

TCI Month End Sales for December 2011

December 2011	MTD			YTD		
	Current Month	Prior Year Month	Month over Month Growth	Current Year	Prior Year	Year over Year Growth
TOYOTA						
CAR						
TOYOTA YARIS	134	275	-51.3%	3183	6578	-51.6%
TOYOTA YARIS HATCHBACK	661	224	195.1%	4785	7239	-33.9%
TOYOTA PRIUS	57	112	-49.1%	1581	2967	-46.7%
TOYOTA PRIUS V	262	0	/0	553	0	/0
TOYOTA COROLLA	2688	2105	27.7%	36663	38680	-5.2%
TOYOTA MATRIX	900	1139	-21.0%	14895	19093	-22.0%
TOYOTA CAMRY	1187	436	172.2%	11136	11036	0.9%
TOYOTA CAMRY HYBRID	202	75	169.3%	1198	1215	-1.4%
TOYOTA AVALON	46	28	64.3%	496	502	-1.2%
TOYOTA CAR TOTAL	6137	4394	39.7%	74490	87310	-14.7%
TRUCK						
TOYOTA TACOMA 4X2	35	39	-10.3%	581	818	-29.0%
TOYOTA TACOMA 4X4	651	484	34.5%	7130	7293	-2.2%
TOYOTA TUNDRA 4X2	16	17	-5.9%	284	436	-34.9%
TOYOTA TUNDRA 4X4	516	347	48.7%	6463	7124	-9.3%
TOYOTA RAV4	2285	1187	92.5%	21550	22810	-5.5%
TOYOTA VENZA	1098	680	61.5%	13159	12468	5.5%
TOYOTA FJ CRUISER	63	41	53.7%	639	797	-19.8%
TOYOTA HIGHLANDER	417	467	-10.7%	4736	3519	34.6%
TOYOTA HIGHLANDER HYBRID	88	89	-1.1%	838	684	22.5%
TOYOTA 4RUNNER	241	239	0.8%	2580	2820	-8.5%
TOYOTA SEQUOIA	75	95	-21.1%	733	912	-19.6%
TOYOTA SIENNA	642	577	11.3%	10835	9960	8.8%
TOYOTA LANDCRUISER	27	9	200.0%	158	93	69.9%
TOYOTA TRUCK TOTAL	6154	4271	44.1%	69686	69734	-0.1%
TOYOTA TOTAL	12291	8665	41.8%	144176	157044	-8.2%
SCION						
CAR						
XD	65	32	103.1%	1138	79	1340.5%
XB	106	94	12.8%	1529	367	316.6%
TC	132	51	158.8%	2045	233	777.7%
IQ	8	0	/0	8	0	/0
SCION TOTAL	311	177	75.7%	4720	679	595.1%
LEXUS						
CAR						
CT	136	0	/0	1350	0	/0
IS	136	132	3.0%	1893	1796	5.4%
ISC	5	10	-50.0%	279	361	-22.7%
ISF	2	3	-33.3%	63	76	-17.1%
HS	12	41	-70.7%	308	746	-58.7%
ES	152	155	-1.9%	1892	2688	-29.6%
GS3	7	13	-46.2%	114	219	-47.9%
GS4	0	0	/0	2	5	-60.0%
GSH	1	0	/0	12	27	-55.6%
SC	0	1	-100.0%	3	29	-89.7%
LS	16	17	-5.9%	146	207	-29.5%
LSH	1	1	0.0%	10	19	-47.4%
LFA	0	0	/0	4	0	/0
LEXUS CAR TOTAL	468	373	25.5%	6076	6173	-1.6%
TRUCK						
RX	523	371	41.0%	6071	6302	-3.7%
RXH	70	54	29.6%	689	1081	-36.3%
GX	33	32	3.1%	414	513	-19.3%
LX	10	12	-16.7%	114	180	-36.7%
LEXUS TRUCK TOTAL	636	469	35.6%	7288	8076	-9.8%
LEXUS TOTAL	1104	842	31.1%	13364	14249	-6.2%
TCI						
TCI TRUCK TOTAL	6916	4944	39.9%	85286	94162	-9.4%
TCI TRUCK TOTAL	6790	4740	43.2%	76974	77810	-1.1%
TCI TOTAL	13706	9684	41.5%	162260	171972	-5.6%