

Union Pacific in Arkansas

2011 FAST FACTS

Miles of Track	1,327
Annual Payroll	\$202.6 million
In-State Purchases	\$34.3 million
Capital Spending	\$109 million
Employees	2,688



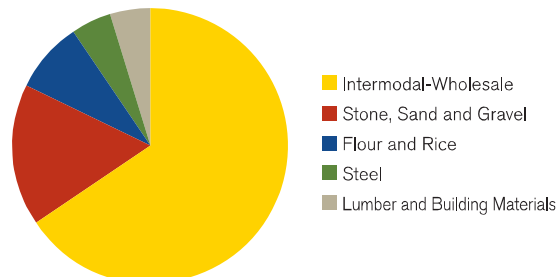
RAIL CARS ORIGINATED IN ARKANSAS

2007	315,158
2008	290,565
2009	210,082
2010	251,584
2011	241,496

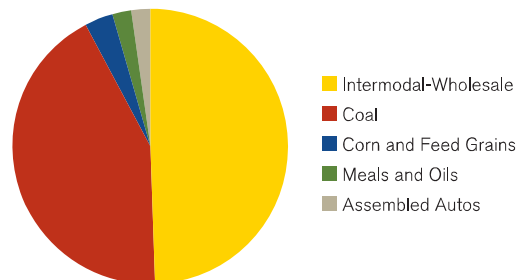
RAIL CARS TERMINATED IN ARKANSAS

2007	414,303
2008	387,384
2009	314,241
2010	356,396
2011	341,698

TOP FIVE COMMODITIES SHIPPED IN 2011 (BY VOLUME)



TOP FIVE COMMODITIES RECEIVED IN 2011 (BY VOLUME)



Union Pacific in Arkansas

Union Pacific is Arkansas' largest railroad, serving the food processing, forest products and poultry industries. Major commodities hauled by Union Pacific include soybeans, cotton, rice, bauxite, manganese and glass. In addition, the railroad is a vital link for western coal used by local electrical generating plants.

Union Pacific's operational hub in Arkansas is in North Little Rock, where the railroad operates the Downing B. Jenks locomotive repair shop—the largest and most modern on the system. North Little Rock is also home to Union Pacific's second-largest freight car classification yard.

Beyond North Little Rock, Union Pacific operates a \$70 million state-of-the-art, 600-acre intermodal facility at Marion (10 miles west of Memphis) and a classification yard at Pine Bluff.

Union Pacific in Arkansas (cont.)

Amtrak operates passenger train service over Union Pacific's main line through Arkansas, connecting St. Louis and Texas.

Union Pacific invested more than \$427 million in Arkansas transportation infrastructure from 2007 to 2011.

Union Pacific's Arkansas heritage

Arkansas' first railroad, Cairo and Fulton Railroad, was chartered in 1854, but the Civil War delayed construction for 17 years. After the war, the reorganized Cairo, Arkansas and Texas Railroad (CA&T) built track from the Missouri state line to a point just north of Newport, Ark. In 1873, the first through train traveled from Little Rock to St. Louis. CA&T eventually became part of Missouri Pacific Railroad Co.

The former St. Louis Southwestern Railway, also known as the Cotton Belt, is another major component of today's Union Pacific Arkansas lines. Founded in 1871, Cotton Belt traces its origins to Tyler, Texas. After a series of reorganizations, Southern Pacific obtained control of Cotton Belt in 1932.

Union Pacific acquired Missouri Pacific in 1982 and Southern Pacific in 1996, resulting in main lines running roughly parallel northeast-southwest through Arkansas.

Supporting the communities we serve

In 2011, Union Pacific provided nearly \$350,000 to charitable organizations in Arkansas communities through a combination of the Union Pacific Foundation, matching gifts and corporate contributions. The Union Pacific Foundation is the primary philanthropic arm of Union Pacific Corporation and has distributed funds since 1959 to qualified organizations in communities served by Union Pacific.

America's premier railroad

It was 150 years ago that Abraham Lincoln signed the Pacific Railway Act of July 1, 1862, creating the original Union Pacific. One of America's iconic companies, today Union Pacific Railroad is the principal operating company of Union Pacific Corporation (NYSE: UNP), linking 23 states in the western two-thirds of the country by rail and providing freight solutions and logistics expertise to the global supply chain. From 2000 through 2011, Union Pacific spent more than \$31 billion on its network and operations, making needed investments in America's infrastructure and enhancing its ability to provide safe, reliable, fuel-efficient and environmentally responsible freight transportation. Union Pacific's diversified business mix includes Agricultural Products, Automotive, Chemicals, Energy, Industrial Products and Intermodal. The railroad serves many of the fastest-growing U.S. population centers and emphasizes excellent customer service. Union Pacific operates competitive routes from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways.

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