Francisco, Santa Clara, Miami, Phoenix, Charlotte, and Weehawken, NJ. For more information about Telx, visit [www.telx.com](http://www.telx.com).

#### About ancotel

ancotel GmbH, headquartered in Frankfurt am Main, operates the largest and most significant telecommunications and data hub in continental Europe. ancotel provides international carriers and providers with a central and high-performing marketplace for their broadband and communication services. As an independent company, ancotel is a leading provider of services involving carrier-neutral co-location, telehousing and interconnection. Founded in 1999, ancotel now encompasses more than 300 telecommunications and data carriers. Telephone and internet providers are linked with one another through the physical and virtual ancotel meetme rooms (mmr), and use them to conduct their operations. In addition to its traditional physical cross-connections using fiber-optic, coaxial and twisted-pair copper cables, ancotel also relies on virtual mmr platforms and managed services. In addition to its headquarters in Frankfurt, ancotel also has branches in London and Hong Kong. ancotel's more than 300 reference customers include Arcor, BT, Cable & Wireless, Claranet, Colt, DE-CIX, Deutsche Telekom, Deutscher Wetterdienst, Elion, Flag Telekom, France Telekom, Kabel Deutschland, KPN, KT, ReTN, Swisscom, Telecom Italia, Telefonica, Telekom Austria, TeliaSonera, Teo, T-Systems, TU Darmstadt, VSNL and Wnet.

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