

Batumi

Tbilisi

[TBS]

TBILISI AIRPORT

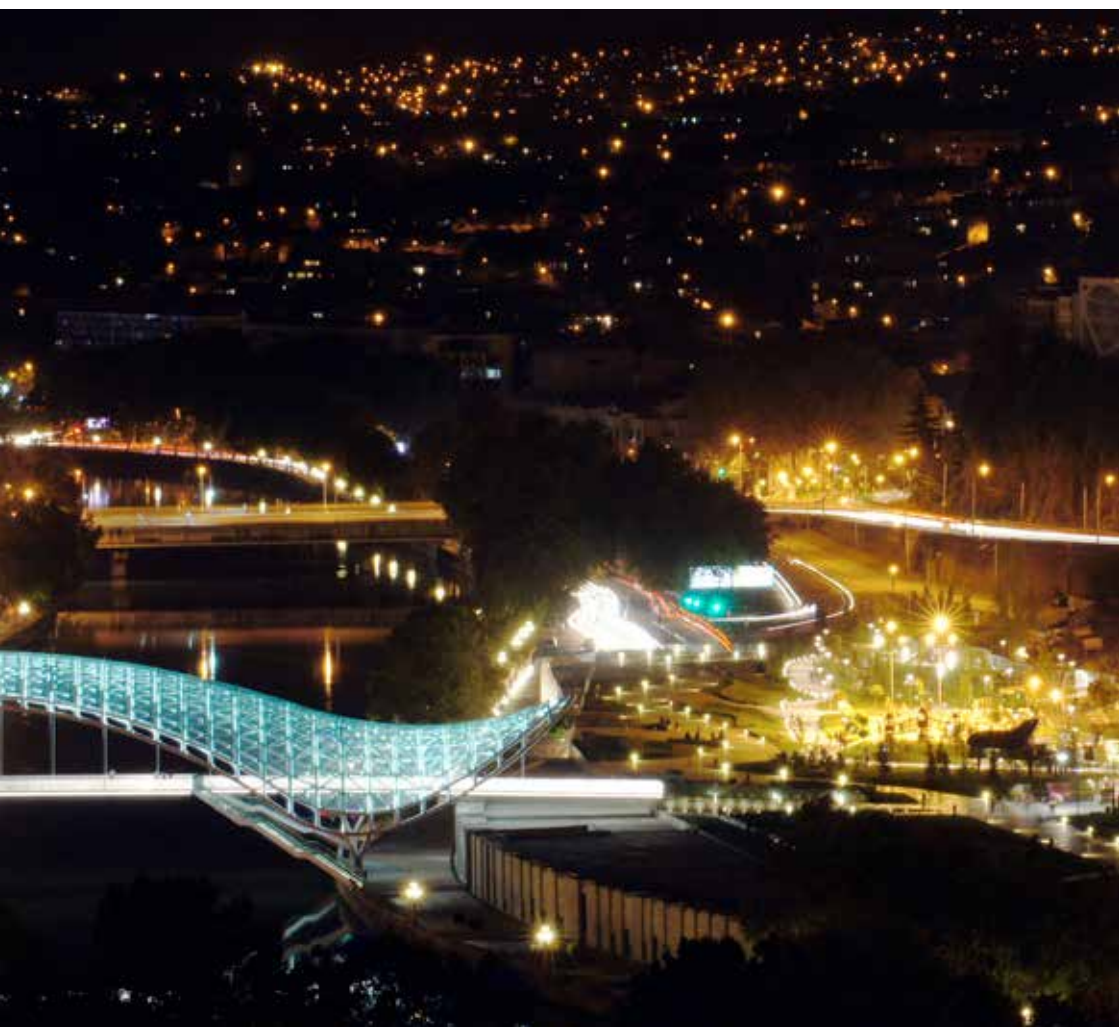
[BUS]

BATUMI AIRPORT

Tepe Akfen
TAV
Airports

Live, Smile and Fly!

TBS & BUS BACKGROUND



TBS, located in the capital city Tbilisi; and BUS, located in the city of Batumi on the Black Sea coast in the south west of Georgia, are the only international airports in the country, serving as the gateways of Georgia to the world.

Operator of 11 airports worldwide, **TAV Airports** operates **Tbilisi and Batumi International Airports** since 2005.



TBILISI HAS A CONVENIENT LOCATION



Tbilisi is the capital city of Georgia hosting the Government and all foreign embassies. It is strategically located at the crossroads of trade at the center of highway and railway networks of the Caucasus region. 1.5 million people reside in Tbilisi.

With its state-of-the-art design, infrastructure and latest technology employed, TBS serves the region as a gateway to the Caucasus.

TBS CATCHMENT AREA	
Driving Time	Population
30 min	1.5 million
60 min	4.0 million
120 min	6.0 million

TBS passenger traffic originates mainly from the neighboring countries and some European origins:

TBS TRAFFIC BY COUNTRY	
Country	Traffic Share
Turkey	24%
Ukraine	19%
Russia	9%
Germany	7%
Azerbaijan	4%
Czech Republic	4%
Others	33%



BATUMI OFFERS THE BEST OF BLACK SEA RECREATION



Batumi, located on the south west Black Sea region of the country, is the tourism center of Georgia. Visitors may enjoy the glamorous land cover, refresh in the soothing botanical park or try their luck in the casinos. The resorts and five-star hotels are at your disposal for a comfortable accommodation.

The large port and strategic position on the railway network also make Batumi an important commercial center on the Turkish – Georgian border.

Batumi Airport's (BUS) passenger traffic originates mainly from the neighboring countries and some European origins:

BUS TRAFFIC BY COUNTRY	
Country	Traffic Share
Turkey	56%
Ukraine	20%
Belarus	12%
Russia	6%
Others	6%



TBS & BUS OFFER LOW OPERATING COSTS



Tbilisi (TBS) and Batumi (BUS) International Airports appreciate and support all airlines interested in new routes in strategic markets by offering discounted ground handling prices.

Depending on the route growth in question, airlines may be eligible for various additional backing in terms of financial or PR support.

Airport charges for TBS and BUS are as follows:

	TBS	BUS
Landing Charge		
International	7.5 USD / ton	7.5 USD / ton
Parking Charge		
Passenger Flights - 3 hours free	1.5 USD/ton	-
Passenger Charge		
International	22 USD	12 USD
Transit / Transfer	6 USD	7 USD

High ticket fares promise high yields for airline operations.

AVERAGE ONE WAY TICKET FARE		
Destination	TBS	BUS
CIS	€ 142	€ 136
Western Europe	€ 232	€ 207
Eastern Europe	€ 142	€ 146
Middle East	€ 184	€ 171

TBS & BUS ARE NEW AND EFFICIENT AIRPORTS



Tbilisi (TBS) and Batumi (BUS), with their state-of-the-art terminals, offer smooth operations for any type of aircraft. Equipped with the latest technology, TBS and BUS International Airports offer a turnaround **time of 35 and 40 minutes** respectively that **saves considerable time and money** per aircraft.

AIRPORT FACTS AND FIGURES		
	TBS	BUS
Terminal Capacity	2.8 million	0.6 million
Terminal Area	25,000 m ²	4,000 m ²
Runway Length	3,000 m	2,500 m
Check-in Counters	24	6
Boarding Gate	5	2
Baggage Claim	3	1



TBS OFFERS HIGH STANDARDS IN CARGO BUSINESS



Commanding a strategic position with easy access to sea-air transportation centers, railway and trucking networks, **Tbilisi Airport (TBS) has all the potential necessary to become the cargo distribution center of the Caucasian region.**

Having latest technology cargo handling infrastructure and a well-trained staff, **TBS is the most secure cargo center of the Caucasus region.**

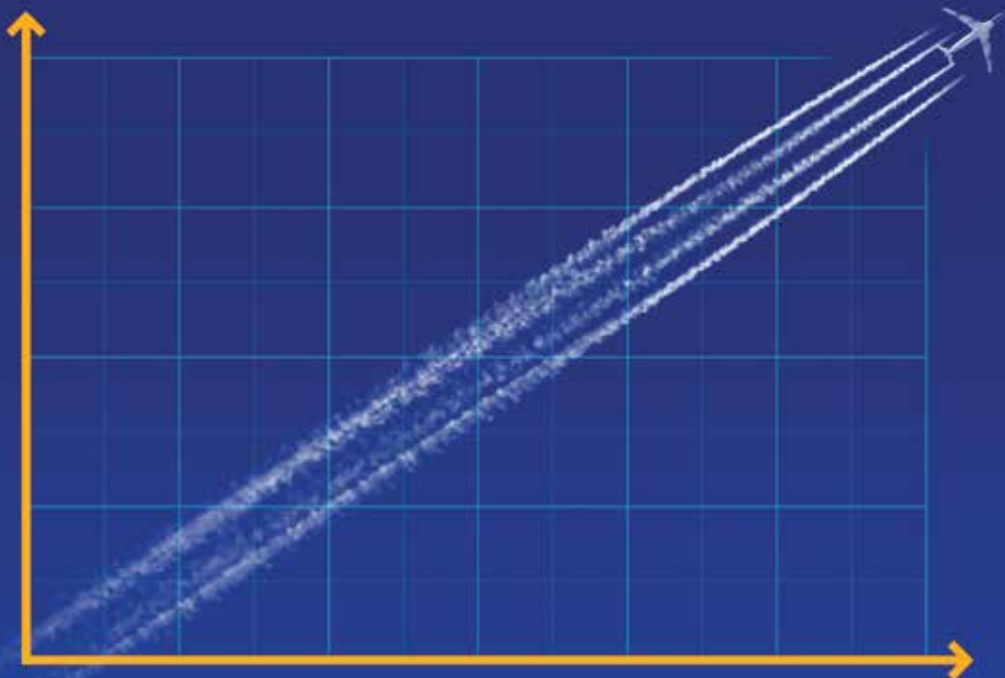
TBS CARGO FACILITY FACTS	
Storage Areas	m ²
Main Storage Areas	1,070
Storage Rooms	105
Open Area for Temporary Storage	3,250

In 2011, the following cargo airlines operated scheduled flights to TBS:

CARGO AIRLINES SERVING TBS
Turkish Airlines Cargo
Cargolux
Global Supply Systems
Silkway Cargo
Deta Air
Mega Aircompany



TBS HAS A GROWING TRAFFIC

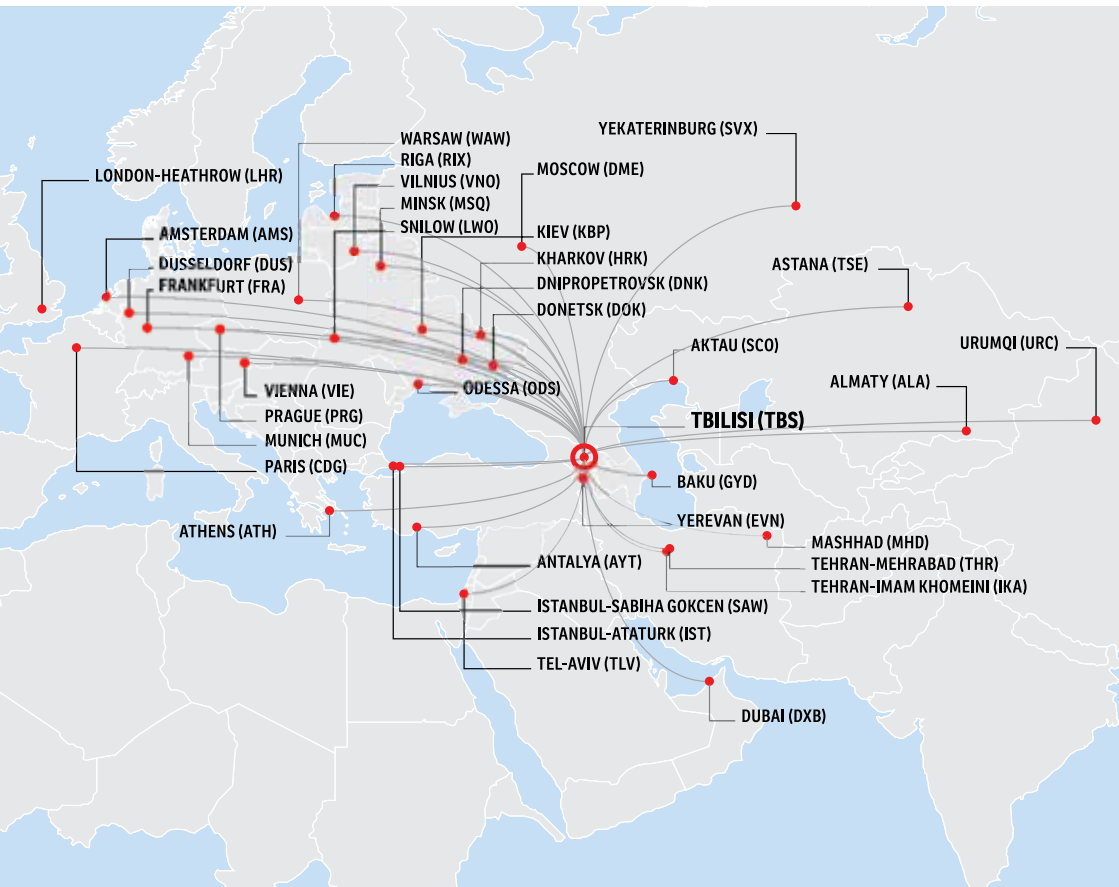


Tbilisi Airport traffic increased 29% in 2011, reaching 1.1 million passengers; whereas Batumi's traffic increased 51%, handling 134 thousand passengers.

35 destinations are served direct from TBS, including major hubs such as Paris, Munich, Frankfurt, London, Dubai and Amsterdam. The number of non-stop destinations exceeds 40 with the charter flights in summer months. Services to Russian destinations will gradually resume as disputes are clearing between two countries.

China Southern's Urumqi, Flydubai's Dubai, Air Astana's Almaty, and Ata Airlines Tehran operations from TBS are among the new routes added to TBS network in 2011.

TBS's International Route Network (Summer 2011)



TBS & BUS ARE OPERATED BY EXPERIENCED MANAGEMENT WITH REGIONAL KNOW-HOW



TAV Airports has been operating Tbilisi (TBS) and Batumi (BUS) Airports since 2005. Having established itself as an international brand with its ever increasing business volume and successful projects in the three continents, TAV Airports serves more than 450 thousand flights by 300 airline companies and 53 million passengers each year. TAV Airports is the leader in airport operations in Turkey, and is becoming a leading operator in the Middle East North Africa (MENA) region.

TAV Airports deploys an expert management team in charge of operations in the TBS & BUS International Airports, **ensuring quality airport service in compliance with international standards**, considering the needs of the business & tourism-centric traffic.

TAV Group Operations Map

- Construction and Operation
- ▲ Construction Only
- Airport Commercial Operations



GEORGIA'S POINT OF CONTACT



You will never be ignored or left confused in search of answers for your operational needs. Tbilisi and Batumi's single point of contact is fully responsible for ensuring communication and cooperation with you.

Route development contact:
marketing@tav.aero



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