



Australian Government
Department of Foreign Affairs and Trade

A stylized map of Australia in a light yellow-green color is centered on a dark orange background. Numerous white dotted arrows radiate from the map towards various regions across the globe, including North America, Europe, Asia, and Africa, symbolizing international trade. The text 'AUSTRALIA'S TRADE BY STATE AND TERRITORY 2013-14' is printed in large, bold, white capital letters in the lower-left quadrant of the page.

AUSTRALIA'S TRADE BY STATE AND TERRITORY 2013-14

Australia's Trade
by State and Territory
2013-14

**Economic Diplomacy, Trade Advocacy and Statistics Section
Department of Foreign Affairs & Trade
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Unless otherwise specified, all amounts are in Australian dollars.

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PLEASE READ
Important changes in this issue

**Changes to the way the ABS confidentialises
merchandise statistics and its impact on
State and Territory aggregates**

The Australian Bureau of Statistics (ABS) has been required to apply State level restrictions to a number of commodities to maintain confidentiality within its monthly export and import data. This has resulted in some commodities being excluded from State/Territory totals. **State/Territory totals will be under-reported in ABS monthly trade statistics (from June 2013 onwards for exports and September 2008 onwards for imports).**

This change will have an impact on the useability of ABS merchandise trade statistics from these periods onwards. **It means that users can no longer accurately determine the trend movements in exports and imports by State/Territory at the total level.**

This change has had a significant impact on the total merchandise imports to the Northern Territory for 2013-14. The ABS has applied State/Territory level restrictions to imports of *Natural gas* from December 2013 onwards. As a result total merchandise imports to the Northern Territory have fallen dramatically, down from \$5.1 billion in 2012-13 to \$3.5 billion in 2013-14. The major reason for this fall would be the removal of imports of *Natural gas*.

This issue is going to make it difficult to determine actual trends in Australia's total exports (and imports) by State/Territory on an ongoing basis. DFAT is working with the ABS towards a solution that better meets the needs of trade users for accurate trade data on an annual basis while maintaining the confidentiality of businesses that report data to the ABS.

As a result of this change users are requested to use the merchandise statistics in this publication with caution.

For more information on confidentiality in ABS merchandise trade data can be found in the publication *International Merchandise Trade: Confidential Commodities List* (ABS catalogue [5372.0.55.001](#)). This publication is an essential reference guide for users of ABS merchandise statistics to ensure they are interpreting the trade statistics correctly.

Appendix G in DFAT's *Composition of Trade 2013-14* publication (<http://www.dfat.gov.au/about-us/publications/Documents/cot-fy-2013-14.pdf>) also provides additional information on this issue, including a full list of the commodity codes being excluded from State/Territory exports and import totals.

Interpreting trade statistics by State and Territory

Australian Trade by State and Territory 2013-14 presents international trade statistics for each state and territory of Australia as collected by the Australian Customs and Border Protection Service and the Australian Bureau of Statistics (ABS). The publication is divided into nine sections—one overview section and a section for each of the six states and two territories. The first section provides an overview of Australia's trade performance in 2013-14, along with summary comparison data by state and territory on a balance of payments basis. Each of the following eight sections provides detailed data on merchandise and services trade for each state and territory.

Caution needs to be exercised in interpreting these statistics, in particular when analysing state/territory trade flows or comparing differences between states/territories. Merchandise exports are based on *State of origin* and imports on *State of final destination* (in which goods are released from Customs' control, but not necessarily where they are ultimately sold or consumed). Services exports are based on *State of provision* while services imports are based on *State of consumption*. Because of these differences, merchandise and services statistics, particularly for imports, in this publication are not always comparable.

For example, imports of merchandise goods are dominated by New South Wales and Victoria (accounting for around 60 per cent of Australian merchandise imports). National distribution centres for many imported products are located in these states, so a proportion of these imports are sent on to neighbouring states or territories.

Export statistics for merchandise and services are more comparable than import statistics. However, merchandise export statistics may not always be accurately reported on a *State of origin* basis. For example, it would be possible for some goods originating from Tasmania and exported from the Victorian Port of Melbourne to be inadvertently recorded in Customs' documentation as being exported from Victoria, rather than Tasmania.

The distribution of Australia's population and exporting industries between states and territories can distort the net trade position (exports minus imports) for each state/territory. For example, the Northern Territory exports nearly three times the amount of goods and services compared to the amount it imports. The small population in the Northern Territory means lower consumption of imports, but exports (especially of agricultural and mining products) are high compared to the population.

To avoid divulging commercially-sensitive details of individual firms, the ABS restricts the release of certain *Commodity, State/Territory* and *Country* details in both merchandise and services statistics. As a result, certain export and import statistics by state/territory may be inconsistent. For example, natural gas exports are included in total exports by Western Australia, but are not included in Western Australia's exports by country as those data are deemed to be confidential.

For more information regarding the statistics in this publication, please refer to the *Explanatory notes* in the **Technical appendices**.

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In so many industries, knowledge is the key to success. And it's the quality of that information that's paramount.

Now you can access Australian trade statistics gathered and held by Australia's leading expert in the field, the Department of Foreign Affairs and Trade (DFAT). Better still, this information can be customised and prepared to suit your specific needs.

The Economic Diplomacy, Trade Advocacy & Statistics Section (EDS) provides statistics used in research, including measures such as detailed classifications of exports and imports. EDS's data holdings include a substantial amount of economic and social information about Australia and the rest of the world.

Trade data is available in any of the following combinations.

Trade time series

DFAT has created a range of time series products to complement its statistical trade publications. These products include:

i) [Trade statistical pivot tables:](#)

- Australia's exports and imports by all countries and selected country groups by SITC at the 3-digit level; and
- Australia's exports and imports by all countries and selected country groups by DFAT's TRIEC at the 1-, 2-, 3- and 4-digit levels.

These two pivot tables are published on a calendar and financial year basis.

ii) [Australia's direction of goods and services trade:](#)

Time series spreadsheets covering Australia's trade in goods and services (exports, imports & two-way trade). Data on goods, services and goods and services is published for 34 of Australia's major trading partners, as well as data by broad geographic groups and selected country groups.

The spreadsheets are published on a calendar year basis (back to 1987) and a financial year basis (back to 1986-87).

iii) [Historical trade and economic data:](#)

As part of a forthcoming product, *Australia's Trade Through Time* (ATTT), two new spreadsheets are now available on the DFAT website. The first spreadsheet, ***Australia's trade and economic indicators***, contains time series data for a range of trade and economic indicators back to 1901 (and for total merchandise trade back to 1826). The second time series spreadsheet, ***Australia's direction of trade***, contains time series data for around 60 of Australia's major merchandise trading partners back to 1901 (and in some cases to 1885).

Market information service

EDS provides accurate and timely, high-level statistical support for research and analysis. The consultancy service also draws on international sources to compile the most comprehensive coverage available, so you can have a world of trade information individually prepared to your requirements and delivered quickly, accurately and at a very competitive price.

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Interactive website

Explore [Australia’s Trade at a Glance](#) interactive website which complements the annual Trade at a Glance publication, allowing users to investigate Australia’s trade profile. It brings together information from a range of DFAT publications in the one location for the first time. It includes data on Australia’s trade by state and territory, top trading partners, Australia’s trade with APEC and the G20 and more.

Trade statistical publications

Each year EDS produces a range of publications containing detailed information on all aspects of Australia’s trade in goods and services and investment with the rest of the world. These are available as accessible PDFs at <http://www.dfat.gov.au/publications/statistics.html>

Releases in the series include:

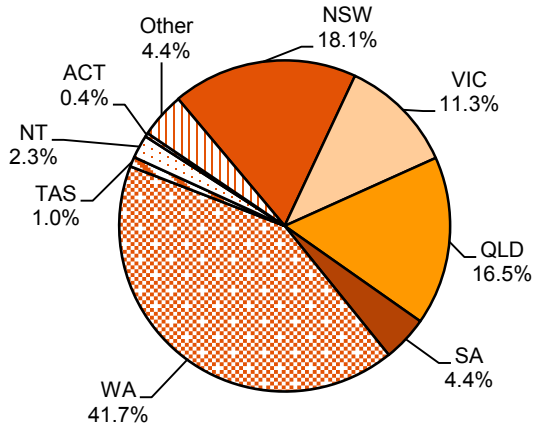


Section 1

State and Territory trade overview

State and Territory trade overview¹

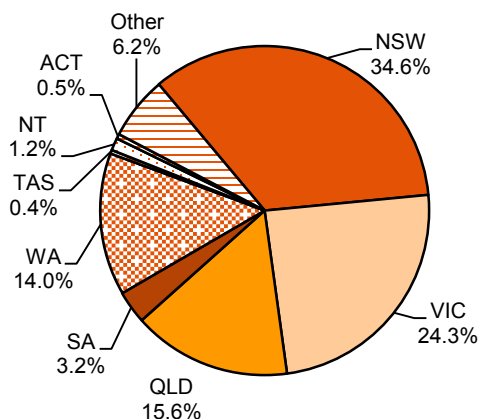
Australia's exports by State and Territory, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2013-14, Australia exported \$331.2 billion worth of goods and services
 - Western Australia accounted for 41.7 per cent (or \$138.0 billion) of Australia's total exports in 2013-14
 - New South Wales accounted for 18.1 per cent (or \$59.9 billion)
 - Queensland accounted for 16.5 per cent (or \$54.6 billion)
 - Victoria accounted for 11.3 per cent (or \$37.4 billion)
 - South Australia accounted for 4.4 per cent (or \$14.7 billion)
 - Northern Territory accounted for 2.3 per cent (or \$7.5 billion)
 - Tasmania and the ACT accounted for 1.0 per cent and 0.4 per cent respectively
 - Re-exports, confidential items and Manufacturing services on physical inputs owned by others (shown as Other in the chart) accounted for the remaining 4.4 per cent.

Australia's imports by State and Territory, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- Australia imported \$338.0 billion worth of goods and services in 2013-14
 - New South Wales accounted for 34.6 per cent (or \$116.9 billion) of Australia's total imports in 2013-14
 - Victoria accounted for 24.3 per cent (or \$82.3 billion)
 - Queensland accounted for 15.6 per cent (or \$52.7 billion)
 - Western Australia accounted for 14.0 per cent (or \$47.3 billion)
 - South Australia accounted for 3.2 per cent (or \$10.9 billion)
 - Northern Territory² accounted for 1.2 per cent (or \$4.1 billion)
 - the ACT and Tasmania accounted for 0.5 per cent and 0.4 per cent respectively.
 - Re-imports and confidential items (shown as Other in the chart) accounted for the remaining 6.2 per cent.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

² Excludes imports of *Natural gas* from December 2013 onwards.

Box 1: Australia's trade overview in 2013-14

In 2013-14, the balance of trade recorded a deficit of \$6.9 billion, a fall of \$11.9 billion on the deficit of \$18.7 billion recorded in 2012-13.

Australia's goods and services exports increased 9.5 per cent to \$331.2 billion in 2013-14. Since 2008-09 export values have increased by an average of 4.0 per cent per annum. Export volumes grew 5.8 per cent while export prices increased 3.5 per cent.

In 2013-14, Australia's goods and services imports rose 5.3 per cent to \$338.0 billion (averaging a 4.7 per cent increase since 2008-09). Import volumes fell 2.1 per cent while import prices rose 7.5 per cent.

For more information on Australia's overall trade performance in 2013-14, please refer to the DFAT publication [Composition of Trade, Australia 2013-14](#).

Box 2: Australia's trade by State and Territory, current price and chain volume measures

Background

Tables 1 to 2 show exports and imports of goods and services for each state and territory on a current price value basis and on a chain volume measure basis (which show movements in trade volumes). These data have been sourced from the Australian Bureau of Statistics (ABS) publication, *Australian National Accounts State Accounts* (catalogue 5220.0).

There are minor differences between the aggregate current price data in **Tables 1 to 5** and in the rest of the publication. **Tables 1 to 5** have been compiled on a *balance of payments* basis. Other tables in this publication show merchandise trade on a *recorded trade* basis (see Explanatory notes). Furthermore, the current price data in **Tables 1 to 5** have been compiled from an earlier edition of the ABS monthly international trade data which results in minor differences from other tables in this publication due to revisions.

There are also differences between the methods used to calculate total exports for each state and territory in **Tables 1 to 5** and in the remaining tables. In particular, total exports for each state and territory in **Tables 1 to 5** include Australian produced goods and re-exports, which have been derived using pro-rata formulae (see Explanatory notes). Adjustments for low-value imports have been applied at the Australia level however they have not been separately applied to individual States and Territories.

Overview of export volumes and price movements for 2013-14

In 2013-14, export volumes for Australia rose 5.8 per cent. Increases occurred in: South Australia – up 9.3 per cent; Western Australia – up 7.4 per cent; Queensland – up 4.7 per cent; Victoria – up 1.9 per cent; New South Wales – up 0.8 per cent and the Northern Territory – up 0.8 per cent while declines occurred in Tasmania – down 13.7 per cent and the Australian Capital Territory – down 9.6 per cent.

Prices received for exports, as recorded by implicit price deflators (IPDs), increased for most States and Territories in 2013-14. A decline occurred in Queensland – down 2.1 per cent.

**TABLE 1: AUSTRALIA'S EXPORTS OF GOODS AND SERVICES
BY STATE AND TERRITORY (a)
BALANCE OF PAYMENTS BASIS
(A\$ million)**

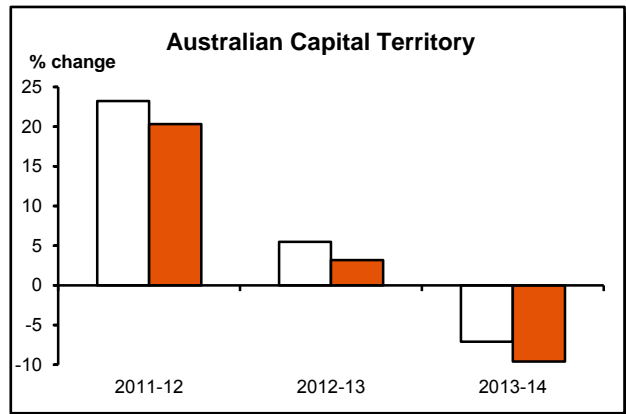
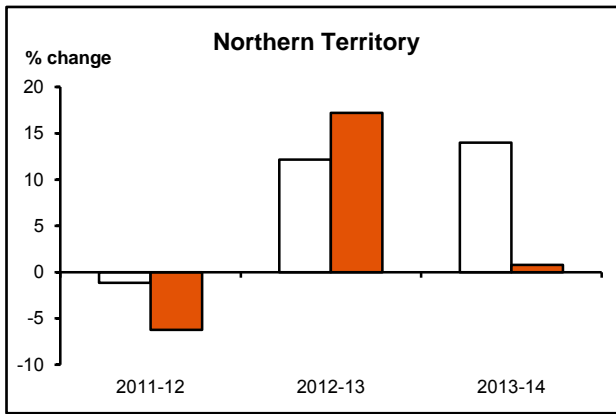
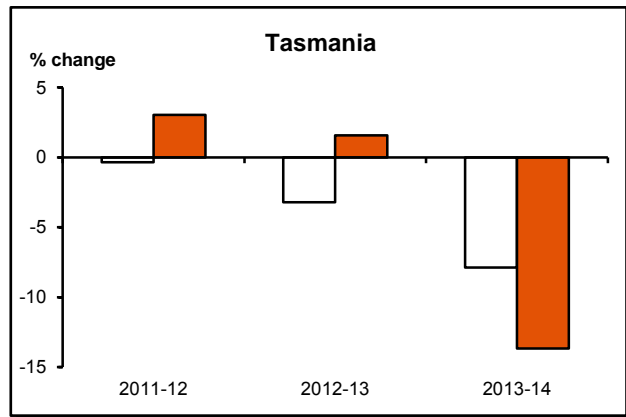
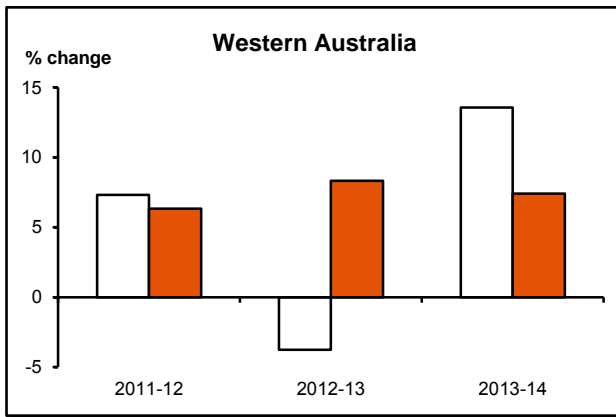
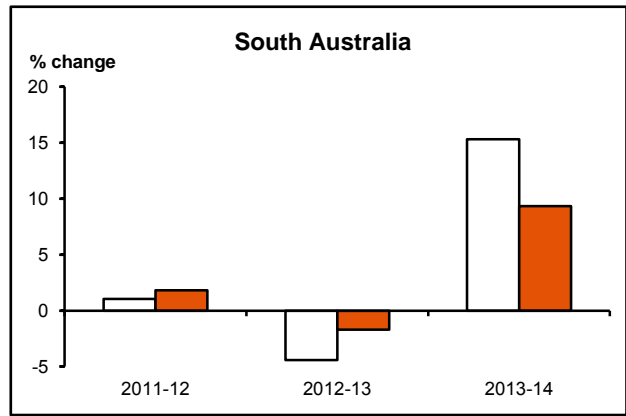
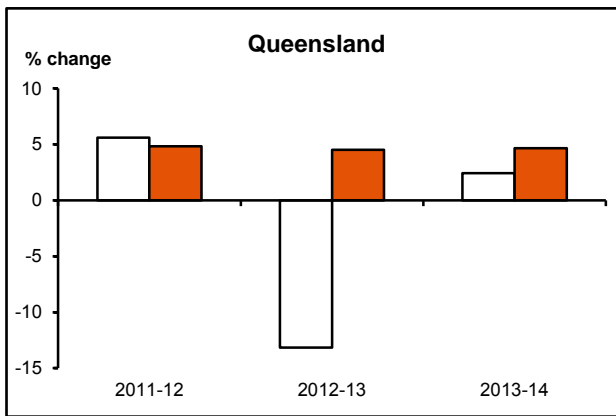
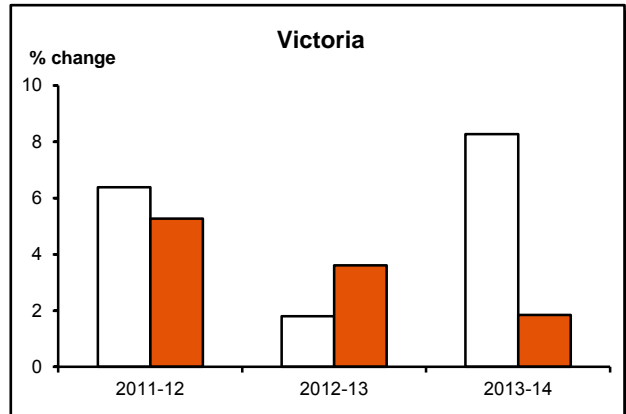
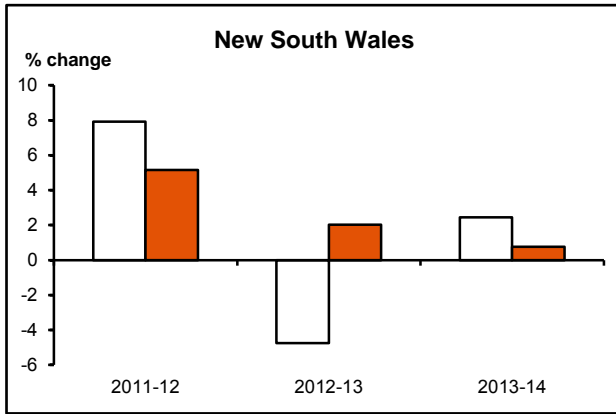
	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Current prices							
New South Wales	51,193	56,901	61,410	58,495	59,929	2.5	1.3
Victoria	30,793	31,869	33,904	34,515	37,369	8.3	3.2
Queensland	51,787	58,088	61,348	53,277	54,573	2.4	-2.2
South Australia	10,150	13,225	13,363	12,774	14,730	15.3	5.7
Western Australia	88,757	117,637	126,248	121,505	137,993	13.6	9.0
Tasmania	3,376	3,578	3,566	3,452	3,180	-7.9	-2.8
Northern Territory	5,672	5,947	5,879	6,594	7,517	14.0	2.5
Australian Capital Territory	945	1,019	1,256	1,325	1,231	-7.1	9.2
Unallocated	9,481	9,788	10,313	10,467	14,662	40.1	7.2
Total exports (b)	252,154	298,052	317,287	302,404	331,184	9.5	4.0
Chain volume measures (c)							
New South Wales	51,930	54,518	57,333	58,495	58,939	0.8	2.6
Victoria	31,847	31,645	33,312	34,515	35,154	1.9	2.2
Queensland	51,362	48,628	50,973	53,277	55,767	4.7	2.5
South Australia	10,511	12,762	12,994	12,774	13,966	9.3	5.2
Western Australia	104,446	105,493	112,173	121,505	130,498	7.4	5.9
Tasmania	3,304	3,298	3,398	3,452	2,980	-13.7	-2.2
Northern Territory	6,173	5,998	5,625	6,594	6,647	0.8	3.4
Australian Capital Territory	1,011	1,067	1,284	1,325	1,198	-9.6	6.7
Unallocated	8,608	8,281	8,269	10,467	14,815	41.5	21.6
Total exports (b)	269,192	271,690	285,361	302,404	319,964	5.8	4.4
Implicit price deflators (IPDs)							
New South Wales	98.6	104.4	107.1	100.0	101.7	1.7	-1.3
Victoria	96.7	100.7	101.8	100.0	106.3	6.3	0.9
Queensland	100.8	119.5	120.4	100.0	97.9	-2.1	-4.6
South Australia	96.6	103.6	102.8	100.0	105.5	5.5	0.5
Western Australia	85.0	111.5	112.5	100.0	105.7	5.7	3.0
Tasmania	102.2	108.5	104.9	100.0	106.7	6.7	-0.6
Northern Territory	91.9	99.1	104.5	100.0	113.1	13.1	-0.8
Australian Capital Territory	93.5	95.5	97.8	100.0	102.8	2.8	2.3
Unallocated	..	..	..	..	..	..	..
Total exports (b)	93.7	109.7	111.2	100.0	103.5	3.5	-0.4

(a) Total exports (includes Australian produced goods and re-exports) for each State/Territory. (b) Includes some confidential and miscellaneous items not included in State and Territory totals. (c) Reference year for chain volume measures is 2012-13.

Based on ABS catalogues 5220.0 and 5302.0.

Exports of goods and services by State and Territory

□ Value ■ Volume



**TABLE 2: AUSTRALIA'S IMPORTS OF GOODS AND SERVICES
BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)**

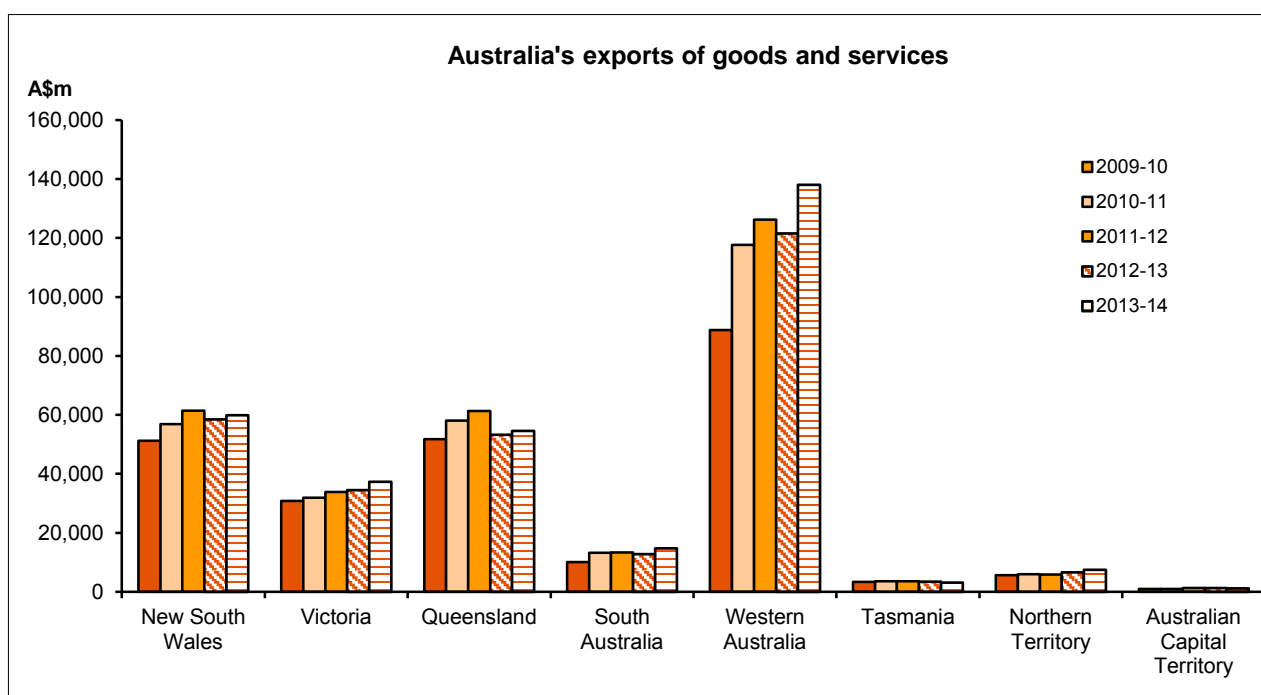
	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Current prices							
New South Wales	96,816	104,080	110,650	111,041	116,904	5.3	3.5
Victoria	66,016	71,040	74,550	74,034	82,270	11.1	3.5
Queensland	38,286	41,124	48,519	52,531	52,697	0.3	6.7
South Australia	8,285	8,754	9,525	9,524	10,924	14.7	4.6
Western Australia	36,821	34,953	44,806	44,329	47,334	6.8	3.8
Tasmania	1,038	1,031	1,304	1,116	1,217	9.1	0.1
Northern Territory (b)	3,526	4,183	4,683	5,665	4,114	..	..
Australian Capital Territory	1,472	1,396	1,404	1,516	1,569	3.5	2.6
Unallocated	12,494	16,836	23,751	21,362	21,006	-1.7	17.3
Total imports (a)	264,754	283,397	319,192	321,118	338,035	5.3	4.7
Chain volume measures (c)							
New South Wales	91,491	102,846	110,337	111,041	108,926	-1.9	5.7
Victoria	64,545	71,512	74,497	74,034	76,100	2.8	4.7
Queensland	39,242	42,216	48,280	52,531	48,754	-7.2	6.6
South Australia	8,120	8,796	9,523	9,524	10,160	6.7	6.1
Western Australia	38,344	36,156	44,501	44,329	44,643	0.7	3.5
Tasmania	1,047	1,044	1,305	1,116	1,128	1.1	1.2
Northern Territory (b)	4,613	5,105	4,943	5,665	3,930	..	..
Australian Capital Territory	1,379	1,408	1,432	1,516	1,415	-6.7	4.8
Unallocated	10,450	16,729	24,094	21,362	19,331	-9.5	29.0
Total imports (a)	259,231	285,812	318,912	321,118	314,387	-2.1	6.0
Implicit price deflators (IPDs)							
New South Wales	105.8	101.2	100.3	100.0	107.3	7.3	-2.1
Victoria	102.3	99.3	100.1	100.0	108.1	8.1	-1.2
Queensland	97.6	97.4	100.5	100.0	108.1	8.1	0.1
South Australia	102.0	99.5	100.0	100.0	107.5	7.5	-1.4
Western Australia	96.0	96.7	100.7	100.0	106.0	6.0	0.3
Tasmania	99.1	98.8	99.9	100.0	107.9	7.9	-1.1
Northern Territory (b)	76.4	81.9	94.7	100.0	104.7	..	..
Australian Capital Territory	106.7	99.1	98.0	100.0	110.9	10.9	-2.1
Unallocated	..	..	..	..	..	..	..
Total imports (a)	102.1	99.2	100.1	100.0	107.5	7.5	-1.2

(a) Includes some confidential and miscellaneous items not included in State and Territory totals. (b) Excludes imports of *Natural gas* from December 2013 onwards. (c) Reference year for chain volume measures is 2012-13.

Based on ABS catalogues 5220.0 and 5302.0.

**TABLE 3: AUSTRALIA'S EXPORTS BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)**

State/Territory	2009-10	2010-11	2011-12	2012-13	2013-14	per cent	
						Share 2013-14	5 year trend
Goods							
New South Wales	31,205	36,369	40,540	37,016	36,624	13.4	1.0
Victoria	18,427	19,648	21,597	21,710	23,989	8.8	4.1
Queensland	43,265	49,353	52,868	44,433	44,924	16.4	-2.8
South Australia	8,133	11,193	11,410	10,711	12,362	4.5	6.3
Western Australia	83,307	112,171	120,534	115,588	131,773	48.1	9.4
Tasmania	3,003	3,186	3,170	3,026	2,761	1.0	-3.3
Northern Territory	4,979	5,295	5,277	5,958	6,810	2.5	2.7
Australian Capital Territory	5	2	12	7	1	0.0	-24.0
Unallocated	9,481	9,789	10,314	10,468	14,559	5.3	7.1
Total merchandise exports (a)	201,805	247,006	265,722	248,917	273,803	100.0	4.5
Services							
New South Wales	19,988	20,532	20,870	21,479	23,305	40.6	1.8
Victoria	12,366	12,221	12,307	12,805	13,380	23.3	1.7
Queensland	8,522	8,735	8,480	8,844	9,649	16.8	1.3
South Australia	2,017	2,032	1,953	2,063	2,368	4.1	2.9
Western Australia	5,450	5,466	5,714	5,917	6,220	10.8	2.8
Tasmania	373	392	396	426	419	0.7	1.3
Northern Territory	693	652	602	636	707	1.2	1.0
Australian Capital Territory	940	1,017	1,244	1,318	1,230	2.1	9.4
Other	0	0	0	0	103	..	..
Total services exports	50,349	51,046	51,565	53,487	57,381	100.0	2.0

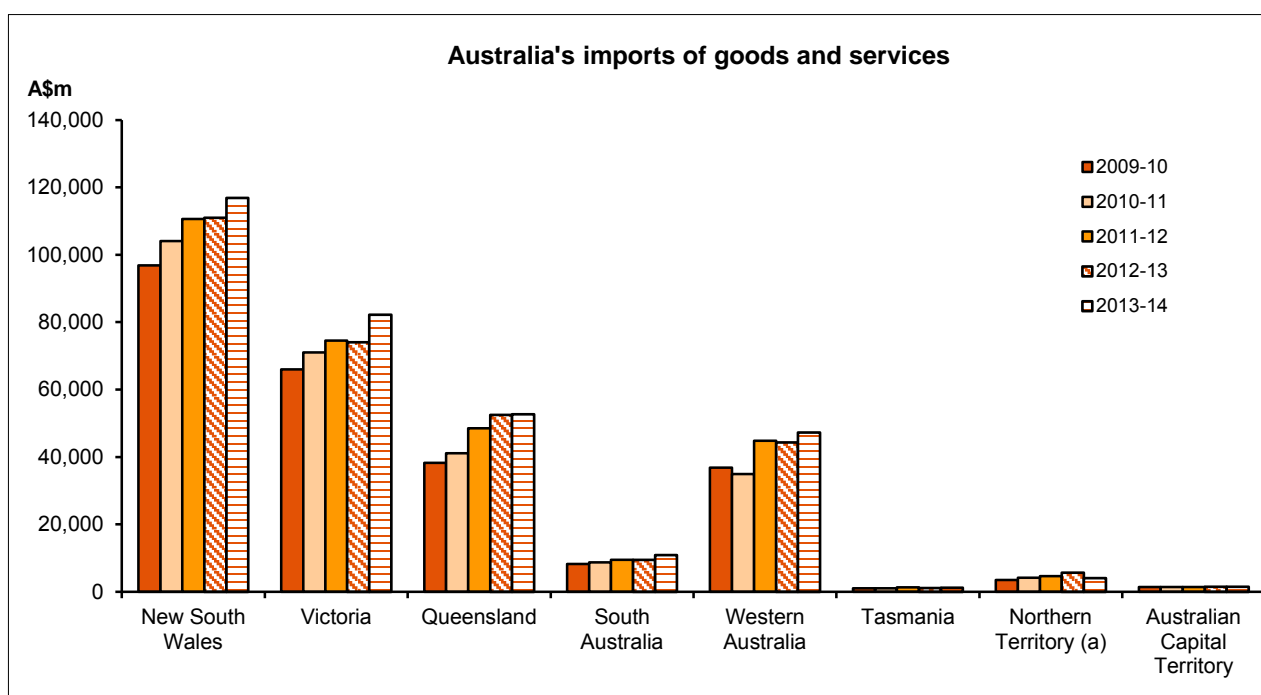


(a) Includes some confidential and miscellaneous items not included in State and Territory totals.

Based on ABS catalogues 5220.0 and 5302.0.

**TABLE 4: AUSTRALIA'S IMPORTS BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)**

State/Territory	2009-10	2010-11	2011-12	2012-13	2013-14	per cent	
						Share 2013-14	5 year trend
Goods							
New South Wales	76,002	81,485	86,356	84,676	89,304	33.4	2.9
Victoria	53,117	56,806	59,623	58,544	65,975	24.7	3.2
Queensland	31,036	33,084	39,809	42,188	41,885	15.7	6.3
South Australia	6,445	6,529	7,261	7,056	8,233	3.1	3.7
Western Australia	27,937	25,955	35,082	33,875	36,602	13.7	4.0
Tasmania	714	637	935	696	759	0.3	-2.4
Northern Territory (a)	3,051	3,688	4,154	5,130	3,502	..	..
Australian Capital Territory	4	7	20	10	7	0.0	13.9
Unallocated	12,494	16,837	23,750	21,362	20,949	7.8	17.3
Total merchandise imports (b)	210,800	225,028	256,990	253,537	267,216	100.0	4.5
Services							
New South Wales	20,814	22,595	24,294	26,365	27,600	39.0	5.4
Victoria	12,899	14,234	14,927	15,490	16,295	23.0	4.6
Queensland	7,250	8,040	8,710	10,343	10,812	15.3	8.3
South Australia	1,840	2,225	2,264	2,468	2,691	3.8	7.4
Western Australia	8,884	8,998	9,724	10,454	10,732	15.2	3.1
Tasmania	324	394	369	420	458	0.6	5.3
Northern Territory	475	495	529	535	612	0.9	5.1
Australian Capital Territory	1,468	1,389	1,384	1,506	1,562	2.2	2.6
Other	0	0	1	0	57	0.1	..
Total services imports (b)	53,954	58,369	62,202	67,581	70,819	100.0	5.3



(a) Excludes imports of *Natural gas* from December 2013 onwards. (b) Includes some confidential and miscellaneous items not included in State and Territory totals.

Based on ABS catalogues 5220.0 and 5302.0.

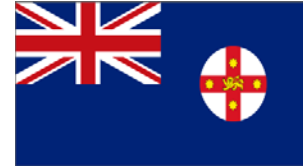
**TABLE 5: AUSTRALIA'S TRADE BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(percentage change)**

State/Territory	2009-10	2010-11	2011-12	2012-13	2013-14
Goods exports					
New South Wales	-19.5	16.5	11.5	-8.7	-1.1
Victoria	-9.6	6.6	9.9	0.5	10.5
Queensland	-23.5	14.1	7.1	-16.0	1.1
South Australia	-14.6	37.6	1.9	-6.1	15.4
Western Australia	-4.1	34.6	7.5	-4.1	14.0
Tasmania	-14.5	6.1	-0.5	-4.5	-8.8
Northern Territory	-20.9	6.3	-0.3	12.9	14.3
Australian Capital Territory	-58.3	-60.0	500.0	-41.7	-85.7
Total goods exports	-12.9	22.4	7.6	-6.3	10.0
Services exports					
New South Wales	-7.0	2.7	1.6	2.9	8.5
Victoria	1.8	-1.2	0.7	4.0	4.5
Queensland	-5.0	2.5	-2.9	4.3	9.1
South Australia	3.8	0.7	-3.9	5.6	14.8
Western Australia	0.5	0.3	4.5	3.6	5.1
Tasmania	-10.3	5.1	1.0	7.6	-1.6
Northern Territory	12.7	-5.9	-7.7	5.6	11.2
Australian Capital Territory	12.2	8.2	22.3	5.9	-6.7
Total services exports	-2.9	1.4	1.0	3.7	7.3
Goods and services exports					
New South Wales	-15.1	11.1	7.9	-4.7	2.5
Victoria	-5.3	3.5	6.4	1.8	8.3
Queensland	-21.0	12.2	5.6	-13.2	2.4
South Australia	-11.5	30.3	1.0	-4.4	15.3
Western Australia	-3.8	32.5	7.3	-3.8	13.6
Tasmania	-14.0	6.0	-0.3	-3.2	-7.9
Northern Territory	-17.9	4.8	-1.1	12.2	14.0
Australian Capital Territory	11.2	7.8	23.3	5.5	-7.1
Total goods and services exports	-11.0	18.2	6.5	-4.7	9.5
Goods imports					
New South Wales	-3.8	7.2	6.0	-1.9	5.5
Victoria	-5.9	6.9	5.0	-1.8	12.7
Queensland	-8.6	6.6	20.3	6.0	-0.7
South Australia	-6.2	1.3	11.2	-2.8	16.7
Western Australia	-15.7	-7.1	35.2	-3.4	8.1
Tasmania	-25.3	-10.8	46.8	-25.6	9.1
Northern Territory	-29.8	20.9	12.6	23.5	..
Australian Capital Territory	-33.3	75.0	185.7	-50.0	-30.0
Total goods imports	-6.3	6.7	14.2	-1.3	5.4
Services imports					
New South Wales	-6.8	8.6	7.5	8.5	4.7
Victoria	-3.8	10.3	4.9	3.8	5.2
Queensland	-6.8	10.9	8.3	18.7	4.5
South Australia	-6.1	20.9	1.8	9.0	9.0
Western Australia	-8.2	1.3	8.1	7.5	2.7
Tasmania	-12.0	21.6	-6.3	13.8	9.0
Northern Territory	1.3	4.2	6.9	1.1	14.4
Australian Capital Territory	10.5	-5.4	-0.4	8.8	3.7
Total services imports	-5.9	8.2	6.6	8.6	4.8
Goods and services imports					
New South Wales	-4.5	7.5	6.3	0.4	5.3
Victoria	-5.5	7.6	4.9	-0.7	11.1
Queensland	-8.3	7.4	18.0	8.3	0.3
South Australia	-6.1	5.7	8.8	-0.0	14.7
Western Australia	-14.0	-5.1	28.2	-1.1	6.8
Tasmania	-21.6	-0.7	26.5	-14.4	9.1
Northern Territory	-26.8	18.6	12.0	21.0	..
Australian Capital Territory	10.3	-5.2	0.6	8.0	3.5
Total goods and services imports	-6.2	7.0	12.6	0.6	5.3

Based on ABS catalogues 5220.0 and 5302.0.

Section 2

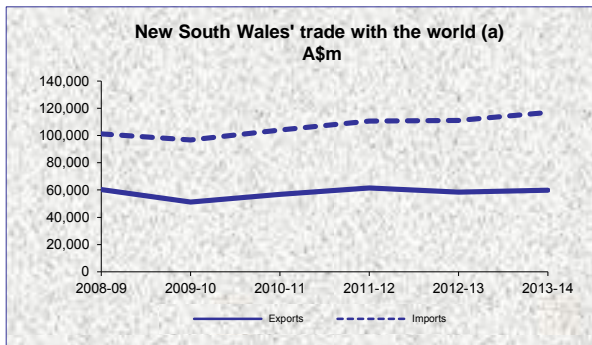
New South Wales



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	7,409,337	7,518,472
Real Gross State Product growth (%):	1.8	2.1
Real GSP per head growth (%):	0.5	0.6
GSP (current prices) (A\$m):	477,694	492,478
Proportion of Australian GDP (%):	31.4	31.1
Change in real final demand (%):	1.5	2.9
Unemployment rate (%):	5.2	5.7

Goods and services trade:



New South Wales' trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	36,624	23,305	59,929
Imports:	89,304	27,600	116,904

	% Share of Australian trade		
Exports:	13.4	40.6	18.1
Imports:	33.4	39.0	34.6

Average annual goods and services export growth over the last 5 years: 1.3%

Goods trade[#]:

New South Wales' major exports, 2013-14 (b):

	A\$m
Coal	13,277
Copper ores & concentrates	2,159
Refined petroleum	1,486
Aluminium	1,406
Beef	1,169
Cotton	1,027
Medical instruments (incl veterinary)	729
Wheat	719
Misc manufactured articles [^]	594
Meat (excl beef)	587

[^]Mainly Orthopaedic appliances

New South Wales' major imports, 2013-14:

	A\$m
Telecom equipment & parts	7,257
Medicaments (incl veterinary)	6,755
Passenger motor vehicles	5,871
Computers	5,572
Refined petroleum	5,130
Crude petroleum	2,698
Medical instruments (incl veterinary)	1,716
Misc manufactured articles [^]	1,647
Pharm products (excl medicaments)	1,610
Office machines	1,568

[^]Mainly Orthopaedic appliances

New South Wales' major export destinations, 2013-14 (b):

	A\$m	% Share
Japan	9,549	26.1
China	6,750	18.4
Republic of Korea	3,328	9.1
United States	2,095	5.7
New Zealand	2,065	5.6

New South Wales' major import sources, 2013-14:

	A\$m	% Share
China	23,555	26.4
United States	10,066	11.3
Japan	6,292	7.0
Germany	4,980	5.6
Republic of Korea	3,607	4.0

Services trade:

New South Wales' major exports, 2013-14:

	A\$m	% Share
Education-related travel	5,779	24.8
Personal travel excl education	4,720	20.3
Prof & management consulting	3,303	14.2

New South Wales' major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	8,414	30.5
Freight transport	2,970	10.8
Prof & management consulting	2,913	10.6

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

New South Wales' trade highlights – 2013-14

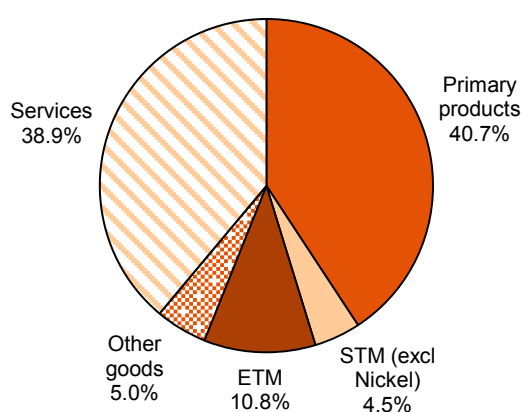
New South Wales' trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2013-14, the value of exports increased 2.5 per cent to \$59.9 billion
 - export volumes rose 0.8 per cent while export prices increased 1.7 per cent.
- The value of imports increased 5.3 per cent to \$116.9 billion
 - import volumes decreased 1.9 per cent while import prices rose 7.3 per cent.

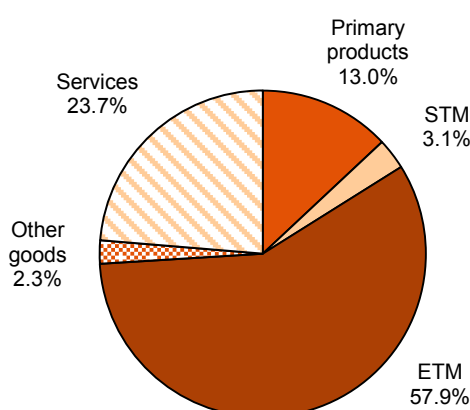
New South Wales' exports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* decreased 1.2 per cent to \$24.4 billion
 - *Fuels* increased 2.1 per cent to \$15.0 billion.
- *STM (excl Nickel)* rose 6.8 per cent to \$2.7 billion.
- *ETM* decreased 7.6 per cent to \$6.5 billion.
- *Other goods* rose 7.3 per cent to \$3.0 billion.
- *Services* rose 8.7 per cent to \$23.3 billion.

New South Wales' imports by broad category¹



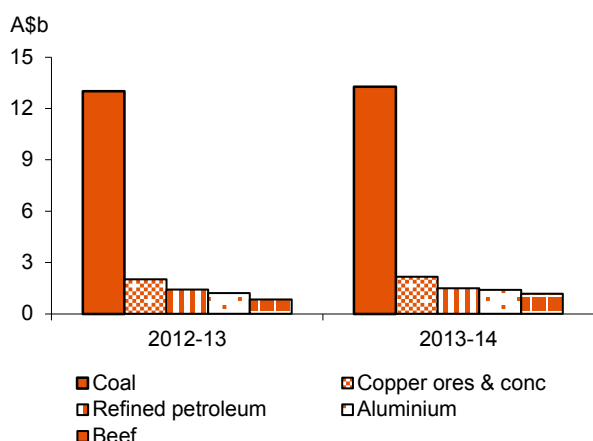
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* increased 3.9 per cent to \$15.2 billion
 - *Fuels* decreased 5.4 per cent to \$8.4 billion.
- *STM* decreased 5.6 per cent to \$3.6 billion.
- *ETM* decreased 6.4 per cent to \$67.8 billion.
- *Other goods* increased 6.9 per cent to \$2.7 billion.
- *Services* rose 4.6 per cent to \$27.7 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of New South Wales' trade

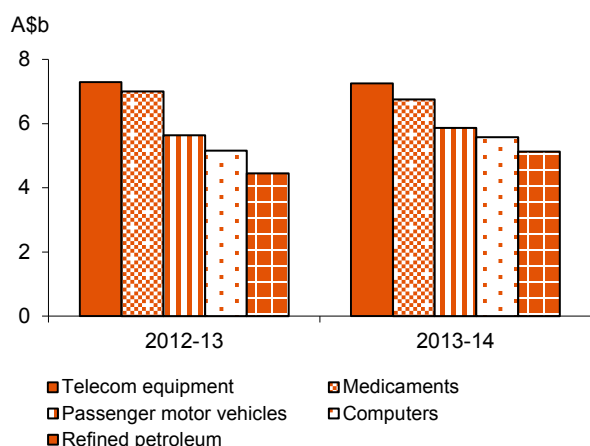
Composition of New South Wales' merchandise exports



- New South Wales' major export commodities in 2013-14 were
 - *Coal* – up 2.1 per cent to \$13.3 billion
 - *Copper ores & concentrates* – up 7.0 per cent to \$2.2 billion
 - *Refined petroleum* – up 4.5 per cent to \$1.5 billion
 - *Aluminium* – up 15.9 per cent to \$1.4 billion
 - *Beef* – up 40.5 per cent to \$1.2 billion.

Based on ABS trade data on DFAT STARS database.

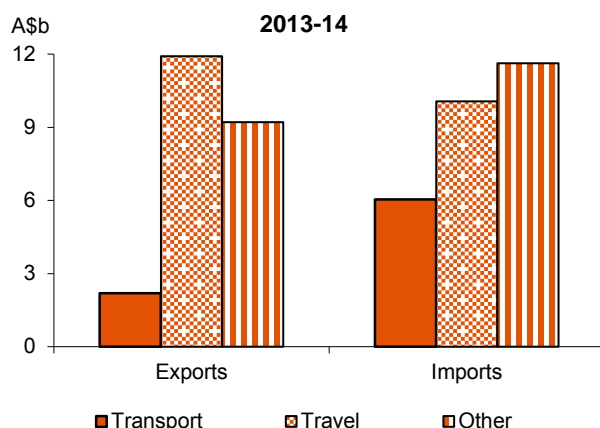
Composition of New South Wales' merchandise imports



- In 2013-14, New South Wales' major import commodities were
 - *Telecom equipment & parts* – down 0.4 per cent to \$7.3 billion
 - *Medicaments (incl veterinary)* – down 3.5 per cent to \$6.8 billion
 - *Passenger motor vehicles* – up 4.1 per cent to \$5.9 billion
 - *Computers* – up 8.0 per cent to \$5.6 billion
 - *Refined petroleum* – up 15.3 per cent to \$5.1 billion.

Based on ABS trade data on DFAT STARS database.

New South Wales' services trade



- *Services* exports rose 8.7 per cent to \$23.3 billion in 2013-14
 - *Transport services* exports increased 4.5 per cent to \$2.2 billion
 - *Travel services* rose 10.4 per cent to \$11.9 billion
 - *Other services*² increased 7.4 per cent to \$9.2 billion.
- In 2013-14, *Services* imports rose 4.6 per cent to \$27.7 billion
 - *Transport services* imports increased 2.8 per cent to \$6.0 billion
 - *Travel services* rose 5.0 per cent to \$10.1 billion
 - *Other services*² increased 5.2 per cent to \$11.1 billion.

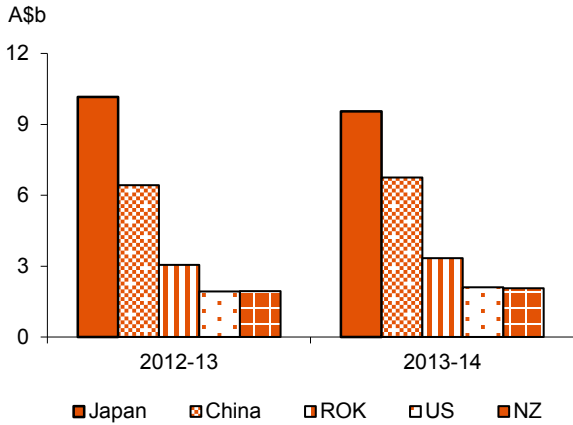
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others and Maintenance & repair services nie.*

Direction of New South Wales' merchandise trade

- China was New South Wales' largest two-way merchandise trading partner in 2013-14, accounting for 24.1 per cent (\$30.3 billion) of total trade.
- Japan (\$15.8 billion) was the second largest, followed by the United States (\$12.2 billion), the Republic of Korea (\$6.9 billion) and Germany (\$5.1 billion).

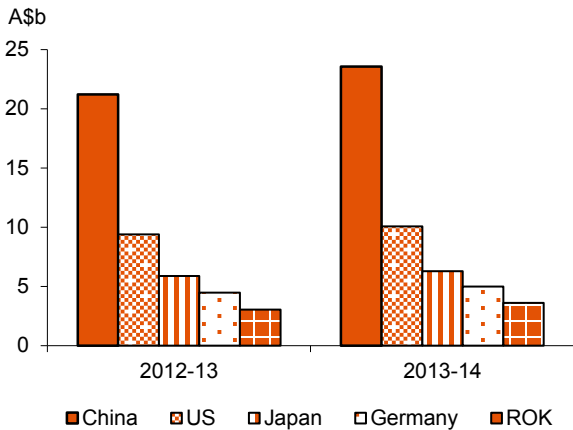
Major export markets



- New South Wales' major export markets in 2013-14 were
 - Japan – down 6.0 per cent to \$9.5 billion
 - China – up 5.0 per cent to \$6.8 billion
 - Republic of Korea – up 9.2 per cent to \$3.3 billion
 - United States – up 8.6 per cent to \$2.1 billion
 - New Zealand – up 6.2 per cent to \$2.1 billion.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, New South Wales' major import sources were
 - China – up 11.1 per cent to \$23.6 billion
 - United States – up 7.0 per cent to \$10.1 billion
 - Japan – up 6.9 per cent to \$6.3 billion
 - Germany – up 11.1 per cent to \$5.0 billion
 - Republic of Korea – up 18.7 per cent to \$3.6 billion.

Based on ABS trade data on DFAT STARS database.

TABLE 6: NEW SOUTH WALES, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	16,894	20,605	25,867	24,703	24,409	-1.2	5.9
Unprocessed food	1,125	1,416	1,913	2,193	1,383	-37.0	9.8
Processed food	2,682	2,640	2,997	2,897	3,253	12.3	2.0
Minerals	2,229	2,532	2,878	2,729	2,776	1.7	7.1
Fuels	9,676	12,407	15,945	14,717	15,027	2.1	4.9
Other primary	1,183	1,611	2,134	2,168	1,971	-9.1	20.5
Manufactures	10,462	11,042	10,986	9,542	9,180	-3.8	-4.2
STM (excl Nickel)	3,198	3,544	2,928	2,521	2,693	6.8	-6.5
ETM	7,264	7,499	8,058	7,021	6,487	-7.6	-3.3
Other	3,850	4,721	3,687	2,798	3,004	7.3	-11.4
Total merchandise exports	31,205	36,369	40,540	37,043	36,592	-1.2	1.0
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	23	19	18	20	25	25.0	-10.4
Transport	2,299	2,334	2,225	2,100	2,195	4.5	-3.8
Travel	10,982	11,133	10,726	10,791	11,915	10.4	1.2
Other	6,646	7,009	7,869	8,539	9,174	7.4	4.6
Total services exports	19,950	20,495	20,838	21,450	23,309	8.7	1.9
Total goods & services exports	51,155	56,864	61,378	58,493	59,901	2.4	1.3
Percentage distribution							
Merchandise (a)							
Primary products	33.0	36.2	42.1	42.2	40.7		
Unprocessed food	2.2	2.5	3.1	3.7	2.3		
Processed food	5.2	4.6	4.9	5.0	5.4		
Minerals	4.4	4.5	4.7	4.7	4.6		
Fuels	18.9	21.8	26.0	25.2	25.1		
Other primary	2.3	2.8	3.5	3.7	3.3		
Manufactures	20.5	19.4	17.9	16.3	15.3		
STM (excl Nickel)	6.3	6.2	4.8	4.3	4.5		
ETM	14.2	13.2	13.1	12.0	10.8		
Other	7.5	8.3	6.0	4.8	5.0		
Total merchandise exports	61.0	64.0	66.0	63.3	61.1		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	4.5	4.1	3.6	3.6	3.7		
Travel	21.5	19.6	17.5	18.4	19.9		
Other	13.0	12.3	12.8	14.6	15.3		
Total services exports	39.0	36.0	34.0	36.7	38.9		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 7: NEW SOUTH WALES, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	11,087	13,219	15,029	14,656	15,234	3.9	6.8
Unprocessed food	506	566	626	607	713	17.5	8.5
Processed food	3,893	3,954	4,294	4,753	5,637	18.6	7.5
Minerals	167	335	155	61	54	-12.2	-29.8
Fuels	6,170	7,985	9,561	8,862	8,382	-5.4	7.1
Other primary	351	380	392	372	448	20.6	4.2
Manufactures	63,130	66,078	68,547	67,508	71,367	5.7	2.0
STM	4,058	4,406	4,062	3,792	3,579	-5.6	-4.3
ETM	59,072	61,672	64,485	63,716	67,788	6.4	2.4
Other	1,787	2,189	2,784	2,517	2,690	6.9	7.1
Total merchandise imports	76,005	81,486	86,360	84,681	89,291	5.4	2.9
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	121	133	192	445	478	7.4	43.7
Transport	4,968	5,396	5,669	5,878	6,040	2.8	2.4
Travel	8,371	8,920	9,240	9,569	10,052	5.0	4.2
Other	7,328	8,079	9,170	10,597	11,143	5.2	8.2
Total services imports	20,788	22,528	24,271	26,489	27,713	4.6	5.6
Total goods & services imports	96,793	104,014	110,631	111,170	117,004	5.2	3.5

Percentage distribution

Merchandise (a)					
Primary products	11.5	12.7	13.6	13.2	13.0
Unprocessed food	0.5	0.5	0.6	0.5	0.6
Processed food	4.0	3.8	3.9	4.3	4.8
Minerals	0.2	0.3	0.1	0.1	0.0
Fuels	6.4	7.7	8.6	8.0	7.2
Other primary	0.4	0.4	0.4	0.3	0.4
Manufactures	65.2	63.5	62.0	60.7	61.0
STM	4.2	4.2	3.7	3.4	3.1
ETM	61.0	59.3	58.3	57.3	57.9
Other	1.8	2.1	2.5	2.3	2.3
Total merchandise imports	78.5	78.3	78.1	76.2	76.3
Services (b)					
Manufacturing services	na	na	na	na	na
Maintenance & repair	0.1	0.1	0.2	0.4	0.4
Transport	5.1	5.2	5.1	5.3	5.2
Travel	8.6	8.6	8.4	8.6	8.6
Other	7.6	7.8	8.3	9.5	9.5
Total services imports	21.5	21.7	21.9	23.8	23.7
Total goods & services imports	100.0	100.0	100.0	100.0	100.0

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 8: NEW SOUTH WALES
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	40,540	37,043	36,592	100.0	-1.2	1.0
1	321	Coal	14,067	13,009	13,277	36.3	2.1	5.0
2	283	Copper ores & concentrates	2,203	2,018	2,159	5.9	7.0	6.8
3	334	Refined petroleum	1,597	1,422	1,486	4.1	4.5	3.4
4	684	Aluminium	1,500	1,213	1,406	3.8	15.9	-7.9
5	011	Beef, f.c.f.	790	832	1,169	3.2	40.5	6.6
6	263	Cotton	1,060	1,179	1,027	2.8	-12.9	57.7
7	872	Medical instruments (incl veterinary)	639	582	729	2.0	25.3	-5.0
8	041	Wheat	1,253	1,216	719	2.0	-40.9	4.4
9	899	Misc manufactured articles, nes (b)	472	513	594	1.6	15.8	9.3
10	012	Meat (excl beef), f.c.f.	422	439	587	1.6	33.7	5.4
11	268	Wool & other animal hair (incl tops)	657	601	557	1.5	-7.3	8.1
12	542	Medicaments (incl veterinary)	1,361	1,042	517	1.4	-50.4	-15.0
13	112	Alcoholic beverages	518	479	493	1.3	2.9	-4.6
14	641	Paper & paperboard	294	331	405	1.1	22.4	16.0
15	971	Gold	87	148	376	1.0	154.1	52.6
16	592	Starches, inulin & wheat gluten	241	278	339	0.9	21.9	1.5
17	764	Telecom equipment & parts	245	240	296	0.8	23.3	9.9
18	288	Non-ferrous waste & scrap	265	259	286	0.8	10.4	8.0
19	287	Other ores & concentrates	221	291	233	0.6	-19.9	16.0
20	222	Oil-seeds & oleaginous fruits, soft	241	469	229	0.6	-51.2	149.8
Merchandise imports								
		Total	86,360	84,681	89,291	100.0	5.4	2.9
1	764	Telecom equipment & parts	6,937	7,288	7,257	8.1	-0.4	6.5
2	542	Medicaments (incl veterinary)	7,265	7,000	6,755	7.6	-3.5	2.4
3	781	Passenger motor vehicles	5,298	5,640	5,871	6.6	4.1	7.5
4	752	Computers	5,290	5,158	5,572	6.2	8.0	4.3
5	334	Refined petroleum	2,936	4,448	5,130	5.7	15.3	17.2
6	333	Crude petroleum	6,154	3,918	2,698	3.0	-31.1	-2.2
7	872	Medical instruments (incl veterinary)	1,426	1,470	1,716	1.9	16.7	3.7
8	899	Misc manufactured articles, nes (c)	1,296	1,388	1,647	1.8	18.7	6.3
9	541	Pharm products (excl medicaments)	1,317	1,565	1,610	1.8	2.9	9.7
10	751	Office machines	1,579	1,396	1,568	1.8	12.3	-1.6
11	782	Goods vehicles	1,754	1,666	1,505	1.7	-9.7	7.0
12	098	Edible products & preparations, nes	1,159	1,257	1,345	1.5	7.0	5.6
13	778	Electrical machinery & parts, nes	1,118	1,082	1,214	1.4	12.2	1.3
14	761	Monitors, projectors & TVs	1,377	1,184	1,187	1.3	0.3	-8.7
15	821	Furniture, mattresses & cushions	980	1,009	1,179	1.3	16.8	3.1
16	874	Measuring & analysing instruments	1,178	1,099	1,166	1.3	6.1	0.4
17	894	Prams, toys, games & sporting goods	936	958	1,115	1.2	16.4	-2.6
18	775	Household-type equipment, nes	829	822	949	1.1	15.5	4.1
19	553	Perfumery & cosmetics (excl soap)	801	831	948	1.1	14.1	1.9
20	893	Plastic articles, nes	781	800	930	1.0	16.3	3.5

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Orthopaedic appliances*.
Based on ABS data on DFAT STARS database.

**TABLE 9: NEW SOUTH WALES, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	18	20	25	25.0	-10.4
Transport	2,225	2,100	2,195	4.5	-3.8
Passenger (b)	1,103	995	994	-0.1	-7.5
Freight	62	54	48	-11.1	-17.4
Other	763	744	805	8.2	0.6
Postal & courier services (c)	297	307	348	13.4	4.5
Travel	10,726	10,791	11,915	10.4	1.2
Business	1,331	1,388	1,416	2.0	11.2
Personal	9,395	9,403	10,499	11.7	0.1
Education-related	5,514	5,376	5,779	7.5	-1.3
Other	3,881	4,027	4,720	17.2	2.0
Construction	50	9	66	633.3	15.7
Insurance & Pension services	185	192	214	11.5	6.4
Direct insurance	83	82	91	11.0	7.0
Reinsurance	16	8	12	50.0	-21.8
Auxiliary services	77	91	99	8.8	17.1
Pension services	9	11	12	9.1	7.8
Standardised guarantee services	0	0	0	..	..
Financial Services	1,359	1,586	1,864	17.5	8.3
Charges for the use of intellectual property nie	317	364	378	3.8	-2.4
Licences to reproduce/distribute computer services	198	184	179	-2.7	14.6
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	22	33	20	-39.4	-26.3
Franchise & trademarks licensing fees	2	20	33	65.0	50.5
Other charges for the use of intellectual property	95	127	146	15.0	-11.0
Telecommunication, computer & information	819	909	906	-0.3	-1.6
Telecommunication services	40	66	91	37.9	-1.7
Computer & Information services	779	843	815	-3.3	-1.7
Computer services	626	671	645	-3.9	-3.1
Information services	54	66	85	28.8	35.4
Other services	99	106	85	-19.8	-5.1
Other business services	4,739	5,019	5,256	4.7	5.2
Research & development services	318	332	357	7.5	4.3
Professional & management consulting services	2,906	3,180	3,303	3.9	6.7
Legal, accounting, management consulting, public relations & other professional services	2,376	2,523	2,678	6.1	4.3
Advertising, market research & public opinion polling	530	657	625	-4.9	20.5
Technical, trade-related & other business services	1,515	1,507	1,596	5.9	2.6
Architectural, engineering, scientific & other technical services	485	364	440	20.9	-1.9
Waste treatment & de-pollution, agricultural & mining services	4	np	23	..	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	662	644	np	..	..
Other business services nie	np	339	371	9.4	..
Personal, cultural, & recreation services	309	367	395	7.6	5.4
Audiovisual & related services	96	97	133	37.1	6.9
Other personal, cultural & recreational services	213	270	262	-3.0	4.8
Government goods & services nie	91	93	95	2.2	3.2
Total Services	20,838	21,450	23,309	8.7	1.9

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the *Explanatory notes*.

**TABLE 10: NEW SOUTH WALES, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	192	445	478	7.4	43.7
Transport	5,669	5,878	6,040	2.8	2.4
Passenger (b)	2,673	2,823	2,474	-12.4	2.6
Freight	2,815	2,804	2,970	5.9	0.2
Other	146	223	565	153.4	25.4
Postal & courier services (c)	35	28	31	10.7	-10.4
Travel	9,240	9,569	10,052	5.0	4.2
Business	1,208	1,330	1,284	-3.5	1.7
Personal	8,032	8,239	8,768	6.4	4.6
Education-related	329	354	354	0.0	6.7
Other	7,703	7,885	8,414	6.7	4.5
Construction	0	0	0	..	..
Insurance & Pension services	297	285	316	10.9	2.3
Direct insurance	96	100	113	13.0	9.2
Reinsurance	50	34	45	32.4	-12.3
Auxiliary services	95	86	95	10.5	12.7
Pension services	56	65	63	-3.1	-4.2
Standardised guarantee services	0	0	0	..	..
Financial Services	751	784	960	22.4	9.6
Charges for the use of intellectual property nie	2,852	2,787	2,727	-2.2	4.1
Licences to reproduce/distribute computer services	1,222	1,203	1,187	-1.3	7.2
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	197	176	200	13.6	-1.7
Franchise & trademarks licensing fees	924	859	764	-11.1	1.0
Other charges for the use of intellectual property	509	549	576	4.9	5.2
Telecommunication, computer & information	926	1,130	1,342	18.8	6.6
Telecommunication services	79	72	88	22.2	-17.2
Computer & Information services	847	1,058	1,254	18.5	10.2
Computer services	729	903	1,011	12.0	9.8
Information services	32	23	94	308.7	32.8
Other services	86	132	149	12.9	6.4
Other business services	3,060	4,172	4,547	9.0	15.4
Research & development services	108	128	145	13.3	12.0
Professional & management consulting services	1,978	2,786	2,913	4.6	16.9
Legal, accounting, management consulting, public relations & other professional services	1,794	2,531	2,656	4.9	16.4
Advertising, market research & public opinion polling	184	255	257	0.8	23.1
Technical, trade-related & other business services	974	1,258	1,489	18.4	13.1
Architectural, engineering, scientific & other technical services	292	360	726	101.7	13.3
Waste treatment & de-pollution, agricultural & mining services	7	8	1	-87.5	..
Operational leasing services	191	231	np	..	..
Trade-related commission services	65	68	36	-47.1	-17.1
Other business services nie	419	591	np	..	..
Personal, cultural, & recreation services	1,244	1,408	1,219	-13.4	0.9
Audiovisual & related services	1,156	1,264	1,096	-13.3	-0.4
Other personal, cultural & recreational services	88	144	123	-14.6	19.8
Government goods & services nie	40	31	32	3.2	7.0
Total Services	24,271	26,489	27,713	4.6	5.6

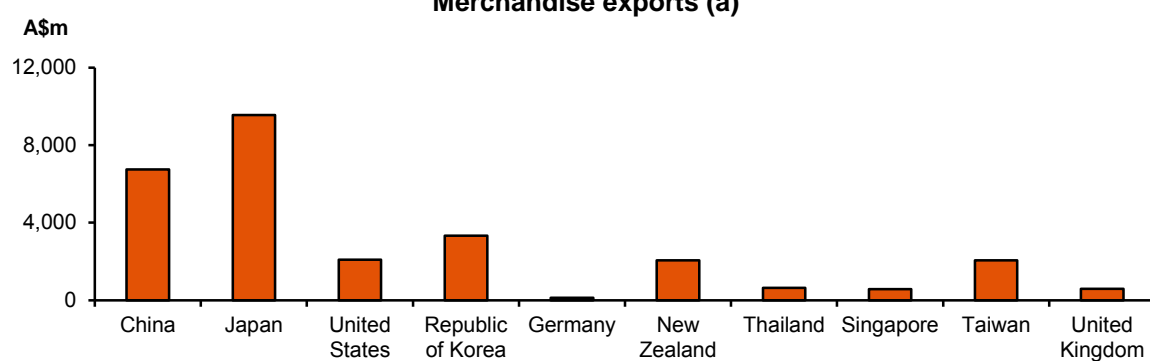
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

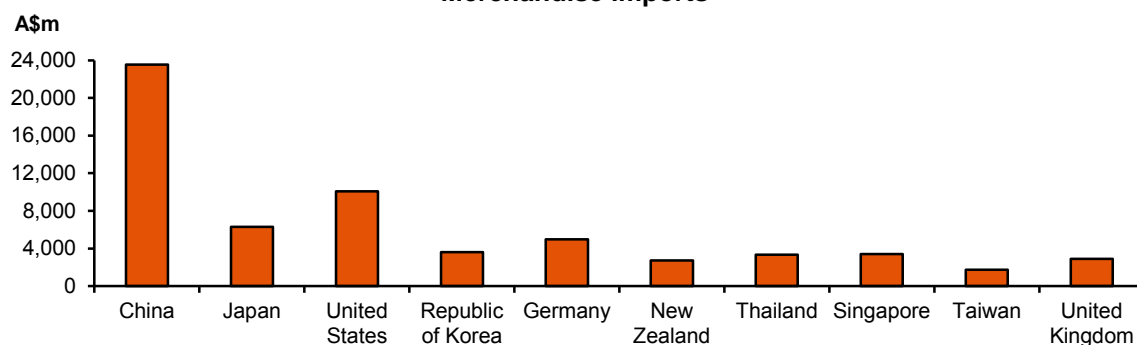
**TABLE 11: NEW SOUTH WALES
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share		A\$m	A\$m	% share	Rank
World	36,592	100.0	89,291	100.0	-52,699	125,883	100.0	
China	6,750	18.4	23,555	26.4	-16,806	30,305	24.1	1
Japan	9,549	26.1	6,292	7.0	3,257	15,840	12.6	2
United States	2,095	5.7	10,066	11.3	-7,971	12,162	9.7	3
Republic of Korea	3,328	9.1	3,607	4.0	-279	6,935	5.5	4
Germany	121	0.3	4,980	5.6	-4,859	5,101	4.1	5
New Zealand	2,065	5.6	2,720	3.0	-655	4,785	3.8	6
Thailand	634	1.7	3,354	3.8	-2,720	3,988	3.2	7
Singapore	579	1.6	3,407	3.8	-2,828	3,986	3.2	8
Taiwan	2,064	5.6	1,741	1.9	323	3,805	3.0	9
United Kingdom	593	1.6	2,899	3.2	-2,306	3,492	2.8	10
Malaysia	708	1.9	2,440	2.7	-1,732	3,148	2.5	11
Switzerland	498	1.4	2,130	2.4	-1,632	2,628	2.1	12
Italy	209	0.6	2,248	2.5	-2,039	2,458	2.0	13
France	73	0.2	1,998	2.2	-1,925	2,070	1.6	14
Vietnam	332	0.9	1,504	1.7	-1,172	1,835	1.5	15
India	816	2.2	977	1.1	-161	1,793	1.4	16
Indonesia	619	1.7	956	1.1	-337	1,576	1.3	17
Ireland	11	0.0	1,217	1.4	-1,206	1,228	1.0	18
Mexico	228	0.6	954	1.1	-726	1,182	0.9	19
Sweden	30	0.1	1,019	1.1	-988	1,049	0.8	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

**TABLE 12: NEW SOUTH WALES
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

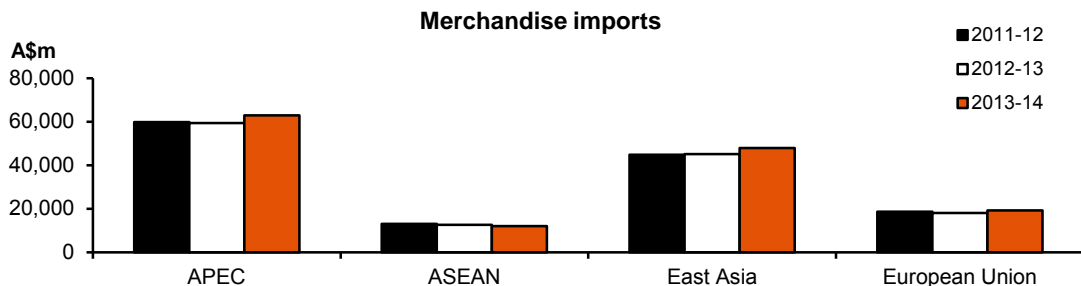
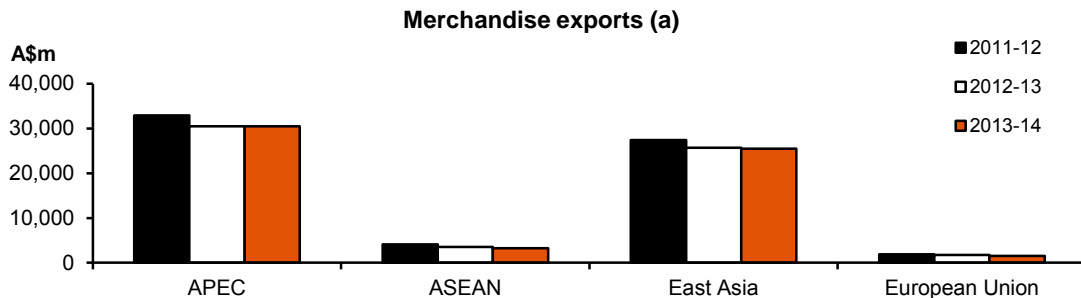
Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	40,540	37,043	36,592	100.0	-1.2	1.0
1	Japan	10,942	10,155	9,549	26.1	-6.0	-1.9
2	China	5,901	6,426	6,750	18.4	5.0	22.5
3	Republic of Korea	3,641	3,049	3,328	9.1	9.2	-0.5
4	United States	2,116	1,929	2,095	5.7	8.6	-5.1
5	New Zealand	2,118	1,945	2,065	5.6	6.2	-3.6
6	Taiwan	2,293	2,011	2,064	5.6	2.6	-0.0
7	India	1,549	1,014	816	2.2	-19.5	-7.4
8	Malaysia	751	657	708	1.9	7.8	-2.8
9	Thailand	878	763	634	1.7	-16.9	-3.6
10	Indonesia	888	802	619	1.7	-22.8	-2.4
11	United Kingdom	515	498	593	1.6	19.1	-2.1
12	Singapore	730	535	579	1.6	8.2	-0.0
13	Hong Kong (SAR of China)	499	491	500	1.4	1.8	-1.7
14	Switzerland	588	221	498	1.4	125.3	51.5
15	Papua New Guinea	440	474	453	1.2	-4.4	15.6
16	Philippines	482	443	342	0.9	-22.8	-0.3
17	Vietnam	334	256	332	0.9	29.7	4.4
18	Netherlands	374	274	277	0.8	1.1	-4.6
19	United Arab Emirates	297	266	251	0.7	-5.6	1.9
20	Mexico	644	349	228	0.6	-34.7	-5.8
Import sources							
	World	86,360	84,681	89,291	100.0	5.4	2.9
1	China	20,934	21,193	23,555	26.4	11.1	5.5
2	United States	9,933	9,407	10,066	11.3	7.0	0.8
3	Japan	6,017	5,884	6,292	7.0	6.9	1.5
4	Germany	4,521	4,481	4,980	5.6	11.1	3.1
5	Republic of Korea	2,598	3,039	3,607	4.0	18.7	7.6
6	Singapore	3,879	4,335	3,407	3.8	-21.4	5.7
7	Thailand	2,576	3,124	3,354	3.8	7.4	4.0
8	United Kingdom	2,943	2,964	2,899	3.2	-2.2	-1.0
9	New Zealand	2,678	2,428	2,720	3.0	12.0	1.1
10	Malaysia	3,512	2,534	2,440	2.7	-3.7	-4.4
11	Italy	2,646	2,240	2,248	2.5	0.4	-1.2
12	Switzerland	2,335	2,098	2,130	2.4	1.5	8.0
13	France	1,772	1,986	1,998	2.2	0.6	1.8
14	Taiwan	1,647	1,563	1,741	1.9	11.4	2.7
15	Vietnam	1,170	1,323	1,504	1.7	13.7	13.0
16	Ireland	1,559	1,192	1,217	1.4	2.1	-11.3
17	Sweden	1,031	981	1,019	1.1	3.9	-0.2
18	India	786	754	977	1.1	29.6	6.2
19	Spain	829	821	966	1.1	17.7	8.0
20	Indonesia	1,187	999	956	1.1	-4.3	0.6

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 13: NEW SOUTH WALES
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	32,932	30,508	30,490	83.3	-0.1	1.5
ASEAN	4,097	3,505	3,280	9.0	-6.4	-1.5
East Asia	27,425	25,674	25,503	69.7	-0.7	2.5
European Union	1,883	1,749	1,567	4.3	-10.4	-5.6
OECD	22,221	19,621	19,576	53.5	-0.2	-2.3
Selected geographic regions						
Africa	575	559	456	1.2	-18.4	-7.2
Americas	3,258	2,635	2,671	7.3	1.4	-4.8
Asia	29,944	27,772	27,143	74.2	-2.3	2.2
Europe	2,605	2,062	2,157	5.9	4.6	-1.8
Oceania & Antarctica	2,947	2,794	2,906	7.9	4.0	-0.8
Total merchandise exports	40,540	37,043	36,592	100.0	-1.2	1.0
Merchandise imports						
Selected country groups						
APEC	59,791	59,380	62,907	70.5	5.9	3.2
ASEAN	13,114	12,752	12,133	13.6	-4.9	2.6
East Asia	44,814	45,075	47,873	53.6	6.2	4.0
European Union	18,658	18,067	19,254	21.6	6.6	0.3
OECD	44,226	43,128	46,171	51.7	7.1	1.5
Selected geographic regions						
Africa	2,189	2,146	1,569	1.8	-26.9	25.1
Americas	12,920	12,404	12,847	14.4	3.6	1.3
Asia	46,765	46,765	49,865	55.8	6.6	4.0
Europe	21,310	20,506	21,767	24.4	6.1	1.0
Oceania & Antarctica	2,861	2,581	2,993	3.4	16.0	-0.2
Total merchandise imports	86,360	84,681	89,291	100.0	5.4	2.9



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 14: NEW SOUTH WALES
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
China					
Coal	2,769	20.8	Telecom equipment & parts	4,334	3.2
Cotton	698	-15.7	Computers	4,075	10.4
Copper ores & concentrates	604	24.0	Office machines	789	11.3
Wool & other animal hair (incl tops)	414	-11.2	Furniture, mattresses & cushions	746	16.9
Beef, f.c.f.	168	136.6	Prms, toys, games & sporting goods	694	15.1
Total merchandise exports	6,750	5.0	Total merchandise imports	23,555	11.1
Japan					
Coal	6,083	-3.3	Passenger motor vehicles	2,039	-7.8
Copper ores & concentrates	1,178	-5.7	Refined petroleum	1,516	74.3
Aluminium	342	8.6	Goods vehicles	351	-3.0
Beef, f.c.f.	222	8.3	Office machines	336	8.7
Coke & semi-coke	128	20.8	Telecom equipment & parts	138	-17.4
Total merchandise exports	9,549	-6.0	Total merchandise imports	6,292	6.9
United States					
Medical instruments (incl veterinary)	333	28.1	Medicaments (incl veterinary)	866	2.1
Alcoholic beverages	249	8.3	Medical instruments (incl veterinary)	750	14.5
Beef, f.c.f.	244	21.4	Passenger motor vehicles	619	74.4
Starches, inulin & wheat gluten	230	43.8	Misc manufactured articles, nes	527	21.4
Misc manufactured articles, nes	212	36.8	Telecom equipment & parts	518	11.9
Total merchandise exports	2,095	8.6	Total merchandise imports	10,066	7.0
Republic of Korea					
Coal	1,947	6.7	Refined petroleum	1,724	57.3
Beef, f.c.f.	193	28.7	Passenger motor vehicles	664	8.7
Copper ores & concentrates	193	44.0	Telecom equipment & parts	106	-53.1
Aluminium	99	2.1	Monitors, projectors & TVs	76	-34.5
Vehicle parts & accessories	85	-18.3	Household-type equipment, nes	51	0.0
Total merchandise exports	3,328	9.2	Total merchandise imports	3,607	18.7
Germany					
Medical instruments (incl veterinary)	14	55.6	Medicaments (incl veterinary)	1,055	26.2
Telecom equipment & parts	12	20.0	Passenger motor vehicles	959	21.1
Medicaments (incl veterinary)	10	11.1	Pharm products (excl medicaments)	164	-8.9
Alcoholic beverages	7	16.7	Measuring & analysing instruments	139	-2.8
Copper	4	100.0	Mechanical handling equip & parts	124	72.2
Total merchandise exports	121	-34.9	Total merchandise imports	4,980	11.1

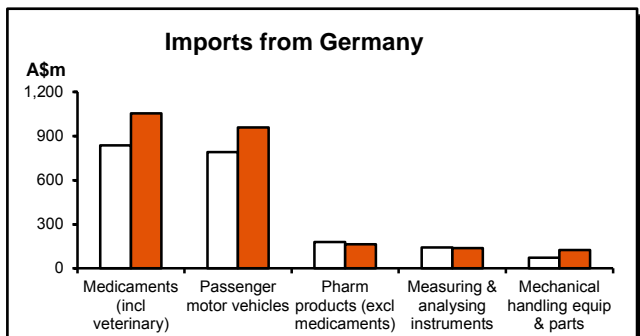
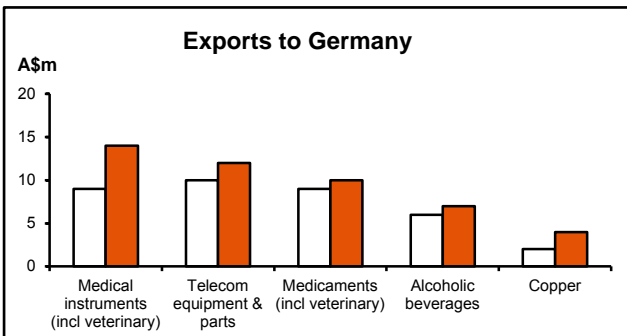
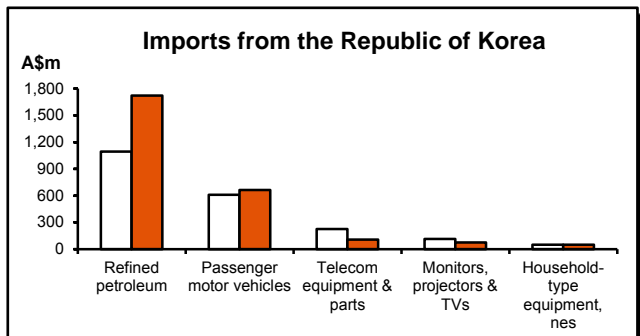
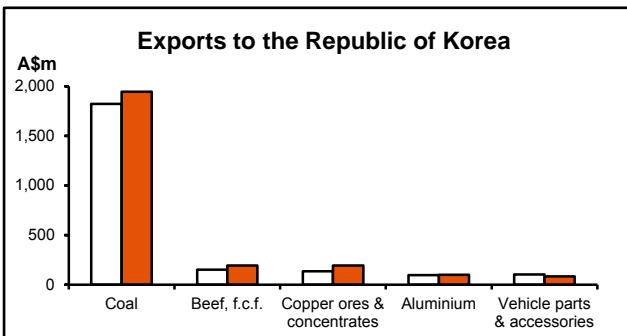
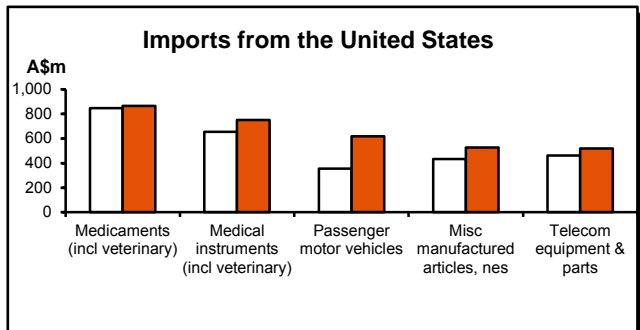
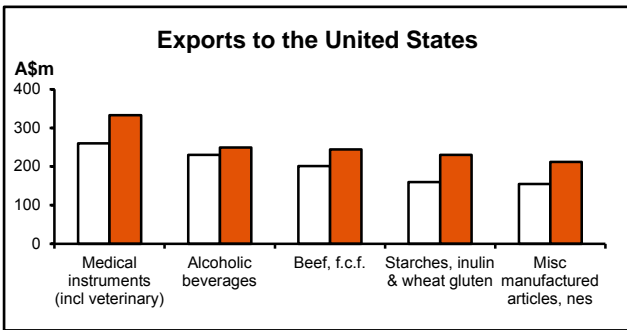
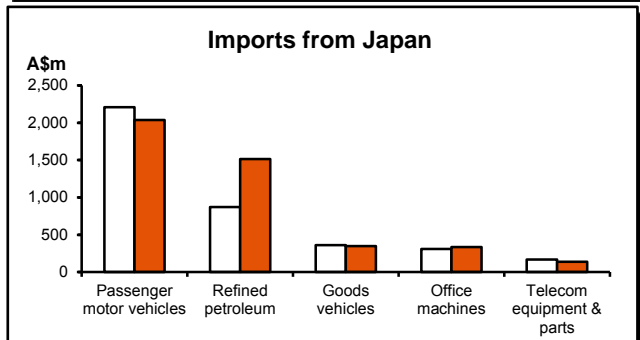
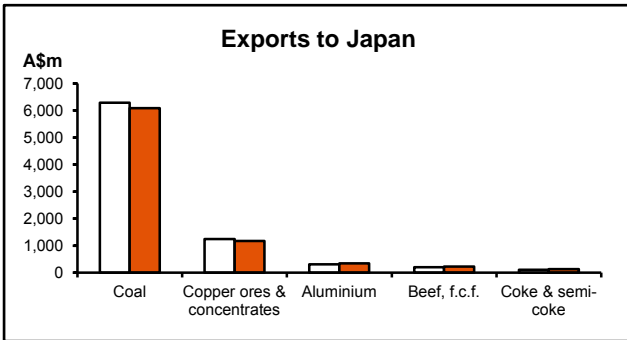
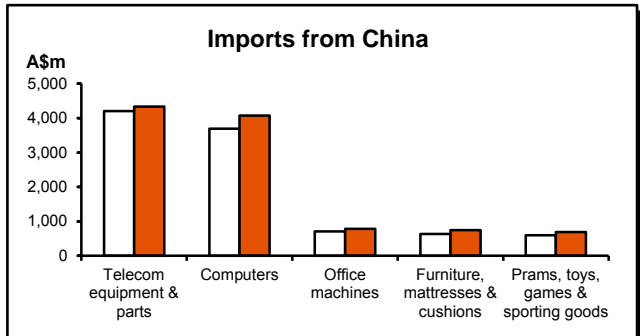
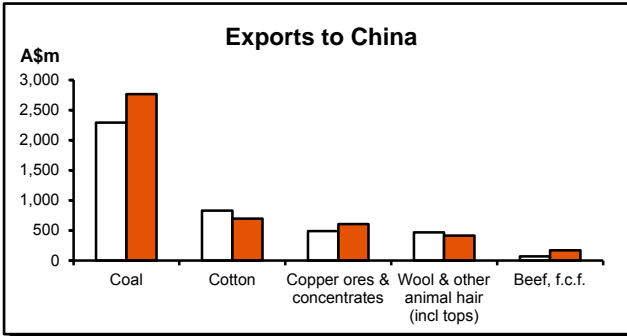
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

NEW SOUTH WALES MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 14: NEW SOUTH WALES
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
New Zealand					
Medicaments (incl veterinary)	125	2.5	Crude petroleum	470	-17.4
Animal feed	89	43.5	Tobacco, manufactured	407	408.8
Medical instruments (incl veterinary)	86	21.1	Edible products & preparations, nes	173	-0.6
Printed matter	78	21.9	Alcoholic beverages	114	7.5
Cereal preparations	70	-7.9	Medicaments (incl veterinary)	92	-5.2
Total merchandise exports	2,065	6.2	Total merchandise imports	2,720	12.0
Thailand					
Aluminium	186	8.1	Goods vehicles	704	-0.4
Cotton	94	4.4	Passenger motor vehicles	427	-15.9
Coal	90	-18.9	Jewellery	174	27.0
Uncoated flat-rolled iron & steel	24	-72.7	Heating & cooling equipment & parts	162	12.5
Wheat	16	-44.8	Telecom equipment & parts	154	12.4
Total merchandise exports	634	-16.9	Total merchandise imports	3,354	7.4
Singapore					
Refined petroleum	148	-9.2	Refined petroleum	1,358	-37.0
Crude petroleum	47	..	Edible products & preparations, nes	581	-4.1
Copper	33	-15.4	Medicaments (incl veterinary)	318	-15.4
Medical instruments (incl veterinary)	28	7.7	Computers	232	-13.4
Telecom equipment & parts	21	90.9	Telecom equipment & parts	87	35.9
Total merchandise exports	579	8.2	Total merchandise imports	3,407	-21.4
Taiwan					
Coal	1,333	8.8	Telecom equipment & parts	278	-20.6
Aluminium	158	-19.0	Refined petroleum	271	79.5
Beef, f.c.f.	51	37.8	Computers	77	8.5
Edible products & preparations, nes	35	288.9	Prams, toys, games & sporting goods	67	39.6
Wheat	26	8.3	Musical instruments & parts	50	8.7
Total merchandise exports	2,064	2.6	Total merchandise imports	1,741	11.4
United Kingdom					
Misc manufactured articles, nes	224	20.4	Medicaments (incl veterinary)	595	-2.1
Alcoholic beverages	61	-16.4	Passenger motor vehicles	392	3.7
Beef, f.c.f.	55	150.0	Printed matter	189	9.9
Meat (excl beef), f.c.f.	24	50.0	Pharm products (excl medicaments)	171	26.7
Household-type equipment, nes	16	60.0	Alcoholic beverages	148	5.7
Total merchandise exports	593	19.1	Total merchandise imports	2,899	-2.2

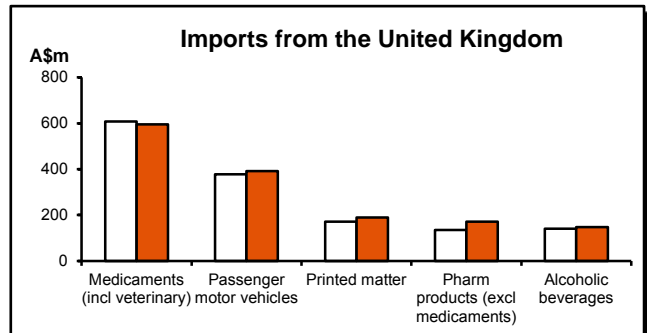
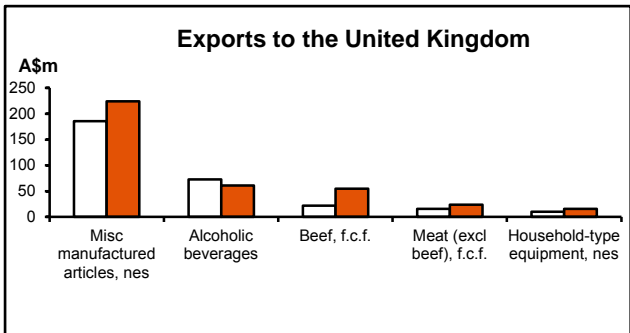
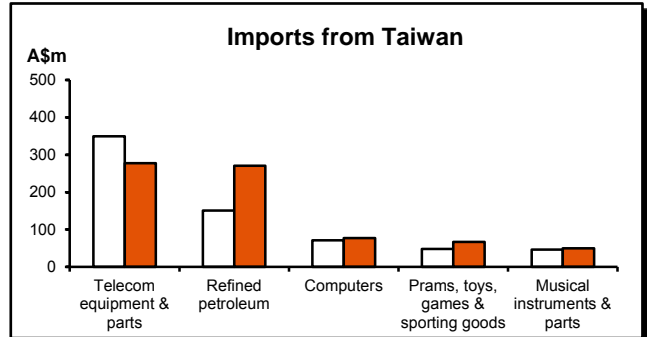
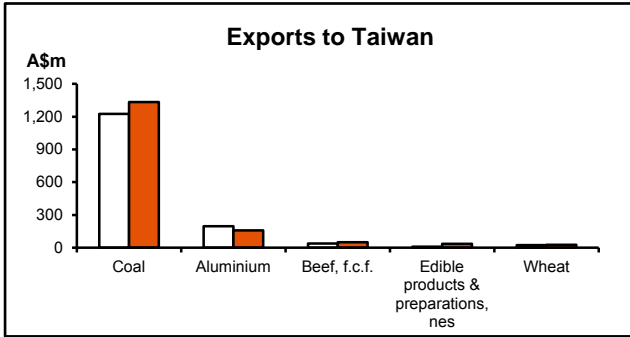
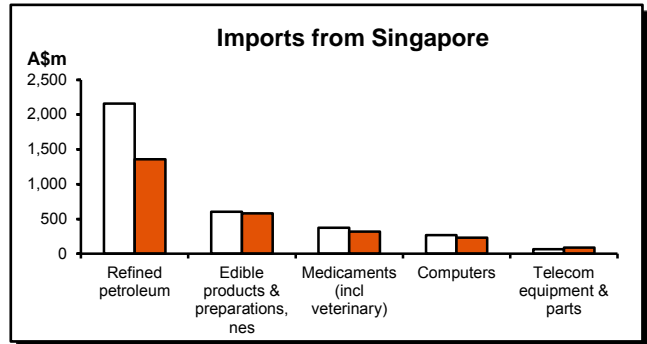
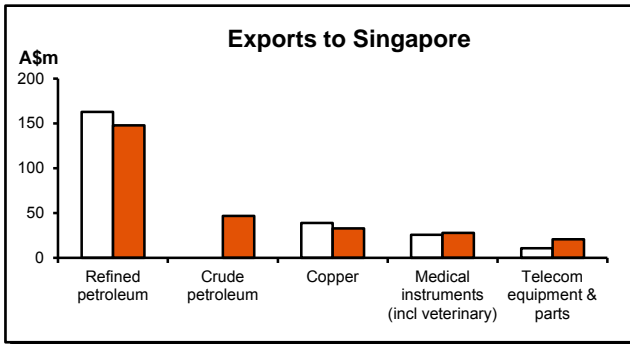
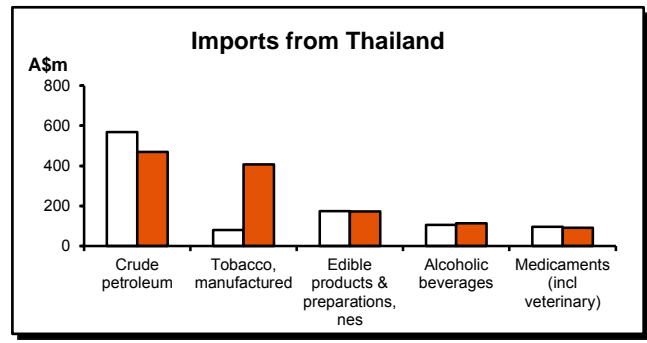
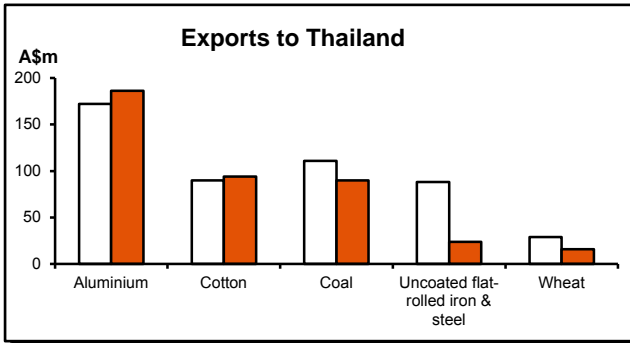
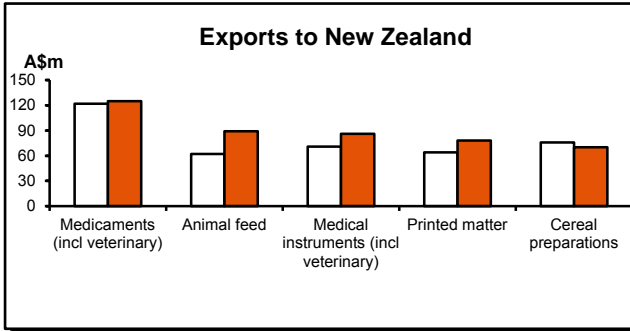
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

NEW SOUTH WALES MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 15: NEW SOUTH WALES
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Coal	12,694	3.3	Telecom equipment & parts	6,921	-0.9
Copper ores & concentrates	2,126	7.6	Computers	5,382	8.9
Aluminium	1,364	16.2	Refined petroleum	5,011	13.2
Beef, f.c.f.	1,039	36.0	Passenger motor vehicles	3,814	-0.6
Cotton	982	-11.4	Medicaments (incl veterinary)	1,790	-10.0
Total merchandise exports	30,490	-0.1	Total merchandise imports	62,907	5.9
ASEAN					
Aluminium	554	24.5	Refined petroleum	1,394	-37.3
Coal	372	-7.2	Telecom equipment & parts	1,248	24.1
Cotton	236	7.3	Crude petroleum	817	-41.8
Wheat	178	-51.8	Computers	727	2.3
Refined petroleum	165	-5.2	Goods vehicles	707	-0.8
Total merchandise exports	3,280	-6.4	Total merchandise imports	12,133	-4.9
East Asia					
Coal	12,503	3.9	Telecom equipment & parts	6,147	1.2
Copper ores & concentrates	2,126	7.6	Refined petroleum	4,972	14.4
Aluminium	1,330	17.5	Computers	4,952	8.1
Cotton	982	-11.4	Passenger motor vehicles	3,142	-6.5
Beef, f.c.f.	747	38.8	Office machines	1,394	11.7
Total merchandise exports	25,503	-0.7	Total merchandise imports	47,873	6.2
European Union					
Misc manufactured articles, nes	229	18.7	Medicaments (incl veterinary)	4,085	0.9
Medical instruments (incl veterinary)	175	32.6	Passenger motor vehicles	1,906	13.5
Alcoholic beverages	104	-3.7	Pharm products (excl medicaments)	1,036	14.9
Wool & other animal hair (incl tops)	99	5.3	Misc manufactured articles, nes	482	13.9
Coal	81	30.6	Alcoholic beverages	434	11.3
Total merchandise exports	1,567	-10.4	Total merchandise imports	19,254	6.6
OECD					
Coal	8,301	-1.5	Medicaments (incl veterinary)	5,839	-0.4
Copper ores & concentrates	1,371	-0.9	Passenger motor vehicles	5,286	6.2
Beef, f.c.f.	764	26.3	Refined petroleum	3,295	59.6
Medical instruments (incl veterinary)	651	26.7	Pharm products (excl medicaments)	1,473	3.9
Misc manufactured articles, nes	492	23.6	Medical instruments (incl veterinary)	1,396	15.0
Total merchandise exports	19,576	-0.2	Total merchandise imports	46,171	7.1

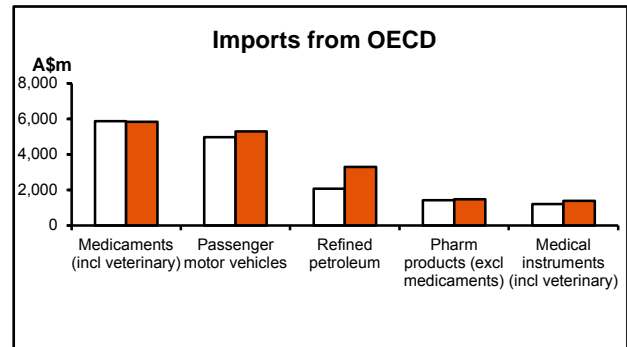
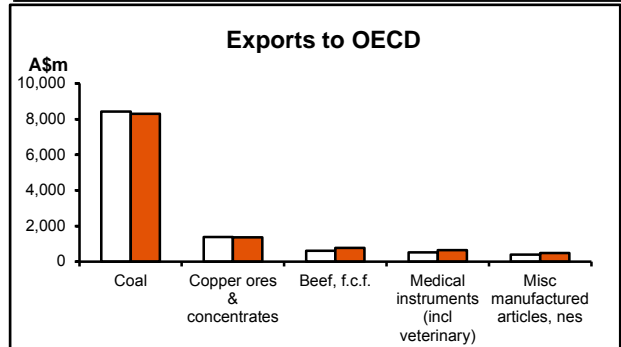
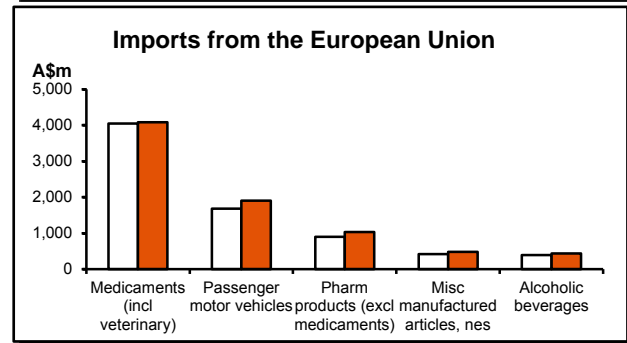
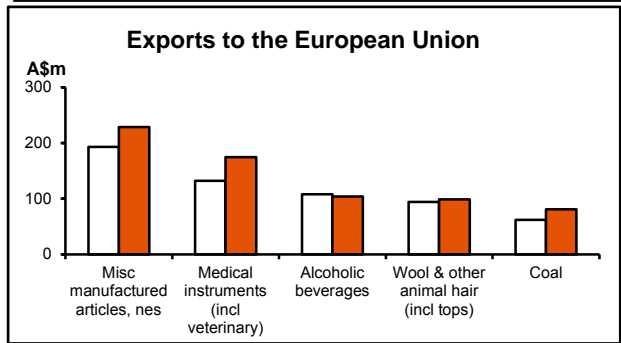
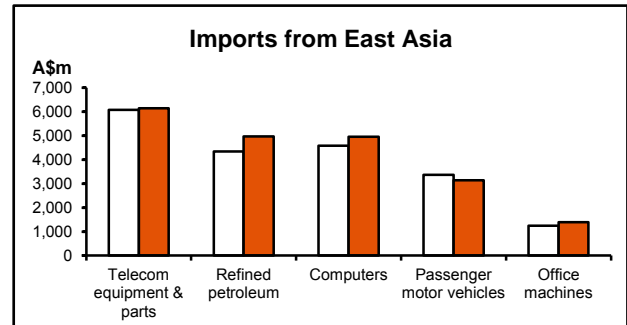
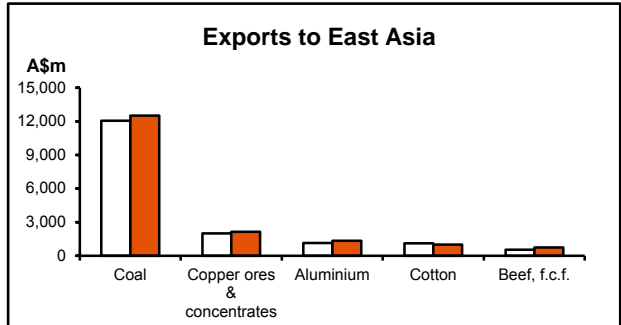
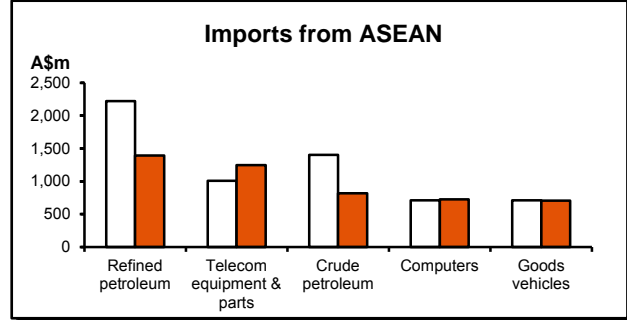
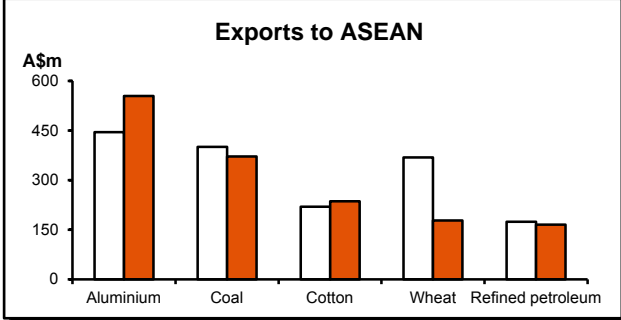
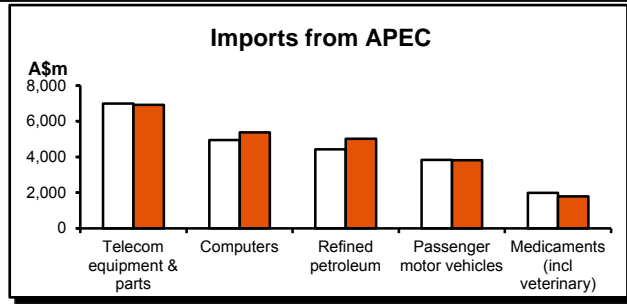
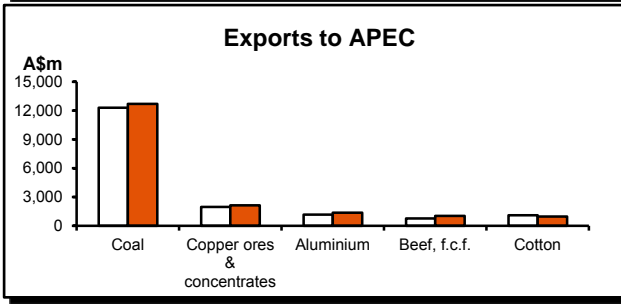
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

NEW SOUTH WALES SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Section 3

Victoria



Australian Government
Department of Foreign Affairs and Trade

VICTORIA



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	5,735,007	5,841,667
Real Gross State Product growth (%):	2.1	1.7
Real GSP per head growth (%):	0.3	-0.2
GSP (current prices) (A\$m):	338,168	350,343
Proportion of Australian GDP (%):	22.2	22.1
Change in real final demand (%):	0.6	1.4
Unemployment rate (%):	5.7	6.2

Goods and services trade:



Victoria's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	23,989	13,380	37,369
Imports:	65,975	16,295	82,270
	% Share of Australian trade		
Exports:	8.8	23.3	11.3
Imports:	24.7	23.0	24.3
Average annual goods and services export growth over the last 5 years:	3.2%		

Goods trade #:

Victoria's major exports, 2013-14 (b):

	A\$m
Milk, cream, whey & yoghurt	1,377
Passenger motor vehicles	1,349
Wool & other animal hair (incl tops)	1,317
Meat (excl beef)	1,175
Wheat	1,027
Beef	1,007
Aluminium	1,005
Fruit & nuts	717
Refined petroleum	679
Cheese & curd	648

Victoria's major imports, 2013-14:

	A\$m
Crude petroleum	6,666
Passenger motor vehicles	5,693
Refined petroleum	2,517
Goods vehicles	1,640
Vehicle parts & accessories	1,440
Telecom equipment & parts	1,153
Furniture, mattresses & cushions	1,097
Computers	1,065
Other textile clothing	1,048
Prams, toys, games & sporting goods	1,012

Victoria's major export destinations, 2013-14 (b):

	A\$m	% Share
China	4,458	18.6
United States	2,093	8.7
Japan	1,869	7.8
New Zealand	1,839	7.7
Republic of Korea	1,102	4.6

Victoria's major import sources, 2013-14:

	A\$m	% Share
China	14,426	21.9
United States	7,374	11.2
Japan	4,225	6.4
Germany	3,961	6.0
Malaysia	3,689	5.6

Services trade:

Victoria's major exports, 2013-14:

	A\$m	% Share
Education-related travel	4,705	35.2
Personal travel excl education	2,911	21.8
Prof & management consulting	937	7.0

Victoria's major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	6,205	38.1
Freight transport	2,645	16.2
Passenger transport	1,542	9.5

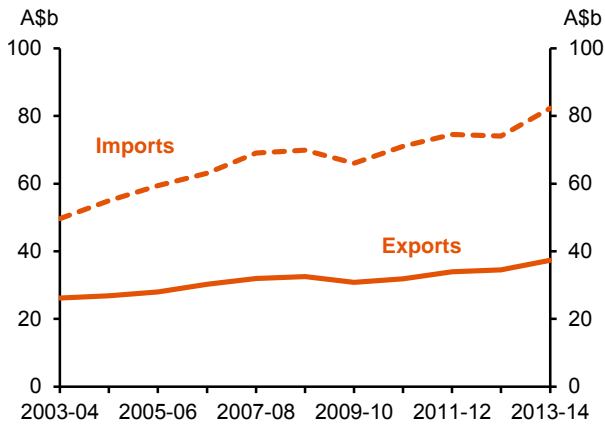
Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Victoria's trade highlights – 2013-14

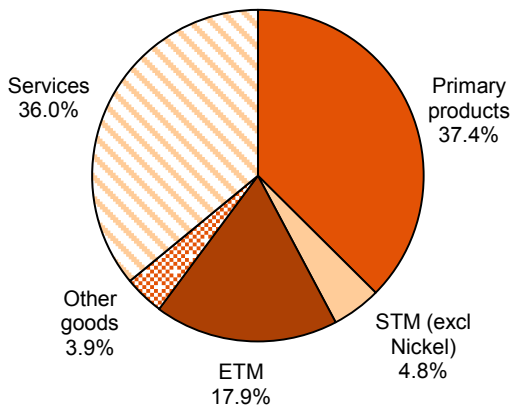
Victoria's trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2013-14, the value of exports increased 8.3 per cent to \$37.4 billion
 - export volumes rose 1.9 per cent while export prices increased 6.3 per cent.
- The value of imports increased 11.1 per cent to \$82.3 billion
 - import volumes increased 2.8 per cent while import prices rose 8.1 per cent.

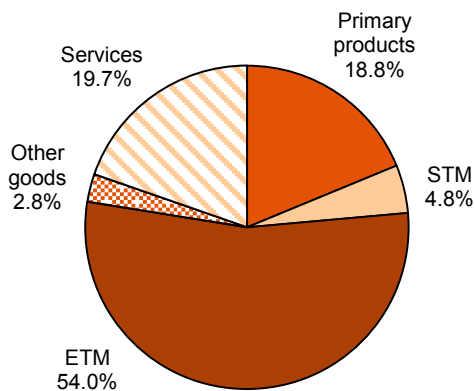
Victoria's exports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* increased 13.4 per cent to \$14.0 billion
 - *Processed food* increased 22.2 per cent to \$6.1 billion.
- *STM (excl Nickel)* rose 0.4 per cent to \$1.8 billion.
- *ETM* increased 7.5 per cent to \$6.7 billion.
- *Other goods* rose 9.0 per cent to \$1.5 billion.
- *Services* rose 4.6 per cent to \$13.4 billion.

Victoria's imports by broad category¹



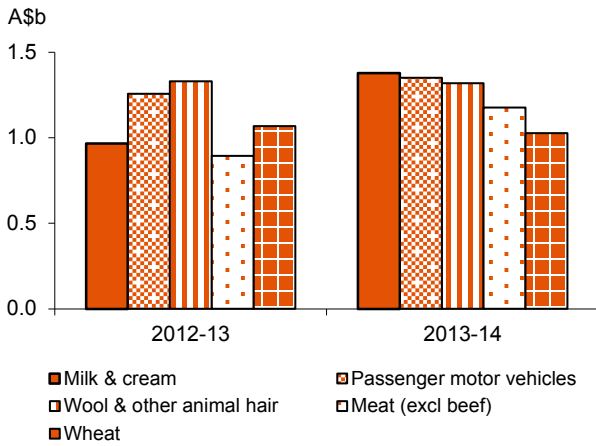
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* increased 21.6 per cent to \$15.4 billion
 - *Fuels* increased 21.7 per cent to \$9.4 billion.
- *STM* rose 16.1 per cent to \$3.9 billion.
- *ETM* increased 10.0 per cent to \$44.3 billion.
- *Other goods* rose 4.5 per cent to \$2.3 billion.
- *Services* increased 5.2 per cent to \$16.2 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Victoria's trade

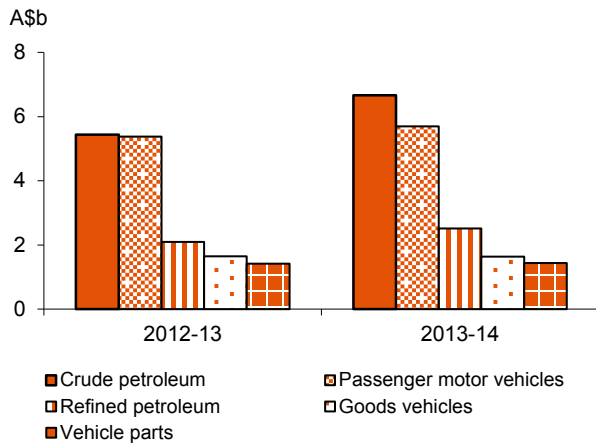
Composition of Victoria's merchandise exports



- Victoria's major export commodities in 2013-14 were
 - *Milk, cream, whey & yoghurt* – up 42.5 per cent to \$1.4 billion
 - *Passenger motor vehicles* – up 7.3 per cent to \$1.3 billion
 - *Wool & other animal hair (incl tops)* – down 0.9 per cent to \$1.3 billion
 - *Meat (excl beef), f.c.f.* – up 31.4 per cent to \$1.2 billion
 - *Wheat* – down 3.7 per cent to \$1.0 billion.

Based on ABS trade data on DFAT STARS database.

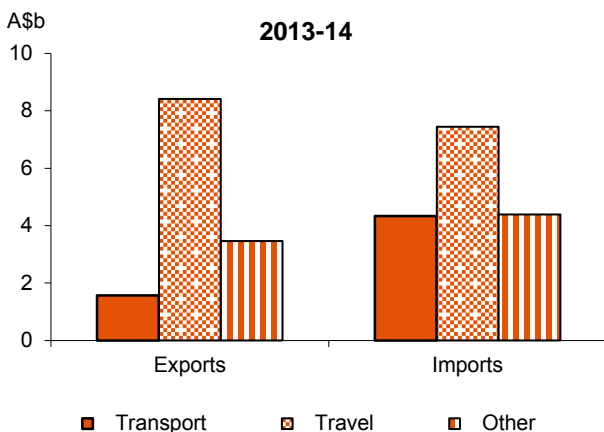
Composition of Victoria's merchandise imports



- In 2013-14, Victoria's major import commodities were
 - *Crude petroleum* – up 22.5 per cent to \$6.7 billion
 - *Passenger motor vehicles* – up 5.8 per cent to \$5.7 billion
 - *Refined petroleum* – up 20.0 per cent to \$2.5 billion
 - *Goods vehicles* – down 0.5 per cent to \$1.6 billion
 - *Vehicle parts & accessories* – up 1.3 per cent to \$1.4 billion.

Based on ABS trade data on DFAT STARS database.

Victoria's services trade



- *Services exports* rose 4.6 per cent to \$13.4 billion in 2013-14
 - *Transport services exports* increased 10.5 per cent to \$1.6 billion
 - *Travel services* rose 8.6 per cent to \$8.4 billion
 - *Other services*² decreased 6.3 per cent to \$3.5 billion.
- In 2013-14, *Services imports* rose 5.2 per cent to \$16.2 billion
 - *Transport services imports* increased 2.2 per cent to \$4.3 billion
 - *Travel services* rose 7.1 per cent to \$7.4 billion
 - *Other services*² increased 4.7 per cent to \$4.3 billion.

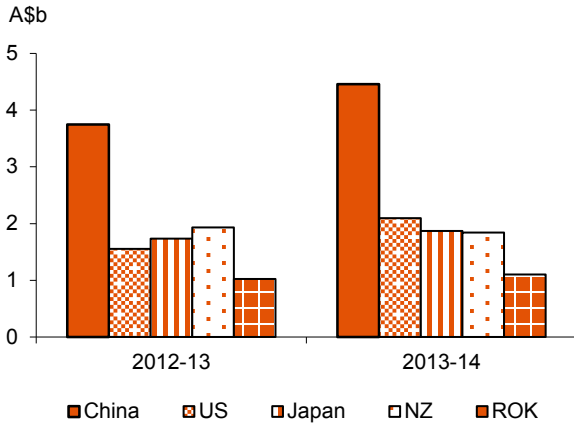
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others and Maintenance & repair services nie.*

Direction of Victoria's merchandise trade

- China was Victoria's largest two-way merchandise trading partner in 2013-14, accounting for 21.0 per cent (\$18.9 billion) of total trade.
- The United States (\$9.5 billion) was the second largest, followed by Japan (\$6.1 billion), New Zealand (\$4.6 billion) and Malaysia (\$4.6 billion).

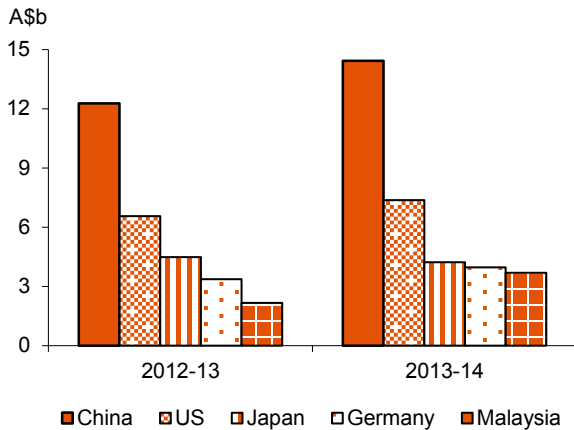
Major export markets



- Victoria's major export markets in 2013-14 were
 - China – up 18.9 per cent to \$4.5 billion
 - United States – up 34.9 per cent to \$2.1 billion
 - Japan – up 7.8 per cent to \$1.9 billion
 - New Zealand – down 4.8 per cent to \$1.8 billion
 - Republic of Korea – up 7.5 per cent to \$1.1 billion.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, Victoria's major import sources were
 - China – up 17.5 per cent to \$14.4 billion
 - United States – up 12.3 per cent to \$7.4 billion
 - Japan – down 6.0 per cent to \$4.2 billion
 - Germany – up 17.8 per cent to \$4.0 billion
 - Malaysia – up 70.5 per cent to \$3.7 billion.

Based on ABS trade data on DFAT STARS database.

TABLE 16: VICTORIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	8,426	9,990	11,634	12,355	14,006	13.4	10.5
Unprocessed food	1,227	1,708	2,522	2,972	3,140	5.7	25.1
Processed food	4,425	4,803	4,809	4,958	6,060	22.2	3.5
Minerals	289	404	444	427	472	10.7	8.1
Fuels	793	774	1,212	1,429	1,805	26.3	15.0
Other primary	1,692	2,302	2,647	2,569	2,529	-1.6	14.0
Manufactures	9,018	8,320	8,086	8,018	8,494	5.9	-3.6
STM (excl Nickel)	2,002	2,013	1,914	1,784	1,790	0.4	-5.3
ETM	7,016	6,308	6,171	6,234	6,704	7.5	-3.1
Other	984	1,336	1,877	1,338	1,459	9.0	7.0
Total merchandise exports	18,427	19,647	21,597	21,711	23,959	10.4	4.1
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	6	5	4	4	7	75.0	-8.8
Transport	1,396	1,514	1,481	1,415	1,563	10.5	0.2
Travel	8,167	7,757	7,789	7,749	8,418	8.6	1.2
Other	2,824	2,983	3,077	3,692	3,461	-6.3	4.3
Total services exports	12,393	12,259	12,351	12,860	13,449	4.6	1.8
Total goods & services exports	30,820	31,906	33,948	34,571	37,408	8.2	3.2
Percentage distribution							
Merchandise (a)							
Primary products	27.3	31.3	34.3	35.7	37.4		
Unprocessed food	4.0	5.4	7.4	8.6	8.4		
Processed food	14.4	15.1	14.2	14.3	16.2		
Minerals	0.9	1.3	1.3	1.2	1.3		
Fuels	2.6	2.4	3.6	4.1	4.8		
Other primary	5.5	7.2	7.8	7.4	6.8		
Manufactures	29.3	26.1	23.8	23.2	22.7		
STM (excl Nickel)	6.5	6.3	5.6	5.2	4.8		
ETM	22.8	19.8	18.2	18.0	17.9		
Other	3.2	4.2	5.5	3.9	3.9		
Total merchandise exports	59.8	61.6	63.6	62.8	64.0		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	4.5	4.7	4.4	4.1	4.2		
Travel	26.5	24.3	22.9	22.4	22.5		
Other	9.2	9.3	9.1	10.7	9.3		
Total services exports	40.2	38.4	36.4	37.2	36.0		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 17: VICTORIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	9,812	11,365	12,518	12,680	15,418	21.6	8.5
Unprocessed food	567	610	634	624	750	20.1	4.7
Processed food	3,246	3,494	3,674	3,708	4,547	22.6	5.2
Minerals	37	61	58	73	60	-17.9	-5.8
Fuels	5,401	6,601	7,568	7,728	9,404	21.7	11.6
Other primary	561	599	585	547	658	20.4	1.1
Manufactures	41,118	43,142	44,692	43,678	48,257	10.5	2.1
STM	3,572	3,586	3,379	3,398	3,947	16.1	-0.1
ETM	37,546	39,556	41,313	40,279	44,310	10.0	2.3
Other	2,190	2,298	2,409	2,189	2,287	4.5	-2.0
Total merchandise imports	53,120	56,805	59,619	58,547	65,962	12.7	3.2
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	75	83	139	59	82	39.0	6.7
Transport	3,570	3,968	4,167	4,242	4,335	2.2	2.5
Travel	5,751	6,255	6,630	6,948	7,441	7.1	5.9
Other	3,530	3,885	3,997	4,110	4,304	4.7	3.4
Total services imports	12,926	14,191	14,933	15,359	16,162	5.2	4.3
Total goods & services imports	66,046	70,996	74,552	73,906	82,124	11.1	3.5
Percentage distribution							
Merchandise (a)							
Primary products	14.9	16.0	16.8	17.2	18.8		
Unprocessed food	0.9	0.9	0.8	0.8	0.9		
Processed food	4.9	4.9	4.9	5.0	5.5		
Minerals	0.1	0.1	0.1	0.1	0.1		
Fuels	8.2	9.3	10.2	10.5	11.5		
Other primary	0.8	0.8	0.8	0.7	0.8		
Manufactures	62.3	60.8	59.9	59.1	58.8		
STM	5.4	5.1	4.5	4.6	4.8		
ETM	56.8	55.7	55.4	54.5	54.0		
Other	3.3	3.2	3.2	3.0	2.8		
Total merchandise imports	80.4	80.0	80.0	79.2	80.3		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.1	0.2	0.1	0.1		
Transport	5.4	5.6	5.6	5.7	5.3		
Travel	8.7	8.8	8.9	9.4	9.1		
Other	5.3	5.5	5.4	5.6	5.2		
Total services imports	19.6	20.0	20.0	20.8	19.7		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 18: VICTORIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	21,597	21,711	23,959	100.0	10.4	4.1
1	022	Milk, cream, whey & yoghurt	1,060	966	1,377	5.7	42.5	1.0
2	781	Passenger motor vehicles	1,143	1,257	1,349	5.6	7.3	-5.0
3	268	Wool & other animal hair (incl tops)	1,443	1,329	1,317	5.5	-0.9	17.7
4	012	Meat (excl beef), f.c.f.	780	894	1,175	4.9	31.4	8.6
5	041	Wheat	1,121	1,067	1,027	4.3	-3.7	31.1
6	011	Beef, f.c.f.	594	652	1,007	4.2	54.4	5.9
7	684	Aluminium	1,070	1,013	1,005	4.2	-0.8	-6.7
8	057	Fruit & nuts	302	427	717	3.0	67.9	15.7
9	334	Refined petroleum	934	674	679	2.8	0.7	8.1
10	024	Cheese & curd	616	685	648	2.7	-5.4	2.2
11	098	Edible products & preparations, nes	539	585	582	2.4	-0.5	13.5
12	333	Crude petroleum	97	397	565	2.4	42.3	..
13	342	Liquefied propane & butane	154	313	527	2.2	68.4	15.6
14	792	Aircraft, spacecraft & parts	176	278	526	2.2	89.2	31.4
15	542	Medicaments (incl veterinary)	403	447	519	2.2	16.1	-15.1
16	222	Oil-seeds & oleaginous fruits, soft	353	721	445	1.9	-38.3	239.0
17	211	Hides & skins, raw (excl furskins)	403	381	436	1.8	14.4	6.0
18	263	Cotton	235	350	348	1.5	-0.6	99.4
19	054	Vegetables, f.c.f.	231	240	315	1.3	31.3	18.6
20	641	Paper & paperboard	306	270	313	1.3	15.9	4.6
Merchandise imports								
		Total	59,619	58,547	65,962	100.0	12.7	3.2
1	333	Crude petroleum	4,539	5,440	6,666	10.1	22.5	13.5
2	781	Passenger motor vehicles	4,953	5,381	5,693	8.6	5.8	8.5
3	334	Refined petroleum	2,825	2,097	2,517	3.8	20.0	9.3
4	782	Goods vehicles	1,528	1,649	1,640	2.5	-0.5	6.3
5	784	Vehicle parts & accessories	1,480	1,422	1,440	2.2	1.3	1.6
6	764	Telecom equipment & parts	1,137	1,053	1,153	1.7	9.5	0.4
7	821	Furniture, mattresses & cushions	938	950	1,097	1.7	15.5	5.3
8	752	Computers	1,063	988	1,065	1.6	7.8	3.8
9	845	Other textile clothing	796	881	1,048	1.6	19.0	4.8
10	894	Prams, toys, games & sporting goods	965	871	1,012	1.5	16.2	-4.5
11	893	Plastic articles, nes	777	808	955	1.4	18.2	4.7
12	851	Footwear	756	831	954	1.4	14.8	5.3
13	778	Electrical machinery & parts, nes	865	859	943	1.4	9.8	3.1
14	874	Measuring & analysing instruments	874	815	869	1.3	6.6	-0.9
15	793	Ships & boats (incl hovercraft)	108	646	862	1.3	33.4	85.2
16	713	Internal combustion piston engines	890	768	814	1.2	6.0	1.6
17	699	Manufactures of base metal, nes	703	682	796	1.2	16.7	1.3
18	542	Medicaments (incl veterinary)	1,148	918	796	1.2	-13.3	-5.4
19	743	Pumps (excl liquid pumps) & parts	676	672	759	1.2	12.9	2.3
20	842	Women's clothing (excl knitted)	525	581	681	1.0	17.2	5.5

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.
Based on ABS data on DFAT STARS database.

**TABLE 19: VICTORIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	4	4	7	75.0	-8.8
Transport	1,481	1,415	1,563	10.5	0.2
Passenger (b)	582	528	549	4.0	-3.1
Freight	34	33	32	-3.0	-14.6
Other	581	564	640	13.5	3.0
Postal & courier services (c)	284	290	342	17.9	4.6
Travel	7,789	7,749	8,418	8.6	1.2
Business	842	801	802	0.1	8.3
Personal	6,947	6,948	7,616	9.6	0.5
Education-related	4,455	4,362	4,705	7.9	-2.5
Other	2,492	2,586	2,911	12.6	6.8
Construction	9	3	11	266.7	..
Insurance & Pension services	122	138	153	10.9	16.8
Direct insurance	61	61	70	14.8	9.1
Reinsurance	0	0	0	..	..
Auxiliary services	56	70	76	8.6	28.9
Pension services	5	7	7	0.0	8.0
Standardised guarantee services	0	0	0	..	..
Financial Services	41	349	244	-30.1	62.2
Charges for the use of intellectual property nie	246	241	295	22.4	-4.5
Licences to reproduce/distribute computer services	np	33	24	-27.3	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	170	127	197	55.1	7.3
Franchise & trademarks licensing fees	np	19	2	-89.5	..
Other charges for the use of intellectual property	np	62	72	16.1	..
Telecommunication, computer & information	498	539	508	-5.8	-2.0
Telecommunication services	33	54	60	11.1	-3.8
Computer & Information services	465	485	448	-7.6	-1.8
Computer services	401	367	354	-3.5	-3.6
Information services	2	7	3	-57.1	-1.2
Other services	62	111	91	-18.0	6.5
Other business services	1,806	2,175	1,942	-10.7	4.5
Research & development services	132	171	199	16.4	6.0
Professional & management consulting services	810	987	937	-5.1	6.5
Legal, accounting, management consulting, public relations & other professional services	747	839	801	-4.5	5.2
Advertising, market research & public opinion polling	63	148	136	-8.1	15.5
Technical, trade-related & other business services	864	1,017	806	-20.7	2.2
Architectural, engineering, scientific & other technical services	682	727	521	-28.3	-0.3
Waste treatment & de-pollution, agricultural & mining services	50	130	107	-17.7	106.5
Operational leasing services	45	36	np	..	..
Trade-related commission services	12	16	33	106.3	1.2
Other business services nie	75	108	np	..	..
Personal, cultural, & recreation services	313	204	264	29.4	..
Audiovisual & related services	86	51	53	3.9	..
Other personal, cultural & recreational services	227	153	211	37.9	..
Government goods & services nie	42	43	44	2.3	2.4
Total Services	12,351	12,860	13,449	4.6	1.8

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the *Explanatory notes*.

**TABLE 20: VICTORIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	139	59	82	39.0	6.7
Transport	4,167	4,242	4,335	2.2	2.5
Passenger (b)	1,609	1,703	1,542	-9.5	6.3
Freight	2,447	2,397	2,645	10.3	0.3
Other	83	122	124	1.6	12.2
Postal & courier services (c)	28	20	24	20.0	-9.1
Travel	6,630	6,948	7,441	7.1	5.9
Business	811	917	916	-0.1	2.4
Personal	5,819	6,031	6,525	8.2	6.5
Education-related	310	330	320	-3.0	6.5
Other	5,509	5,701	6,205	8.8	6.5
Construction	0	0	0	..	..
Insurance & Pension services	193	196	217	10.7	8.0
Direct insurance	69	70	80	14.3	6.8
Reinsurance	35	33	39	18.2	11.4
Auxiliary services	57	56	61	8.9	21.2
Pension services	32	37	37	0.0	-4.0
Standardised guarantee services	0	0	0	..	..
Financial Services	32	29	44	51.7	-0.0
Charges for the use of intellectual property nie	904	1,075	967	-10.0	1.6
Licences to reproduce/distribute computer services	103	144	95	-34.0	-0.1
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	283	267	245	-8.2	-6.8
Franchise & trademarks licensing fees	230	271	270	-0.4	11.7
Other charges for the use of intellectual property	288	393	357	-9.2	4.6
Telecommunication, computer & information	635	485	740	52.6	-3.0
Telecommunication services	63	58	66	13.8	-17.7
Computer & Information services	572	427	674	57.8	-0.3
Computer services	527	370	580	56.8	-0.8
Information services	6	8	23	187.5	31.8
Other services	39	49	71	44.9	-1.0
Other business services	1,932	2,040	1,991	-2.4	4.9
Research & development services	75	48	82	70.8	-12.1
Professional & management consulting services	777	827	950	14.9	11.9
Legal, accounting, management consulting, public relations & other professional services	649	749	885	18.2	11.8
Advertising, market research & public opinion polling	128	78	65	-16.7	12.6
Technical, trade-related & other business services	1,080	1,165	959	-17.7	1.8
Architectural, engineering, scientific & other technical services	559	617	428	-30.6	15.2
Waste treatment & de-pollution, agricultural & mining services	np	np	19	..	..
Operational leasing services	169	170	151	-11.2	-18.0
Trade-related commission services	93	99	118	19.2	10.8
Other business services nie	np	np	243	..	..
Personal, cultural, & recreation services	271	261	320	22.6	16.4
Audiovisual & related services	99	137	238	73.7	44.2
Other personal, cultural & recreational services	172	124	82	-33.9	-3.4
Government goods & services nie	30	24	25	4.2	4.4
Total Services	14,933	15,359	16,162	5.2	4.3

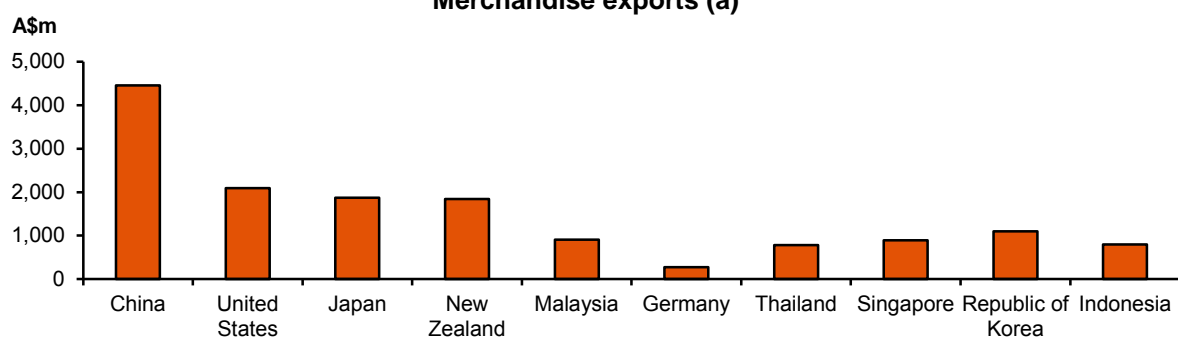
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

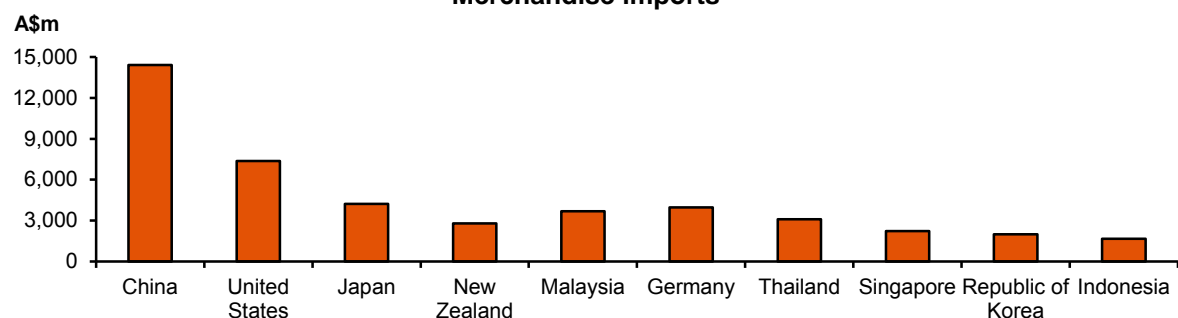
**TABLE 21: VICTORIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	23,959	100.0	65,962	100.0	-42,003	89,921	100.0	
China	4,458	18.6	14,426	21.9	-9,968	18,884	21.0	1
United States	2,093	8.7	7,374	11.2	-5,281	9,467	10.5	2
Japan	1,869	7.8	4,225	6.4	-2,356	6,094	6.8	3
New Zealand	1,839	7.7	2,792	4.2	-953	4,631	5.2	4
Malaysia	904	3.8	3,689	5.6	-2,785	4,593	5.1	5
Germany	277	1.2	3,961	6.0	-3,684	4,237	4.7	6
Thailand	779	3.3	3,107	4.7	-2,327	3,886	4.3	7
Singapore	890	3.7	2,226	3.4	-1,336	3,116	3.5	8
Republic of Korea	1,102	4.6	1,984	3.0	-882	3,086	3.4	9
Indonesia	800	3.3	1,658	2.5	-858	2,458	2.7	10
Vietnam	454	1.9	1,870	2.8	-1,416	2,325	2.6	11
United Kingdom	259	1.1	1,610	2.4	-1,351	1,869	2.1	12
Italy	176	0.7	1,608	2.4	-1,432	1,784	2.0	13
Taiwan	603	2.5	1,128	1.7	-525	1,730	1.9	14
Spain	67	0.3	1,629	2.5	-1,562	1,696	1.9	15
India	485	2.0	850	1.3	-365	1,336	1.5	16
France	119	0.5	1,212	1.8	-1,094	1,331	1.5	17
United Arab Emirates	793	3.3	431	0.7	361	1,224	1.4	18
Hong Kong (b)	699	2.9	472	0.7	227	1,172	1.3	19
Gabon	2	0.0	1,144	1.7	-1,142	1,145	1.3	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

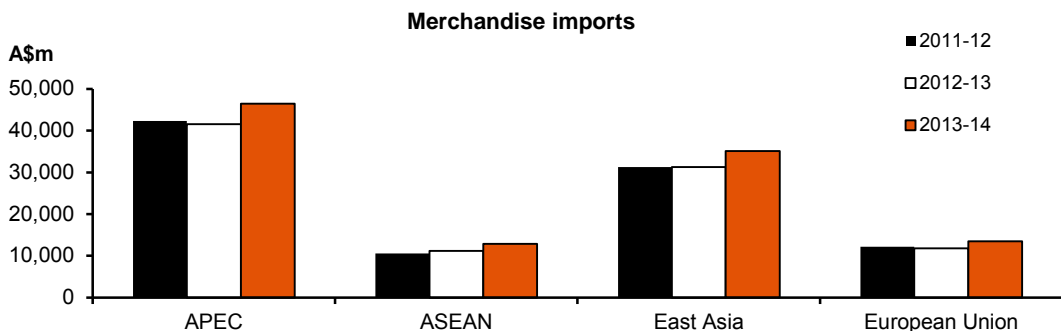
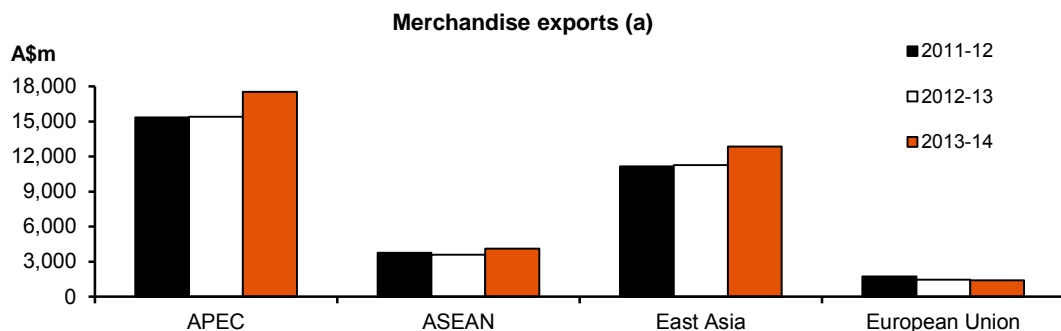
**TABLE 22: VICTORIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	21,597	21,711	23,959	100.0	10.4	4.1
1	China	3,615	3,749	4,458	18.6	18.9	15.9
2	United States	1,534	1,552	2,093	8.7	34.9	2.6
3	Japan	1,711	1,733	1,869	7.8	7.8	2.2
4	New Zealand	1,961	1,932	1,839	7.7	-4.8	-0.6
5	Republic of Korea	937	1,025	1,102	4.6	7.5	0.4
6	Saudi Arabia	862	978	963	4.0	-1.5	-3.3
7	Malaysia	692	699	904	3.8	29.3	9.5
8	Singapore	1,029	817	890	3.7	8.9	2.1
9	Indonesia	684	804	800	3.3	-0.5	9.5
10	United Arab Emirates	588	748	793	3.3	6.0	8.5
11	Thailand	649	725	779	3.3	7.4	4.9
12	Hong Kong (b)	605	586	699	2.9	19.3	5.0
13	Taiwan	514	561	603	2.5	7.5	4.1
14	India	391	384	485	2.0	26.3	9.5
15	Vietnam	371	303	454	1.9	49.8	9.0
16	Germany	380	298	277	1.2	-7.0	-1.1
17	Kuwait	225	227	277	1.2	22.0	2.3
18	United Kingdom	361	276	259	1.1	-6.2	-12.4
19	Papua New Guinea	275	289	236	1.0	-18.3	5.9
20	Russian Federation	171	157	231	1.0	47.1	12.6
Import sources							
	World	59,619	58,547	65,962	100.0	12.7	3.2
1	China	12,129	12,276	14,426	21.9	17.5	5.0
2	United States	7,215	6,569	7,374	11.2	12.3	1.7
3	Japan	5,223	4,493	4,225	6.4	-6.0	-2.7
4	Germany	3,638	3,363	3,961	6.0	17.8	0.3
5	Malaysia	2,196	2,164	3,689	5.6	70.5	12.2
6	Thailand	2,453	2,997	3,107	4.7	3.7	4.5
7	New Zealand	2,548	2,393	2,792	4.2	16.7	1.5
8	Singapore	3,110	2,398	2,226	3.4	-7.2	-0.9
9	Republic of Korea	1,954	1,857	1,984	3.0	6.8	7.1
10	Vietnam	823	1,471	1,870	2.8	27.1	-1.7
11	Indonesia	1,442	1,590	1,658	2.5	4.3	8.4
12	Spain	771	1,394	1,629	2.5	16.9	23.5
13	United Kingdom	1,533	1,526	1,610	2.4	5.5	1.5
14	Italy	1,521	1,354	1,608	2.4	18.8	-0.6
15	France	947	941	1,212	1.8	28.8	-5.5
16	Gabon	933	1,000	1,144	1.7	14.4	..
17	Taiwan	1,045	1,026	1,128	1.7	9.9	-1.0
18	India	810	750	850	1.3	13.3	3.4
19	Switzerland	452	508	572	0.9	12.6	2.2
20	Belgium	585	524	568	0.9	8.4	-0.6

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

**TABLE 23: VICTORIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	15,348	15,405	17,532	73.2	13.8	5.5
ASEAN	3,755	3,605	4,124	17.2	14.4	5.9
East Asia	11,147	11,266	12,861	53.7	14.2	7.3
European Union	1,736	1,464	1,401	5.8	-4.3	-2.8
OECD	8,311	8,178	8,726	36.4	6.7	0.2
Selected geographic regions						
Africa	459	486	522	2.2	7.4	1.6
Americas	2,022	1,972	2,584	10.8	31.0	0.5
Asia	14,295	14,657	16,494	68.8	12.5	6.4
Europe	2,054	1,853	1,745	7.3	-5.8	-1.6
Oceania & Antarctica	2,420	2,391	2,249	9.4	-5.9	-0.4
Total merchandise exports	21,597	21,711	23,959	100.0	10.4	4.1
Merchandise imports						
Selected country groups						
APEC	42,325	41,540	46,504	70.5	11.9	2.9
ASEAN	10,518	11,196	12,885	19.5	15.1	3.9
East Asia	31,284	31,244	35,125	53.3	12.4	3.3
European Union	12,196	11,759	13,454	20.4	14.4	1.6
OECD	31,199	29,176	31,968	48.5	9.6	1.2
Selected geographic regions						
Africa	1,870	1,792	1,780	2.7	-0.7	35.4
Americas	9,026	8,346	9,185	13.9	10.1	1.7
Asia	33,026	33,174	37,602	57.0	13.3	3.6
Europe	12,935	12,619	14,375	21.8	13.9	1.7
Oceania & Antarctica	2,661	2,501	2,917	4.4	16.6	1.2
Total merchandise imports	59,619	58,547	65,962	100.0	12.7	3.2



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 24: VICTORIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
China					
Wool & other animal hair (incl tops)	875	-8.5	Prams, toys, games & sporting goods	775	19.6
Hides & skins, raw (excl furskins)	376	21.7	Other textile clothing	761	17.1
Milk, cream, whey & yoghurt	291	134.7	Furniture, mattresses & cushions	712	18.9
Cotton	212	-13.1	Footwear	626	8.1
Live animals (excl seafood)	195	89.3	Computers	607	24.1
Total merchandise exports	4,458	18.9	Total merchandise imports	14,426	17.5
United States					
Aircraft, spacecraft & parts	477	103.8	Passenger motor vehicles	771	63.0
Beef, f.c.f.	266	77.3	Internal combustion piston engines	408	48.9
Meat (excl beef), f.c.f.	179	44.4	Vehicle parts & accessories	308	4.8
Medicaments (incl veterinary)	112	7.7	Measuring & analysing instruments	240	-0.4
Vehicle parts & accessories	77	37.5	Agric machinery (excl tractors) & parts	224	-15.8
Total merchandise exports	2,093	34.9	Total merchandise imports	7,374	12.3
Japan					
Cheese & curd	300	-18.5	Passenger motor vehicles	1,691	-8.6
Liquefied propane & butane	254	78.9	Goods vehicles	355	-6.1
Aluminium	197	13.2	Vehicle parts & accessories	243	-10.3
Beef, f.c.f.	121	26.0	Refined petroleum	162	55.8
Animal feed	62	-6.1	Civil engineering equipment & parts	107	1.9
Total merchandise exports	1,869	7.8	Total merchandise imports	4,225	-6.0
New Zealand					
Edible products & preparations, nes	109	-23.8	Crude petroleum	527	41.3
Passenger motor vehicles	102	-6.4	Cheese & curd	190	25.0
Paper & paperboard	66	6.5	Edible products & preparations, nes	151	2.7
Chocolate & preparations of cocoa	62	24.0	Alcoholic beverages	121	2.5
Iron & steel bars & rods	57	612.5	Chocolate & preparations of cocoa	85	25.0
Total merchandise exports	1,839	-4.8	Total merchandise imports	2,792	16.7
Malaysia					
Refined petroleum	153	225.5	Crude petroleum	1,912	108.3
Milk, cream, whey & yoghurt	85	26.9	Refined petroleum	306	..
Meat (excl beef), f.c.f.	69	102.9	Computers	127	-11.2
Wool & other animal hair (incl tops)	59	90.3	Telecom equipment & parts	93	19.2
Edible products & preparations, nes	53	3.9	Office machines	76	49.0
Total merchandise exports	904	29.3	Total merchandise imports	3,689	70.5

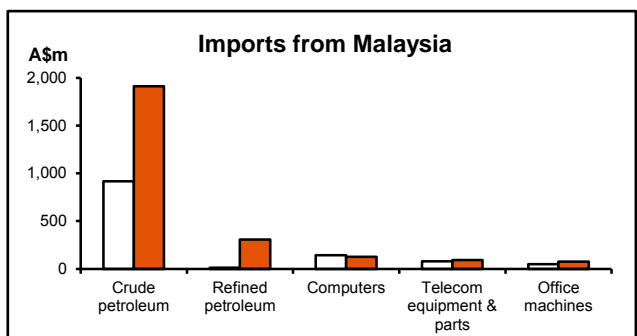
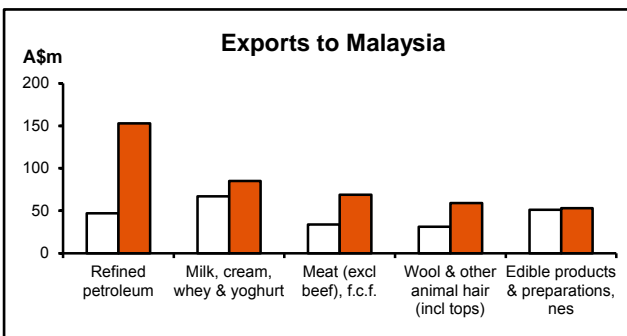
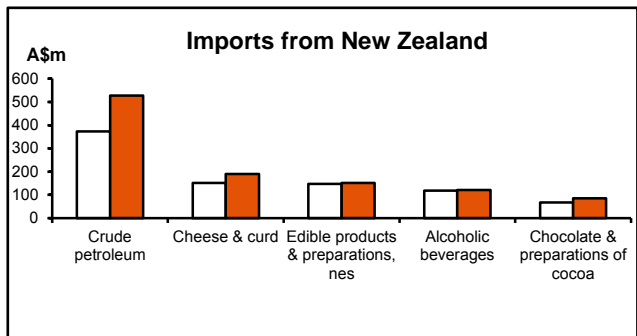
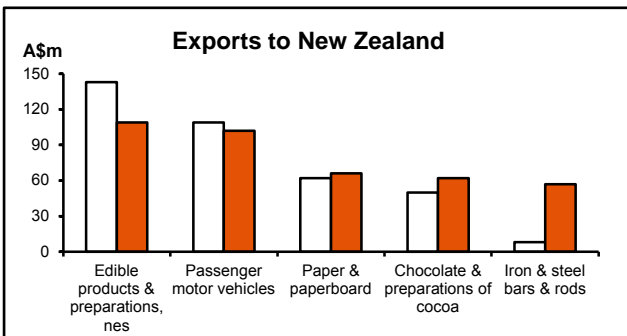
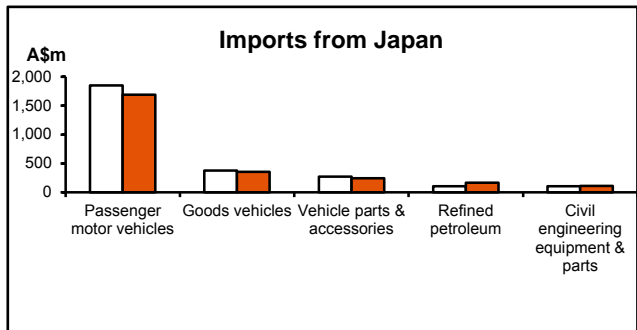
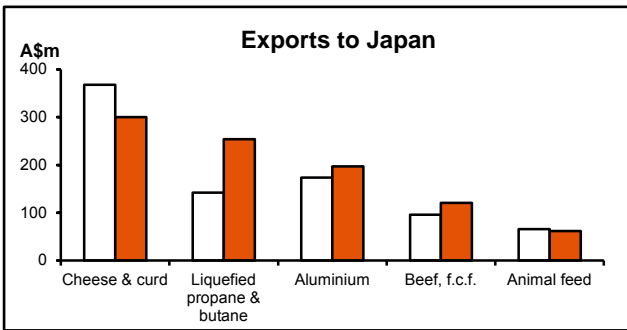
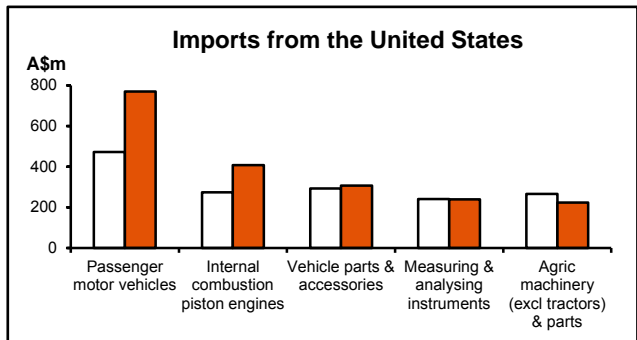
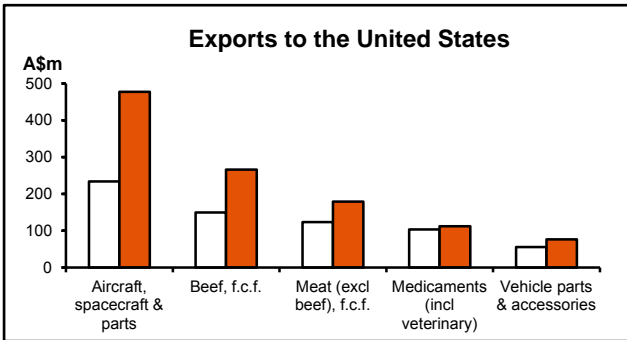
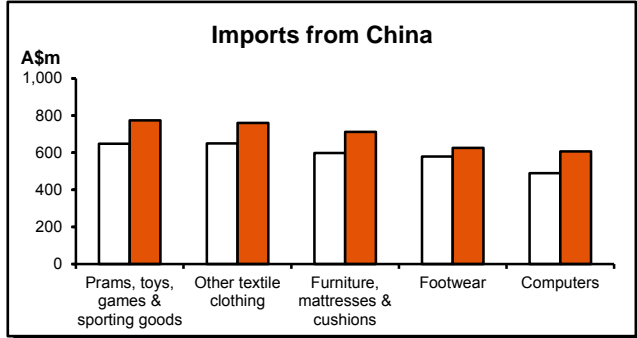
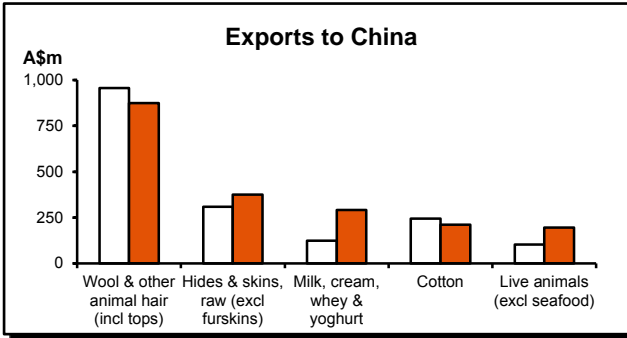
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

VICTORIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 24: VICTORIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
Germany					
Pharm products (excl medicaments)	66	-8.3	Passenger motor vehicles	1,138	21.5
Oil-seeds & oleaginous fruits, soft	34	0.0	Vehicle parts & accessories	149	16.4
Paper & paperboard	31	63.2	Measuring & analysing instruments	111	20.7
Fruit & nuts	18	200.0	Telecom equipment & parts	110	32.5
Measuring & analysing instruments	12	-72.7	Goods vehicles	105	-18.6
Total merchandise exports	277	-7.0	Total merchandise imports	3,961	17.8
Thailand					
Aluminium	109	-16.8	Goods vehicles	668	4.7
Edible products & preparations, nes	76	26.7	Passenger motor vehicles	460	-12.7
Crude petroleum	74	-22.1	Vehicle parts & accessories	206	5.1
Ferrous waste & scrap	67	179.2	Seafood, prepared or preserved	188	9.3
Milk, cream, whey & yoghurt	67	39.6	Heating & cooling equipment & parts	100	17.6
Total merchandise exports	779	7.4	Total merchandise imports	3,107	3.7
Singapore					
Milk, cream, whey & yoghurt	159	28.2	Refined petroleum	1,314	-6.1
Refined petroleum	113	-40.8	Pharm products (excl medicaments)	103	-13.4
Animal oils & fats	70	29.6	Musical instruments & parts	84	35.5
Crude petroleum	69	..	Cocoa	69	13.1
Medicaments (incl veterinary)	32	23.1	Computers	53	12.8
Total merchandise exports	890	8.9	Total merchandise imports	2,226	-7.2
Republic of Korea					
Aluminium	292	-16.6	Refined petroleum	613	24.6
Liquefied propane & butane	271	66.3	Passenger motor vehicles	538	-1.5
Beef, f.c.f.	66	61.0	Vehicle parts & accessories	56	-25.3
Milk, cream, whey & yoghurt	41	20.6	Monitors, projectors & TVs	52	15.6
Wool & other animal hair (incl tops)	37	19.4	Electrical machinery & parts, nes	37	5.7
Total merchandise exports	1,102	7.5	Total merchandise imports	1,984	6.8
Indonesia					
Milk, cream, whey & yoghurt	163	79.1	Crude petroleum	772	-15.8
Wheat	129	-48.0	Wood, simply worked	69	32.7
Beef, f.c.f.	109	62.7	Footwear	44	33.3
Fruit & nuts	35	9.4	Copper	43	186.7
Cotton	34	-17.1	Fertilisers (excl crude)	39	116.7
Total merchandise exports	800	-0.5	Total merchandise imports	1,658	4.3

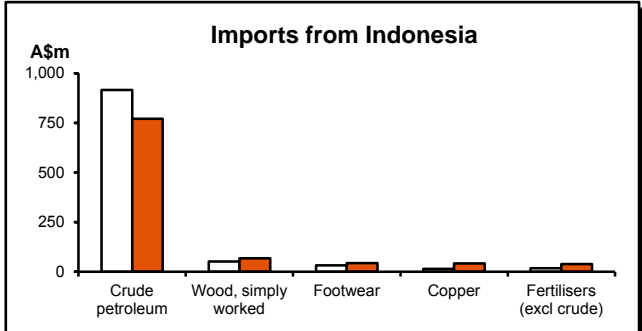
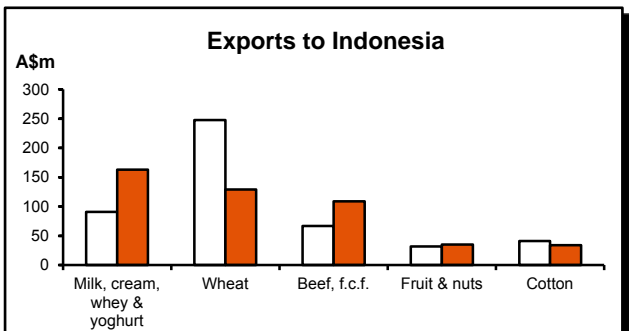
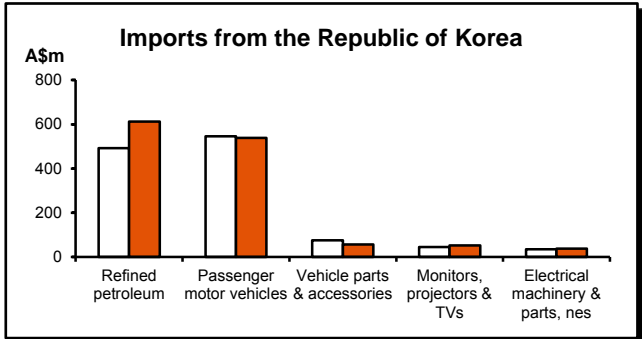
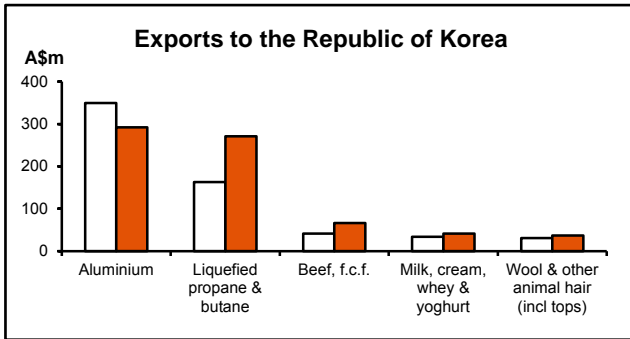
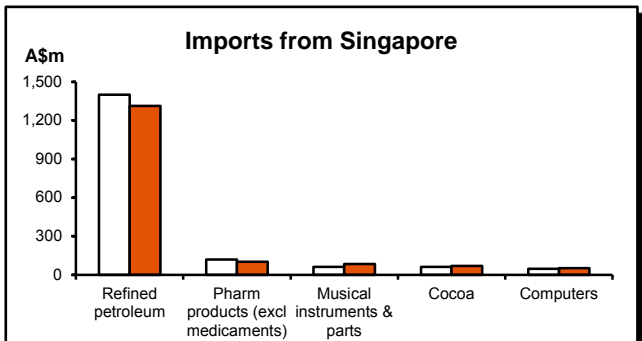
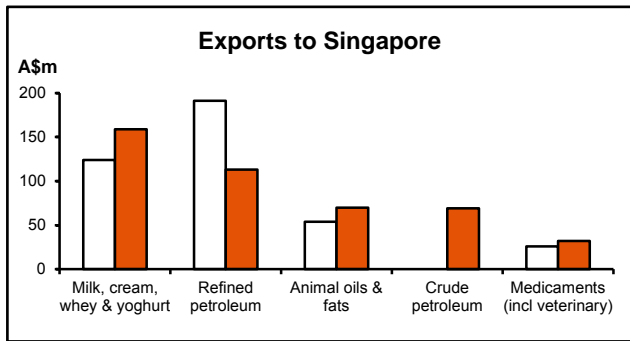
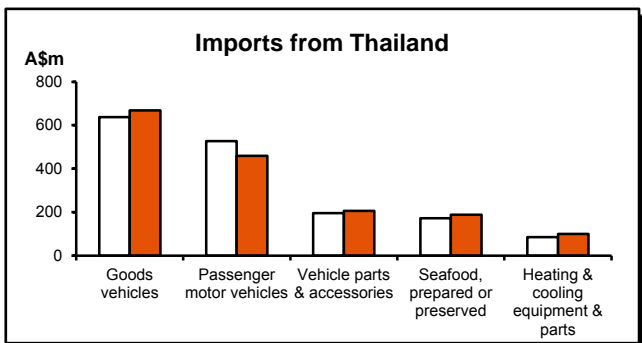
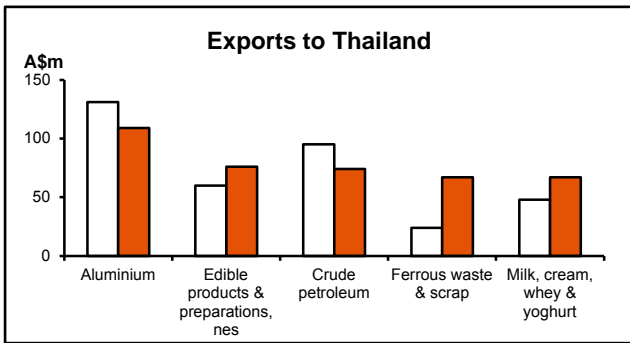
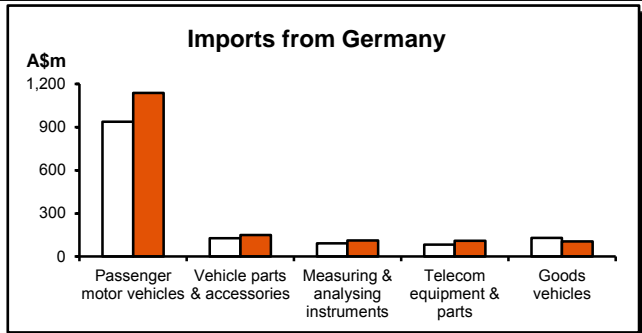
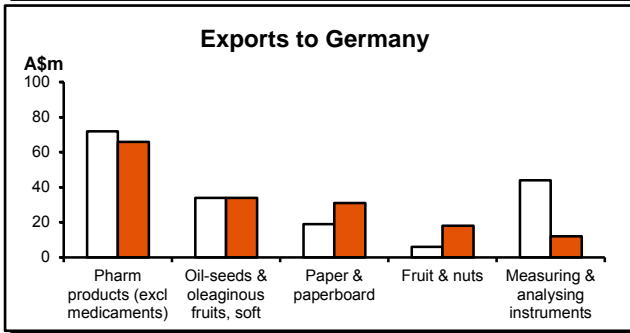
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

VICTORIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 25: VICTORIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2012-13	yoy % change		2012-13	yoy % change
APEC					
Milk, cream, whey & yoghurt	1,042	45.7	Crude petroleum	4,607	26.2
Wool & other animal hair (incl tops)	1,024	-5.3	Passenger motor vehicles	3,524	-0.3
Aluminium	1,005	-0.5	Refined petroleum	2,490	22.0
Beef, f.c.f.	878	62.0	Goods vehicles	1,150	-0.2
Meat (excl beef), f.c.f.	756	51.5	Vehicle parts & accessories	1,117	-1.6
Total merchandise exports	17,532	13.8	Total merchandise imports	46,504	11.9
ASEAN					
Milk, cream, whey & yoghurt	565	40.9	Crude petroleum	4,049	25.5
Wheat	346	-26.4	Refined petroleum	1,640	16.0
Refined petroleum	273	13.3	Goods vehicles	670	4.7
Beef, f.c.f.	211	43.5	Passenger motor vehicles	461	-14.5
Aluminium	209	-4.1	Computers	253	-14.5
Total merchandise exports	4,124	14.4	Total merchandise imports	12,885	15.1
East Asia					
Wool & other animal hair (incl tops)	1,016	-5.1	Crude petroleum	4,049	25.5
Milk, cream, whey & yoghurt	1,007	50.5	Passenger motor vehicles	2,709	-8.4
Aluminium	1,000	-0.8	Refined petroleum	2,451	20.9
Beef, f.c.f.	565	56.5	Goods vehicles	1,056	-0.1
Cheese & curd	537	-7.9	Furniture, mattresses & cushions	918	16.9
Total merchandise exports	12,861	14.2	Total merchandise imports	35,125	12.4
European Union					
Wool & other animal hair (incl tops)	144	15.2	Passenger motor vehicles	1,992	15.9
Medicaments (incl veterinary)	131	-10.3	Ships & boats (incl hovercraft)	814	36.3
Fruit & nuts	129	148.1	Medicaments (incl veterinary)	653	-0.6
Oil-seeds & oleaginous fruits, soft	123	-46.8	Goods vehicles	396	-8.3
Pharm products (excl medicaments)	70	-9.1	Pharm products (excl medicaments)	329	-6.8
Total merchandise exports	1,401	-4.3	Total merchandise imports	13,454	14.4
OECD					
Liquefied propane & butane	525	72.1	Passenger motor vehicles	5,047	7.5
Aircraft, spacecraft & parts	500	93.1	Vehicle parts & accessories	960	-1.1
Aluminium	494	-6.8	Goods vehicles	887	-6.0
Beef, f.c.f.	476	56.6	Ships & boats (incl hovercraft)	850	32.8
Medicaments (incl veterinary)	377	13.9	Refined petroleum	821	31.2
Total merchandise exports	8,726	6.7	Total merchandise imports	31,968	9.6

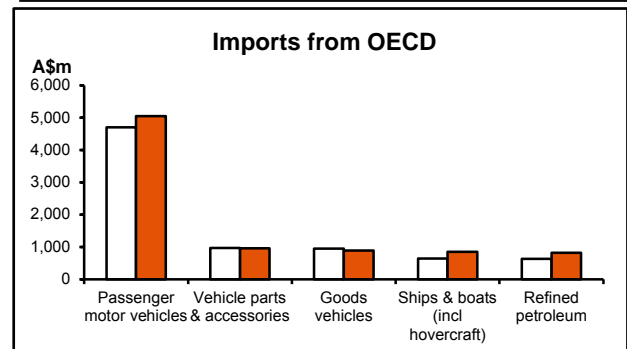
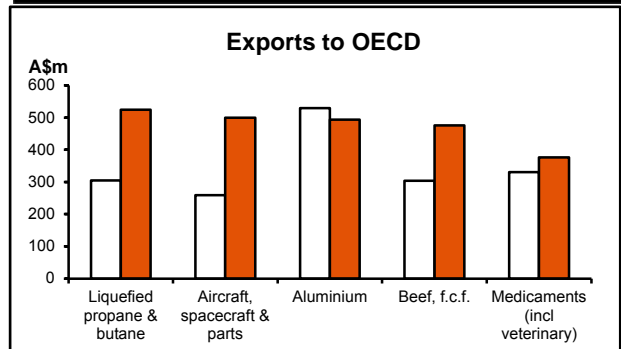
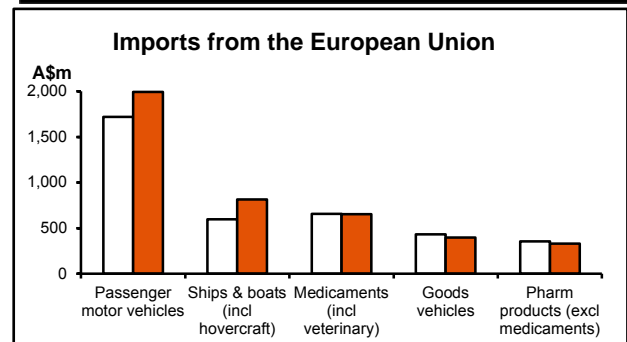
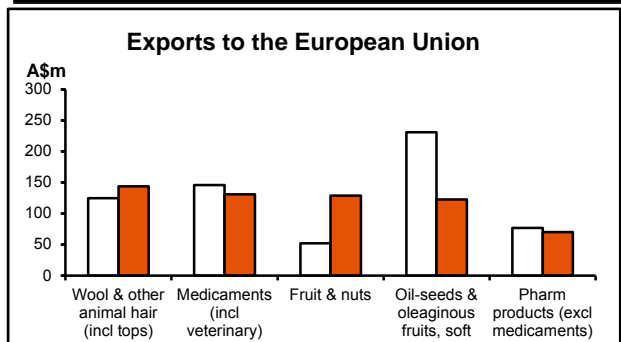
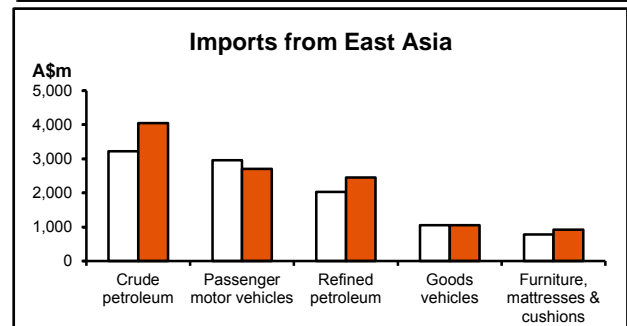
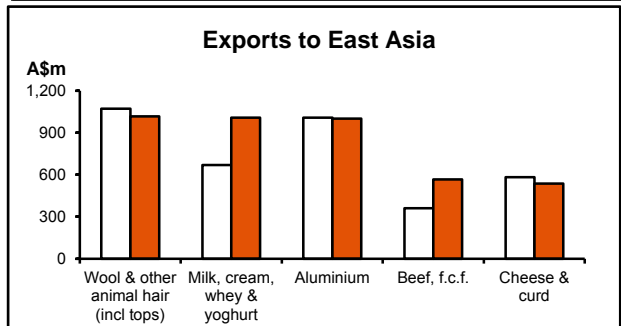
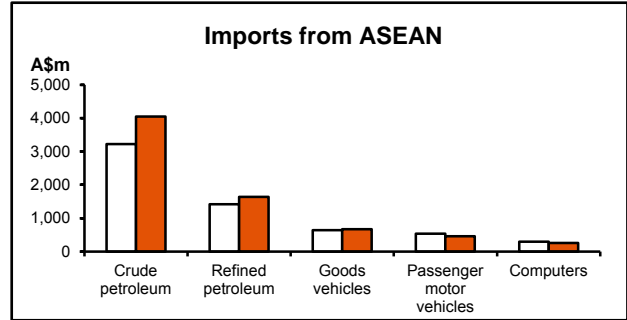
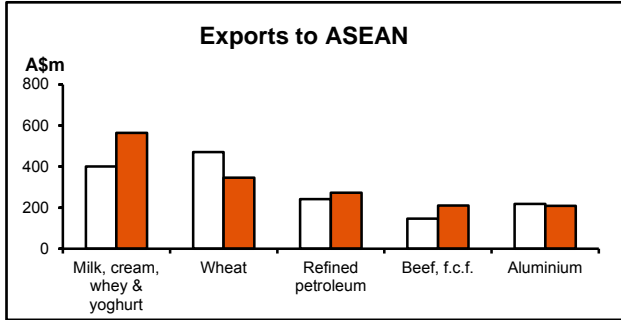
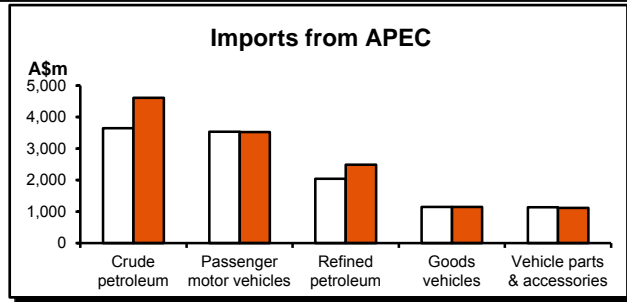
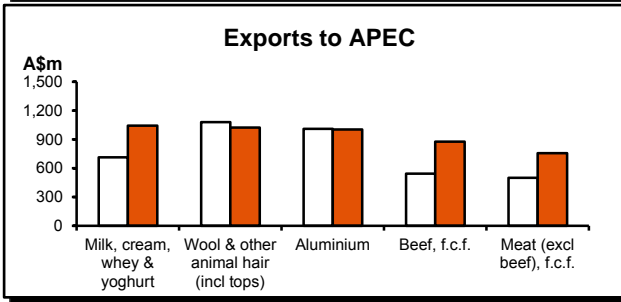
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

VICTORIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2011-12

■ 2012-13



Section 4

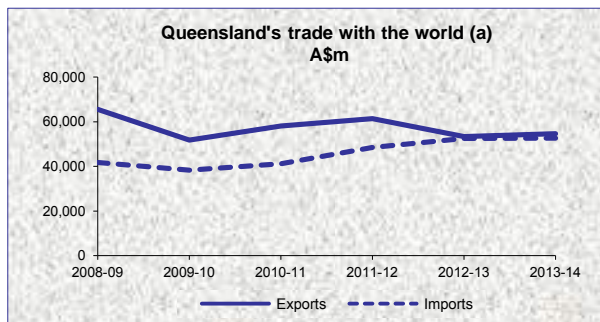
Queensland



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	4,651,912	4,722,447
Real Gross State Product growth (%):	3.1	2.3
Real GSP per head growth (%):	1	0.6
GSP (current prices) (A\$m):	288,378	296,341
Proportion of Australian GDP (%):	19.0	18.7
Change in real final demand (%):	1.5	0.3
Unemployment rate (%):	5.9	6.0

Goods and services trade:



Queensland's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	44,924	9,649	54,573
Imports:	41,885	10,812	52,697
	<i>% Share of Australian trade</i>		
Exports:	16.4	16.8	16.5
Imports:	15.7	15.3	15.6
Average annual goods and services export growth over the last 5 years:			-2.2%

Goods trade# :

Queensland's major exports, 2013-14 (b):

	A\$m
Coal	19,261
Beef	3,726
Copper	2,329
Other ores & concentrates [^]	1,717
Aluminium	1,024
Cotton	977
Meat (excl beef)	531
Aluminium ores & conc (incl alumina)	429
Lead	398
Non-ferrous waste & scrap	383

[^]Mainly Lead and Zinc ores & concentrates

Queensland's major imports, 2013-14:

	A\$m
Crude petroleum	7,774
Refined petroleum	3,952
Passenger motor vehicles	3,672
Goods vehicles	1,693
Heating & cooling equipment & parts	960
Pumps (excl liquid pumps) & parts	844
Civil engineering equipment & parts	819
Mechanical handling equip & parts	785
Rubber tyres, treads & tubes	731
Copper	708

Queensland's major export destinations, 2013-14 (b):

	A\$m	% Share
China	11,569	25.8
Japan	8,599	19.2
Republic of Korea	4,692	10.5
India	4,669	10.4
Taiwan	1,703	3.8

Queensland's major import sources, 2013-14:

	A\$m	% Share
China	6,136	14.7
Japan	4,285	10.2
United States	4,230	10.1
Republic of Korea	2,698	6.4
Malaysia	2,624	6.3

Services trade:

Queensland's major exports, 2013-14:

	A\$m	% Share
Personal travel excl education	3,222	33.4
Education-related travel	2,431	25.2
Financial services	702	7.3

Queensland's major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	4,325	40.0
Freight transport	1,918	17.7
Passenger transport	1,087	10.1

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Queensland's trade highlights – 2013-14

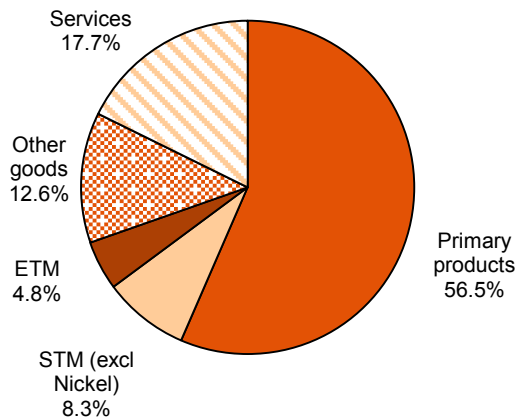
Queensland's trade in goods and services, balance of payments basis



- In 2013-14, the value of exports increased 2.4 per cent to \$54.6 billion
 - export volumes rose 4.7 per cent while export prices decreased 2.1 per cent.
- The value of imports increased 0.3 per cent to \$52.7 billion
 - import volumes decreased 7.2 per cent while import prices rose 8.1 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

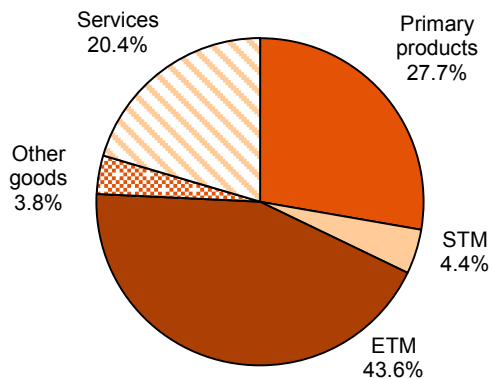
Queensland's exports by broad category¹



- *Primary products* increased 3.4 per cent to \$30.8 billion
 - *Fuels* increased 4.2 per cent to \$19.5 billion.
- *STM (excl Nickel)* rose 14.4 per cent to \$4.5 billion.
- *ETM* decreased 0.5 per cent to \$2.6 billion.
- *Other goods* fell 14.8 per cent to \$6.9 billion.
- *Services* rose 9.3 per cent to \$9.7 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

Queensland's imports by broad category¹



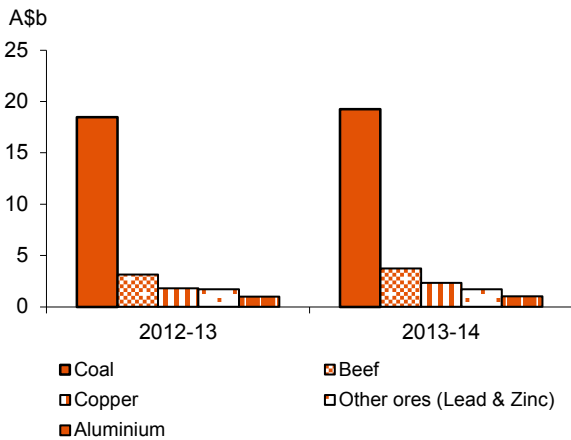
- *Primary products* increased 12.2 per cent to \$14.6 billion
 - *Fuels* increased 11.3 per cent to \$12.2 billion.
- *STM* fell 13.3 per cent to \$2.3 billion.
- *ETM* decreased 4.6 per cent to \$22.9 billion.
- *Other goods* fell 17.9 per cent to \$2.0 billion.
- *Services* increased 5.1 per cent to \$10.8 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Queensland's trade

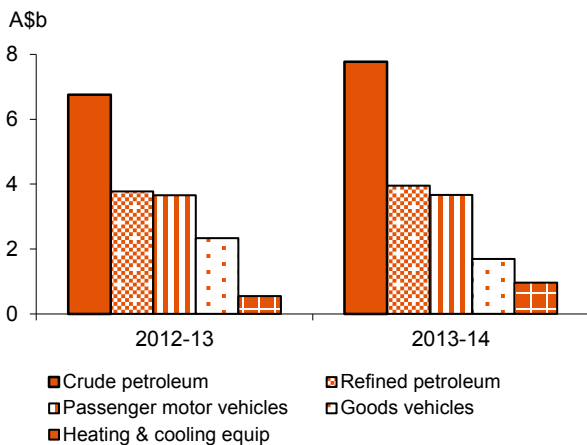
Composition of Queensland's merchandise exports



- Queensland's major export commodities in 2013-14 were
 - *Coal* – up 4.2 per cent to \$19.3 billion
 - *Beef, f.c.f.* – up 18.1 per cent to \$3.7 billion
 - *Copper* – up 30.3 per cent to \$2.3 billion
 - *Other ores & concentrates* (mainly *Lead ores & concentrates* and *Zinc ores & concentrates*) – up 0.5 per cent to \$1.7 billion
 - *Aluminium* – up 2.7 per cent to \$1.0 billion.

Based on ABS trade data on DFAT STARS database.

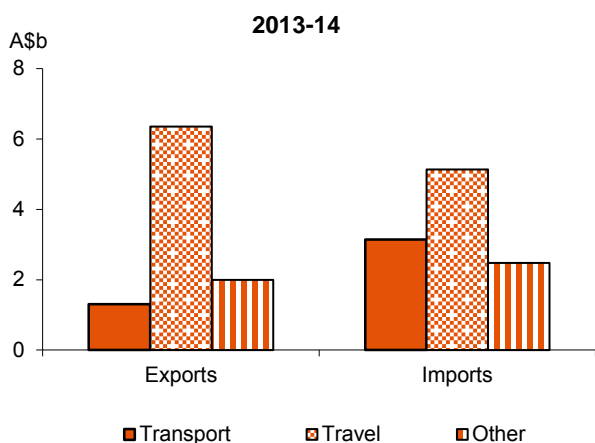
Composition of Queensland's merchandise imports



- In 2013-14, Queensland's major import commodities were
 - *Crude petroleum* – up 15.1 per cent to \$7.8 billion
 - *Refined petroleum* – up 4.7 per cent to \$4.0 billion
 - *Passenger motor vehicles* – up 0.4 per cent to \$3.7 billion
 - *Goods vehicles* – down 27.6 per cent to \$1.7 billion
 - *Heating & cooling equipment & parts* – up 76.8 per cent to \$960 million.

Based on ABS trade data on DFAT STARS database.

Queensland's services trade



- *Services exports* rose 9.3 per cent to \$9.7 billion in 2013-14
 - *Transport services exports* decreased 0.3 per cent to \$1.3 billion
 - *Travel services* rose 3.7 per cent to \$6.4 billion
 - *Other services*² increased 43.2 per cent to \$2.0 billion.
- In 2013-14, *Services imports* rose 5.1 per cent to \$10.8 billion
 - *Transport services imports* decreased 5.8 per cent to \$3.1 billion
 - *Travel services* rose 6.2 per cent to \$5.1 billion
 - *Other services*² increased 17.0 per cent to \$2.4 billion.

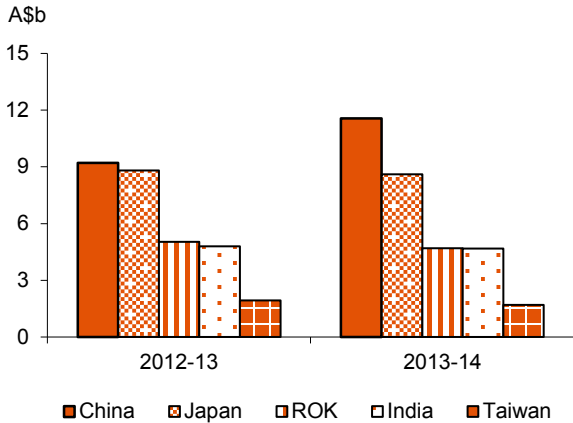
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie.*

Direction of Queensland's merchandise trade

- China was Queensland's largest two-way merchandise trading partner in 2013-14, accounting for 20.4 per cent (\$17.7 billion) of total trade.
- Japan (\$12.9 billion) was the second largest, followed by the Republic of Korea (\$7.4 billion), the United States (\$5.7 billion) and India (\$5.2 billion).

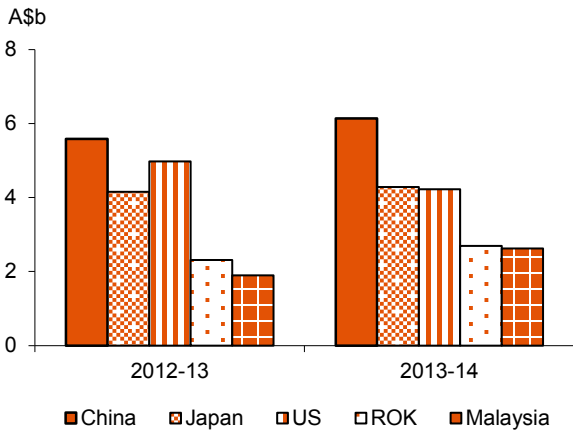
Major export markets



- Queensland's major export markets in 2013-14 were
 - China – up 25.5 per cent to \$11.6 billion
 - Japan – down 2.3 per cent to \$8.6 billion
 - Republic of Korea – down 6.6 per cent to \$4.7 billion
 - India – down 2.5 per cent to \$4.7 billion
 - Taiwan – down 12.2 per cent to \$1.7 billion.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, Queensland's major import sources were
 - China – up 9.8 per cent to \$6.1 billion
 - Japan – up 3.1 per cent to \$4.3 billion
 - United States – down 15.0 per cent to \$4.2 billion
 - Republic of Korea – up 16.5 per cent to \$2.7 billion
 - Malaysia – up 38.3 per cent to \$2.6 billion.

Based on ABS trade data on DFAT STARS database.

TABLE 26: QUEENSLAND, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	29,014	34,414	36,302	29,761	30,783	3.4	-3.2
Unprocessed food	1,100	1,100	1,422	1,657	1,178	-28.9	2.1
Processed food	3,599	4,123	4,251	4,456	5,213	17.0	4.8
Minerals	2,852	3,734	3,685	3,390	3,464	2.2	5.4
Fuels	20,740	24,436	25,138	18,719	19,497	4.2	-7.0
Other primary	724	1,020	1,805	1,539	1,432	-7.0	20.5
Manufactures	6,057	6,651	7,320	6,583	7,140	8.5	2.0
STM (excl Nickel)	3,790	4,344	4,717	3,964	4,535	14.4	1.8
ETM	2,267	2,307	2,603	2,618	2,605	-0.5	2.2
Other	8,195	8,289	9,245	8,089	6,889	-14.8	-5.3
Total merchandise exports	43,266	49,354	52,868	44,433	44,813	0.9	-2.9
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	26	23	21	30	43	43.3	9.1
Transport	1,323	1,341	1,336	1,308	1,304	-0.3	-3.6
Travel	6,063	6,024	5,821	6,127	6,352	3.7	0.8
Other	1,093	1,331	1,289	1,363	1,952	43.2	8.2
Total services exports	8,505	8,719	8,467	8,828	9,651	9.3	1.3
Total goods & services exports	51,771	58,073	61,335	53,261	54,464	2.3	-2.2
Percentage distribution							
Merchandise (a)							
Primary products	56.0	59.3	59.2	55.9	56.5		
Unprocessed food	2.1	1.9	2.3	3.1	2.2		
Processed food	7.0	7.1	6.9	8.4	9.6		
Minerals	5.5	6.4	6.0	6.4	6.4		
Fuels	40.1	42.1	41.0	35.1	35.8		
Other primary	1.4	1.8	2.9	2.9	2.6		
Manufactures	11.7	11.5	11.9	12.4	13.1		
STM (excl Nickel)	7.3	7.5	7.7	7.4	8.3		
ETM	4.4	4.0	4.2	4.9	4.8		
Other	15.8	14.3	15.1	15.2	12.6		
Total merchandise exports	83.6	85.0	86.2	83.4	82.3		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.0	0.0	0.1	0.1		
Transport	2.6	2.3	2.2	2.5	2.4		
Travel	11.7	10.4	9.5	11.5	11.7		
Other	2.1	2.3	2.1	2.6	3.6		
Total services exports	16.4	15.0	13.8	16.6	17.7		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced. (b) Balance of payment basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 27: QUEENSLAND, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	8,702	10,287	12,073	13,005	14,593	12.2	11.4
Unprocessed food	159	190	198	186	235	26.3	5.3
Processed food	1,105	1,145	1,216	1,298	1,521	17.2	6.7
Minerals	235	347	372	319	347	8.8	10.4
Fuels	6,971	8,382	10,060	10,982	12,226	11.3	12.5
Other primary	232	223	228	221	264	19.5	1.2
Manufactures	19,469	20,037	24,773	26,732	25,266	-5.5	6.3
STM	2,151	2,005	2,689	2,678	2,322	-13.3	4.5
ETM	17,317	18,032	22,085	24,055	22,944	-4.6	6.5
Other	2,865	2,700	2,941	2,437	2,001	-17.9	-10.8
Total merchandise imports	31,035	33,024	39,787	42,174	41,861	-0.7	6.3
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	10	53	8	23	89	287.0	30.0
Transport	2,473	2,658	3,019	3,341	3,146	-5.8	3.9
Travel	4,168	4,379	4,578	4,835	5,137	6.2	4.4
Other	606	932	1,036	2,040	2,387	17.0	33.2
Total services imports	7,257	8,022	8,641	10,239	10,759	5.1	8.0
Total goods & services imports	38,292	41,046	48,428	52,413	52,620	0.4	6.7
Percentage distribution							
Merchandise (a)							
Primary products	22.7	25.1	24.9	24.8	27.7		
Unprocessed food	0.4	0.5	0.4	0.4	0.4		
Processed food	2.9	2.8	2.5	2.5	2.9		
Minerals	0.6	0.8	0.8	0.6	0.7		
Fuels	18.2	20.4	20.8	21.0	23.2		
Other primary	0.6	0.5	0.5	0.4	0.5		
Manufactures	50.8	48.8	51.2	51.0	48.0		
STM	5.6	4.9	5.6	5.1	4.4		
ETM	45.2	43.9	45.6	45.9	43.6		
Other	7.5	6.6	6.1	4.6	3.8		
Total merchandise imports	81.0	80.5	82.2	80.5	79.6		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.1	0.0	0.0	0.2		
Transport	6.5	6.5	6.2	6.4	6.0		
Travel	10.9	10.7	9.5	9.2	9.8		
Other	1.6	2.3	2.1	3.9	4.5		
Total services imports	19.0	19.5	17.8	19.5	20.4		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 28: QUEENSLAND
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	52,868	44,433	44,813	100.0	0.9	-2.9
1	321	Coal	24,988	18,477	19,261	43.0	4.2	-7.0
2	011	Beef, f.c.f.	2,919	3,154	3,726	8.3	18.1	5.0
3	682	Copper	1,998	1,788	2,329	5.2	30.3	12.2
4	287	Other ores & concentrates (c)	1,843	1,709	1,717	3.8	0.5	8.1
5	684	Aluminium	1,173	997	1,024	2.3	2.7	-2.7
6	263	Cotton	1,440	1,166	977	2.2	-16.2	27.7
7	012	Meat (excl beef), f.c.f.	424	426	531	1.2	24.6	7.0
8	285	Aluminium ores & conc (incl alumina)	269	329	429	1.0	30.4	25.5
9	685	Lead	541	397	398	0.9	0.3	0.8
10	288	Non-ferrous waste & scrap	379	412	383	0.9	-7.0	9.6
11	686	Zinc	331	266	362	0.8	36.1	-0.7
12	282	Ferrous waste & scrap	311	266	308	0.7	15.8	10.0
13	283	Copper ores & concentrates	404	420	303	0.7	-27.9	-12.4
14	211	Hides & skins, raw (excl furskins)	181	224	299	0.7	33.5	18.1
15	054	Vegetables, f.c.f.	297	455	294	0.7	-35.4	12.9
16	723	Civil engineering equipment & parts	242	322	273	0.6	-15.2	7.1
17	411	Animal oils & fats	213	205	213	0.5	3.9	2.4
18	334	Refined petroleum	126	225	194	0.4	-13.8	-4.6
19	045	Other cereals	45	99	190	0.4	91.9	57.6
20	728	Specialised machinery & parts	240	172	189	0.4	9.9	5.6
Merchandise imports								
		Total	39,787	42,174	41,861	100.0	-0.7	6.3
1	333	Crude petroleum	6,057	6,754	7,774	18.6	15.1	12.2
2	334	Refined petroleum	3,533	3,774	3,952	9.4	4.7	12.7
3	781	Passenger motor vehicles	3,358	3,657	3,672	8.8	0.4	8.0
4	782	Goods vehicles	2,503	2,339	1,693	4.0	-27.6	3.9
5	741	Heating & cooling equipment & parts	316	543	960	2.3	76.8	21.9
6	743	Pumps (excl liquid pumps) & parts	402	1,127	844	2.0	-25.1	33.2
7	723	Civil engineering equipment & parts	1,818	1,458	819	2.0	-43.8	2.3
8	744	Mechanical handling equip & parts	553	706	785	1.9	11.2	17.4
9	625	Rubber tyres, treads & tubes	838	841	731	1.7	-13.1	8.8
10	682	Copper	720	884	708	1.7	-19.9	12.9
11	691	Iron, steel, aluminium structures	234	744	593	1.4	-20.3	36.8
12	821	Furniture, mattresses & cushions	499	496	584	1.4	17.7	4.0
13	728	Specialised machinery & parts	509	474	418	1.0	-11.8	7.7
14	893	Plastic articles, nes	314	331	407	1.0	23.0	8.7
15	778	Electrical machinery & parts, nes	369	388	397	0.9	2.3	5.4
16	679	Tubes & pipes of iron or steel	475	645	387	0.9	-40.0	22.3
17	784	Vehicle parts & accessories	380	457	365	0.9	-20.1	8.0
18	699	Manufactures of base metal, nes	327	347	358	0.9	3.2	4.3
19	335	Residual petroleum products, nes	273	302	352	0.8	16.6	27.1
20	874	Measuring & analysing instruments	283	339	341	0.8	0.6	1.2

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Lead ores & concentrates* and *Zinc ores & concentrates*.

Based on ABS data on DFAT STARS database.

**TABLE 29: QUEENSLAND, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	21	30	43	43.3	9.1
Transport	1,336	1,308	1,304	-0.3	-3.6
Passenger (b)	592	524	501	-4.4	-8.6
Freight	65	57	44	-22.8	-23.2
Other	454	469	488	4.1	3.0
Postal & courier services (c)	225	258	271	5.0	8.3
Travel	5,821	6,127	6,352	3.7	0.8
Business	670	742	699	-5.8	10.1
Personal	5,151	5,385	5,653	5.0	-0.2
Education-related	2,293	2,239	2,431	8.6	0.3
Other	2,858	3,146	3,222	2.4	-0.4
Construction	7	np	56	..	..
Insurance & Pension services	36	34	35	2.9	-2.8
Direct insurance	31	28	28	0.0	-4.8
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	5	6	7	16.7	10.0
Standardised guarantee services	0	0	0	..	..
Financial Services	163	212	702	231.1	85.0
Charges for the use of intellectual property nie	134	111	109	-1.8	-13.2
Licences to reproduce/distribute computer services	29	33	38	15.2	9.4
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	90	48	47	-2.1	-24.1
Franchise & trademarks licensing fees	np	11	19	72.7	..
Other charges for the use of intellectual property	np	19	5	-73.7	..
Telecommunication, computer & information	170	195	317	62.6	0.9
Telecommunication services	26	43	48	11.6	-4.3
Computer & Information services	144	152	269	77.0	2.1
Computer services	124	131	224	71.0	8.5
Information services	4	1	6	500.0	-30.0
Other services	16	20	39	95.0	-13.0
Other business services	647	657	596	-9.3	3.2
Research & development services	2	4	13	225.0	-3.8
Professional & management consulting services	98	140	144	2.9	8.3
Legal, accounting, management consulting, public relations & other professional services	98	133	144	8.3	8.1
Advertising, market research & public opinion polling	0	7	0	-100.0	..
Technical, trade-related & other business services	547	513	439	-14.4	2.6
Architectural, engineering, scientific & other technical services	299	211	278	31.8	7.1
Waste treatment & de-pollution, agricultural & mining services	87	84	109	29.8	..
Operational leasing services	8	2	2	0.0	..
Trade-related commission services	13	5	17	240.0	-29.0
Other business services nie	140	211	33	-84.4	..
Personal, cultural, & recreation services	121	np	125	..	..
Audiovisual & related services	0	np	7	..	..
Other personal, cultural & recreational services	121	np	118	..	..
Government goods & services nie	11	11	12	9.1	3.5
Total Services	8,467	8,828	9,651	9.3	1.3

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

**TABLE 30: QUEENSLAND, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	8	23	89	287.0	30.0
Transport	3,019	3,341	3,146	-5.8	3.9
Passenger (b)	1,170	1,233	1,087	-11.8	3.0
Freight	1,739	1,962	1,918	-2.2	4.6
Other	86	129	121	-6.2	7.8
Postal & courier services (c)	24	17	20	17.6	-14.5
Travel	4,578	4,835	5,137	6.2	4.4
Business	572	652	628	-3.7	3.3
Personal	4,006	4,183	4,509	7.8	4.5
Education-related	171	183	184	0.5	6.0
Other	3,835	4,000	4,325	8.1	4.5
Construction	0	0	0	..	..
Insurance & Pension services	131	138	151	9.4	7.6
Direct insurance	48	52	55	5.8	8.1
Reinsurance	20	19	23	21.1	12.5
Auxiliary services	34	33	36	9.1	21.2
Pension services	29	34	37	8.8	-2.6
Standardised guarantee services	0	0	0	..	..
Financial Services	171	130	473	263.8	98.0
Charges for the use of intellectual property nie	83	111	246	121.6	26.6
Licences to reproduce/distribute computer services	23	26	38	46.2	21.3
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	11	8	7	-12.5	-5.4
Franchise & trademarks licensing fees	24	56	195	248.2	50.7
Other charges for the use of intellectual property	25	21	6	-71.4	-15.9
Telecommunication, computer & information	132	176	288	63.6	8.0
Telecommunication services	51	47	54	14.9	-17.7
Computer & Information services	81	129	234	81.4	36.1
Computer services	33	70	146	108.6	36.0
Information services	2	8	5	-37.5	1.9
Other services	46	51	83	62.7	43.5
Other business services	498	1,458	1,203	-17.5	42.8
Research & development services	5	4	3	-25.0	-10.6
Professional & management consulting services	68	644	705	9.5	72.0
Legal, accounting, management consulting, public relations & other professional services	67	631	704	11.6	72.9
Advertising, market research & public opinion polling	1	13	1	-92.3	7.2
Technical, trade-related & other business services	425	810	495	-38.9	28.1
Architectural, engineering, scientific & other technical services	148	268	458	70.9	27.5
Waste treatment & de-pollution, agricultural & mining services	np	np	10	..	..
Operational leasing services	52	1	0	-100.0	..
Trade-related commission services	13	16	13	-18.8	3.2
Other business services nie	np	np	14	..	..
Personal, cultural, & recreation services	9	12	10	-16.7	14.2
Audiovisual & related services	6	6	0	-100.0	..
Other personal, cultural & recreational services	3	6	10	66.7	19.6
Government goods & services nie	12	15	16	6.7	11.8
Total Services	8,641	10,239	10,759	5.1	8.0

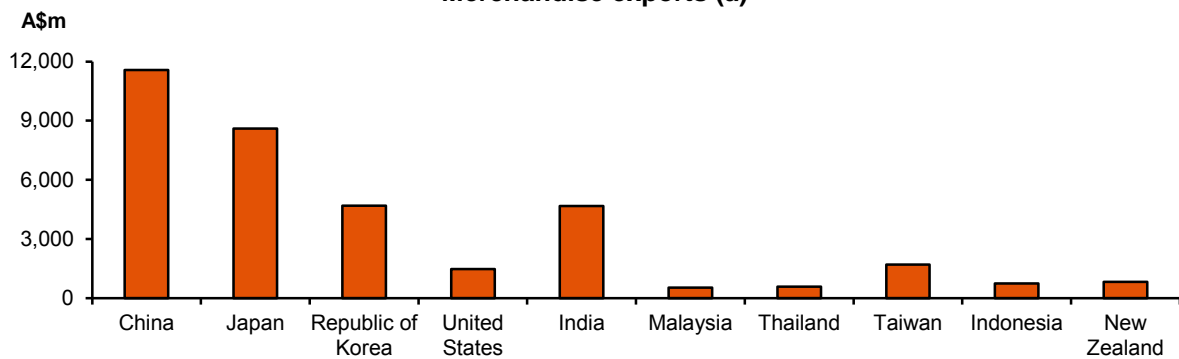
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

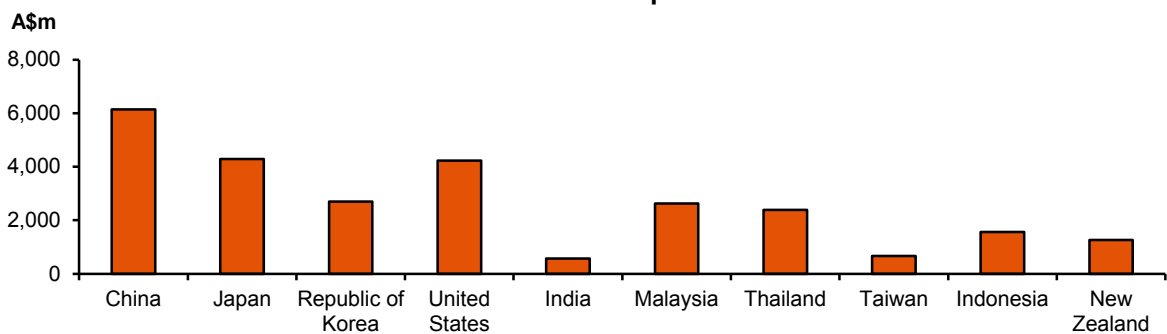
**TABLE 31: QUEENSLAND
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	44,813	100.0	41,861	100.0	2,952	86,674	100.0	
China	11,569	25.8	6,136	14.7	5,433	17,705	20.4	1
Japan	8,599	19.2	4,285	10.2	4,313	12,884	14.9	2
Republic of Korea	4,692	10.5	2,698	6.4	1,995	7,390	8.5	3
United States	1,472	3.3	4,230	10.1	-2,757	5,702	6.6	4
India	4,669	10.4	569	1.4	4,100	5,238	6.0	5
Malaysia	527	1.2	2,624	6.3	-2,098	3,151	3.6	6
Thailand	583	1.3	2,390	5.7	-1,808	2,973	3.4	7
Taiwan	1,703	3.8	669	1.6	1,035	2,372	2.7	8
Indonesia	743	1.7	1,562	3.7	-819	2,305	2.7	9
New Zealand	819	1.8	1,262	3.0	-443	2,082	2.4	10
Germany	244	0.5	1,687	4.0	-1,443	1,931	2.2	11
Papua New Guinea	780	1.7	948	2.3	-168	1,728	2.0	12
United Kingdom	919	2.1	738	1.8	181	1,657	1.9	13
Russian Federation	338	0.8	1,301	3.1	-962	1,639	1.9	14
Singapore	525	1.2	1,054	2.5	-529	1,579	1.8	15
Netherlands	1,102	2.5	214	0.5	888	1,315	1.5	16
Nigeria	2	0.0	1,100	2.6	-1,098	1,102	1.3	17
Vietnam	397	0.9	696	1.7	-299	1,093	1.3	18
Italy	149	0.3	815	1.9	-666	965	1.1	19
Chile	168	0.4	736	1.8	-567	904	1.0	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

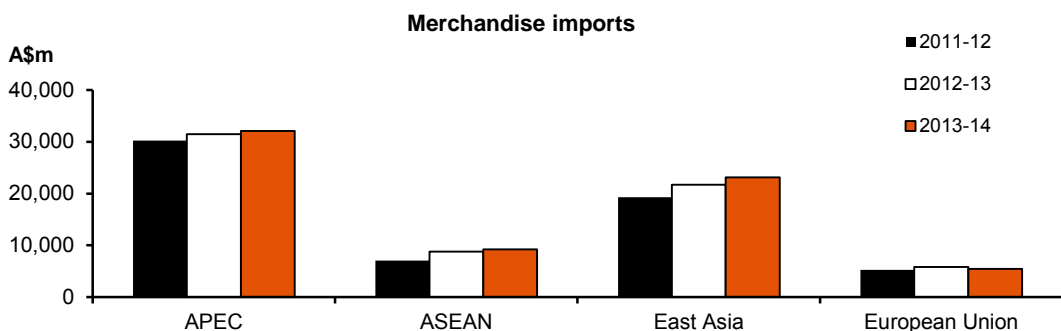
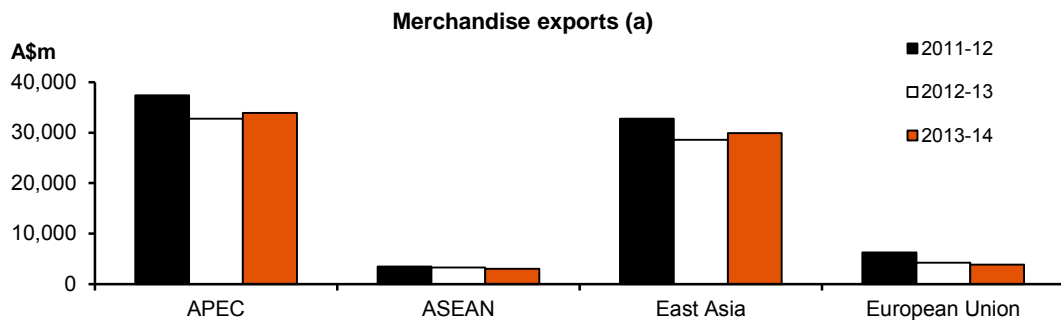
**TABLE 32: QUEENSLAND
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	52,868	44,433	44,813	100.0	0.9	-2.9
1	China	7,872	9,219	11,569	25.8	25.5	15.4
2	Japan	11,778	8,801	8,599	19.2	-2.3	-9.8
3	Republic of Korea	6,528	5,023	4,692	10.5	-6.6	-3.5
4	India	6,048	4,787	4,669	10.4	-2.5	-5.9
5	Taiwan	2,762	1,940	1,703	3.8	-12.2	-10.6
6	United States	1,437	1,367	1,472	3.3	7.7	5.8
7	Netherlands	1,671	1,300	1,102	2.5	-15.2	-3.6
8	United Kingdom	1,491	894	919	2.1	2.8	-8.1
9	New Zealand	901	858	819	1.8	-4.5	-1.7
10	Papua New Guinea	882	907	780	1.7	-14.0	7.1
11	Indonesia	1,194	779	743	1.7	-4.6	-6.9
12	Thailand	621	650	583	1.3	-10.3	8.5
13	Malaysia	761	746	527	1.2	-29.4	-0.7
14	Singapore	414	617	525	1.2	-14.9	11.9
15	Brazil	733	515	497	1.1	-3.5	-17.1
16	France	579	536	427	1.0	-20.3	-7.3
17	Vietnam	314	271	397	0.9	46.5	17.7
18	Canada	331	425	373	0.8	-12.2	22.5
19	Hong Kong (b)	357	282	341	0.8	20.9	-4.8
20	Russian Federation	568	376	338	0.8	-10.1	-6.9
Import sources							
	World	39,787	42,174	41,861	100.0	-0.7	6.3
1	China	5,061	5,586	6,136	14.7	9.8	10.6
2	Japan	4,574	4,158	4,285	10.2	3.1	5.0
3	United States	5,234	4,979	4,230	10.1	-15.0	6.0
4	Republic of Korea	1,847	2,316	2,698	6.4	16.5	13.6
5	Malaysia	1,610	1,897	2,624	6.3	38.3	4.2
6	Thailand	1,545	2,537	2,390	5.7	-5.8	12.2
7	Germany	1,620	1,736	1,687	4.0	-2.8	1.7
8	Indonesia	933	1,380	1,562	3.7	13.2	4.1
9	Russian Federation	805	644	1,301	3.1	102.0	108.9
10	New Zealand	1,347	1,228	1,262	3.0	2.8	4.2
11	Nigeria	1,028	948	1,100	2.6	16.0	..
12	Singapore	2,135	1,972	1,054	2.5	-46.6	-3.7
13	Papua New Guinea	2,338	1,446	948	2.3	-34.4	-15.4
14	Italy	462	885	815	1.9	-7.9	16.9
15	United Kingdom	870	797	738	1.8	-7.4	10.8
16	Chile	736	894	736	1.8	-17.7	16.4
17	Vietnam	540	586	696	1.7	18.8	-8.2
18	Republic of Congo	109	556	681	1.6	22.5	..
19	Taiwan	632	733	669	1.6	-8.7	3.8
20	India	494	502	569	1.4	13.3	15.5

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

**TABLE 33: QUEENSLAND
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	37,397	32,806	33,925	75.7	3.4	-1.0
ASEAN	3,480	3,291	3,023	6.7	-8.1	2.2
East Asia	32,788	28,561	29,932	66.8	4.8	-1.5
European Union	6,240	4,252	3,841	8.6	-9.7	-8.8
OECD	28,159	21,264	20,156	45.0	-5.2	-7.0
Selected geographic regions						
Africa	739	588	330	0.7	-43.9	-11.1
Americas	3,203	2,717	2,705	6.0	-0.4	-1.9
Asia	39,696	34,281	35,529	79.3	3.6	-2.0
Europe	7,202	4,803	4,310	9.6	-10.3	-9.4
Oceania & Antarctica	2,026	2,039	1,936	4.3	-5.1	2.2
Total merchandise exports	52,868	44,433	44,813	100.0	0.9	-2.9
Merchandise imports						
Selected country groups						
APEC	30,247	31,499	32,094	76.7	1.9	5.9
ASEAN	7,056	8,779	9,243	22.1	5.3	4.4
East Asia	19,294	21,677	23,121	55.2	6.7	6.7
European Union	5,272	5,849	5,438	13.0	-7.0	4.2
OECD	19,751	20,373	19,577	46.8	-3.9	5.9
Selected geographic regions						
Africa	1,419	2,054	1,959	4.7	-4.6	47.8
Americas	6,757	6,820	5,798	13.9	-15.0	5.9
Asia	21,235	23,285	24,400	58.3	4.8	6.5
Europe	6,287	6,795	7,095	16.9	4.4	7.5
Oceania & Antarctica	4,011	2,847	2,408	5.8	-15.4	-6.5
Total merchandise imports	39,787	42,174	41,861	100.0	-0.7	6.3



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 34: QUEENSLAND
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
China					
Coal	4,647	33.9	Furniture, mattresses & cushions	408	20.4
Copper	1,570	57.2	Prams, toys, games & sporting goods	242	16.9
Cotton	609	-21.6	Plastic articles, nes	189	31.3
Beef, f.c.f.	447	73.3	Tubes & pipes of iron or steel	183	8.3
Aluminium ores & conc (incl alumina)	411	31.7	Other textile clothing	178	32.8
Total merchandise exports	11,569	25.5	Total merchandise imports	6,136	9.8
Japan					
Coal	4,681	-4.4	Refined petroleum	1,587	73.8
Beef, f.c.f.	973	-6.7	Passenger motor vehicles	1,379	-12.7
Aluminium	529	10.0	Goods vehicles	384	7.9
Copper	301	..	Civil engineering equipment & parts	184	-24.3
Other ores & concentrates	250	-2.3	Rubber tyres, treads & tubes	169	-17.2
Total merchandise exports	8,599	-2.3	Total merchandise imports	4,285	3.1
Republic of Korea					
Coal	2,019	-4.0	Refined petroleum	1,515	32.0
Beef, f.c.f.	557	23.2	Passenger motor vehicles	455	-1.3
Other ores & concentrates	483	-2.6	Electrical machinery & parts, nes	60	3.4
Aluminium	230	27.8	Civil engineering equipment & parts	55	-1.8
Nickel ores & concentrates	94	-19.7	Mechanical handling equip & parts	42	366.7
Total merchandise exports	4,692	-6.6	Total merchandise imports	2,698	16.5
United States					
Beef, f.c.f.	745	34.5	Passenger motor vehicles	406	60.5
Zinc	144	20.0	Civil engineering equipment & parts	208	-58.6
Aluminium	78	27.9	Arms & ammunition	190	49.6
Oil-seeds & oleaginous fruits, soft	66	32.0	Pumps (excl liquid pumps) & parts	189	-41.1
Meat (excl beef), f.c.f.	53	20.5	Heating & cooling equipment & parts	163	201.9
Total merchandise exports	1,472	7.7	Total merchandise imports	4,230	-15.0
India					
Coal	3,558	5.3	Jewellery	96	45.5
Vegetables, f.c.f.	96	-63.2	Pearls & gems	73	43.1
Other ores & concentrates	40	-38.5	Passenger motor vehicles	57	14.0
Ferrous waste & scrap	32	45.5	Crude petroleum	34	..
Copper ores & concentrates	19	-84.4	Medicaments (incl veterinary)	27	50.0
Total merchandise exports	4,669	-2.5	Total merchandise imports	569	13.3

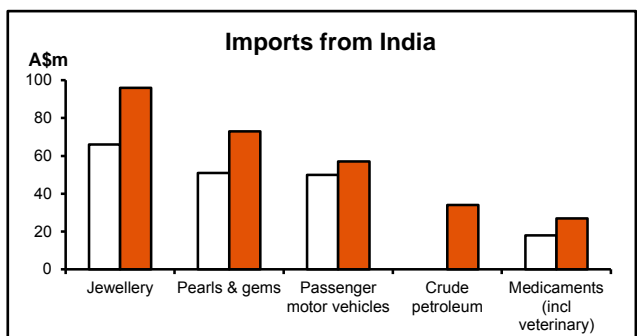
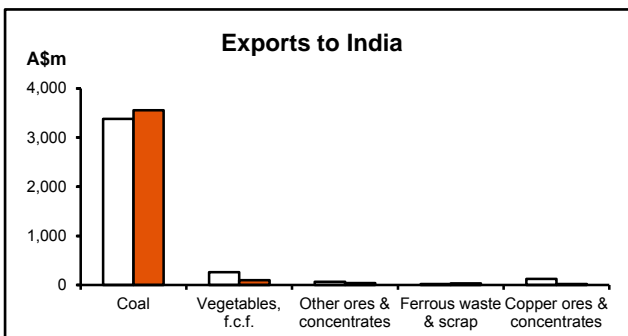
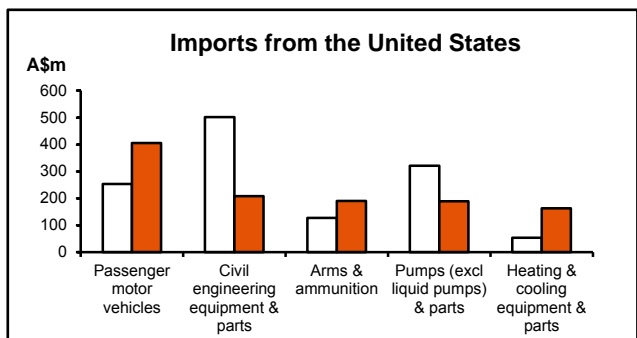
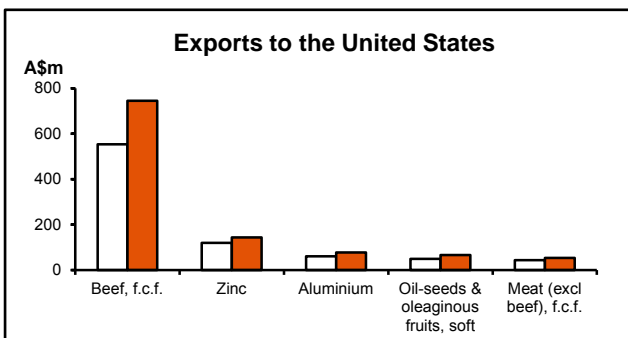
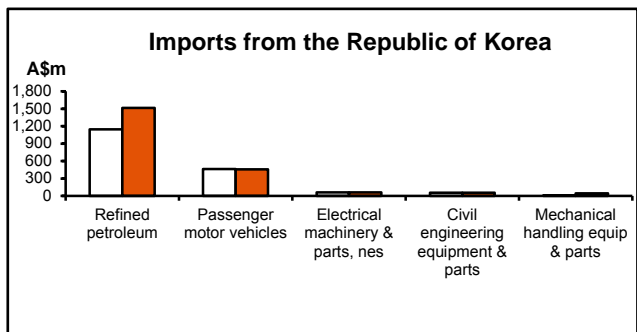
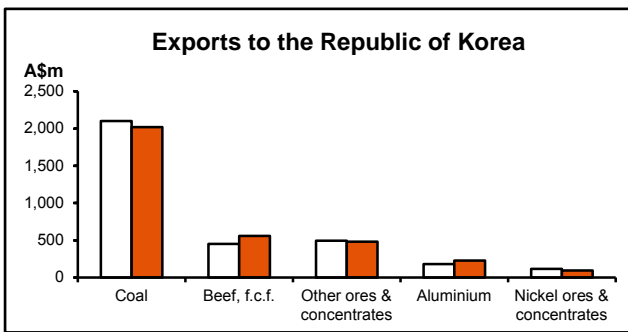
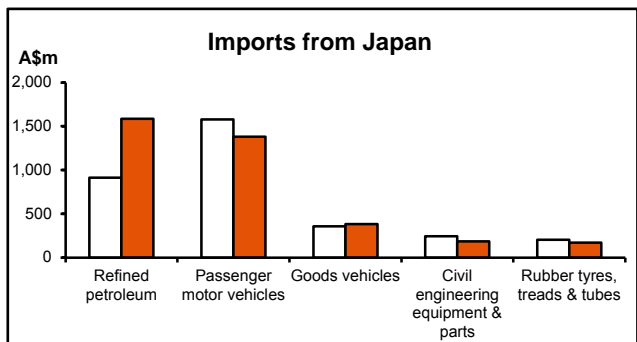
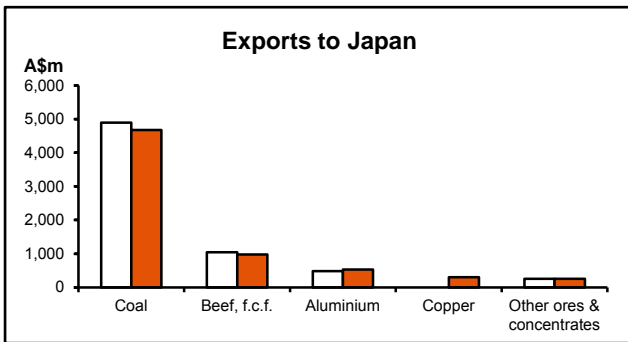
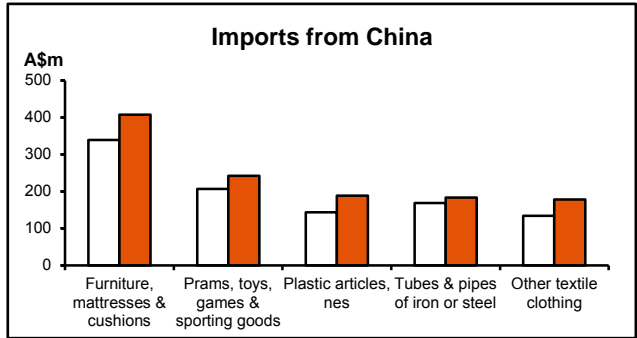
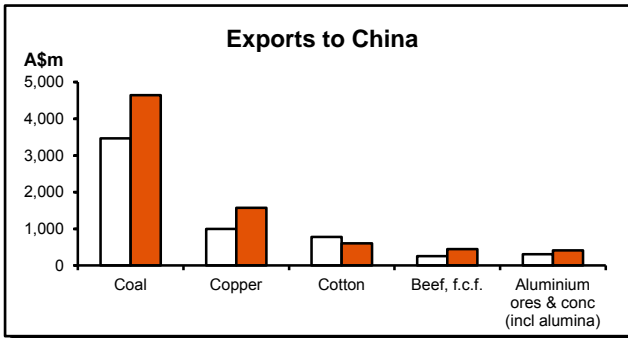
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

QUEENSLAND MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 34: QUEENSLAND
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
Malaysia					
Copper	184	-39.7	Crude petroleum	1,763	48.9
Coal	84	180.0	Refined petroleum	95	216.7
Ferrous waste & scrap	32	-25.6	Computers	58	-17.1
Beef, f.c.f.	21	-30.0	Furniture, mattresses & cushions	45	12.5
Refined petroleum	12	-7.7	Plastic plates, sheets & film	36	38.5
Total merchandise exports	527	-29.4	Total merchandise imports	2,624	38.3
Thailand					
Coal	198	57.1	Goods vehicles	833	-8.4
Copper	89	-52.9	Passenger motor vehicles	388	-3.2
Aluminium	58	-43.1	Iron, steel, aluminium structures	237	-32.3
Cotton	56	-21.1	Heating & cooling equipment & parts	98	14.0
Ferrous waste & scrap	39	116.7	Rubber tyres, treads & tubes	72	26.3
Total merchandise exports	583	-10.3	Total merchandise imports	2,390	-5.8
Taiwan					
Coal	1,046	-8.3	Refined petroleum	188	-22.6
Beef, f.c.f.	136	-2.2	Flat-rolled alloy steel	23	43.8
Copper	119	-43.1	Electrical machinery & parts, nes	20	11.1
Aluminium	42	-31.1	Motorcycles & cycles	19	11.8
Zinc	34	..	Plastic articles, nes	16	23.1
Total merchandise exports	1,703	-12.2	Total merchandise imports	669	-8.7
Indonesia					
Live animals (excl seafood)	96	..	Crude petroleum	636	-14.1
Coal	95	..	Heating & cooling equipment & parts	244	713.3
Cotton	69	-17.9	Iron, steel, aluminium structures	102	20.0
Animal feed	63	-13.7	Electrical circuits equipment	72	157.1
Beef, f.c.f.	59	110.7	Miscellaneous chemical products, nes	70	775.0
Total merchandise exports	743	-4.6	Total merchandise imports	1,562	13.2
New Zealand					
Jewellery	45	-2.2	Crude petroleum	300	-9.1
Mechanical handling equip & parts	39	-23.5	Alcoholic beverages	59	25.5
Fertilisers (excl crude)	36	140.0	Vegetables, prepared or preserved	57	26.7
Goods vehicles	30	500.0	Edible products & preparations, nes	44	57.1
Beef, f.c.f.	26	52.9	Insecticides, herbicides, disinfectants	39	62.5
Total merchandise exports	819	-4.5	Total merchandise imports	1,262	2.8

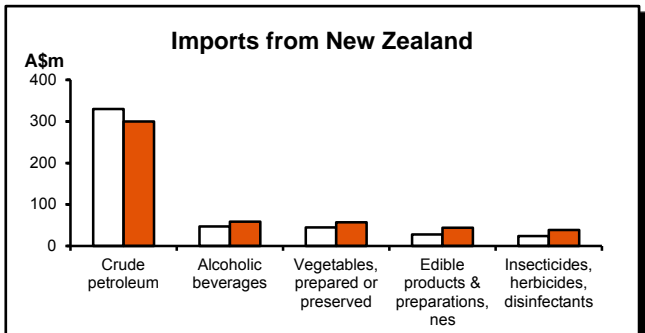
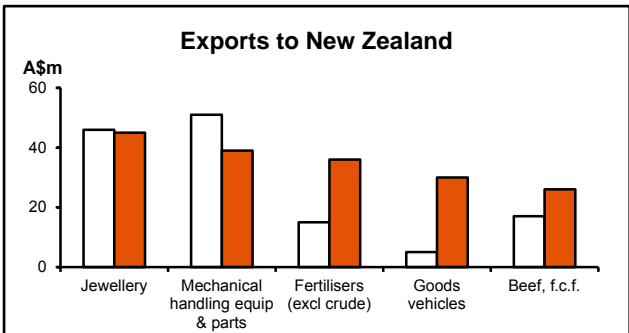
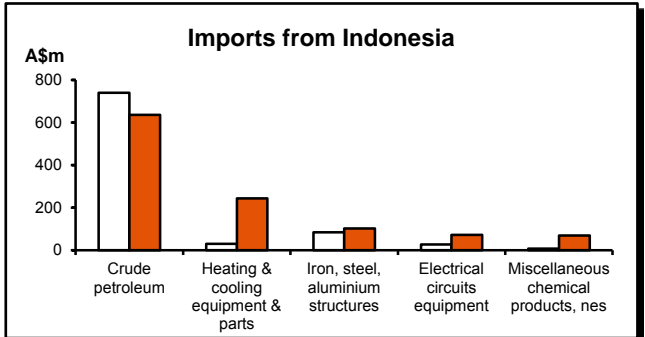
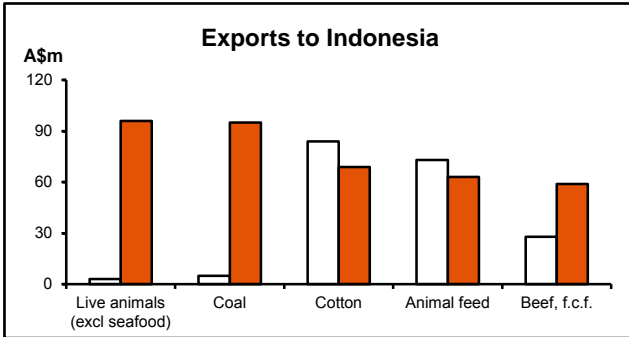
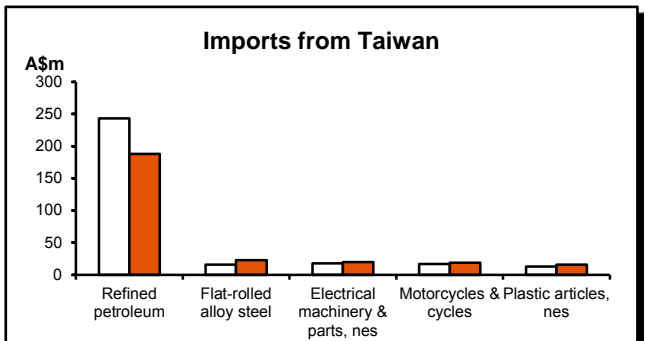
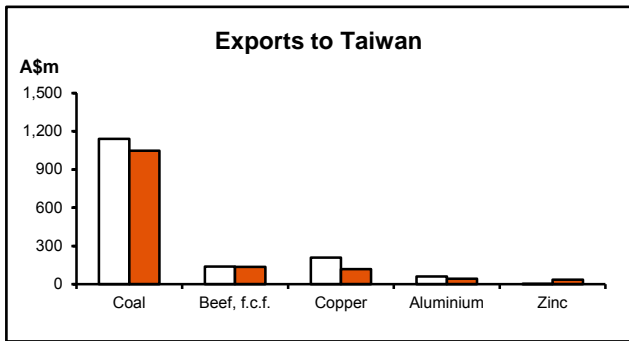
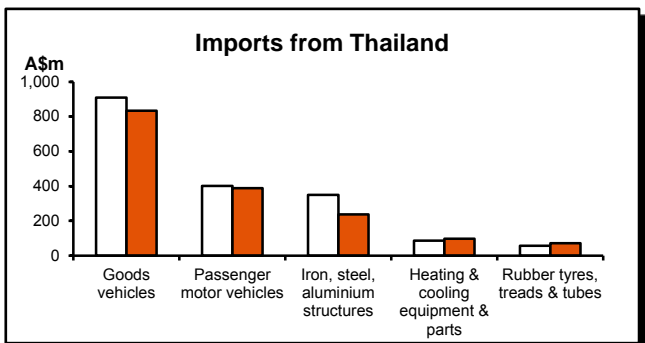
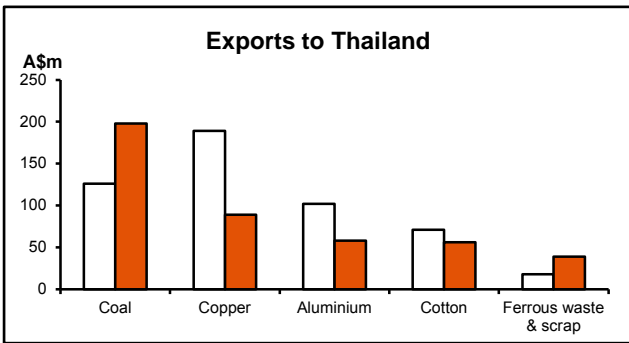
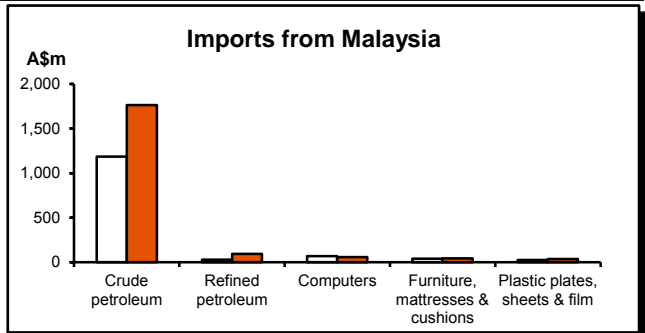
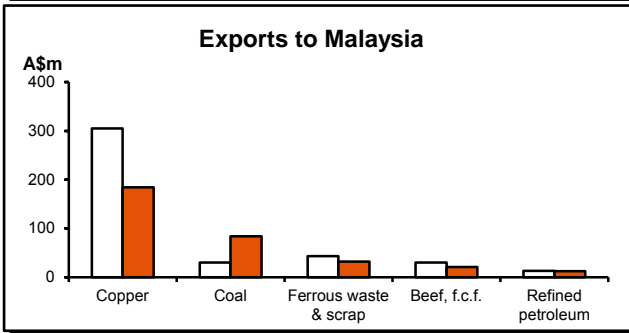
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

QUEENSLAND MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 35: QUEENSLAND
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Coal	13,014	8.4	Crude petroleum	5,706	37.8
Beef, f.c.f.	3,332	16.2	Refined petroleum	3,936	5.8
Copper	2,328	30.6	Passenger motor vehicles	2,669	-4.3
Other ores & concentrates	1,154	-0.6	Goods vehicles	1,409	-26.7
Aluminium	977	1.0	Heating & cooling equipment & parts	896	158.2
Total merchandise exports	33,925	3.4	Total merchandise imports	32,094	1.9
ASEAN					
Coal	451	122.2	Crude petroleum	3,208	23.1
Copper	332	-41.3	Goods vehicles	840	-10.0
Beef, f.c.f.	218	27.5	Heating & cooling equipment & parts	578	298.6
Ferrous waste & scrap	210	12.3	Refined petroleum	567	-59.1
Cotton	189	-4.1	Passenger motor vehicles	390	-5.3
Total merchandise exports	3,023	-8.1	Total merchandise imports	9,243	5.3
East Asia					
Coal	12,887	8.8	Refined petroleum	3,903	5.5
Beef, f.c.f.	2,379	13.4	Crude petroleum	3,208	23.1
Copper	2,324	30.6	Passenger motor vehicles	2,237	-9.6
Other ores & concentrates	1,085	5.0	Goods vehicles	1,255	-5.1
Cotton	893	-16.6	Heating & cooling equipment & parts	717	164.6
Total merchandise exports	29,932	4.8	Total merchandise imports	23,121	6.7
European Union					
Coal	2,192	-7.4	Passenger motor vehicles	898	16.6
Other ores & concentrates	523	8.3	Pumps (excl liquid pumps) & parts	286	-39.5
Lead	396	-0.3	Goods vehicles	207	-39.1
Beef, f.c.f.	145	31.8	Civil engineering equipment & parts	201	-48.2
Misc manufactured articles, nes	40	17.6	Railway vehicles (incl hovertrains)	184	260.8
Total merchandise exports	3,841	-9.7	Total merchandise imports	5,438	-7.0
OECD					
Coal	9,075	-6.5	Passenger motor vehicles	3,170	1.3
Beef, f.c.f.	2,577	12.0	Refined petroleum	3,150	47.9
Other ores & concentrates	1,325	-2.8	Goods vehicles	768	-41.5
Aluminium	863	15.5	Civil engineering equipment & parts	701	-46.4
Lead	398	0.3	Copper	646	-22.8
Total merchandise exports	20,156	-5.2	Total merchandise imports	19,577	-3.9

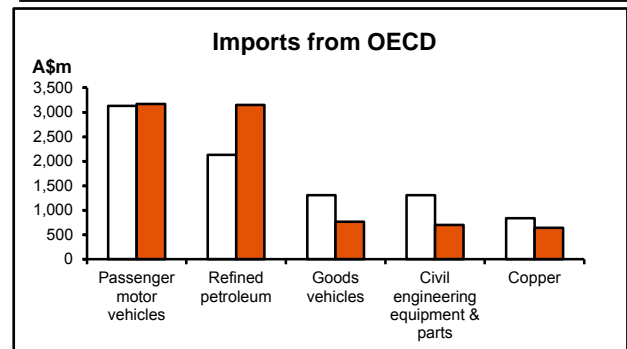
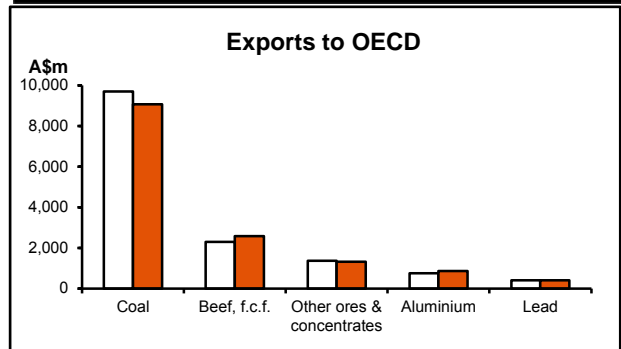
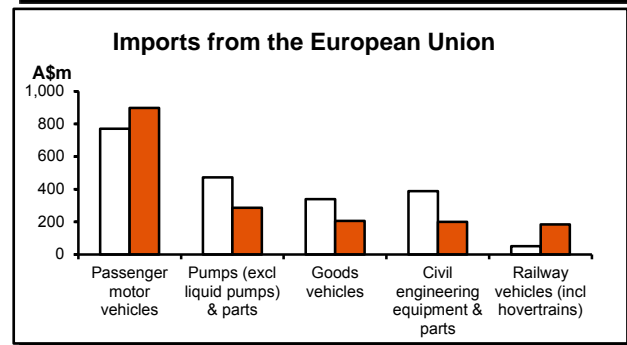
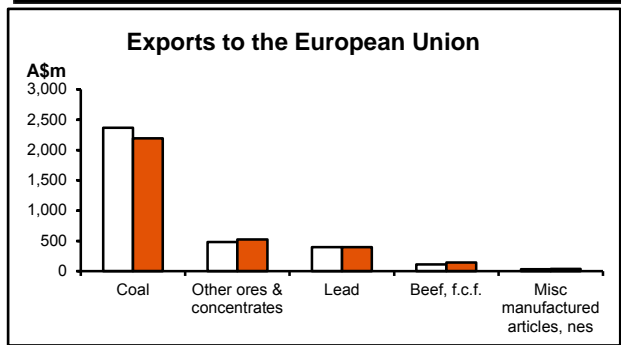
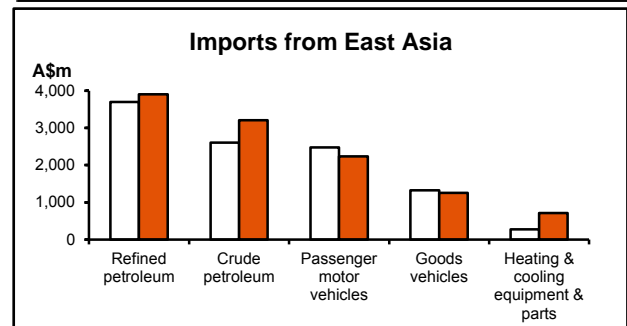
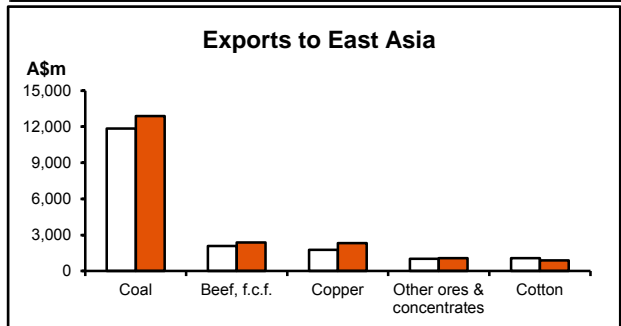
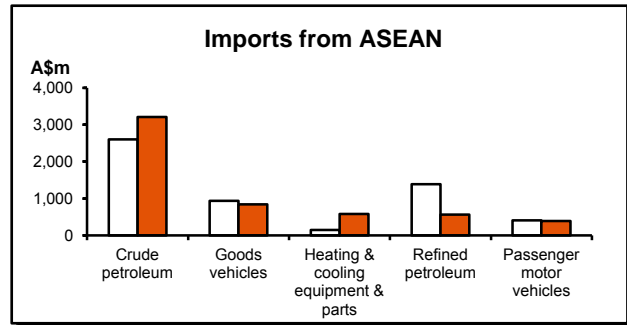
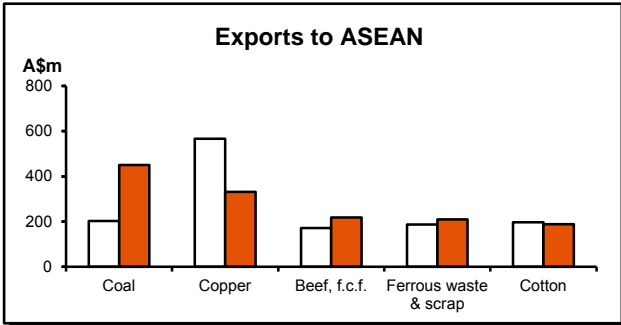
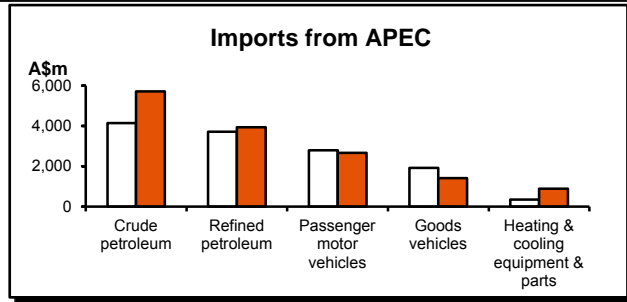
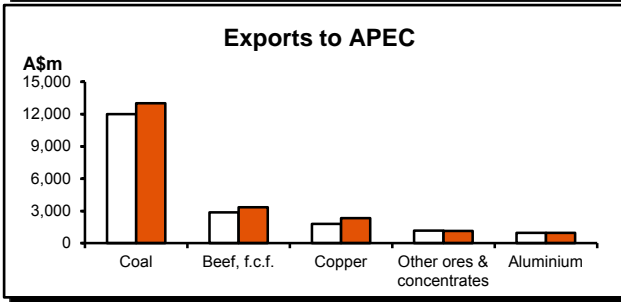
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

QUEENSLAND SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Section 5

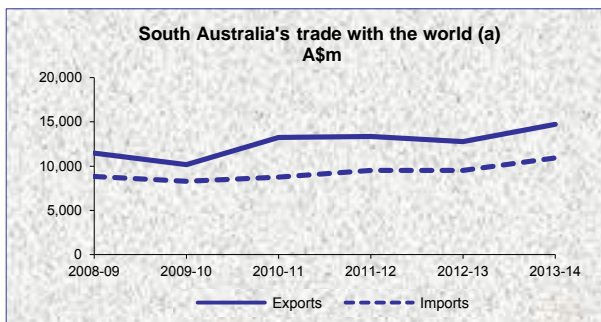
South Australia



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	1,670,498	1,685,714
Real Gross State Product growth (%):	0.9	1.3
Real GSP per head growth (%):	0	0.4
GSP (current prices) (A\$m):	94,006	96,977
Proportion of Australian GDP (%):	6.2	6.1
Change in real final demand (%):	0.1	0.8
Unemployment rate (%):	5.7	6.7

Goods and services trade:



South Australia's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	12,362	2,368	14,730
Imports:	8,233	2,691	10,924
	% Share of Australian trade		
Exports:	4.5	4.1	4.4
Imports:	3.1	3.8	3.2
Average annual goods and services export growth over the last 5 years:	5.7%		

Goods trade #:

South Australia's major exports, 2013-14 (b):

	A\$m
Iron ores & concentrates	1,596
Wheat	1,370
Copper	1,171
Alcoholic beverages	1,154
Copper ores & concentrates	830
Meat (excl beef)	656
Passenger motor vehicles	435
Lead	400
Beef	304
Oil-seeds & oleaginous fruits, soft	298

South Australia's major imports, 2013-14:

	A\$m
Refined petroleum	902
Passenger motor vehicles	643
Vehicle parts & accessories	420
Goods vehicles	282
Power generating machinery & parts	257
Measuring & analysing instruments	235
Alcoholic beverages	234
Iron, steel, aluminium structures	201
Fertilisers (excl crude)	197
Furniture, mattresses & cushions	174

South Australia's major export destinations, 2013-14 (b):

	A\$m	% Share
China	3,354	27.2
United States	1,357	11.0
India	704	5.7
Malaysia	671	5.4
Japan	617	5.0

South Australia's major import sources, 2013-14:

	A\$m	% Share
China	1,467	17.8
United States	954	11.6
Singapore	948	11.5
Japan	594	7.2
Thailand	560	6.8

Services trade:

South Australia's major exports, 2013-14:

	A\$m	% Share
Education-related travel	972	41.0
Personal travel excl education	600	25.3
Business travel	156	6.6

South Australia's major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	1,229	45.7
Freight transport	407	15.1
Technical & other business	261	9.7

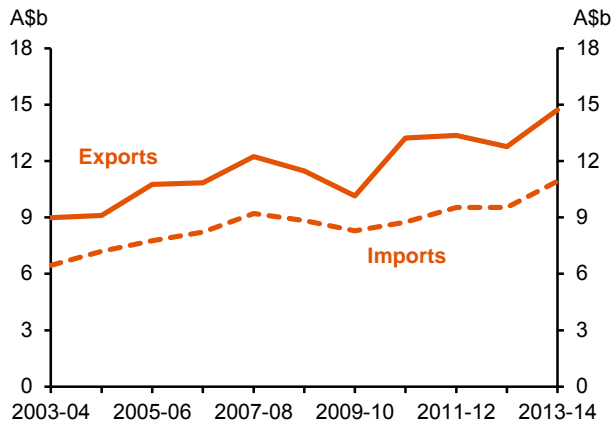
Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

South Australia's trade highlights – 2013-14

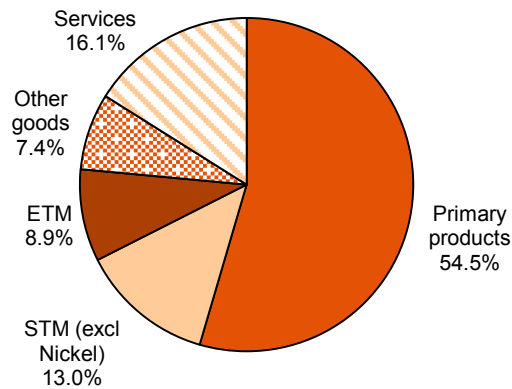
South Australia's trade in goods and services, balance of payments basis



- In 2013-14, the value of exports increased 15.3 per cent to \$14.7 billion
 - export volumes rose 9.3 per cent while export prices increased 5.5 per cent.
- The value of imports increased 14.7 per cent to \$10.9 billion
 - import volumes increased 6.7 per cent while import prices rose 7.5 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

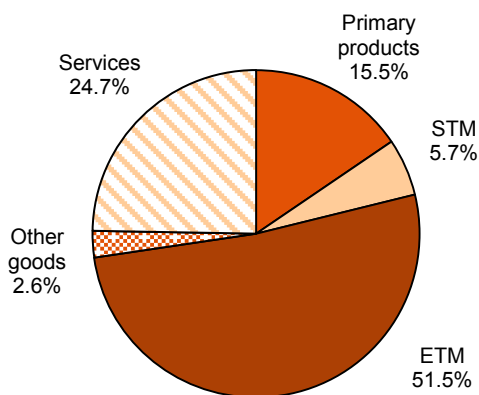
South Australia's exports by broad category¹



- *Primary products* increased 16.6 per cent to \$8.0 billion
 - *Minerals* increased 21.3 per cent to \$2.6 billion.
- *STM (excl Nickel)* rose 21.9 per cent to \$1.9 billion.
- *ETM* increased 2.3 per cent to \$1.3 billion.
- *Other goods* rose 12.1 per cent to \$1.1 billion.
- *Services* increased 14.9 per cent to \$2.4 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

South Australia's imports by broad category¹



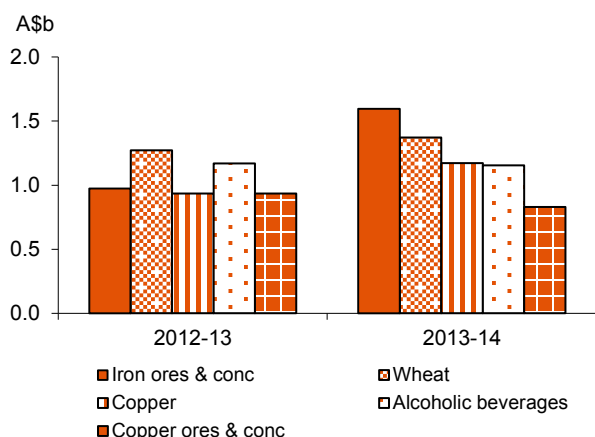
- *Primary products* increased 5.4 per cent to \$1.7 billion
 - *Fuels* increased 22.1 per cent to \$955 million.
- *STM* rose 18.2 per cent to \$620 million.
- *ETM* increased 20.7 per cent to \$5.6 billion.
- *Other goods* rose 11.0 per cent to \$287 million.
- *Services* increased 8.8 per cent to \$2.7 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of South Australia's trade

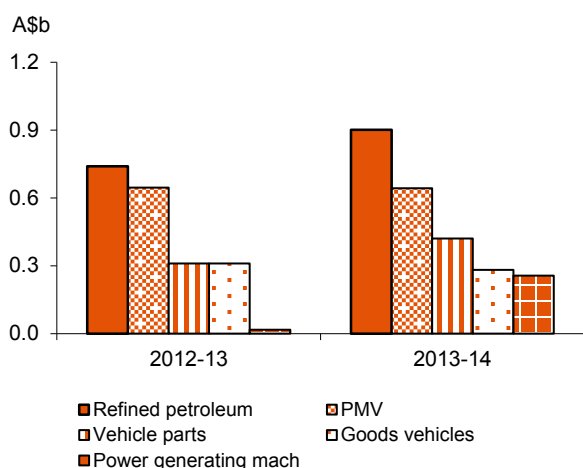
Composition of South Australia's merchandise exports



- South Australia's major export commodities in 2013-14 were
 - *Iron ores & concentrates* – up 63.9 per cent to \$1.6 billion
 - *Wheat* – up 7.7 per cent to \$1.4 billion
 - *Copper* – up 25.2 per cent to \$1.2 billion
 - *Alcoholic beverages* – down 1.4 per cent to \$1.2 billion
 - *Copper ores & concentrates* – down 11.0 per cent to \$830 million.

Based on ABS trade data on DFAT STARS database.

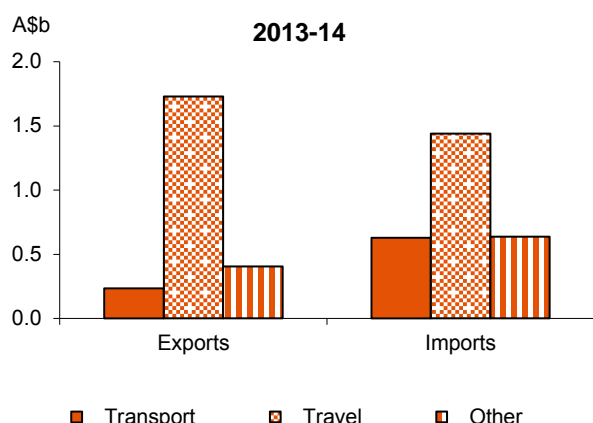
Composition of South Australia's merchandise imports



- In 2013-14, South Australia's major import commodities were
 - *Refined petroleum* – up 21.9 per cent to \$902 million
 - *Passenger motor vehicles* – down 0.5 per cent to \$643 million
 - *Vehicle parts & accessories* – up 35.5 per cent to \$420 million
 - *Goods vehicles* – down 9.0 per cent to \$282 million
 - *Power generating machinery & parts* – up \$240 million to \$257 million.

Based on ABS trade data on DFAT STARS database.

South Australia's services trade



- *Services exports* rose 14.9 per cent to \$2.4 billion in 2013-14
 - *Transport services exports* increased 23.0 per cent to \$235 million
 - *Travel services* rose 6.9 per cent to \$1.7 billion
 - *Other services*² increased 58.0 per cent to \$395 million.
- In 2013-14, *Services imports* rose 8.8 per cent to \$2.7 billion
 - *Transport services imports* increased 13.2 per cent to \$628 million
 - *Travel services* rose 14.6 per cent to \$1.4 billion
 - *Other services*² decreased 7.0 per cent to \$622 million.

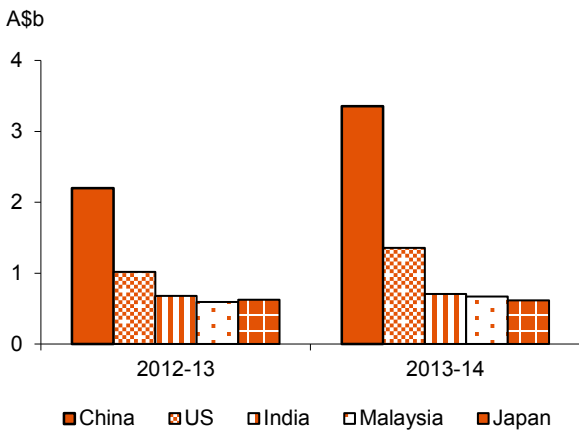
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie.*

Direction of South Australia's merchandise trade

- China was South Australia's largest two-way merchandise trading partner in 2013-14, accounting for 23.4 per cent (\$4.8 billion) of total trade.
- The United States (\$2.3 billion) was the second largest, followed by Japan (\$1.2 billion), Singapore (\$1.1 billion) and Malaysia (\$828 million).

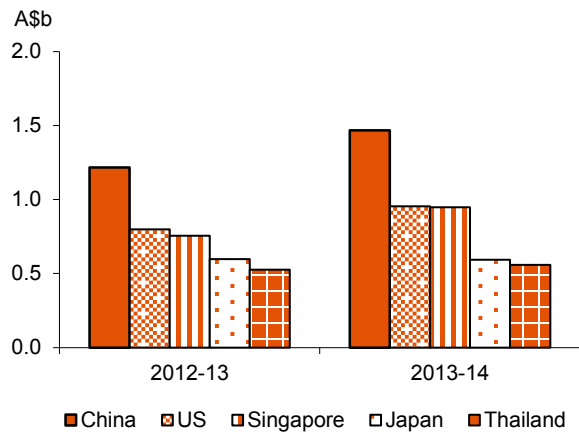
Major export markets



- South Australia's major export markets in 2013-14 were
 - China – up 52.5 per cent to \$3.4 billion
 - United States – up 33.6 per cent to \$1.4 billion
 - India – up 3.8 per cent to \$704 million
 - Malaysia – up 13.2 per cent to \$671 million
 - Japan – down 1.1 per cent to \$617 million.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, South Australia's major import sources were
 - China – up 20.5 per cent to \$1.5 billion
 - United States – up 19.3 per cent to \$954 million
 - Singapore – up 25.6 per cent to \$948 million
 - Japan – down 0.8 per cent to \$594 million
 - Thailand – up 6.5 per cent to \$560 million.

Based on ABS trade data on DFAT STARS database.

TABLE 36: SOUTH AUSTRALIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	5,107	6,927	7,401	6,883	8,025	16.6	10.0
Unprocessed food	1,092	2,301	2,533	2,123	2,402	13.1	15.3
Processed food	2,189	2,228	2,210	2,191	2,426	10.7	-0.5
Minerals	1,429	1,920	2,206	2,175	2,638	21.3	26.6
Fuels	189	226	236	200	298	49.0	3.9
Other primary	208	252	215	194	261	34.2	0.7
Manufactures	2,463	3,295	2,939	2,854	3,227	13.1	-1.3
STM (excl Nickel)	1,259	2,063	1,692	1,570	1,913	21.9	2.3
ETM	1,204	1,233	1,247	1,284	1,314	2.3	-5.2
Other	565	972	1,072	975	1,093	12.1	10.9
Total merchandise exports	8,135	11,194	11,412	10,712	12,345	15.2	6.3
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	3	1	8	700.0	..
Transport	186	186	192	191	235	23.0	1.1
Travel	1,539	1,552	1,522	1,617	1,728	6.9	3.7
Other	286	289	232	250	395	58.0	0.4
Total services exports	2,011	2,027	1,949	2,059	2,366	14.9	3.0
Total goods & services exports	10,146	13,221	13,361	12,771	14,711	15.2	5.7

Percentage distribution

Merchandise (a)					
Primary products	50.3	52.4	55.4	53.9	54.5
Unprocessed food	10.8	17.4	19.0	16.6	16.3
Processed food	21.6	16.8	16.5	17.2	16.5
Minerals	14.1	14.5	16.5	17.0	17.9
Fuels	1.9	1.7	1.8	1.6	2.0
Other primary	2.1	1.9	1.6	1.5	1.8
Manufactures	24.3	24.9	22.0	22.3	21.9
STM (excl Nickel)	12.4	15.6	12.7	12.3	13.0
ETM	11.9	9.3	9.3	10.1	8.9
Other	5.6	7.3	8.0	7.6	7.4
Total merchandise exports	80.2	84.7	85.4	83.9	83.9
Services (b)					
Manufacturing services	na	na	na	na	na
Maintenance & repair	0.0	0.0	0.0	0.0	0.1
Transport	1.8	1.4	1.4	1.5	1.6
Travel	15.2	11.7	11.4	12.7	11.7
Other	2.8	2.2	1.7	2.0	2.7
Total services exports	19.8	15.3	14.6	16.1	16.1
Total goods & services exports	100.0	100.0	100.0	100.0	100.0

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 37: SOUTH AUSTRALIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	1,545	1,406	1,815	1,607	1,694	5.4	0.3
Unprocessed food	39	46	52	35	36	4.5	-6.6
Processed food	344	318	392	429	492	14.8	6.8
Minerals	85	237	379	291	128	-56.0	14.0
Fuels	1,009	742	929	782	955	22.1	-4.2
Other primary	68	64	62	70	82	17.1	-0.8
Manufactures	4,655	4,786	5,146	5,191	6,251	20.4	5.2
STM	466	501	521	525	620	18.2	2.0
ETM	4,189	4,284	4,625	4,666	5,631	20.7	5.6
Other	246	338	300	258	287	11.0	-2.0
Total merchandise imports	6,446	6,529	7,261	7,056	8,231	16.7	3.7
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	16	56	3	4	13	225.0	-24.7
Transport	469	493	530	555	628	13.2	3.2
Travel	1,076	1,210	1,237	1,256	1,440	14.6	6.0
Other	356	526	524	669	622	-7.0	13.4
Total services imports	1,917	2,285	2,294	2,484	2,703	8.8	6.6
Total goods & services imports	8,363	8,814	9,555	9,540	10,934	14.6	4.4

Percentage distribution

Merchandise (a)					
Primary products	18.5	16.0	19.0	16.8	15.5
Unprocessed food	0.5	0.5	0.5	0.4	0.3
Processed food	4.1	3.6	4.1	4.5	4.5
Minerals	1.0	2.7	4.0	3.1	1.2
Fuels	12.1	8.4	9.7	8.2	8.7
Other primary	0.8	0.7	0.7	0.7	0.8
Manufactures	55.7	54.3	53.9	54.4	57.2
STM	5.6	5.7	5.5	5.5	5.7
ETM	50.1	48.6	48.4	48.9	51.5
Other	2.9	3.8	3.1	2.7	2.6
Total merchandise imports	77.1	74.1	76.0	74.0	75.3
Services (b)					
Manufacturing services	na	na	na	na	na
Maintenance & repair	0.2	0.6	0.0	0.0	0.1
Transport	5.6	5.6	5.5	5.8	5.7
Travel	12.9	13.7	12.9	13.2	13.2
Other	4.3	6.0	5.5	7.0	5.7
Total services imports	22.9	25.9	24.0	26.0	24.7
Total goods & services imports	100.0	100.0	100.0	100.0	100.0

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 38: SOUTH AUSTRALIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	11,412	10,712	12,345	100.0	15.2	6.3
1	281	Iron ores & concentrates	945	974	1,596	12.9	63.9	25.5
2	041	Wheat	1,627	1,272	1,370	11.1	7.7	18.9
3	682	Copper	1,137	935	1,171	9.5	25.2	6.1
4	112	Alcoholic beverages	1,146	1,170	1,154	9.3	-1.4	-5.8
5	283	Copper ores & concentrates	949	933	830	6.7	-11.0	49.4
6	012	Meat (excl beef), f.c.f.	499	478	656	5.3	37.2	8.2
7	781	Passenger motor vehicles	272	362	435	3.5	20.2	-4.0
8	685	Lead	408	399	400	3.2	0.3	-1.7
9	011	Beef, f.c.f.	198	224	304	2.5	35.7	14.4
10	222	Oil-seeds & oleaginous fruits, soft	206	225	298	2.4	32.4	32.8
11	054	Vegetables, f.c.f.	272	227	269	2.2	18.5	19.4
12	334	Refined petroleum	174	155	184	1.5	18.7	5.9
13	681	Silver & platinum	19	137	171	1.4	24.8	-8.7
14	057	Fruit & nuts	95	115	165	1.3	43.5	9.8
15	081	Animal feed	134	123	143	1.2	16.3	11.1
16	282	Ferrous waste & scrap	124	101	126	1.0	24.8	10.5
17	034	Fish, f.c.f.	158	155	122	1.0	-21.3	-2.0
18	268	Wool & other animal hair (incl tops)	123	86	107	0.9	24.4	-3.6
19	036	Crustaceans, f.c.f.	94	92	105	0.9	14.1	-5.6
20	553	Perfumery & cosmetics (excl soap)	53	55	84	0.7	52.7	23.7
Merchandise imports								
		Total	7,261	7,056	8,231	100.0	16.7	3.7
1	334	Refined petroleum	889	740	902	11.0	21.9	-4.6
2	781	Passenger motor vehicles	546	646	643	7.8	-0.5	6.5
3	784	Vehicle parts & accessories	340	310	420	5.1	35.5	12.3
4	782	Goods vehicles	247	310	282	3.4	-9.0	7.7
5	718	Power generating machinery & parts	18	17	257	3.1	..	56.1
6	874	Measuring & analysing instruments	198	112	235	2.9	109.8	17.7
7	112	Alcoholic beverages	183	194	234	2.8	20.6	7.2
8	691	Iron, steel, aluminium structures	66	49	201	2.4	310.2	52.4
9	562	Fertilisers (excl crude)	187	173	197	2.4	13.9	9.7
10	821	Furniture, mattresses & cushions	147	140	174	2.1	24.3	2.9
11	625	Rubber tyres, treads & tubes	145	157	155	1.9	-1.3	12.2
12	778	Electrical machinery & parts, nes	108	93	142	1.7	52.7	9.3
13	713	Internal combustion piston engines	63	66	137	1.7	107.6	42.5
14	723	Civil engineering equipment & parts	108	118	108	1.3	-8.5	23.1
15	741	Heating & cooling equipment & parts	111	97	107	1.3	10.3	-2.9
16	764	Telecom equipment & parts	112	114	105	1.3	-7.9	9.9
17	744	Mechanical handling equip & parts	96	88	101	1.2	14.8	-0.2
18	893	Plastic articles, nes	79	78	101	1.2	29.5	3.7
19	772	Electrical circuits equipment	63	85	101	1.2	18.8	5.1
20	699	Manufactures of base metal, nes	92	82	99	1.2	20.7	2.6

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.
Based on ABS data on DFAT STARS database.

**TABLE 39: SOUTH AUSTRALIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	3	1	8	700.0	..
Transport	192	191	235	23.0	1.1
Passenger (b)	47	50	59	18.0	-0.4
Freight	15	13	13	0.0	-16.5
Other	76	74	95	28.4	4.2
Postal & courier services (c)	54	54	68	25.9	5.7
Travel	1,522	1,617	1,728	6.9	3.7
Business	192	225	156	-30.7	7.8
Personal	1,330	1,392	1,572	12.9	3.2
Education-related	864	885	972	9.8	1.8
Other	466	507	600	18.3	5.8
Construction	5	3	0	-100.0	..
Insurance & Pension services	8	7	8	14.3	3.3
Direct insurance	7	6	7	16.7	3.8
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	1	1	1	0.0	0.0
Standardised guarantee services	0	0	0	..	..
Financial Services	1	1	0	-100.0	..
Charges for the use of intellectual property nie	11	16	9	-43.8	1.1
Licences to reproduce/distribute computer services	9	8	9	12.5	7.0
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	1	7	0	-100.0	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	1	1	0	-100.0	..
Telecommunication, computer & information	25	30	76	153.3	20.1
Telecommunication services	10	15	16	6.7	-4.4
Computer & Information services	15	15	60	300.0	61.3
Computer services	15	12	56	366.7	56.7
Information services	0	2	1	-50.0	..
Other services	0	1	3	200.0	..
Other business services	107	147	251	70.7	6.2
Research & development services	5	6	55	816.7	2.4
Professional & management consulting services	12	33	81	145.5	23.2
Legal, accounting, management consulting, public relations & other professional services	12	33	81	145.5	23.2
Advertising, market research & public opinion polling	0	0	0	..	..
Technical, trade-related & other business services	90	108	115	6.5	0.3
Architectural, engineering, scientific & other technical services	18	30	47	56.7	27.9
Waste treatment & de-pollution, agricultural & mining services	3	np	18	..	..
Operational leasing services	17	np	np	..	..
Trade-related commission services	4	0	1	..	..
Other business services nie	48	48	np	..	..
Personal, cultural, & recreation services	65	36	41	13.9	..
Audiovisual & related services	4	1	0	-100.0	..
Other personal, cultural & recreational services	61	35	41	17.1	..
Government goods & services nie	10	10	10	0.0	2.7
Total Services	1,949	2,059	2,366	14.9	3.0

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

**TABLE 40: SOUTH AUSTRALIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	3	4	13	225.0	-24.7
Transport	530	555	628	13.2	3.2
Passenger (b)	168	190	198	4.2	9.8
Freight	345	346	407	17.6	0.6
Other	8	13	15	15.4	12.2
Postal & courier services (c)	9	6	8	33.3	-11.3
Travel	1,237	1,256	1,440	14.6	6.0
Business	128	145	150	3.4	1.3
Personal	1,109	1,111	1,290	16.1	6.6
Education-related	49	64	61	-4.7	10.2
Other	1,060	1,047	1,229	17.4	6.4
Construction	0	0	0	..	..
Insurance & Pension services	11	12	13	8.3	-3.2
Direct insurance	5	5	6	20.0	0.0
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	6	7	7	0.0	-5.4
Standardised guarantee services	0	0	0	..	..
Financial Services	12	11	0	-100.0	..
Charges for the use of intellectual property nie	23	31	31	0.0	-13.7
Licences to reproduce/distribute computer services	1	1	2	100.0	-38.4
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	12	21	17	-19.0	19.2
Franchise & trademarks licensing fees	1	3	3	0.0	16.4
Other charges for the use of intellectual property	9	6	9	50.0	-18.4
Telecommunication, computer & information	66	117	129	10.3	15.4
Telecommunication services	17	17	19	11.8	-16.8
Computer & Information services	49	100	110	10.0	39.1
Computer services	20	49	62	26.5	28.7
Information services	26	47	39	-17.0	74.7
Other services	3	4	9	125.0	..
Other business services	335	433	387	-10.6	25.3
Research & development services	3	3	10	233.3	45.5
Professional & management consulting services	104	178	116	-34.8	11.8
Legal, accounting, management consulting, public relations & other professional services	103	177	115	-35.0	12.0
Advertising, market research & public opinion polling	1	1	1	0.0	-2.0
Technical, trade-related & other business services	228	252	261	3.6	39.1
Architectural, engineering, scientific & other technical services	10	20	116	480.0	24.6
Waste treatment & de-pollution, agricultural & mining services	np	np	np	..	..
Operational leasing services	8	8	np	..	..
Trade-related commission services	8	29	16	-44.8	24.9
Other business services nie	np	np	6	..	..
Personal, cultural, & recreation services	69	58	55	-5.2	-0.9
Audiovisual & related services	24	19	23	21.1	-10.1
Other personal, cultural & recreational services	45	39	32	-17.9	8.8
Government goods & services nie	8	7	7	0.0	6.7
Total Services	2,294	2,484	2,703	8.8	6.6

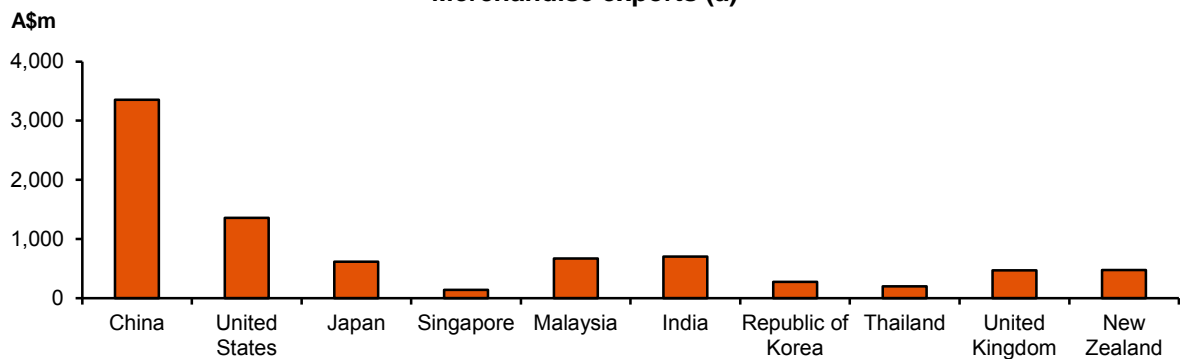
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

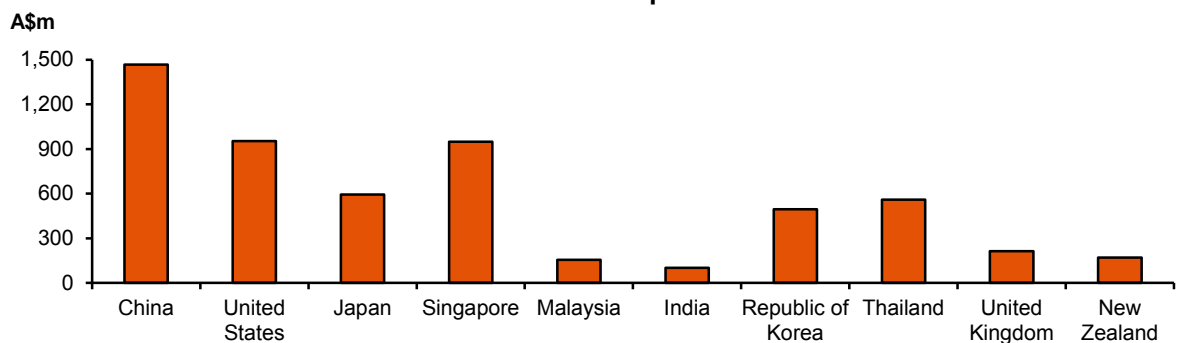
**TABLE 41: SOUTH AUSTRALIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	12,345	100.0	8,231	100.0	4,114	20,576	100.0	
China	3,354	27.2	1,467	17.8	1,887	4,820	23.4	1
United States	1,357	11.0	954	11.6	403	2,311	11.2	2
Japan	617	5.0	594	7.2	23	1,211	5.9	3
Singapore	141	1.1	948	11.5	-808	1,089	5.3	4
Malaysia	671	5.4	156	1.9	515	828	4.0	5
India	704	5.7	101	1.2	603	805	3.9	6
Republic of Korea	274	2.2	495	6.0	-221	769	3.7	7
Thailand	198	1.6	560	6.8	-362	757	3.7	8
United Kingdom	468	3.8	214	2.6	254	681	3.3	9
New Zealand	475	3.8	170	2.1	305	645	3.1	10
Indonesia	432	3.5	97	1.2	336	529	2.6	11
Vietnam	398	3.2	68	0.8	330	467	2.3	12
Germany	95	0.8	298	3.6	-203	393	1.9	13
Canada	270	2.2	84	1.0	186	355	1.7	14
Hong Kong (b)	285	2.3	31	0.4	253	316	1.5	15
France	74	0.6	214	2.6	-140	288	1.4	16
Spain	29	0.2	257	3.1	-228	286	1.4	17
Saudi Arabia	245	2.0	40	0.5	205	285	1.4	18
Denmark	22	0.2	248	3.0	-227	270	1.3	19
Taiwan	117	0.9	120	1.5	-3	237	1.2	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

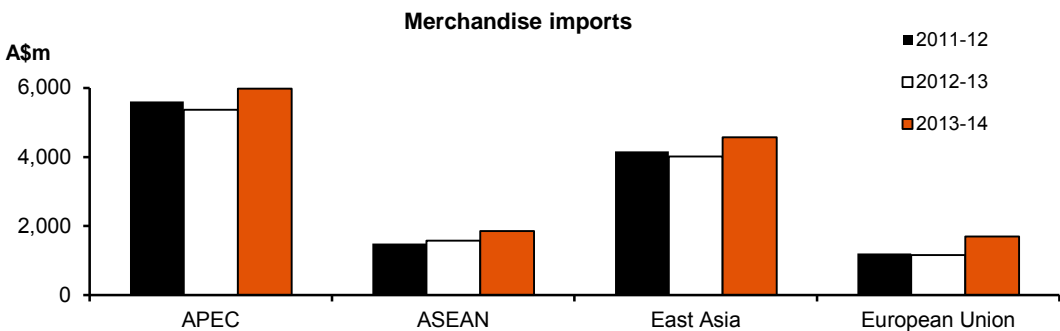
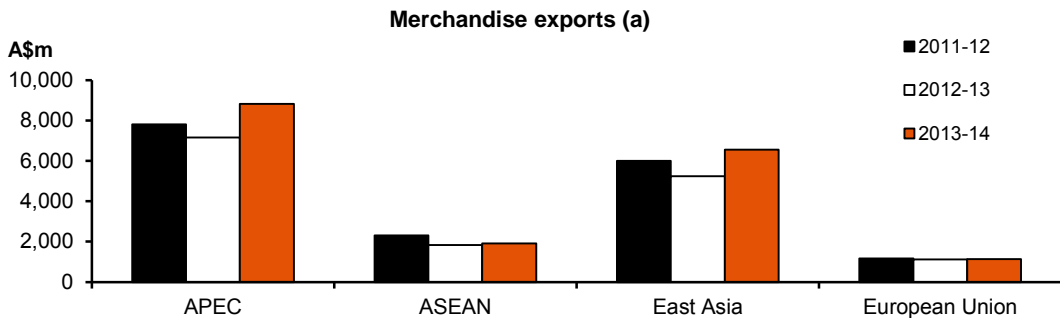
**TABLE 42: SOUTH AUSTRALIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	11,412	10,712	12,345	100.0	15.2	6.3
1	China	2,238	2,200	3,354	27.2	52.5	23.2
2	United States	1,023	1,016	1,357	11.0	33.6	-2.5
3	India	760	678	704	5.7	3.8	15.9
4	Malaysia	760	593	671	5.4	13.2	13.7
5	Japan	692	624	617	5.0	-1.1	-4.3
6	New Zealand	395	409	475	3.8	16.1	1.1
7	United Kingdom	383	420	468	3.8	11.4	-7.4
8	Indonesia	603	501	432	3.5	-13.8	30.8
9	Vietnam	360	334	398	3.2	19.2	6.1
10	Hong Kong (b)	282	237	285	2.3	20.3	-0.7
11	Republic of Korea	304	225	274	2.2	21.8	-3.1
12	Canada	293	383	270	2.2	-29.5	9.2
13	Saudi Arabia	310	355	245	2.0	-31.0	5.9
14	Thailand	322	262	198	1.6	-24.4	-1.5
15	Switzerland	20	105	187	1.5	78.1	46.1
16	Iraq	50	154	160	1.3	3.9	23.9
17	Singapore	121	109	141	1.1	29.4	-3.3
18	Egypt	187	135	127	1.0	-5.9	-1.6
19	Taiwan	160	109	116	0.9	6.4	-8.5
20	United Arab Emirates	178	169	113	0.9	-33.1	-8.2
Import sources							
	World	7,261	7,056	8,231	100.0	16.7	3.7
1	China	1,269	1,217	1,467	17.8	20.5	6.3
2	United States	803	800	954	11.6	19.3	11.4
3	Singapore	805	755	948	11.5	25.6	-3.3
4	Japan	763	599	594	7.2	-0.8	-5.4
5	Thailand	394	526	560	6.8	6.5	5.2
6	Republic of Korea	483	482	495	6.0	2.7	13.5
7	Germany	258	277	298	3.6	7.6	1.2
8	Spain	50	54	257	3.1	375.9	30.4
9	Denmark	43	27	248	3.0	818.5	10.2
10	United Kingdom	162	191	214	2.6	12.0	5.9
11	France	237	167	214	2.6	28.1	5.3
12	Mexico	288	225	177	2.2	-21.3	43.8
13	New Zealand	147	143	170	2.1	18.9	-2.6
14	Italy	146	136	164	2.0	20.6	-2.5
15	Malaysia	125	136	156	1.9	14.7	-7.2
16	Taiwan	117	108	120	1.5	11.1	-2.1
17	India	89	114	101	1.2	-11.4	-6.4
18	Indonesia	120	100	97	1.2	-3.0	-3.4
19	Canada	97	99	84	1.0	-15.2	4.2
20	Vietnam	38	40	68	0.8	70.0	11.9

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

**TABLE 43: SOUTH AUSTRALIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	7,816	7,163	8,832	71.5	23.3	7.5
ASEAN	2,314	1,840	1,911	15.5	3.9	10.6
East Asia	5,999	5,237	6,559	53.1	25.2	10.7
European Union	1,166	1,113	1,128	9.1	1.3	-1.8
OECD	3,988	3,812	4,273	34.6	12.1	-1.3
Selected geographic regions						
Africa	422	453	430	3.5	-5.1	3.9
Americas	1,390	1,469	1,702	13.8	15.9	-0.3
Asia	7,816	6,991	8,183	66.3	17.1	9.8
Europe	1,278	1,291	1,394	11.3	8.0	1.3
Oceania & Antarctica	496	502	618	5.0	23.1	2.2
Total merchandise exports	11,412	10,712	12,345	100.0	15.2	6.3
Merchandise imports						
Selected country groups						
APEC	5,609	5,366	5,979	72.6	11.4	3.3
ASEAN	1,497	1,574	1,857	22.6	18.0	-1.0
East Asia	4,160	4,014	4,569	55.5	13.8	1.5
European Union	1,209	1,158	1,697	20.6	46.5	4.8
OECD	3,976	3,692	4,287	52.1	16.1	5.4
Selected geographic regions						
Africa	57	52	45	0.5	-13.5	-6.5
Americas	1,339	1,270	1,320	16.0	3.9	13.6
Asia	4,400	4,334	4,893	59.4	12.9	1.7
Europe	1,284	1,234	1,772	21.5	43.6	4.6
Oceania & Antarctica	150	147	172	2.1	17.0	-2.4
Total merchandise imports	7,261	7,056	8,231	100.0	16.7	3.7



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 44: SOUTH AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
China					
Iron ores & concentrates	1,541	61.5	Furniture, mattresses & cushions	95	28.4
Copper	535	115.7	Vehicle parts & accessories	83	50.9
Copper ores & concentrates	184	-42.0	Prams, toys, games & sporting goods	62	5.1
Meat (excl beef), f.c.f.	117	46.3	Electronic integrated circuits	55	44.7
Alcoholic beverages	107	-20.1	Electrical circuits equipment	49	69.0
Total merchandise exports	3,354	52.5	Total merchandise imports	1,467	20.5
United States					
Passenger motor vehicles	231	124.3	Measuring & analysing instruments	155	307.9
Meat (excl beef), f.c.f.	216	28.6	Passenger motor vehicles	64	68.4
Alcoholic beverages	206	-11.2	Vehicle parts & accessories	48	20.0
Beef, f.c.f.	76	85.4	Civil engineering equipment & parts	47	6.8
Glass	70	4.5	Telecom equipment & parts	43	-15.7
Total merchandise exports	1,357	33.6	Total merchandise imports	954	19.3
Japan					
Fish, f.c.f.	118	-22.4	Passenger motor vehicles	284	-9.8
Refined petroleum	65	-30.9	Goods vehicles	49	16.7
Animal feed	58	-6.5	Rubber tyres, treads & tubes	47	-6.0
Oil-seeds & oleaginous fruits, soft	52	57.6	Tubes & pipes of iron or steel	31	63.2
Iron ores & concentrates	47	135.0	Refined petroleum	14	..
Total merchandise exports	617	-1.1	Total merchandise imports	594	-0.8
Singapore					
Alcoholic beverages	35	16.7	Refined petroleum	876	22.0
Animal oils & fats	26	85.7	Miscellaneous chemical products, nes	12	..
Meat (excl beef), f.c.f.	22	46.7	Pumps (excl liquid pumps) & parts	10	..
Wheat	7	..	Other primary plastics	4	100.0
Cereal preparations	6	200.0	Rotating electric plant & parts	3	200.0
Total merchandise exports	141	29.4	Total merchandise imports	948	25.6
Malaysia					
Copper	427	14.8	Monitors, projectors & TVs	15	-11.8
Wheat	82	26.2	Electrical machinery & parts, nes	12	50.0
Lead	46	24.3	Plastic articles, nes	9	28.6
Alcoholic beverages	33	37.5	Meters & counters	8	300.0
Meat (excl beef), f.c.f.	18	28.6	Furniture, mattresses & cushions	8	-11.1
Total merchandise exports	671	13.2	Total merchandise imports	156	14.7

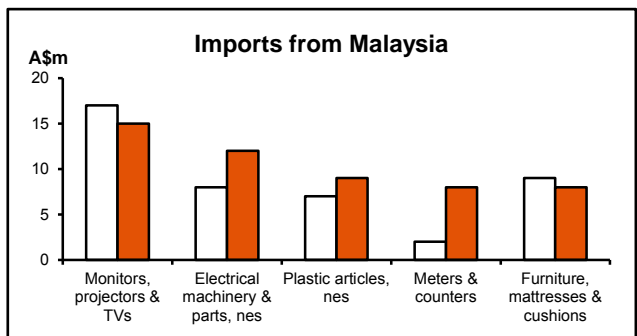
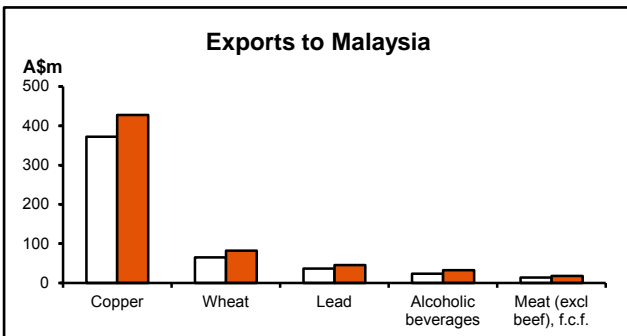
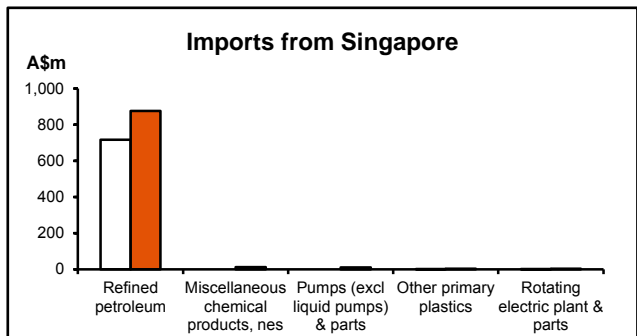
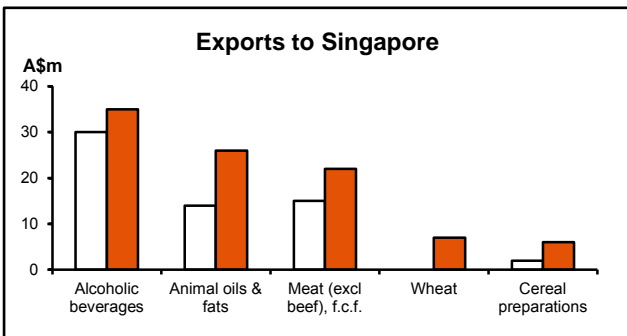
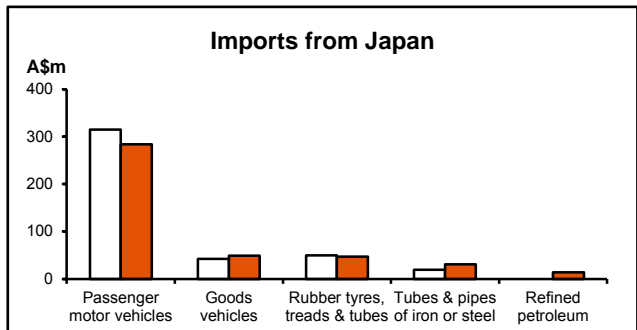
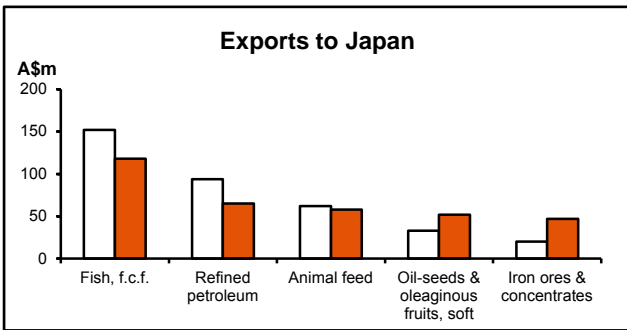
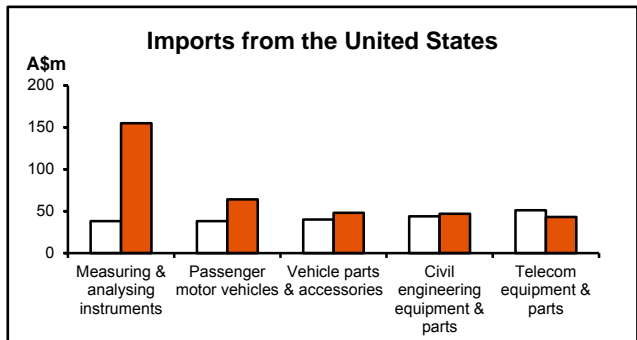
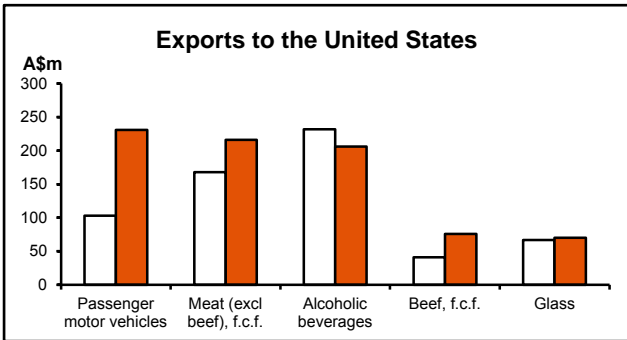
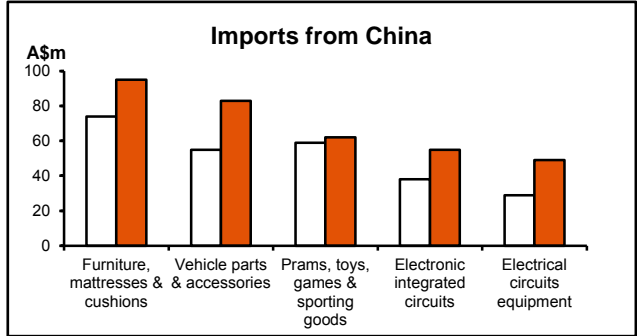
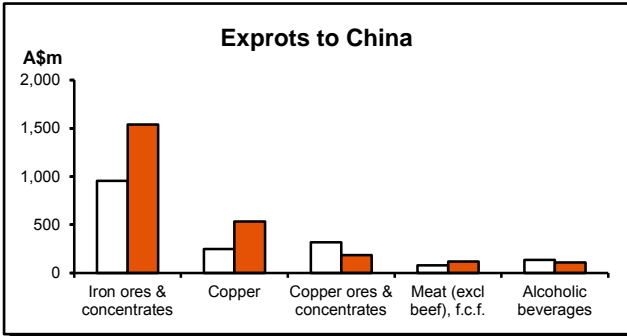
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

SOUTH AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 44: SOUTH AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
India					
Copper ores & concentrates	499	9.7	Jewellery	16	-44.8
Lead	94	14.6	Passenger motor vehicles	13	44.4
Vegetables, f.c.f.	46	-20.7	Made-up textile articles, nes	12	33.3
Ferrous waste & scrap	22	-18.5	Pearls & gems	7	-12.5
Wool & other animal hair (incl tops)	9	0.0	Floor coverings	4	100.0
Total merchandise exports	704	3.8	Total merchandise imports	101	-11.4
Republic of Korea					
Lead	57	5.6	Passenger motor vehicles	137	0.0
Beef, f.c.f.	49	32.4	Vehicle parts & accessories	130	39.8
Liquefied propane & butane	40	29.0	Internal combustion piston engines	23	4.5
Wool & other animal hair (incl tops)	24	84.6	Electrical machinery & parts, nes	21	40.0
Animal feed	21	5.0	Copper ores & concentrates	17	13.3
Total merchandise exports	274	21.8	Total merchandise imports	495	2.7
Thailand					
Copper	65	-1.5	Goods vehicles	214	5.9
Wheat	30	-54.5	Passenger motor vehicles	94	-9.6
Lead	23	-46.5	Residual petroleum products, nes	34	-2.9
Ferrous waste & scrap	13	0.0	Rubber tyres, treads & tubes	33	50.0
Cereal preparations	13	-27.8	Heating & cooling equipment & parts	25	0.0
Total merchandise exports	198	-24.4	Total merchandise imports	560	6.5
United Kingdom					
Alcoholic beverages	288	7.1	Alcoholic beverages	40	17.6
Meat (excl beef), f.c.f.	62	63.2	Measuring & analysing instruments	13	8.3
Inorganic chemical elements	22	100.0	Passenger motor vehicles	12	-20.0
Rails of iron or steel	18	28.6	Electrical machinery & parts, nes	9	200.0
Electrical machinery & parts, nes	14	75.0	Non-electric engines & motors	8	166.7
Total merchandise exports	468	11.4	Total merchandise imports	214	12.0
New Zealand					
Passenger motor vehicles	156	54.5	Alcoholic beverages	80	23.1
Wheat	72	75.6	Wood, simply worked	9	12.5
Alcoholic beverages	58	3.6	Plastic articles, nes	6	20.0
Fruit & nuts	20	53.8	Meat, prepared or preserved	5	0.0
Household-type equipment, nes	16	14.3	Heating & cooling equipment & parts	5	66.7
Total merchandise exports	475	16.1	Total merchandise imports	170	18.9

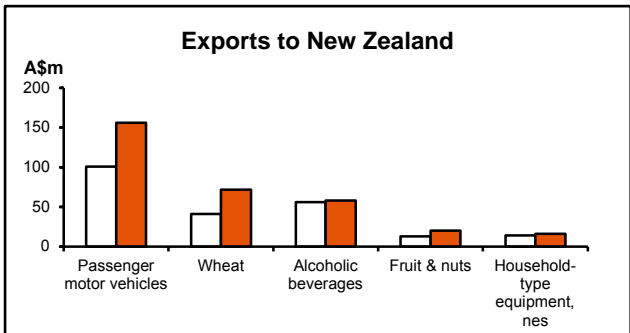
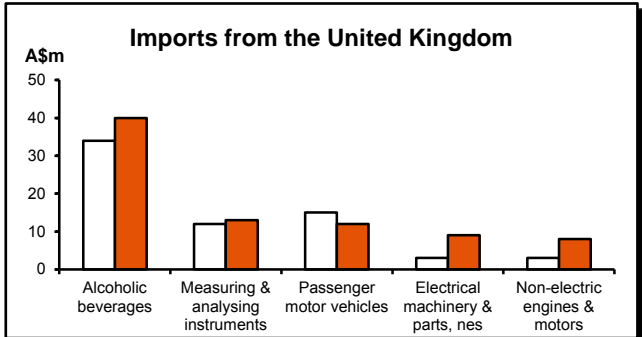
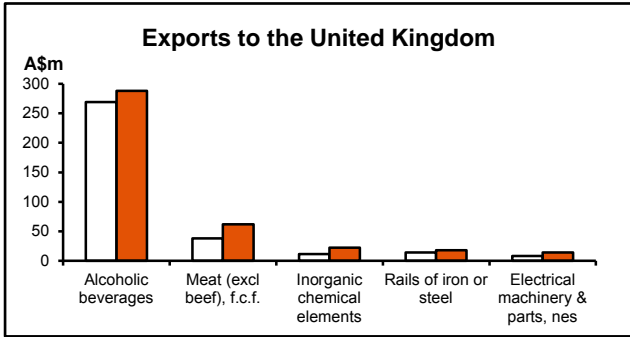
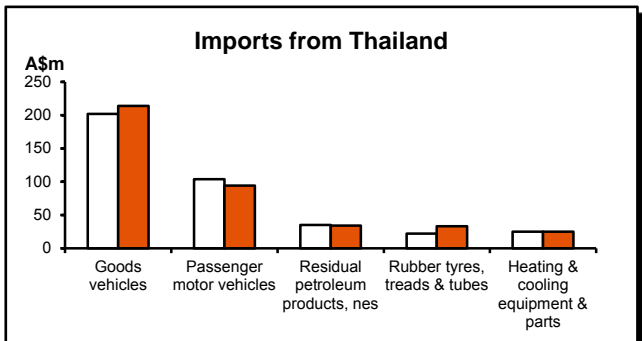
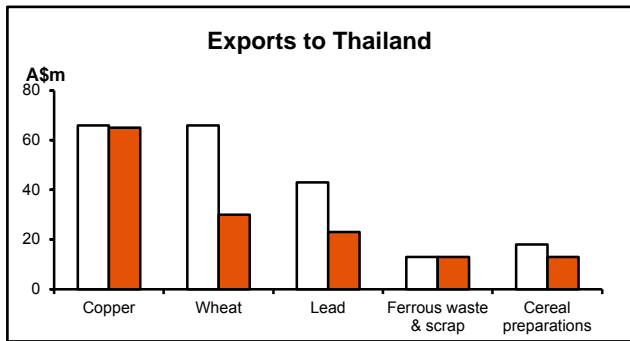
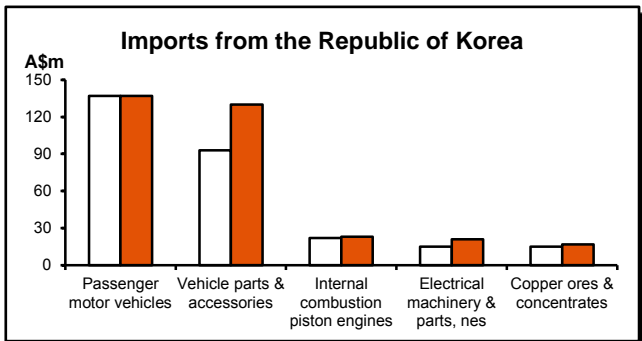
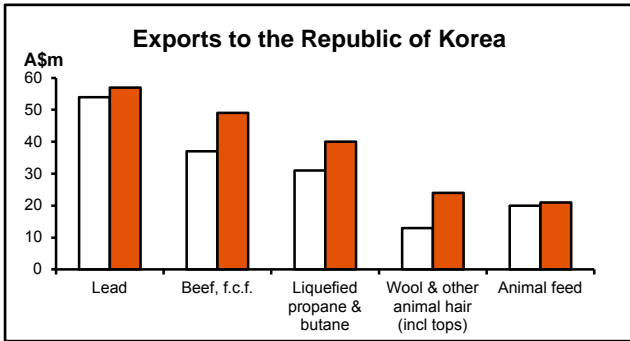
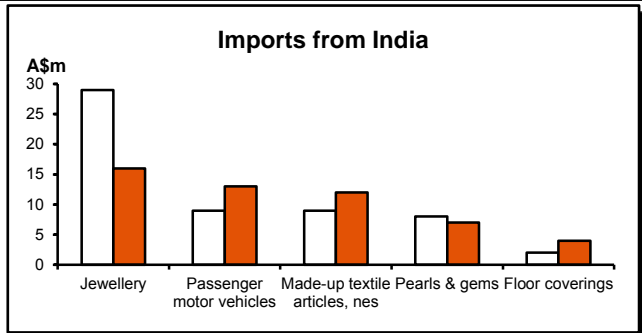
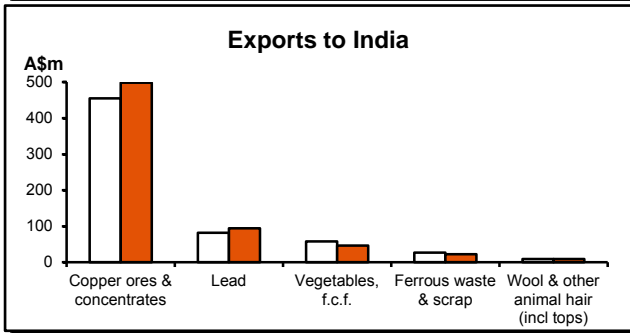
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

SOUTH AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 45: SOUTH AUSTRALIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Iron ores & concentrates	1,596	63.9	Refined petroleum	900	22.6
Copper	1,129	26.4	Passenger motor vehicles	585	-3.5
Wheat	699	14.4	Vehicle parts & accessories	335	45.0
Alcoholic beverages	688	-3.5	Goods vehicles	275	-7.4
Meat (excl beef), f.c.f.	516	35.1	Measuring & analysing instruments	188	193.8
Total merchandise exports	8,832	23.3	Total merchandise imports	5,979	11.4
ASEAN					
Copper	592	-4.8	Refined petroleum	880	22.6
Wheat	549	4.6	Goods vehicles	215	6.4
Lead	166	-4.0	Passenger motor vehicles	95	-8.7
Alcoholic beverages	84	15.1	Rubber tyres, treads & tubes	45	32.4
Ferrous waste & scrap	78	34.5	Furniture, mattresses & cushions	42	27.3
Total merchandise exports	1,911	3.9	Total merchandise imports	1,857	18.0
East Asia					
Iron ores & concentrates	1,596	63.9	Refined petroleum	900	22.6
Copper	1,128	26.3	Passenger motor vehicles	517	-7.2
Wheat	628	9.8	Goods vehicles	271	8.8
Alcoholic beverages	293	-1.3	Vehicle parts & accessories	246	36.7
Lead	270	2.7	Furniture, mattresses & cushions	148	23.3
Total merchandise exports	6,559	25.2	Total merchandise imports	4,569	13.8
European Union					
Alcoholic beverages	427	2.2	Power generating machinery & parts	219	..
Copper ores & concentrates	134	-16.8	Iron, steel, aluminium structures	135	..
Oil-seeds & oleaginous fruits, soft	121	22.2	Alcoholic beverages	115	22.3
Meat (excl beef), f.c.f.	79	71.7	Vehicle parts & accessories	80	14.3
Fruit & nuts	54	145.5	Passenger motor vehicles	44	41.9
Total merchandise exports	1,128	1.3	Total merchandise imports	1,697	46.5
OECD					
Alcoholic beverages	846	-1.9	Passenger motor vehicles	535	0.6
Passenger motor vehicles	387	89.7	Vehicle parts & accessories	304	34.5
Meat (excl beef), f.c.f.	371	34.4	Alcoholic beverages	228	21.3
Beef, f.c.f.	211	37.9	Power generating machinery & parts	225	..
Oil-seeds & oleaginous fruits, soft	173	32.1	Measuring & analysing instruments	210	128.3
Total merchandise exports	4,273	12.1	Total merchandise imports	4,287	16.1

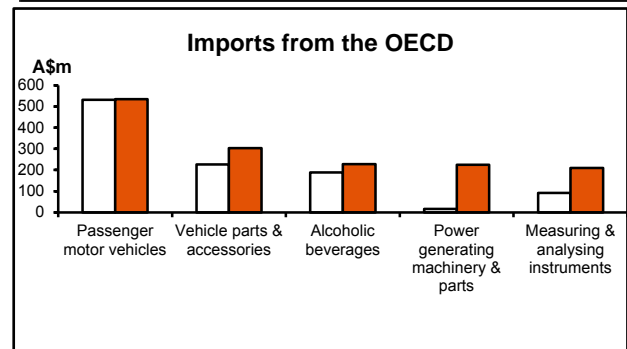
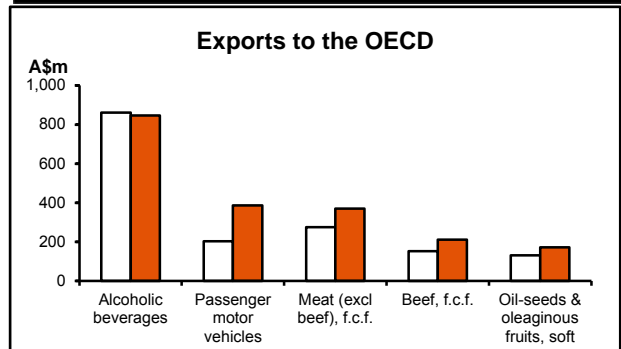
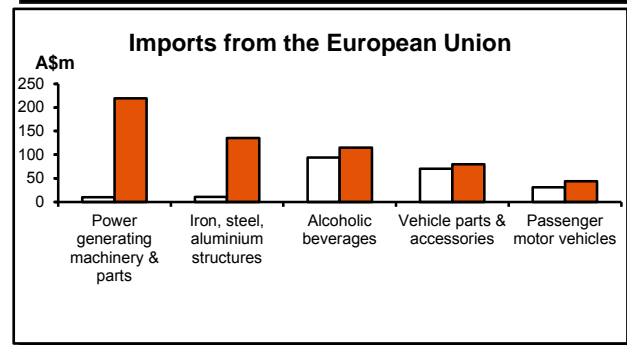
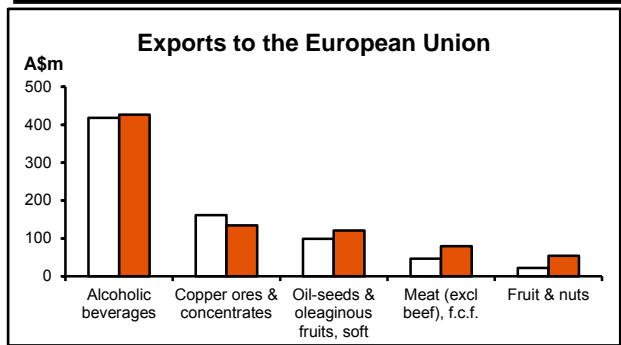
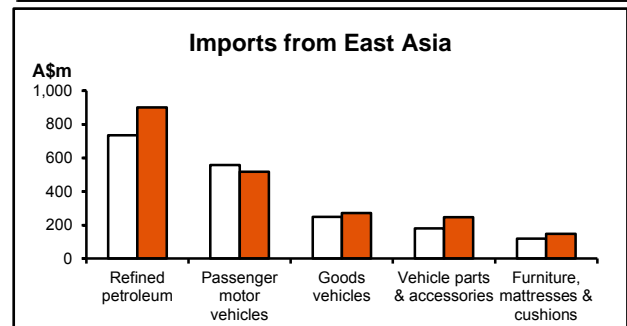
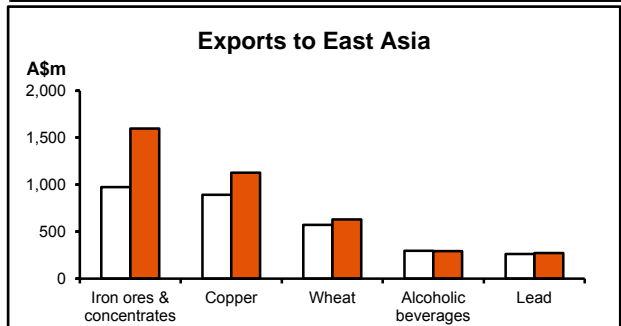
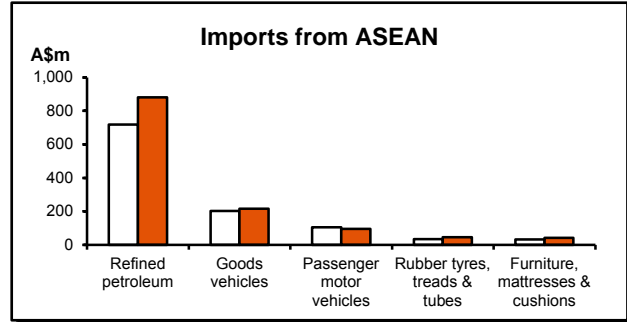
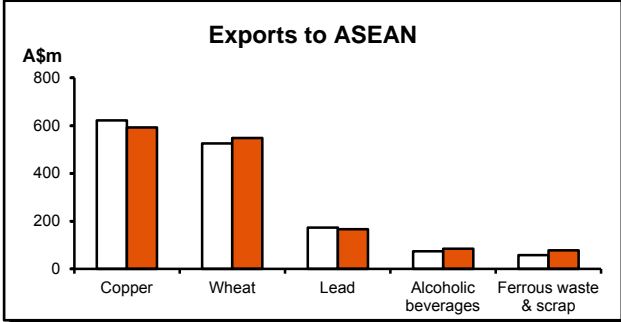
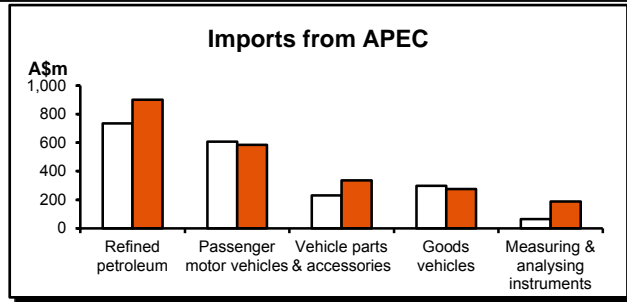
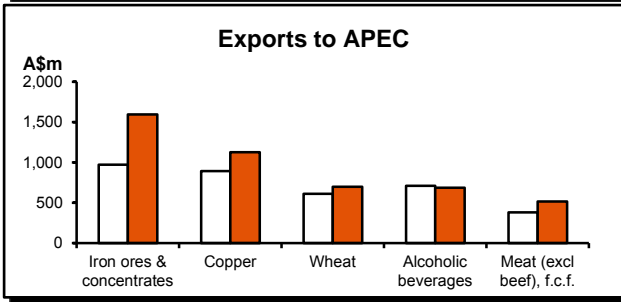
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

SOUTH AUSTRALIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Section 6

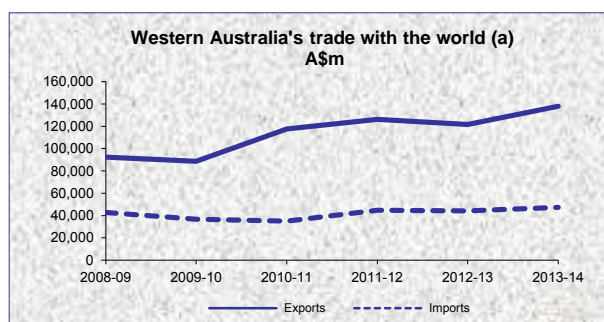
Western Australia



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	2,519,007	2,573,389
Real Gross State Product growth (%):	4.6	5.5
Real GSP per head growth (%):	0.9	2.6
GSP (current prices) (A\$m):	242,841	264,545
Proportion of Australian GDP (%):	16.0	16.7
Change in real final demand (%):	3.6	-1.8
Unemployment rate (%):	4.4	4.8

Goods and services trade:



Western Australia's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	131,773	6,220	137,993
Imports:	36,602	10,732	47,334
	% Share of Australian trade		
Exports:	48.1	10.8	41.7
Imports:	13.7	15.2	14.0
Average annual goods and services export growth over the last 5 years:			9.0%

Goods trade #:

Western Australia's major exports, 2013-14 (b):

	A\$m
Iron ores & concentrates	72,469
Natural gas	13,087
Gold	12,689
Crude petroleum	9,284
Wheat	2,819
Copper ores & concentrates	1,731
Oil-seeds & oleaginous fruits, soft	1,018
Precious metal ores & conc (excl gold)	923
Gold coin & legal tender coin	842
Nickel ores & concentrates	760

Western Australia's major imports, 2013-14:

	A\$m
Refined petroleum	4,979
Crude petroleum	4,450
Gold	4,021
Passenger motor vehicles	1,857
Pumps (excl liquid pumps) & parts	1,130
Tubes & pipes of iron or steel	1,062
Heating & cooling equipment & parts	1,031
Iron, steel, aluminium structures	985
Goods vehicles	896
Civil engineering equipment & parts	680

Western Australia's major export destinations, 2013-14 (b):

	A\$m	% Share
China	70,661	54.2
Japan	23,907	18.3
Republic of Korea	10,157	7.8
Singapore	4,299	3.3
Taiwan	2,109	1.6

Western Australia's major import sources, 2013-14:

	A\$m	% Share
Singapore	4,567	12.6
China	4,027	11.1
United States	3,239	8.9
Japan	2,768	7.6
United Arab Emirates	2,348	6.5

Services trade:

Western Australia's major exports, 2013-14:

	A\$m	% Share
Personal travel excl education	1,704	27.4
Education-related travel	1,284	20.6
Business travel	809	13.0

Western Australia's major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	4,141	38.6
Technical & other business	2,577	24.0
Freight transport	1,539	14.3

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Western Australia's trade highlights – 2013-14

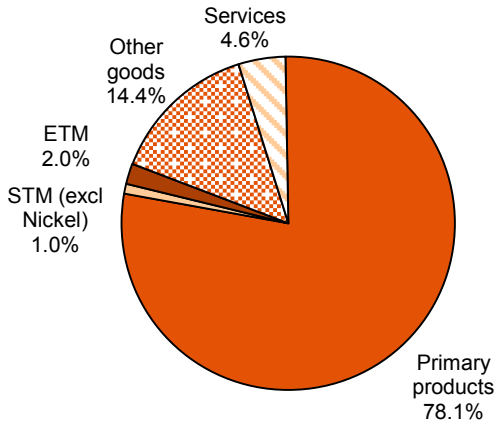
Western Australia's trade in goods and services, balance of payments basis



- In 2013-14, the value of exports increased 13.6 per cent to \$138.0 billion
 - export volumes rose 7.4 per cent while export prices increased 5.7 per cent.
- The value of imports increased 6.8 per cent to \$47.3 billion
 - import volumes increased 0.7 per cent while import prices rose 6.0 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

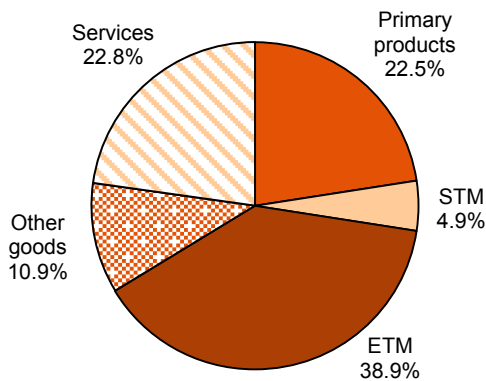
Western Australia's exports by broad category¹



- *Primary products* increased 20.9 per cent to \$106.8 billion
 - *Minerals* increased 26.9 per cent to \$77.2 billion.
- *STM (excl Nickel)* rose 11.3 per cent to \$1.3 billion.
- *ETM* decreased 0.4 per cent to \$2.7 billion.
- *Other goods* fell 16.1 per cent to \$19.6 billion.
- *Services* increased 5.2 per cent to \$6.2 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

Western Australia's imports by broad category¹



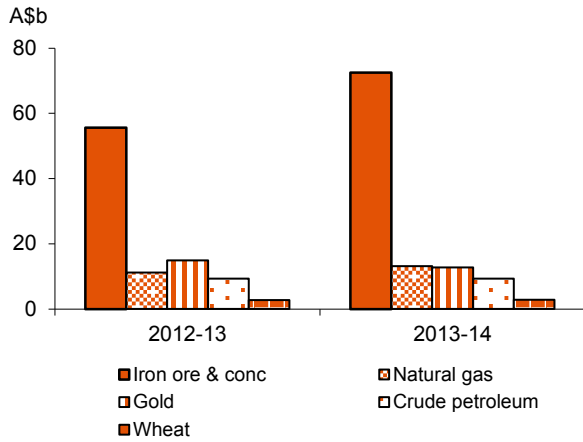
- *Primary products* increased 17.7 per cent to \$10.6 billion
 - *Fuels* increased 19.7 per cent to \$9.7 billion.
- *STM* rose 49.2 per cent to \$2.3 billion.
- *ETM* remained steady at \$18.3 billion.
- *Other goods* rose 5.2 per cent to \$5.1 billion.
- *Services* increased 2.9 per cent to \$10.7 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Western Australia's trade

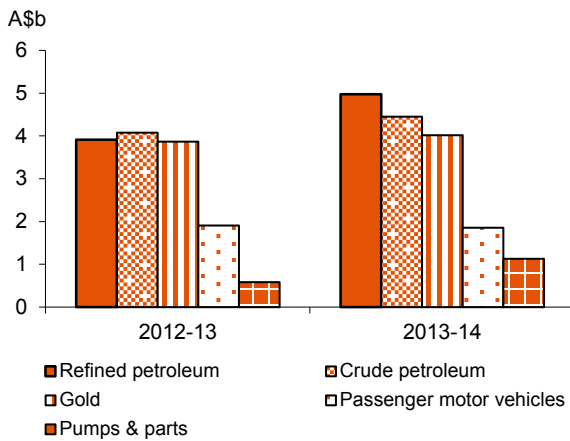
Composition of Western Australia's merchandise exports



- Western Australia's major export commodities in 2013-14 were
 - Iron ores & concentrates* – up 30.2 per cent to \$72.5 billion
 - Natural gas* – up 17.2 per cent to \$13.1 billion
 - Gold* – down 14.9 per cent to \$12.7 billion
 - Crude petroleum* – down 0.3 per cent to \$9.3 billion
 - Wheat* – up 2.9 per cent to \$2.8 billion.

Based on ABS trade data on DFAT STARS database.

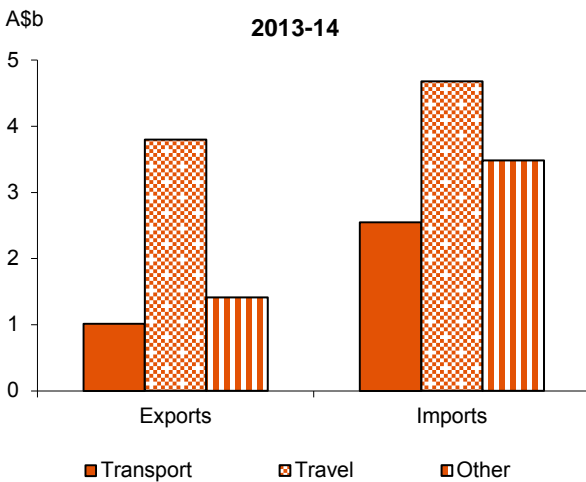
Composition of Western Australia's merchandise imports



- In 2013-14, Western Australia's major import commodities were
 - Refined petroleum* – up 27.2 per cent to \$5.0 billion
 - Crude petroleum* – up 9.2 per cent to \$4.5 billion
 - Gold* – up 3.9 per cent to \$4.0 billion
 - Passenger motor vehicles* – down 2.7 per cent to \$1.9 billion
 - Pumps (excl liquid pumps) & parts* – up 94.5 per cent to \$1.1 billion.

Based on ABS trade data on DFAT STARS database.

Western Australia's services trade



- Services* exports rose 5.2 per cent to \$6.2 billion in 2013-14
 - Transport services* exports increased 5.5 per cent to \$1.0 billion
 - Travel services* rose 4.4 per cent to \$3.8 billion
 - Other services*² increased 7.1 per cent to \$1.4 billion.
- In 2013-14, *Services* imports rose 2.9 per cent to \$10.7 billion
 - Transport services* imports decreased 0.1 per cent to \$2.5 billion
 - Travel services* rose 10.0 per cent to \$4.7 billion
 - Other services*² decreased 4.6 per cent to \$3.4 billion.

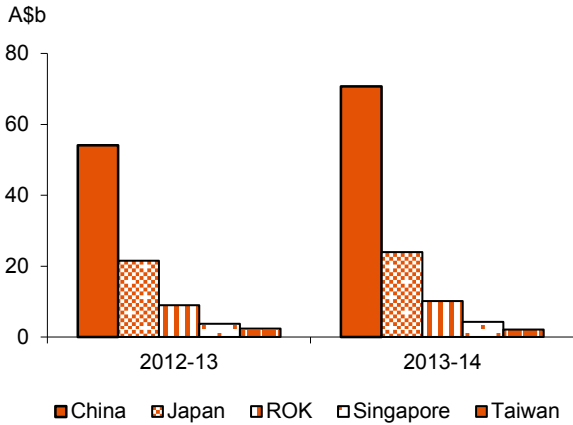
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie.*

Direction of Western Australia's merchandise trade

- China was Western Australia's largest two-way merchandise trading partner in 2013-14, accounting for 44.8 per cent (\$74.7 billion) of total trade.
- Japan (\$26.7 billion) was the second largest, followed by the Republic of Korea (\$12.4 billion), Singapore (\$8.9 billion) and the United States (\$4.5 billion).

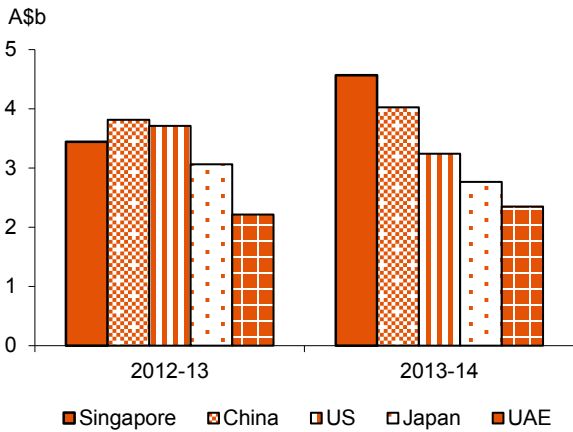
Major export markets



- Western Australia's major export markets in 2013-14 were
 - China – up 30.7 per cent to \$70.1 billion
 - Japan – up 11.1 per cent to \$23.9 billion
 - Republic of Korea – up 14.0 per cent to \$10.2 billion
 - Singapore – up 14.7 per cent to \$4.3 billion
 - Taiwan – down 9.9 per cent to \$2.1 billion.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, Western Australia's major import sources were
 - Singapore – up 32.7 per cent to \$4.6 billion
 - China – up 5.6 per cent to \$4.0 billion
 - United States – down 12.8 per cent to \$3.2 billion
 - Japan – down 9.5 per cent to \$2.8 billion
 - United Arab Emirates – up 6.0 per cent to \$2.3 billion.

Based on ABS trade data on DFAT STARS database.

Box 3: Western Australia's Alumina, Heavy mineral sands, Nickel and Gold exports

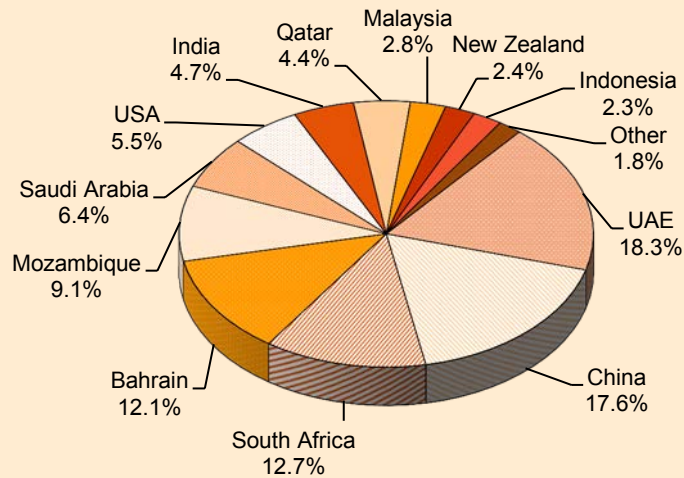
Alumina, Heavy mineral sands and Nickel

Information on Western Australian exports of *Alumina*, *Heavy mineral sands* and *Nickel* is included in the confidential trade item (SITC code 988) in Australian Bureau of Statistics (ABS) trade statistics.

While confidentiality provisions of Commonwealth legislation constrain the publication of some trade activity by the ABS, some additional information on WA's *Alumina*, *Heavy mineral sands* and *Nickel* exports are published by the Western Australian Department of Mines and Petroleum (WA DMP). This information can be used to supplement the ABS trade data published in Tables 46 to 55.

WA DMP estimates *Alumina* exports to be worth \$3.4 billion in 2013-14. The major export markets were: China; South Africa; Bahrain and Mozambique.

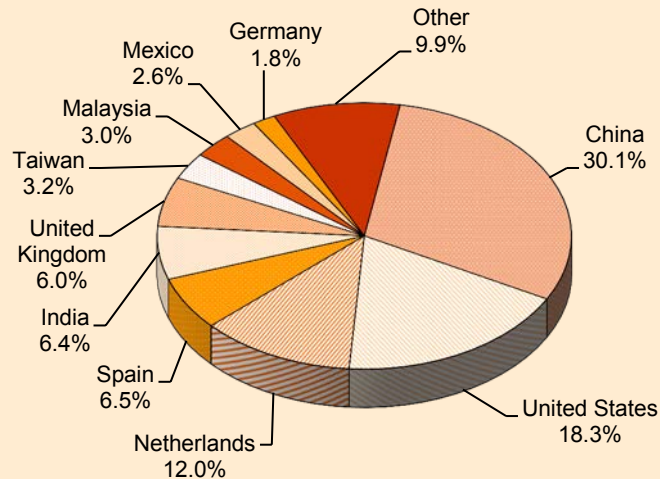
Alumina exports – 2013-14



Source: WA Department of Mines and Petroleum.

WA DMP estimates *Heavy mineral sands* (such as titanium ores & concentrates³) exports to be worth \$620 million in 2013-14. The major export markets were: China; the United States; the Netherlands and Spain.

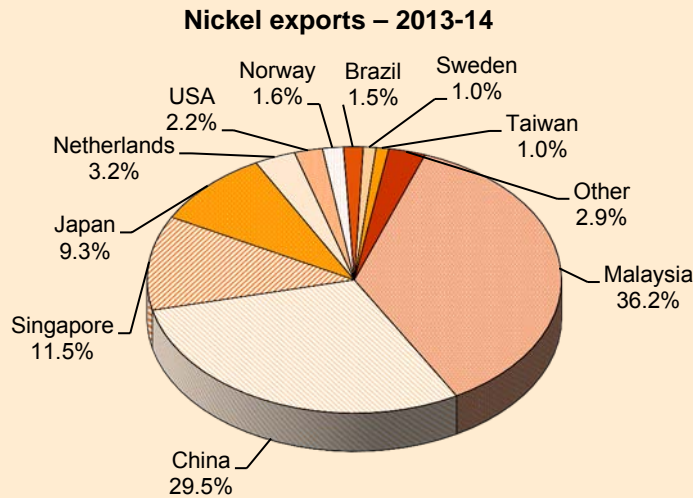
Heavy mineral sands exports – 2013-14



Source: WA Department of Mines and Petroleum.

³ Includes ilmenite, leucoxene, upgraded ilmenite, rutile, zircon and monazite.

WA DMP estimates *Nickel* exports to be worth \$2.5 billion in 2013-14. The major export markets were: Malaysia; China; Singapore and Japan.



Source: WA Department of Mines and Petroleum.

Gold export update

The Australia Bureau of Statistics (ABS) released Western Australian export trade data which shows exports of gold that are significantly higher than gold produced in this state. This apparent increase in gold exports from Western Australia is due to a restructuring of Australia's gold refining industry in the late 1990s through to October 2002. Gold export data published by the ABS must therefore be interpreted with some caution.

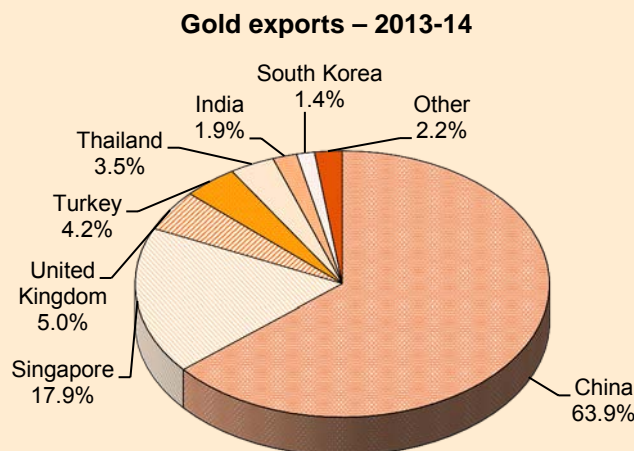
Gold Corporation, or as it is more commonly known, The Perth Mint, operates Australia's only London Bullion Market Association (LBMA) accredited gold refinery. It refines gold produced in other states and territories, gold from surrounding countries and also secondary gold, mainly from Asia, which is refined and exported from Western Australia.

This export figure for Western Australia is therefore larger than Western Australia's own level of gold production.

The ABS estimates that gold exports from Western Australia in 2013-14 amounted to approximately \$12.7 billion. Approximately 70 per cent or \$8.8 billion was gold produced in Western Australia. The remaining 30 per cent (approximately \$3.9 billion) can be attributed to gold refined and exported from Western Australia but produced by mining operations in other states, territories and overseas.

Overseas imported gold also includes scrap which is refined in Western Australia and exported.

The major export markets were: China; Singapore; the United Kingdom and Turkey.



Sources: WA Department of Mines and Petroleum and ABS.

Further information is available from the WA DMP: Western Australia Mineral and Petroleum Statistics Digest (www.dmp.wa.gov.au).

TABLE 46: WESTERN AUSTRALIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	58,577	86,777	92,377	88,283	106,759	20.9	13.0
Unprocessed food	3,050	3,215	3,344	4,371	4,896	12.0	5.3
Processed food	766	733	620	683	863	26.5	-2.5
Minerals	37,886	61,538	66,123	60,856	77,200	26.9	16.2
Fuels	16,046	20,315	21,442	21,613	23,207	7.4	7.9
Other primary	828	977	847	761	594	-22.0	-4.2
Manufactures	3,124	3,345	3,652	3,898	4,019	3.1	6.1
STM (excl Nickel)	707	572	899	1,176	1,308	11.3	15.4
ETM	2,417	2,773	2,753	2,722	2,711	-0.4	3.0
Other	21,606	22,050	24,506	23,409	19,645	-16.1	-2.4
Total merchandise exports	83,306	112,172	120,535	115,590	130,423	12.8	9.2
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	1	3	1	1	2	100.0	7.0
Transport	951	935	993	960	1,013	5.5	-1.5
Travel	3,116	3,219	3,466	3,638	3,797	4.4	5.0
Other	1,368	1,299	1,245	1,316	1,409	7.1	1.1
Total services exports	5,436	5,456	5,705	5,915	6,221	5.2	2.9
Total goods & services exports	88,742	117,628	126,240	121,505	136,644	12.5	8.9

Percentage distribution

Merchandise (a)					
Primary products	66.0	73.8	73.2	72.7	78.1
Unprocessed food	3.4	2.7	2.6	3.6	3.6
Processed food	0.9	0.6	0.5	0.6	0.6
Minerals	42.7	52.3	52.4	50.1	56.5
Fuels	18.1	17.3	17.0	17.8	17.0
Other primary	0.9	0.8	0.7	0.6	0.4
Manufactures	3.5	2.8	2.9	3.2	2.9
STM (excl Nickel)	0.8	0.5	0.7	1.0	1.0
ETM	2.7	2.4	2.2	2.2	2.0
Other	24.3	18.7	19.4	19.3	14.4
Total merchandise exports	93.9	95.4	95.5	95.1	95.4
Services (b)					
Manufacturing services	na	na	na	na	na
Maintenance & repair	0.0	0.0	0.0	0.0	0.0
Transport	1.1	0.8	0.8	0.8	0.7
Travel	3.5	2.7	2.7	3.0	2.8
Other	1.5	1.1	1.0	1.1	1.0
Total services exports	6.1	4.6	4.5	4.9	4.6
Total goods & services exports	100.0	100.0	100.0	100.0	100.0

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 47: WESTERN AUSTRALIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	5,837	7,050	8,649	9,000	10,594	17.7	12.5
Unprocessed food	48	58	66	66	84	26.6	12.2
Processed food	444	459	521	574	636	10.8	7.3
Minerals	39	88	155	202	138	-31.9	14.8
Fuels	5,245	6,384	7,816	8,073	9,661	19.7	13.0
Other primary	61	62	91	85	75	-12.0	3.1
Manufactures	15,237	13,927	20,367	19,811	20,568	3.8	6.9
STM	1,281	1,574	2,039	1,548	2,310	49.2	4.5
ETM	13,956	12,352	18,329	18,263	18,258	-0.0	7.1
Other	6,863	4,756	5,917	4,876	5,127	5.2	-11.8
Total merchandise imports	27,938	25,732	34,934	33,687	36,289	7.7	3.9
Services (b)							
Manufacturing services	1	0	0	0	0	..	..
Maintenance & repair	66	16	29	74	115	55.4	40.2
Transport	1,977	1,997	2,457	2,550	2,547	-0.1	5.1
Travel	3,491	3,792	3,979	4,252	4,678	10.0	7.7
Other	3,309	3,129	3,202	3,528	3,365	-4.6	-2.4
Total services imports	8,844	8,934	9,667	10,404	10,705	2.9	3.3
Total goods & services imports	36,782	34,666	44,601	44,091	46,994	6.6	3.7
Percentage distribution							
Merchandise (a)							
Primary products	15.9	20.3	19.4	20.4	22.5		
Unprocessed food	0.1	0.2	0.1	0.2	0.2		
Processed food	1.2	1.3	1.2	1.3	1.4		
Minerals	0.1	0.3	0.3	0.5	0.3		
Fuels	14.3	18.4	17.5	18.3	20.6		
Other primary	0.2	0.2	0.2	0.2	0.2		
Manufactures	41.4	40.2	45.7	44.9	43.8		
STM	3.5	4.5	4.6	3.5	4.9		
ETM	37.9	35.6	41.1	41.4	38.9		
Other	18.7	13.7	13.3	11.1	10.9		
Total merchandise imports	76.0	74.2	78.3	76.4	77.2		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.2	0.0	0.1	0.2	0.2		
Transport	5.4	5.8	5.5	5.8	5.4		
Travel	9.5	10.9	8.9	9.6	10.0		
Other	9.0	9.0	7.2	8.0	7.2		
Total services imports	24.0	25.8	21.7	23.6	22.8		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 48: WESTERN AUSTRALIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	120,535	115,590	130,423	100.0	12.8	9.2
1	281	Iron ores & concentrates	61,217	55,665	72,469	55.6	30.2	16.7
2	343	Natural gas	9,301	11,165	13,087	10.0	17.2	14.5
3	971	Gold	15,603	14,908	12,689	9.7	-14.9	-2.8
4	333	Crude petroleum	11,073	9,309	9,284	7.1	-0.3	2.9
5	041	Wheat	1,881	2,740	2,819	2.2	2.9	4.7
6	283	Copper ores & concentrates	1,555	1,723	1,731	1.3	0.5	8.0
7	222	Oil-seeds & oleaginous fruits, soft	587	757	1,018	0.8	34.5	15.9
8	289	Precious metal ores & conc (excl gold)	1,113	1,162	923	0.7	-20.6	65.1
9	951	Gold coin & legal tender coin	817	923	842	0.6	-8.8	11.3
10	284	Nickel ores & concentrates	1,130	1,169	760	0.6	-35.0	3.9
11	683	Nickel	474	678	702	0.5	3.5	1.5
12	287	Other ores & concentrates (c)	627	614	698	0.5	13.7	3.0
13	342	Liquefied propane & butane	744	694	614	0.5	-11.5	-2.2
14	522	Inorganic chemical elements	390	515	591	0.5	14.8	16.6
15	667	Pearls & gems	128	151	532	0.4	252.3	20.7
16	533	Pigments, paints & varnishes	568	377	509	0.4	35.0	2.4
17	268	Wool & other animal hair (incl tops)	415	408	425	0.3	4.2	5.0
18	001	Live animals (excl seafood)	419	327	409	0.3	25.1	-5.7
19	036	Crustaceans, f.c.f.	244	302	390	0.3	29.1	5.1
20	012	Meat (excl beef), f.c.f.	206	251	378	0.3	50.6	1.6
Merchandise imports								
		Total	34,934	33,687	36,289	100.0	7.7	3.9
1	334	Refined petroleum	3,520	3,915	4,979	13.7	27.2	17.7
2	333	Crude petroleum	4,158	4,075	4,450	12.3	9.2	8.9
3	971	Gold	4,922	3,871	4,021	11.1	3.9	-14.3
4	781	Passenger motor vehicles	1,703	1,908	1,857	5.1	-2.7	8.5
5	743	Pumps (excl liquid pumps) & parts	223	581	1,130	3.1	94.5	-9.8
6	679	Tubes & pipes of iron or steel	564	725	1,062	2.9	46.5	11.5
7	741	Heating & cooling equipment & parts	327	545	1,031	2.8	89.2	29.2
8	691	Iron, steel, aluminium structures	705	1,124	985	2.7	-12.4	45.5
9	782	Goods vehicles	1,544	1,697	896	2.5	-47.2	8.5
10	723	Civil engineering equipment & parts	2,824	1,562	680	1.9	-56.5	4.6
11	728	Specialised machinery & parts	605	566	644	1.8	13.8	3.4
12	681	Silver & platinum	580	103	616	1.7	498.1	15.1
13	791	Railway vehicles (incl hovertrains)	411	559	604	1.7	8.1	19.8
14	625	Rubber tyres, treads & tubes	621	717	560	1.5	-21.9	14.2
15	747	Taps, cocks & valves	236	427	538	1.5	26.0	11.5
16	562	Fertilisers (excl crude)	491	449	494	1.4	10.0	-2.3
17	744	Mechanical handling equip & parts	602	546	465	1.3	-14.8	8.6
18	699	Manufactures of base metal, nes	282	366	461	1.3	26.0	3.4
19	716	Rotating electric plant & parts	269	463	460	1.3	-0.6	11.4
20	821	Furniture, mattresses & cushions	304	314	381	1.0	21.3	5.7

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Manganese ores & concentrates*.

Based on ABS data on DFAT STARS database.

**TABLE 49: WESTERN AUSTRALIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	1	1	2	100.0	7.0
Transport	993	960	1,013	5.5	-1.5
Passenger (b)	270	254	261	2.8	-5.4
Freight	186	177	157	-11.3	-11.2
Other	365	351	396	12.8	4.7
Postal & courier services (c)	172	178	199	11.8	7.3
Travel	3,466	3,638	3,797	4.4	5.0
Business	841	874	809	-7.4	14.1
Personal	2,625	2,764	2,988	8.1	2.9
Education-related	1,172	1,166	1,284	10.1	2.8
Other	1,453	1,598	1,704	6.6	3.1
Construction	7	np	18	..	..
Insurance & Pension services	91	95	111	16.8	11.9
Direct insurance	74	75	88	17.3	9.5
Reinsurance	0	0	0	..	..
Auxiliary services	14	17	19	11.8	27.0
Pension services	3	3	4	33.3	14.3
Standardised guarantee services	0	0	0	..	..
Financial Services	8	7	4	-42.9	28.1
Charges for the use of intellectual property nie	15	18	16	-11.1	-9.2
Licences to reproduce/distribute computer services	11	10	6	-40.0	-18.1
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	1	2	3	50.0	12.4
Franchise & trademarks licensing fees	0	0	3	..	..
Other charges for the use of intellectual property	3	6	4	-33.3	21.5
Telecommunication, computer & information	110	100	159	59.0	3.8
Telecommunication services	15	24	26	8.3	-3.6
Computer & Information services	95	76	133	75.0	5.8
Computer services	88	69	113	63.8	3.7
Information services	5	6	18	200.0	..
Other services	2	1	2	100.0	-11.1
Other business services	645	694	711	2.4	-0.3
Research & development services	24	24	32	33.3	-3.2
Professional & management consulting services	103	116	119	2.6	9.7
Legal, accounting, management consulting, public relations & other professional services	102	116	117	0.9	9.7
Advertising, market research & public opinion polling	1	0	2	..	..
Technical, trade-related & other business services	518	554	560	1.1	-1.7
Architectural, engineering, scientific & other technical services	376	425	432	1.6	2.1
Waste treatment & de-pollution, agricultural & mining services	47	np	46	..	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	2	0	np	..	..
Other business services nie	np	6	8	33.3	..
Personal, cultural, & recreation services	46	np	51	..	..
Audiovisual & related services	3	np	1	..	..
Other personal, cultural & recreational services	43	np	50	..	..
Government goods & services nie	323	330	339	2.7	2.5
Total Services	5,705	5,915	6,221	5.2	2.9

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

**TABLE 50: WESTERN AUSTRALIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	29	74	115	55.4	40.2
Transport	2,457	2,550	2,547	-0.1	5.1
Passenger (b)	941	1,012	926	-8.5	6.8
Freight	1,458	1,461	1,539	5.3	4.2
Other	43	63	62	-1.6	9.1
Postal & courier services (c)	15	14	20	42.9	-11.6
Travel	3,979	4,252	4,678	10.0	7.7
Business	379	415	414	-0.2	3.0
Personal	3,600	3,837	4,264	11.1	8.2
Education-related	99	116	123	6.0	6.1
Other	3,501	3,721	4,141	11.3	8.3
Construction	0	0	0	..	..
Insurance & Pension services	114	115	127	10.4	9.3
Direct insurance	43	44	49	11.4	8.8
Reinsurance	21	19	23	21.1	12.0
Auxiliary services	34	34	36	5.9	20.9
Pension services	16	18	19	5.6	-3.6
Standardised guarantee services	0	0	0	..	..
Financial Services	0	6	4	-33.3	..
Charges for the use of intellectual property nie	94	105	105	0.0	-8.2
Licences to reproduce/distribute computer services	3	4	5	25.0	-28.0
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	3	6	4	-33.3	-42.4
Franchise & trademarks licensing fees	67	76	77	1.3	28.8
Other charges for the use of intellectual property	21	19	19	0.0	-21.7
Telecommunication, computer & information	122	122	183	50.0	-6.1
Telecommunication services	28	26	28	7.7	-18.0
Computer & Information services	94	96	155	61.5	-2.1
Computer services	73	68	103	51.5	-7.6
Information services	6	11	30	172.7	..
Other services	15	17	22	29.4	5.9
Other business services	2,851	3,125	2,916	-6.7	-2.6
Research & development services	16	8	39	387.5	3.7
Professional & management consulting services	410	436	300	-31.2	-17.4
Legal, accounting, management consulting, public relations & other professional services	402	435	298	-31.5	-17.3
Advertising, market research & public opinion polling	8	1	2	100.0	-30.9
Technical, trade-related & other business services	2,425	2,681	2,577	-3.9	0.9
Architectural, engineering, scientific & other technical services	1,539	1,871	1,617	-13.6	10.5
Waste treatment & de-pollution, agricultural & mining services	np	np	np	..	..
Operational leasing services	219	287	246	-14.3	15.9
Trade-related commission services	50	84	125	48.8	50.9
Other business services nie	np	np	np	..	..
Personal, cultural, & recreation services	11	42	17	-59.5	45.9
Audiovisual & related services	4	10	0	-100.0	..
Other personal, cultural & recreational services	7	32	17	-46.9	56.5
Government goods & services nie	10	13	13	0.0	14.2
Total Services	9,667	10,404	10,705	2.9	3.3

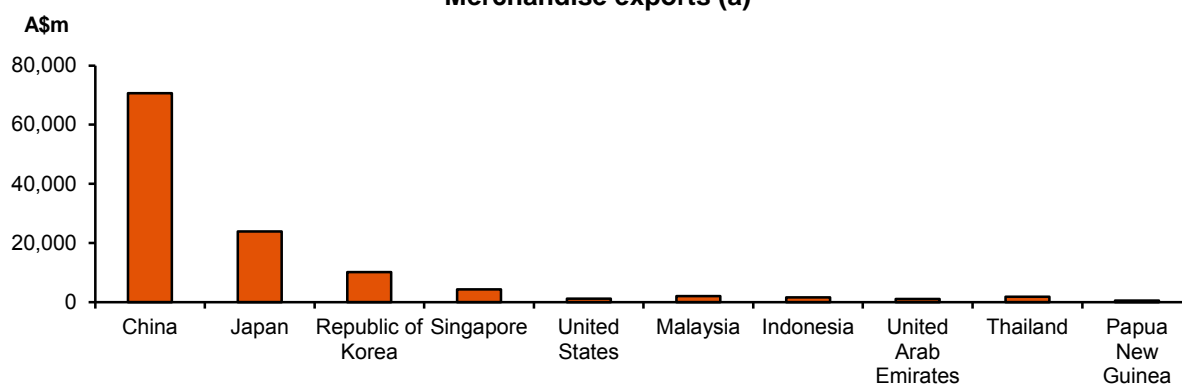
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

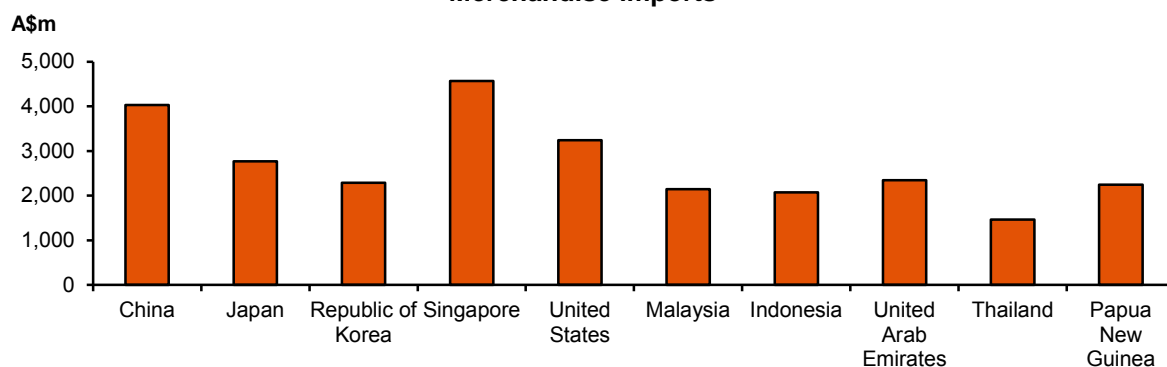
**TABLE 51: WESTERN AUSTRALIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	130,423	100.0	36,289	100.0	94,134	166,712	100.0	
China	70,661	54.2	4,027	11.1	66,634	74,688	44.8	1
Japan	23,907	18.3	2,768	7.6	21,140	26,675	16.0	2
Republic of Korea	10,157	7.8	2,291	6.3	7,866	12,449	7.5	3
Singapore	4,299	3.3	4,567	12.6	-268	8,866	5.3	4
United States	1,228	0.9	3,239	8.9	-2,011	4,467	2.7	5
Malaysia	2,048	1.6	2,144	5.9	-96	4,192	2.5	6
Indonesia	1,616	1.2	2,071	5.7	-455	3,686	2.2	7
United Arab Emirates	1,100	0.8	2,348	6.5	-1,248	3,449	2.1	8
Thailand	1,815	1.4	1,465	4.0	350	3,279	2.0	9
Papua New Guinea	572	0.4	2,247	6.2	-1,674	2,819	1.7	10
Taiwan	2,109	1.6	301	0.8	1,808	2,410	1.4	11
United Kingdom	1,063	0.8	805	2.2	258	1,868	1.1	12
Germany	862	0.7	968	2.7	-106	1,830	1.1	13
India	1,238	0.9	334	0.9	904	1,572	0.9	14
Vietnam	818	0.6	366	1.0	452	1,185	0.7	15
New Zealand	233	0.2	828	2.3	-595	1,061	0.6	16
Italy	29	0.0	1,029	2.8	-1,000	1,057	0.6	17
South Africa	641	0.5	231	0.6	410	872	0.5	18
Saudi Arabia	735	0.6	119	0.3	616	855	0.5	19
Turkey	546	0.4	67	0.2	479	612	0.4	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 52: WESTERN AUSTRALIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

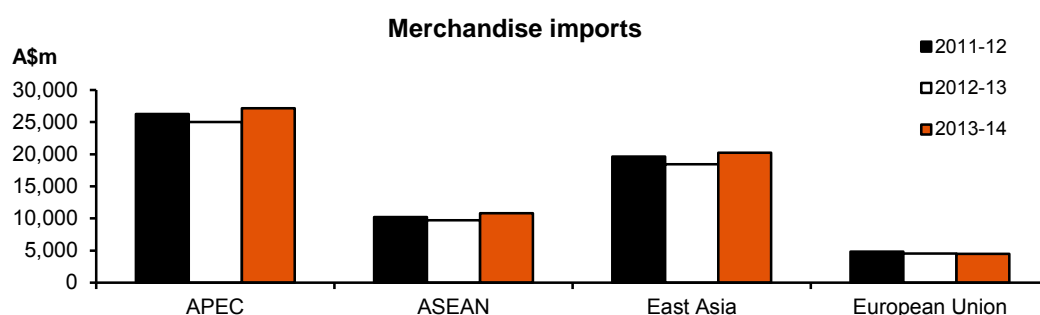
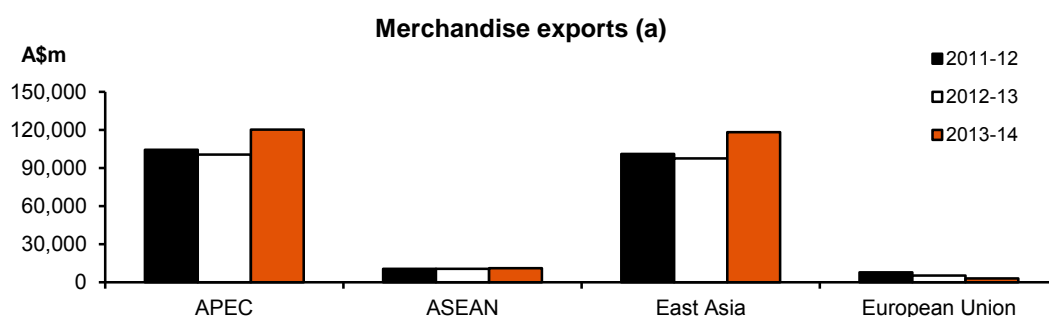
Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	120,535	115,590	130,423	100.0	12.8	9.2
1	China	55,002	54,072	70,661	54.2	30.7	21.5
2	Japan	22,842	21,509	23,907	18.3	11.1	8.7
3	Republic of Korea	9,811	8,910	10,157	7.8	14.0	7.3
4	Singapore	3,589	3,749	4,299	3.3	14.7	9.2
5	Taiwan	2,386	2,341	2,109	1.6	-9.9	7.4
6	Malaysia	1,641	2,066	2,048	1.6	-0.9	30.8
7	Thailand	2,941	2,239	1,815	1.4	-18.9	-6.3
8	Indonesia	1,400	1,378	1,616	1.2	17.3	5.3
9	India	3,944	4,081	1,238	0.9	-69.7	-26.8
10	United States	1,914	1,700	1,228	0.9	-27.8	-2.7
11	United Arab Emirates	864	854	1,100	0.8	28.8	-9.1
12	United Kingdom	5,070	3,255	1,063	0.8	-67.3	-26.1
13	Germany	827	954	862	0.7	-9.6	13.6
14	Vietnam	534	463	818	0.6	76.7	31.9
15	Saudi Arabia	281	373	735	0.6	97.1	11.1
16	South Africa	630	568	641	0.5	12.9	-3.1
17	Papua New Guinea	479	707	572	0.4	-19.1	17.1
18	Bahrain	49	245	571	0.4	133.1	61.2
19	Turkey	106	521	546	0.4	4.8	181.7
20	Philippines	380	629	522	0.4	-17.0	16.1
Import sources							
	World	34,934	33,687	36,289	100.0	7.7	3.9
1	Singapore	4,223	3,441	4,567	12.6	32.7	5.1
2	China	3,647	3,813	4,027	11.1	5.6	10.1
3	United States	4,121	3,713	3,239	8.9	-12.8	1.6
4	Japan	3,376	3,060	2,768	7.6	-9.5	4.8
5	United Arab Emirates	2,233	2,215	2,348	6.5	6.0	11.6
6	Republic of Korea	1,955	1,349	2,291	6.3	69.8	20.4
7	Papua New Guinea	1,010	1,429	2,247	6.2	57.2	55.9
8	Malaysia	1,682	2,181	2,144	5.9	-1.7	11.5
9	Indonesia	2,207	1,900	2,071	5.7	9.0	9.2
10	Thailand	1,584	1,871	1,465	4.0	-21.7	-19.5
11	Italy	424	793	1,029	2.8	29.8	13.8
12	Germany	1,078	1,008	968	2.7	-4.0	-1.8
13	New Zealand	758	868	828	2.3	-4.6	1.9
14	United Kingdom	1,379	858	805	2.2	-6.2	-17.9
15	Australia	73	274	580	1.6	111.7	39.1
16	Canada	447	496	458	1.3	-7.7	11.2
17	Vietnam	258	119	366	1.0	207.6	5.3
18	India	303	249	334	0.9	34.1	19.7
19	France	360	391	333	0.9	-14.8	9.9
20	Taiwan	360	400	301	0.8	-24.8	-3.3

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 53: WESTERN AUSTRALIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	104,352	100,751	120,385	92.3	19.5	14.1
ASEAN	10,522	10,571	11,161	8.6	5.6	8.2
East Asia	101,019	97,679	118,201	90.6	21.0	14.8
European Union	7,873	5,455	2,964	2.3	-45.7	-16.9
OECD	43,639	38,930	39,326	30.2	1.0	3.0
Selected geographic regions						
Africa	1,399	1,392	1,425	1.1	2.4	-1.0
Americas	2,894	2,274	1,535	1.2	-32.5	-5.0
Asia	107,004	104,630	122,913	94.2	17.5	11.8
Europe	8,340	6,184	3,628	2.8	-41.3	-14.6
Oceania & Antarctica	852	1,064	863	0.7	-18.9	-0.4
Total merchandise exports	120,535	115,590	130,423	100.0	12.8	9.2
Merchandise imports						
Selected country groups						
APEC	26,244	25,036	27,147	74.8	8.4	4.7
ASEAN	10,227	9,721	10,797	29.8	11.1	0.0
East Asia	19,642	18,419	20,248	55.8	9.9	3.8
European Union	4,826	4,529	4,487	12.4	-0.9	-4.0
OECD	15,869	14,469	14,602	40.2	0.9	2.2
Selected geographic regions						
Africa	388	345	345	1.0	0.0	4.1
Americas	4,784	4,452	3,935	10.8	-11.6	3.1
Asia	22,568	21,312	23,327	64.3	9.5	4.5
Europe	5,259	4,897	4,894	13.5	-0.1	-4.5
Oceania & Antarctica	1,862	2,406	3,209	8.8	33.4	24.1
Total merchandise imports	34,934	33,687	36,289	100.0	7.7	3.9



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 54: WESTERN AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
China					
Iron ores & concentrates	54,963	35.4	Iron, steel, aluminium structures	463	-21.4
Gold	8,110	35.5	Railway vehicles (incl hovertrains)	385	13.6
Copper ores & concentrates	830	7.7	Furniture, mattresses & cushions	219	15.9
Nickel ores & concentrates	675	-27.7	Mechanical handling equip & parts	139	-15.8
Other ores & concentrates	491	4.5	Rubber tyres, treads & tubes	112	-15.8
Total merchandise exports	70,661	30.7	Total merchandise imports	4,027	5.6
Japan					
Iron ores & concentrates	9,573	11.5	Tubes & pipes of iron or steel	677	91.2
Liquefied propane & butane	468	-12.2	Passenger motor vehicles	666	-17.5
Wheat	288	-5.9	Gold	350	-23.4
Copper ores & concentrates	134	-57.5	Rubber tyres, treads & tubes	194	-9.3
Precious metal ores & conc (excl gold)	95	-33.6	Refined petroleum	136	-31.0
Total merchandise exports	23,907	11.1	Total merchandise imports	2,768	-9.5
Republic of Korea					
Iron ores & concentrates	6,066	23.1	Pumps (excl liquid pumps) & parts	698	256.1
Crude petroleum	627	-59.1	Heating & cooling equipment & parts	663	118.8
Copper ores & concentrates	347	18.0	Passenger motor vehicles	245	-5.8
Precious metal ores & conc (excl gold)	319	-0.6	Pumps for liquids & parts	132	..
Wheat	298	-21.4	Tubes & pipes of iron or steel	43	2.4
Total merchandise exports	10,157	14.0	Total merchandise imports	2,291	69.8
Singapore					
Gold	2,271	141.3	Refined petroleum	3,963	35.1
Crude petroleum	1,412	-19.5	Miscellaneous chemical products, nes	124	..
Refined petroleum	150	-55.6	Taps, cocks & valves	74	45.1
Liquefied propane & butane	127	69.3	Specialised machinery & parts	37	15.6
Meat (excl beef), f.c.f.	27	12.5	Manufactures of base metal, nes	27	-6.9
Total merchandise exports	4,299	14.7	Total merchandise imports	4,567	32.7
United States					
Gold coin & legal tender coin	273	-9.0	Gold	555	947.2
Gold	121	-52.7	Passenger motor vehicles	213	54.3
Pearls & gems	56	86.7	Goods vehicles	195	-75.5
Inorganic chemical elements	53	15.2	Civil engineering equipment & parts	177	-61.9
Nickel	42	40.0	Silver & platinum	120	..
Total merchandise exports	1,228	-27.8	Total merchandise imports	3,239	-12.8

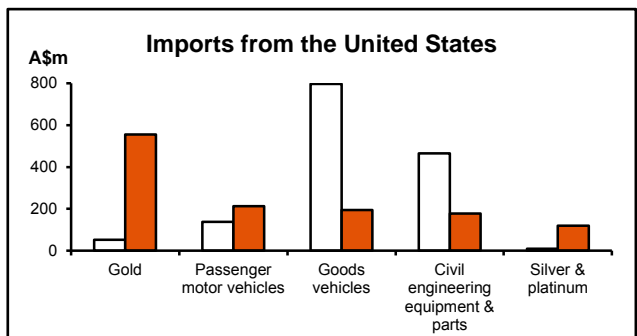
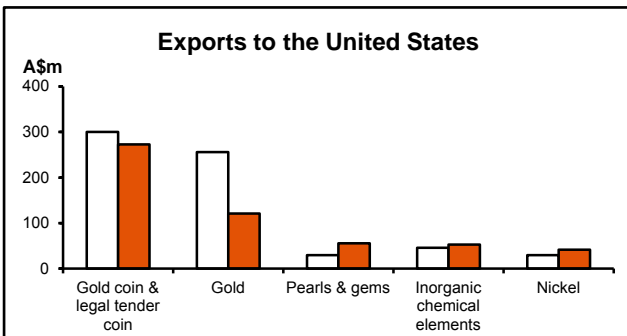
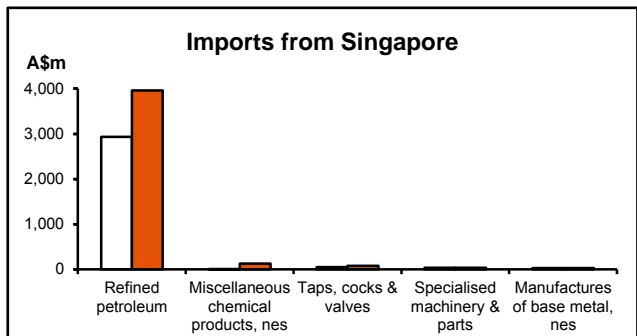
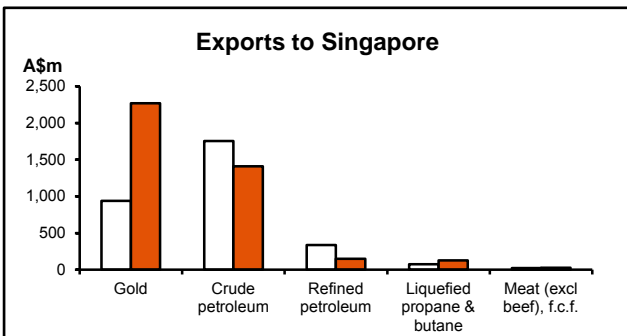
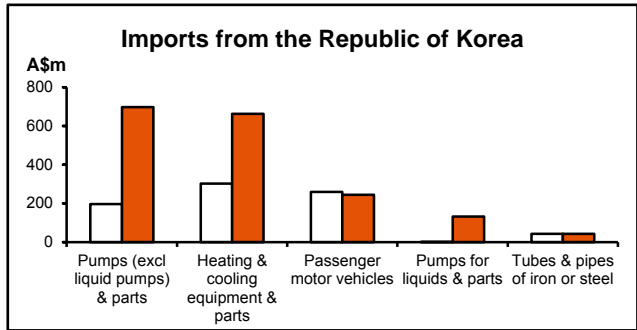
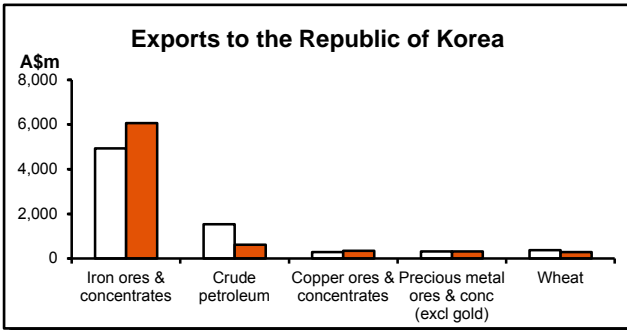
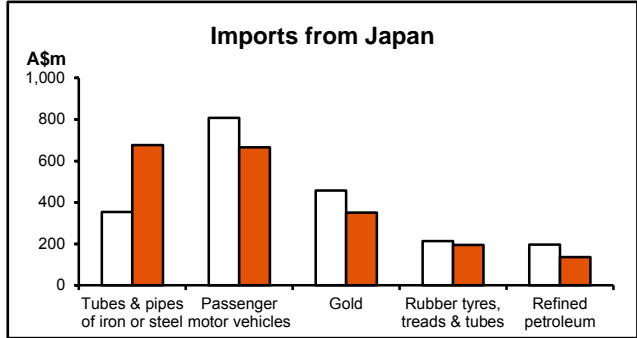
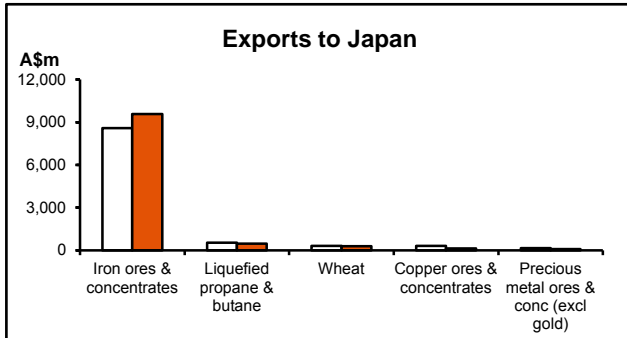
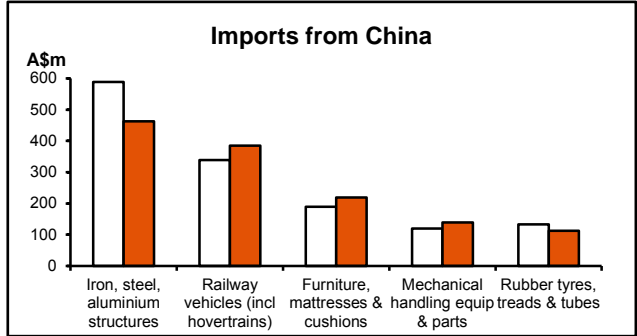
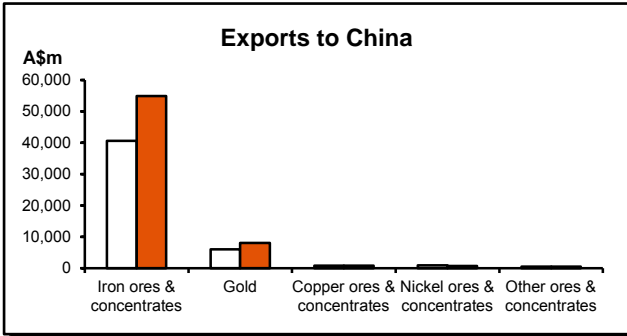
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

WESTERN AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 54: WESTERN AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
Malaysia					
Nickel	509	-7.5	Crude petroleum	936	-15.5
Crude petroleum	276	-64.6	Refined petroleum	278	4.5
Wheat	169	148.5	Gold	153	-16.8
Crude minerals, nes	56	522.2	Taps, cocks & valves	90	500.0
Pigments, paints & varnishes	52	26.8	Iron, steel, aluminium structures	74	164.3
Total merchandise exports	2,048	-0.9	Total merchandise imports	2,144	-1.7
Indonesia					
Wheat	701	28.2	Refined petroleum	474	113.5
Crude petroleum	298	-0.7	Crude petroleum	431	2.9
Live animals (excl seafood)	118	218.9	Iron, steel, aluminium structures	269	0.0
Iron ores & concentrates	110	..	Taps, cocks & valves	145	..
Pigments, paints & varnishes	43	30.3	Pumps (excl liquid pumps) & parts	108	980.0
Total merchandise exports	1,616	17.3	Total merchandise imports	2,071	9.0
United Arab Emirates					
Oil-seeds & oleaginous fruits, soft	71	..	Crude petroleum	2,265	5.5
Meat (excl beef), f.c.f.	29	20.8	Floor coverings	4	33.3
Gold coin & legal tender coin	20	-50.0	Tubes & pipes of iron or steel	4	33.3
Vegetables, f.c.f.	16	14.3	Glassware	3	0.0
Live animals (excl seafood)	12	300.0	Specialised machinery & parts	3	200.0
Total merchandise exports	1,100	28.8	Total merchandise imports	2,348	6.0
Thailand					
Crude petroleum	1,144	58.9	Goods vehicles	391	-7.3
Gold	444	-65.1	Gold	282	-34.6
Pigments, paints & varnishes	48	33.3	Passenger motor vehicles	173	-14.4
Wheat	36	-14.3	Heating & cooling equipment & parts	59	-1.7
Ferrous waste & scrap	27	..	Iron, steel, aluminium structures	48	-72.3
Total merchandise exports	1,815	-18.9	Total merchandise imports	1,465	-21.7
Papua New Guinea					
Crude petroleum	504	-12.2	Gold	1,894	38.2
Specialised machinery & parts	10	11.1	Silver & platinum	351	515.8
Civil engineering equipment & parts	6	-57.1	Veneers, plywood & particle board	1	..
Meat (excl beef), f.c.f.	5	66.7			
Hand or machine tools	4	-20.0			
Total merchandise exports	572	-19.1	Total merchandise imports	2,247	57.2

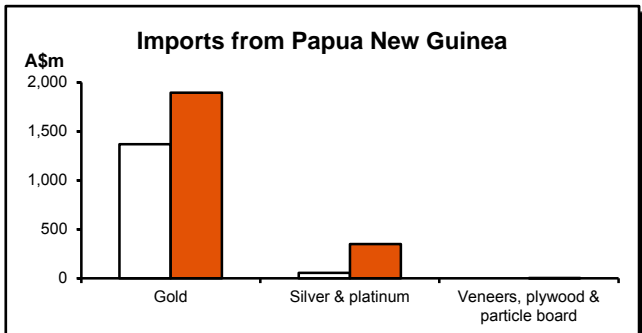
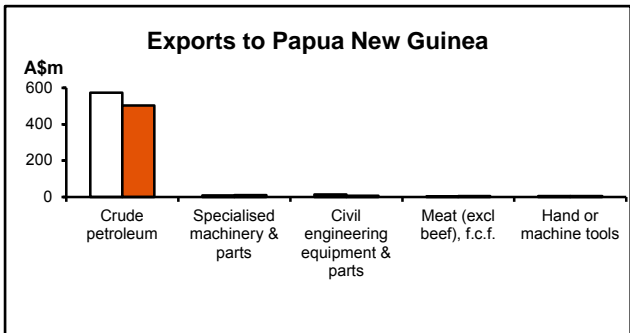
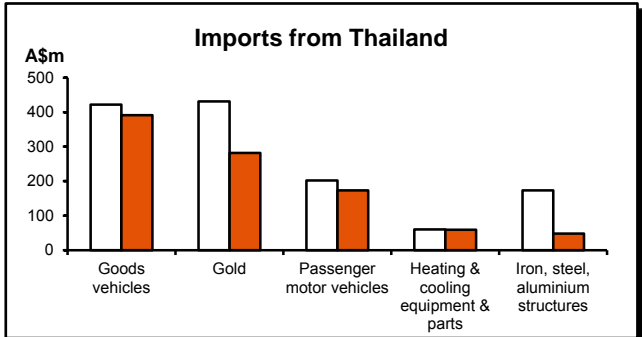
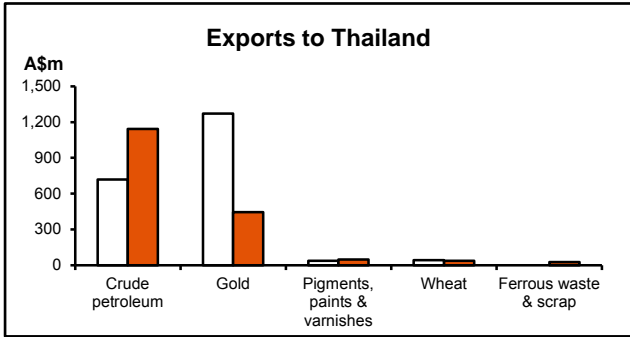
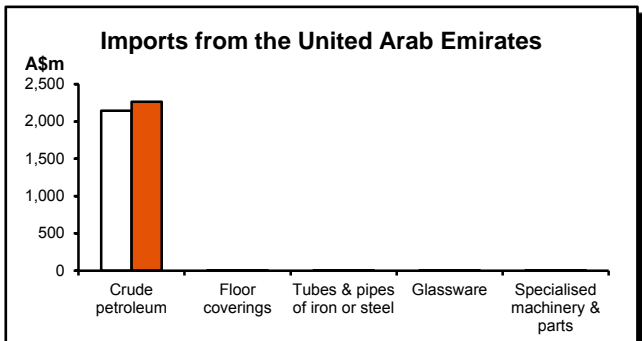
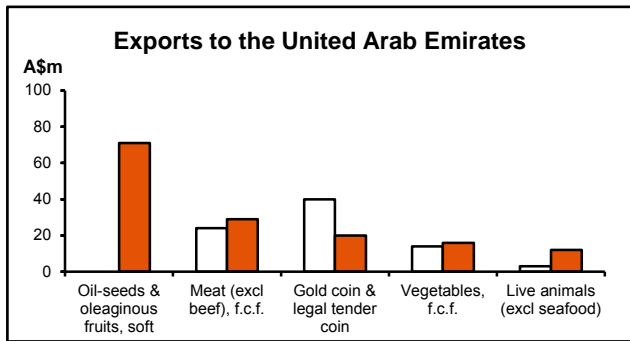
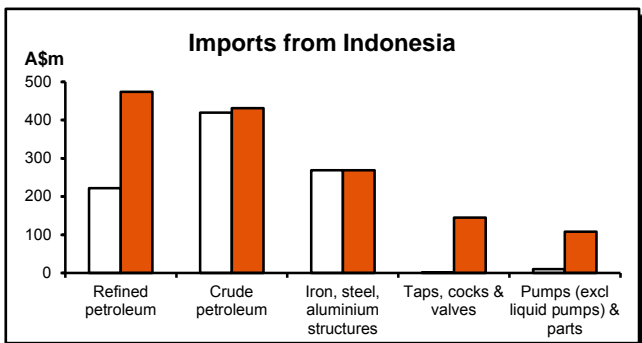
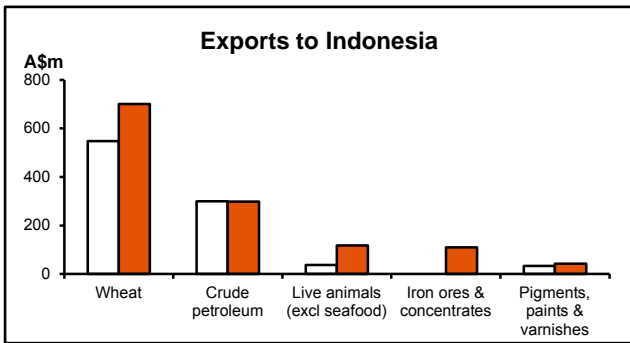
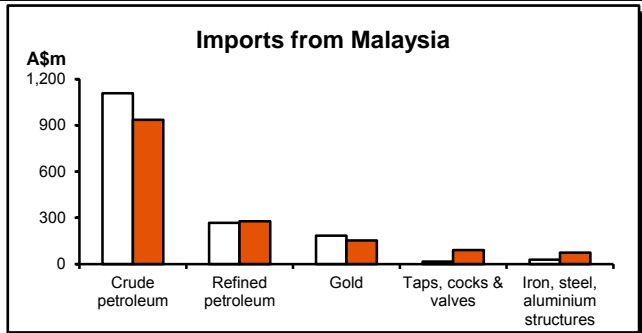
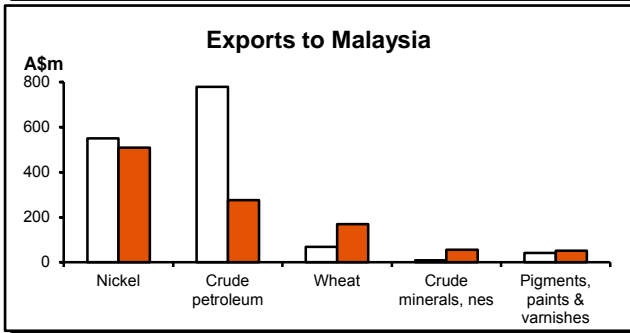
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

WESTERN AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 55: WESTERN AUSTRALIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Iron ores & concentrates	72,422	30.2	Refined petroleum	4,880	27.6
Gold	11,240	29.4	Gold	3,858	6.5
Crude petroleum	4,336	-52.8	Crude petroleum	1,649	-3.5
Wheat	1,998	9.8	Passenger motor vehicles	1,319	-9.2
Copper ores & concentrates	1,445	4.7	Tubes & pipes of iron or steel	994	57.3
Total merchandise exports	120,385	19.5	Total merchandise imports	27,147	8.4
ASEAN					
Crude petroleum	3,129	-11.9	Refined petroleum	4,719	37.7
Gold	2,770	24.9	Crude petroleum	1,649	-1.4
Wheat	1,270	22.0	Gold	524	-57.3
Nickel	519	-5.6	Iron, steel, aluminium structures	411	-13.5
Crustaceans, f.c.f.	329	73.2	Goods vehicles	395	-6.8
Total merchandise exports	11,161	5.6	Total merchandise imports	10,797	11.1
East Asia					
Iron ores & concentrates	72,422	30.2	Refined petroleum	4,874	27.6
Gold	11,103	31.9	Crude petroleum	1,649	-1.4
Crude petroleum	3,832	-54.1	Passenger motor vehicles	1,091	-14.9
Wheat	2,001	9.9	Tubes & pipes of iron or steel	960	62.2
Copper ores & concentrates	1,445	4.7	Heating & cooling equipment & parts	905	106.6
Total merchandise exports	118,201	21.0	Total merchandise imports	20,248	9.9
European Union					
Gold	671	-75.3	Passenger motor vehicles	477	16.9
Oil-seeds & oleaginous fruits, soft	591	34.6	Rotating electric plant & parts	328	31.2
Gold coin & legal tender coin	469	6.8	Civil engineering equipment & parts	230	-57.9
Pearls & gems	320	..	Specialised machinery & parts	211	-8.7
Precious metal ores & conc (excl gold)	143	-50.9	Pumps (excl liquid pumps) & parts	196	-8.0
Total merchandise exports	2,964	-45.7	Total merchandise imports	4,487	-0.9
OECD					
Iron ores & concentrates	15,659	15.5	Passenger motor vehicles	1,615	-1.8
Gold	1,546	-58.4	Gold	1,471	32.4
Gold coin & legal tender coin	766	1.2	Pumps (excl liquid pumps) & parts	962	89.0
Oil-seeds & oleaginous fruits, soft	633	39.7	Tubes & pipes of iron or steel	812	55.9
Crude petroleum	627	-77.2	Heating & cooling equipment & parts	797	90.7
Total merchandise exports	39,326	1.0	Total merchandise imports	14,602	0.9

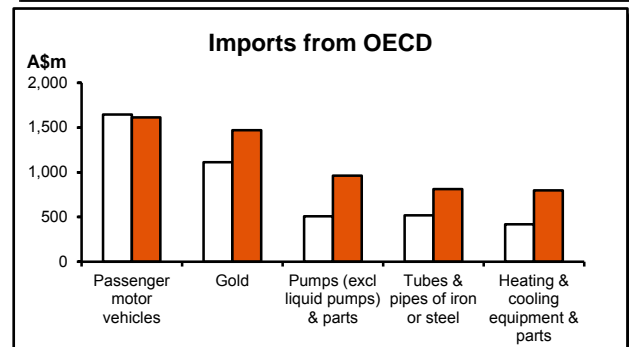
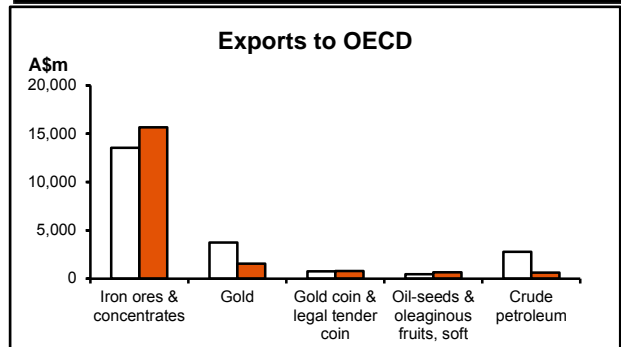
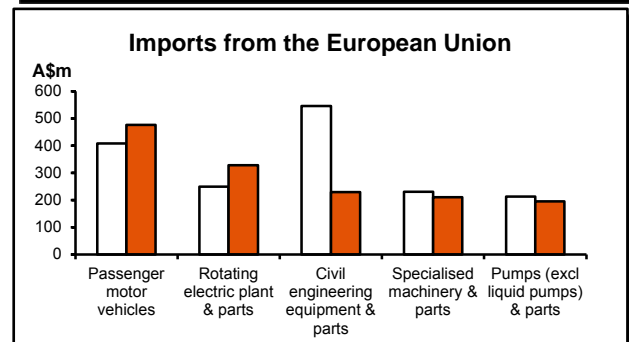
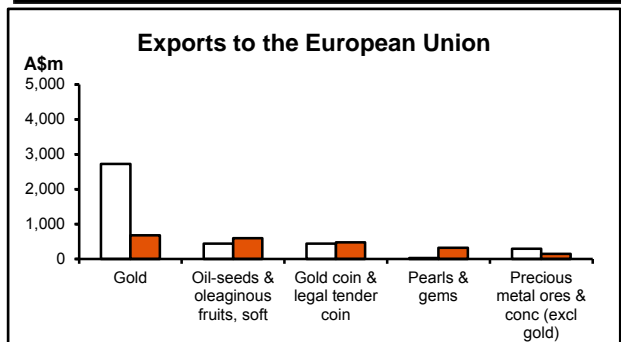
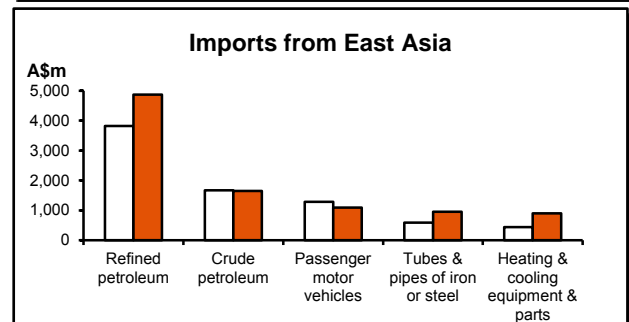
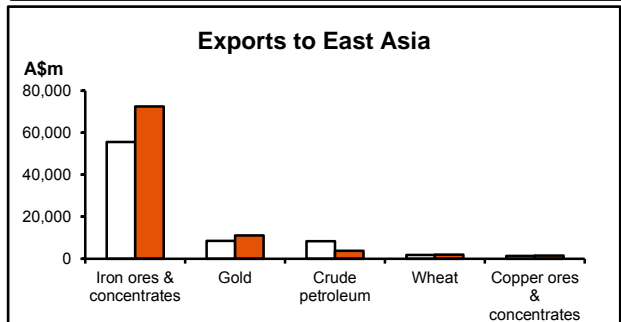
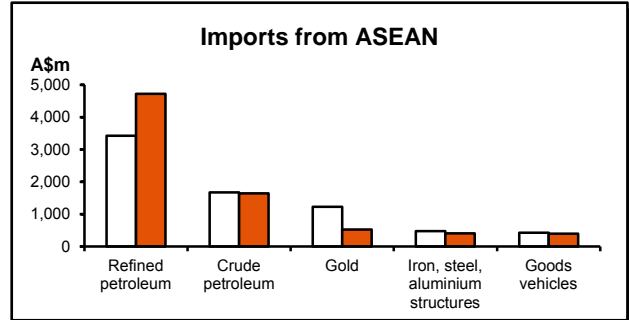
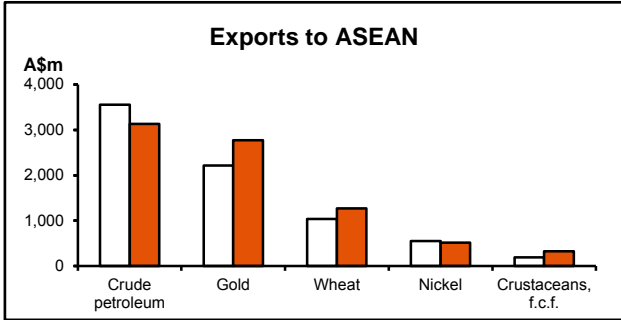
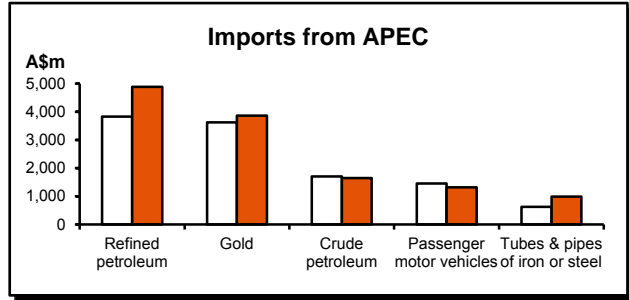
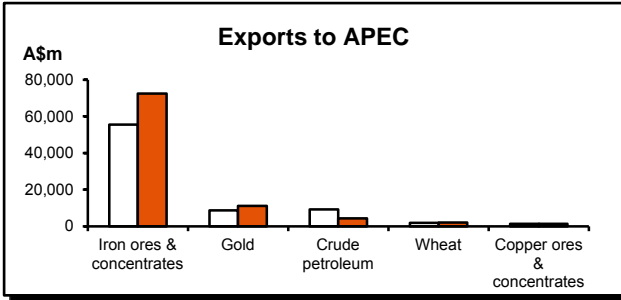
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

WESTERN AUSTRALIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Section 7

Tasmania



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	513,100	514,762
Real Gross State Product growth (%):	-0.2	1.2
Real GSP per head growth (%):	-0.3	0.9
GSP (current prices) (A\$m):	24,610	25,051
Proportion of Australian GDP (%):	1.6	1.6
Change in real final demand (%):	-2.9	0.7
Unemployment rate (%):	7.2	7.7

Goods and services trade:



Tasmania's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	2,761	419	3,180
Imports:	759	458	1,217
	% Share of Australian trade		
Exports:	1.0	0.7	1.0
Imports:	0.3	0.6	0.4
Average annual goods and services export growth over the last 5 years:	-2.8%		

Goods trade^{##}:

Tasmania's major exports, 2013-14 (b):

	A\$m
Zinc	554
Aluminium	398
Iron ores & concentrates	307
Other ores & concentrates [^]	189
Copper ores & concentrates	173
Milk, cream, whey & yoghurt	152
Beef	102
Crustaceans	88
Paper & paperboard	59
Goods vehicles	59

[^]Mainly Tin ores & concentrates

Tasmania's major imports, 2013-14:

	A\$m
Refined petroleum	125
Other ores & concentrates [^]	103
Railway vehicles (incl hovertrains)	62
Residual petroleum products	34
Non-electrical machinery & parts	30
Animal feed	27
Fertilisers (excl crude)	20
Passenger motor vehicles	19
Agric machinery (excl tractors) & parts	17
Rubber tyres, treads & tubes	17

[^]Mainly Zinc ores & concentrates

Tasmania's major export destinations, 2013-14 (b):

	A\$m	% Share
China	610	22.2
Malaysia	260	9.4
Taiwan	257	9.3
Japan	257	9.3
India	204	7.4

Tasmania's major import sources, 2013-14:

	A\$m	% Share
China	120	15.8
United States	113	14.9
Republic of Korea	96	12.6
Chile	57	7.5
Singapore	49	6.5

Services trade:

Tasmania's major exports, 2013-14:

	A\$m	% Share
Personal travel excl education	193	46.1
Education-related travel	140	33.4
Business travel	35	8.4

Tasmania's major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	331	72.3
Freight transport	53	11.6
Business travel	19	4.1

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Tasmania's trade highlights – 2013-14

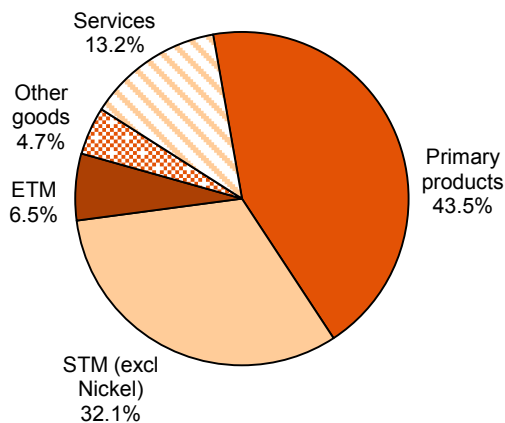
Tasmania's trade in goods and services, balance of payments basis



- In 2013-14, the value of exports decreased 7.9 per cent to \$3.2 billion
 - export volumes fell 13.7 per cent while export prices increased 6.7 per cent.
- The value of imports increased 9.1 per cent to \$1.2 billion
 - import volumes increased 1.1 per cent while import prices rose 7.9 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

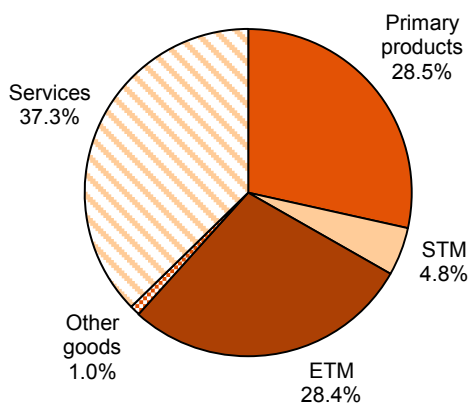
Tasmania's exports by broad category¹



- *Primary products* increased 2.1 per cent to \$1.4 billion
- *STM (excl Nickel)* rose 8.1 per cent to \$1.0 billion.
- *ETM* decreased 6.0 per cent to \$205 million.
- *Other goods* fell 71.2 per cent to \$148 million.
- *Services* decreased 1.4 per cent to \$419 million.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

Tasmania's imports by broad category¹



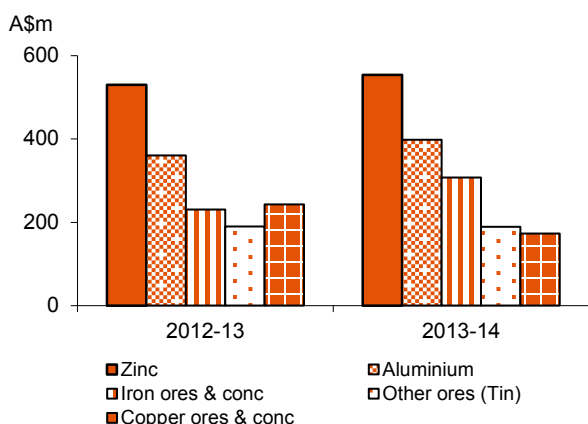
- *Primary products* increased 45.6 per cent to \$345 million
- *STM* rose 15.5 per cent to \$58 million.
- *ETM* decreased 12.8 per cent to \$345 million.
- *Other goods* fell 12.5 per cent to \$12 million.
- *Services* increased 8.7 per cent to \$452 million.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Tasmania's trade

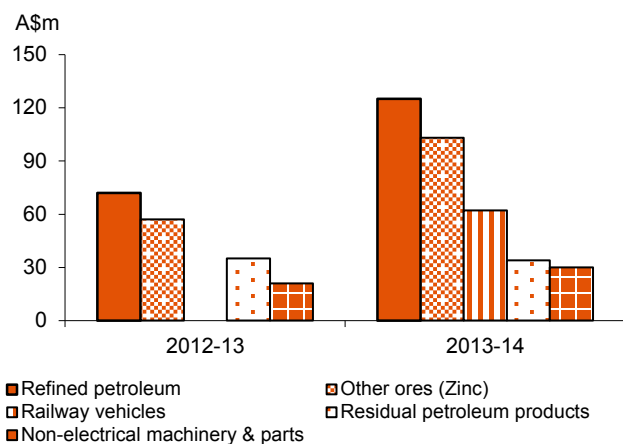
Composition of Tasmania's merchandise exports



- Tasmania's major export commodities in 2013-14 were
 - Zinc* – up 4.5 per cent to \$554 million
 - Aluminium* – up 10.6 per cent to \$398 million
 - Iron ore & concentrates* – up 33.5 per cent to \$307 million
 - Other ores & concentrates* (mainly *Tin ores & concentrates*) – down 0.5 per cent to \$189 million
 - Copper ores & concentrates* – down 28.8 per cent to \$173 million.

Based on ABS trade data on DFAT STARS database.

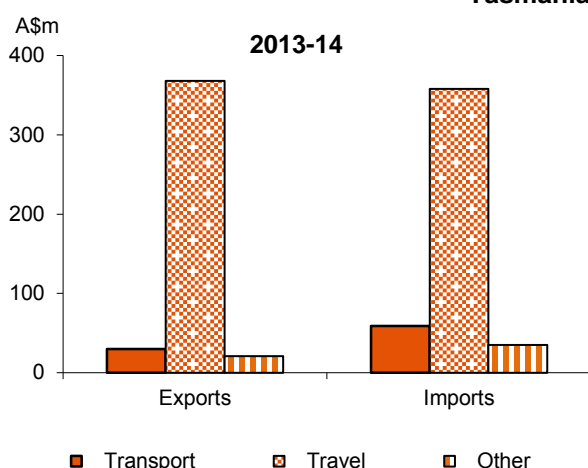
Composition of Tasmania's merchandise imports



- In 2013-14, Tasmania's major import commodities were
 - Refined petroleum* – up 73.6 per cent to \$125 million
 - Other ores & concentrates* (mainly *Zinc ores & concentrates*) – up 80.7 per cent to \$103 million
 - Railway vehicles (incl hovertrains)* – up from \$0 to \$62 million
 - Residual petroleum products, nes* – down 2.9 per cent to \$34 million
 - Non-electrical machinery & parts* – up 42.9 per cent to \$30 million.

Based on ABS trade data on DFAT STARS database.

Tasmania's services trade



- Services exports* decreased 1.4 per cent to \$419 million in 2013-14
 - Transport services exports* increased 15.4 per cent to \$30 million
 - Travel services* fell 2.4 per cent to \$368 million
 - Other services²* decreased 4.5 per cent to \$21 million.
- In 2013-14, *Services imports* rose 8.7 per cent to \$452 million
 - Transport services imports* increased 5.4 per cent to \$59 million
 - Travel services* rose 11.9 per cent to \$358 million
 - Other services²* decreased 10.3 per cent to \$35 million.

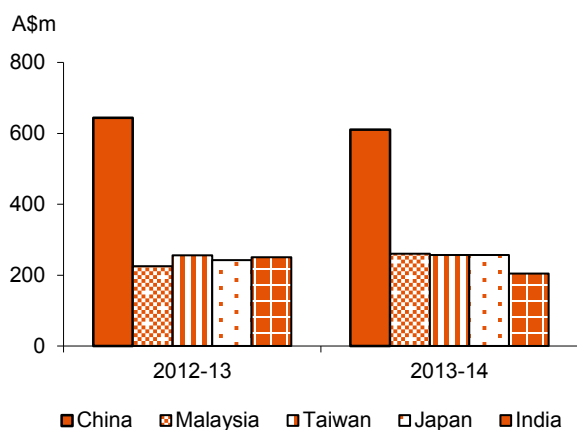
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie.*

Direction of Tasmania's merchandise trade

- China was Tasmania's largest two-way merchandise trading partner in 2013-14, accounting for 20.8 per cent (\$730 million) of total trade.
- Malaysia (\$269 million) was the second largest, followed by Japan (\$268 million), Taiwan (\$268 million) and the United States (\$241 million).

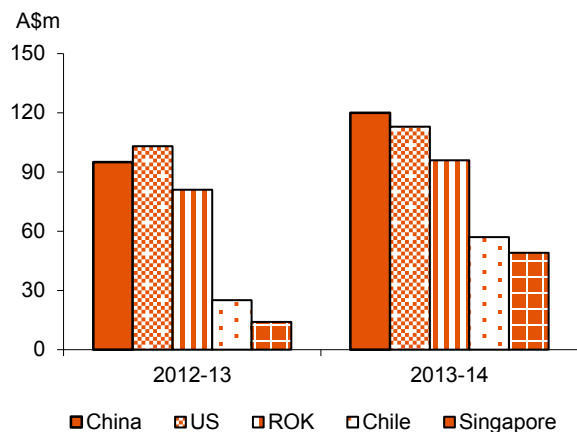
Major export markets



- Tasmania's major export markets in 2013-14 were
 - China – down 5.3 per cent to \$610 million
 - Malaysia – up 15.6 per cent to \$260 million
 - Taiwan – up 0.4 per cent to \$257 million
 - Japan – up 6.2 per cent to \$268 million
 - India – down 18.4 per cent to \$204 million.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, Tasmania's major import sources were
 - China – up 26.3 per cent to \$120 million
 - United States – up 9.7 per cent to \$113 million
 - Republic of Korea – up 18.5 per cent to \$96 million
 - Chile – up 128.0 per cent to \$57 million
 - Singapore – up 250.0 per cent to \$49 million.

Based on ABS trade data on DFAT STARS database.

TABLE 56: TASMANIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	1,349	1,482	1,507	1,353	1,381	2.1	-1.6
Unprocessed food	215	210	202	193	187	-2.8	-4.2
Processed food	296	340	360	369	435	17.9	6.5
Minerals	520	606	798	677	682	0.7	5.6
Fuels	2	3	3	3	5	62.0	64.2
Other primary	316	323	145	111	72	-35.3	-30.5
Manufactures	1,207	1,201	1,251	1,162	1,225	5.4	-0.2
STM (excl Nickel)	1,046	983	988	943	1,019	8.1	-1.2
ETM	162	217	263	219	205	-6.0	5.6
Other	448	502	412	512	148	-71.2	-20.1
Total merchandise exports	3,004	3,185	3,170	3,026	2,753	-9.0	-3.4
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	26	23	24	26	30	15.4	-3.2
Travel	321	347	351	377	368	-2.4	2.0
Other	26	21	20	22	21	-4.5	-2.8
Total services exports	373	391	395	425	419	-1.4	1.3
Total goods & services exports	3,377	3,576	3,565	3,451	3,172	-8.1	-2.8
Percentage distribution							
Merchandise (a)							
Primary products	40.0	41.5	42.3	39.2	43.5		
Unprocessed food	6.4	5.9	5.7	5.6	5.9		
Processed food	8.8	9.5	10.1	10.7	13.7		
Minerals	15.4	17.0	22.4	19.6	21.5		
Fuels	0.0	0.1	0.1	0.1	0.1		
Other primary	9.4	9.0	4.1	3.2	2.3		
Manufactures	35.8	33.6	35.1	33.7	38.6		
STM (excl Nickel)	31.0	27.5	27.7	27.3	32.1		
ETM	4.8	6.1	7.4	6.3	6.5		
Other	13.3	14.0	11.6	14.8	4.7		
Total merchandise exports	89.0	89.1	88.9	87.7	86.8		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.8	0.6	0.7	0.8	0.9		
Travel	9.5	9.7	9.8	10.9	11.6		
Other	0.8	0.6	0.6	0.6	0.7		
Total services exports	11.0	10.9	11.1	12.3	13.2		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 57: TASMANIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	363	282	275	237	345	45.6	-4.7
Unprocessed food	2	1	1	1	1	-52.1	-11.5
Processed food	115	108	46	45	42	-7.3	-25.0
Minerals	72	28	35	75	117	54.7	6.0
Fuels	150	138	188	112	178	59.5	10.7
Other primary	24	7	5	4	8	121.9	-36.9
Manufactures	341	345	637	445	402	-9.6	-0.7
STM	59	61	56	50	58	15.5	-9.0
ETM	282	284	581	395	345	-12.8	0.7
Other	11	10	11	14	12	-12.5	-6.8
Total merchandise imports	715	637	922	696	760	9.1	-2.4
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	1	1	1	0	..	..
Transport	56	50	51	56	59	5.4	-4.7
Travel	274	315	286	320	358	11.9	6.1
Other	30	25	29	39	35	-10.3	2.3
Total services imports	360	391	367	416	452	8.7	3.8
Total goods & services imports	1,075	1,028	1,289	1,112	1,212	8.9	-0.4
Percentage distribution							
Merchandise (a)							
Primary products	33.8	27.4	21.3	21.3	28.5		
Unprocessed food	0.1	0.1	0.1	0.1	0.0		
Processed food	10.7	10.5	3.5	4.0	3.4		
Minerals	6.7	2.8	2.7	6.8	9.6		
Fuels	13.9	13.4	14.6	10.1	14.7		
Other primary	2.3	0.6	0.4	0.3	0.6		
Manufactures	31.7	33.6	49.4	40.0	33.2		
STM	5.5	6.0	4.3	4.5	4.8		
ETM	26.2	27.6	45.0	35.5	28.4		
Other	1.0	1.0	0.8	1.3	1.0		
Total merchandise imports	66.5	62.0	71.5	62.6	62.7		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.1	0.1	0.1	0.0		
Transport	5.2	4.9	4.0	5.0	4.9		
Travel	25.5	30.6	22.2	28.8	29.5		
Other	2.8	2.4	2.2	3.5	2.9		
Total services imports	33.5	38.0	28.5	37.4	37.3		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 58: TASMANIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	3,170	3,026	2,753	100.0	-9.0	-3.4
1	686	Zinc	562	530	554	20.1	4.5	-0.8
2	684	Aluminium	381	360	398	14.5	10.6	-1.7
3	281	Iron ores & concentrates	336	230	307	11.2	33.5	17.1
4	287	Other ores & concentrates (c)	174	190	189	6.9	-0.5	3.7
5	283	Copper ores & concentrates	276	243	173	6.3	-28.8	-0.9
6	022	Milk, cream, whey & yoghurt	62	92	152	5.5	65.2	23.9
7	011	Beef, f.c.f.	112	108	102	3.7	-5.6	-1.7
8	036	Crustaceans, f.c.f.	104	96	88	3.2	-8.3	-6.6
9	641	Paper & paperboard	14	36	59	2.1	63.9	7.4
10	782	Goods vehicles	135	74	59	2.1	-20.3	5.2
11	073	Chocolate & preparations of cocoa	47	46	50	1.8	8.7	-3.1
12	081	Animal feed	36	37	37	1.3	0.0	50.4
13	054	Vegetables, f.c.f.	29	26	32	1.2	23.1	-1.3
14	024	Cheese & curd	22	24	31	1.1	29.2	-4.7
15	634	Veneers, plywood & particle board	47	22	27	1.0	22.7	-7.0
16	057	Fruit & nuts	18	21	24	0.9	14.3	5.8
17	268	Wool & other animal hair (incl tops)	23	24	24	0.9	0.0	8.5
18	723	Civil engineering equipment & parts	11	29	23	0.8	-20.7	29.7
19	247	Wood, rough	26	17	23	0.8	35.3	45.7
20	012	Meat (excl beef), f.c.f.	27	30	21	0.8	-30.0	14.1
Merchandise imports								
		Total	922	696	760	100.0	9.1	-2.4
1	334	Refined petroleum	123	72	125	16.4	73.6	22.0
2	287	Other ores & concentrates (d)	22	57	103	13.6	80.7	12.8
3	791	Railway vehicles (incl hovertrains)	0	0	62	8.2	..	..
4	335	Residual petroleum products, nes	47	35	34	4.5	-2.9	-1.7
5	745	Non-electrical machinery & parts	13	21	30	3.9	42.9	13.2
6	081	Animal feed	26	25	27	3.6	8.0	-2.2
7	562	Fertilisers (excl crude)	17	27	20	2.6	-25.9	-1.4
8	781	Passenger motor vehicles	17	20	19	2.5	-5.0	10.0
9	721	Agric machinery (excl tractors) & parts	4	16	17	2.2	6.3	25.4
10	625	Rubber tyres, treads & tubes	24	22	17	2.2	-22.7	3.9
11	725	Paper & pulp mill machinery & parts	0	5	17	2.2	240.0	..
12	325	Coke & semi-coke	13	3	17	2.2	466.7	..
13	821	Furniture, mattresses & cushions	13	13	13	1.7	0.0	-4.1
14	713	Internal combustion piston engines	11	6	13	1.7	116.7	3.2
15	522	Inorganic chemical elements	12	5	11	1.4	120.0	-10.7
16	657	Special yarns & fabrics	4	6	11	1.4	83.3	15.9
17	272	Crude fertilisers	10	16	10	1.3	-37.5	..
18	718	Power generating machinery & parts	4	20	9	1.2	-55.0	14.8
19	411	Animal oils & fats	7	6	8	1.1	33.3	-3.4
20	784	Vehicle parts & accessories	22	16	8	1.1	-50.0	-9.1

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Tin ores & concentrates*. (d) Mainly *Zinc ores & concentrates*.

Based on ABS data on DFAT STARS database.

**TABLE 59: TASMANIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs					
owned by others	na	na	na	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	24	26	30	15.4	-3.2
Passenger (b)	1	1	3	200.0	0.0
Freight	4	4	3	-25.0	-22.2
Other	7	8	9	12.5	-1.5
Postal & courier services (c)	12	13	15	15.4	5.3
Travel services	351	377	368	-2.4	2.0
Business	34	58	35	-39.7	11.6
Personal	317	319	333	4.4	1.0
Education-related	128	133	140	5.3	1.0
Other	189	186	193	3.8	1.0
Construction	0	0	0	..	..
Insurance & Pension services	2	2	2	0.0	0.0
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	1	1	0	-100.0	..
Telecommunication, computer & information	8	8	7	-12.5	-7.8
Other business services	2	4	5	25.0	2.8
Personal, cultural, & recreation services	4	4	3	-25.0	22.3
Government goods & services nie	3	3	4	33.3	4.2
Total Services	395	425	419	-1.4	1.3

**TABLE 60: TASMANIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs					
owned by others	0	0	0	..	..
Maintenance & repair services nie	1	1	0	-100.0	..
Transport	51	56	59	5.4	-4.7
Passenger (b)	0	1	3	200.0	..
Freight	48	53	53	0.0	-4.8
Other	0	0	1	..	..
Postal & courier services (c)	3	2	2	0.0	-14.7
Travel services	286	320	358	11.9	6.1
Business	34	25	19	-24.0	-9.3
Personal	252	295	339	14.9	7.7
Education-related	11	13	8	-38.5	-13.4
Other	241	282	331	17.4	8.9
Construction	0	0	0	..	..
Insurance & Pension services	2	3	3	0.0	-1.2
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	1	..	..
Telecommunication, computer & information	8	10	13	30.0	-13.4
Other business services	16	23	14	-39.1	26.5
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	3	3	4	33.3	10.4
Total Services	367	416	452	8.7	3.8

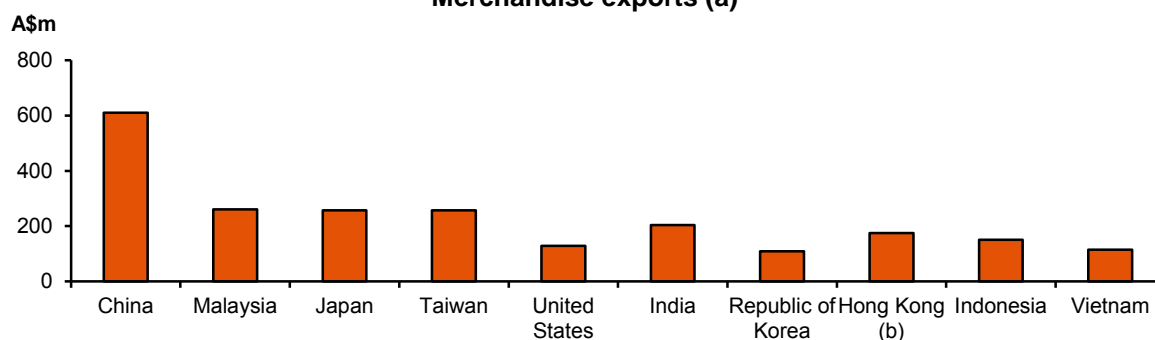
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the *Explanatory notes*.

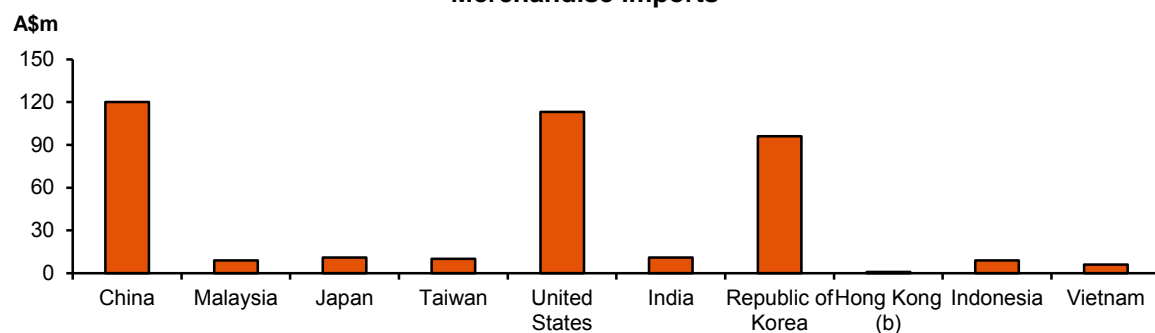
**TABLE 61: TASMANIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	2,753	100.0	760	100.0	1,994	3,513	100.0	
China	610	22.2	120	15.8	490	730	20.8	1
Malaysia	260	9.4	9	1.2	251	269	7.7	2
Japan	257	9.3	11	1.4	246	268	7.6	3
Taiwan	257	9.3	10	1.3	247	268	7.6	4
United States	128	4.6	113	14.9	14	241	6.9	5
India	204	7.4	11	1.4	194	215	6.1	6
Republic of Korea	109	4.0	96	12.6	13	206	5.9	7
Hong Kong (b)	175	6.4	1	0.1	174	176	5.0	8
Indonesia	151	5.5	9	1.2	143	160	4.6	9
Vietnam	115	4.2	6	0.8	109	121	3.4	10
New Zealand	100	3.6	20	2.6	80	120	3.4	11
Thailand	94	3.4	22	2.9	72	116	3.3	12
Singapore	63	2.3	49	6.4	14	112	3.2	13
Chile	8	0.3	57	7.5	-49	65	1.9	14
South Africa	25	0.9	28	3.7	-3	53	1.5	15
Sri Lanka	39	1.4	0	0.0	39	39	1.1	16
Germany	17	0.6	22	2.9	-5	39	1.1	17
Mexico	3	0.1	31	4.1	-28	35	1.0	18
Finland	0	0.0	29	3.8	-28	29	0.8	19
Netherlands	19	0.7	5	0.7	14	23	0.7	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

**TABLE 62: TASMANIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

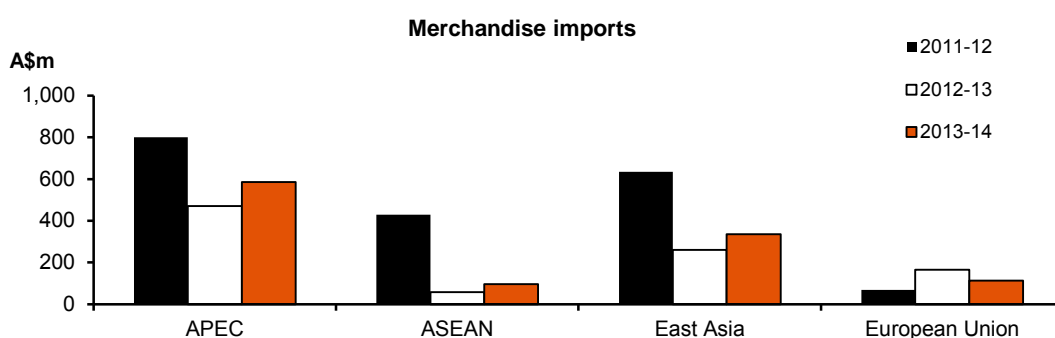
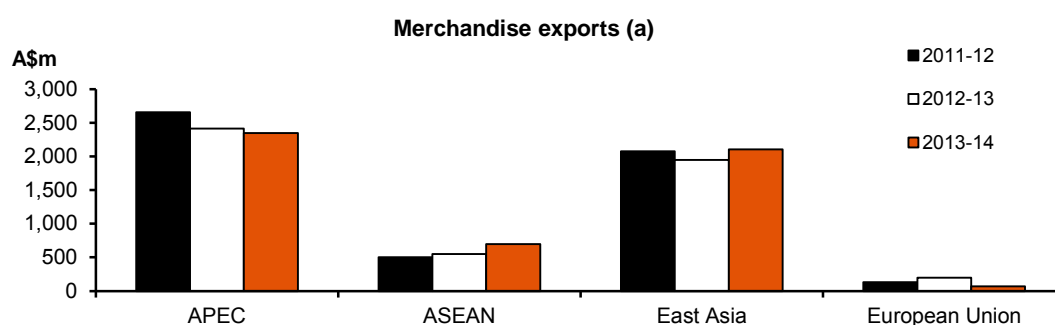
Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	3,170	3,026	2,753	100.0	-9.0	-3.4
1	China	731	644	610	22.2	-5.3	7.7
2	Malaysia	236	225	260	9.4	15.6	1.2
3	Taiwan	295	256	257	9.3	0.4	3.1
4	Japan	253	242	257	9.3	6.2	-15.2
5	India	233	250	204	7.4	-18.4	0.4
6	Hong Kong (b)	176	177	175	6.4	-1.1	-12.1
7	Indonesia	111	119	151	5.5	26.9	11.4
8	United States	365	322	128	4.6	-60.2	-3.8
9	Vietnam	33	72	115	4.2	59.7	28.5
10	Republic of Korea	120	82	109	4.0	32.9	-26.6
11	New Zealand	100	96	100	3.6	4.2	-5.7
12	Thailand	71	87	94	3.4	8.0	0.4
13	Singapore	30	33	63	2.3	90.9	-1.6
14	Sri Lanka	5	17	39	1.4	129.4	96.5
15	South Africa	43	24	25	0.9	4.2	22.7
16	Netherlands	12	14	19	0.7	35.7	5.8
17	Germany	21	18	17	0.6	-5.6	-11.2
18	Bangladesh	7	15	14	0.5	-6.7	39.0
19	United Kingdom	37	25	10	0.4	-60.0	-33.6
20	United Arab Emirates	4	6	8	0.3	33.3	3.5
Import sources							
	World	922	696	760	100.0	9.2	-2.4
1	China	85	95	120	15.8	26.3	7.7
2	United States	109	103	113	14.9	9.7	1.6
3	Republic of Korea	80	81	96	12.6	18.5	44.0
4	Chile	12	25	57	7.5	128.0	21.8
5	Singapore	65	14	49	6.4	250.0	-20.4
6	Mexico	0	33	31	4.1	-6.1	..
7	Finland	1	6	29	3.8	383.3	33.1
8	South Africa	15	15	28	3.7	86.7	-7.6
9	Thailand	58	21	22	2.9	4.8	-3.3
10	Germany	13	25	22	2.9	-12.0	-6.7
11	New Zealand	23	24	20	2.6	-16.7	-15.9
12	Peru	15	15	20	2.6	33.3	-15.2
13	Denmark	1	2	18	2.4	800.0	1.9
14	Japan	32	20	11	1.4	-45.0	-32.0
15	United Kingdom	12	9	11	1.4	22.2	-8.2
16	India	7	8	11	1.4	37.5	1.0
17	Taiwan	7	6	10	1.3	66.7	-9.9
18	Malaysia	7	7	9	1.2	28.6	-6.6
19	Indonesia	290	8	9	1.2	12.5	-26.1
20	Canada	8	10	8	1.1	-20.0	-16.0

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

**TABLE 63: TASMANIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	2,657	2,416	2,349	85.3	-2.8	-3.7
ASEAN	503	550	696	25.3	26.5	4.2
East Asia	2,077	1,951	2,105	76.5	7.9	-3.5
European Union	132	198	71	2.6	-64.1	-9.5
OECD	1,058	999	683	24.8	-31.6	-12.8
Selected geographic regions						
Africa	67	42	27	1.0	-35.7	-0.1
Americas	492	390	146	5.3	-62.6	-6.5
Asia	2,343	2,266	2,392	86.9	5.6	-2.8
Europe	153	222	79	2.9	-64.4	-11.2
Oceania & Antarctica	116	107	109	4.0	1.9	-5.5
Total merchandise exports	3,170	3,026	2,753	100.0	-9.0	-3.4
Merchandise imports						
Selected country groups						
APEC	801	470	585	77.0	24.5	-2.1
ASEAN	429	58	96	12.6	65.5	-13.9
East Asia	634	260	336	44.2	29.2	-4.0
European Union	69	165	113	14.9	-31.5	2.3
OECD	336	477	457	60.1	-4.2	1.4
Selected geographic regions						
Africa	24	21	28	3.7	33.3	-11.0
Americas	148	190	235	30.9	23.7	2.0
Asia	652	278	350	46.1	25.9	-4.3
Europe	73	181	120	15.8	-33.7	-0.4
Oceania & Antarctica	24	26	27	3.6	3.8	-12.1
Total merchandise imports	922	696	760	100.0	9.2	-2.4



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 64: TASMANIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
China					
Iron ores & concentrates	227	29.0	Coke & semi-coke	17	466.7
Zinc	116	-31.4	Railway vehicles (incl hovertrains)	16	..
Aluminium	57	-32.1	Inorganic chemical elements	11	175.0
Milk, cream, whey & yoghurt	30	87.5	Furniture, mattresses & cushions	9	0.0
Wood, rough	23	43.8	Starches, inulin & wheat gluten	5	150.0
Total merchandise exports	610	-5.3	Total merchandise imports	120	26.3
Malaysia					
Other ores & concentrates	141	15.6	Special yarns & fabrics	2	0.0
Zinc	36	24.1	Iron, steel, aluminium structures	1	..
Aluminium	29	7.4	Furniture, mattresses & cushions	1	0.0
Veneers, plywood & particle board	27	22.7	Fertilisers (excl crude)	1	..
Milk, cream, whey & yoghurt	12	33.3	Plastic articles, nes	1	..
Total merchandise exports	260	15.6	Total merchandise imports	9	28.6
Japan					
Beef, f.c.f.	59	-3.3	Rubber tyres, treads & tubes	8	-38.5
Aluminium	49	28.9	Organo-inorganic compounds	1	..
Iron ores & concentrates	44	450.0	Mechanical handling equip & parts	1	..
Cheese & curd	18	-10.0	Vehicle parts & accessories	1	-50.0
Fish, f.c.f.	8	-20.0			
Total merchandise exports	257	6.2	Total merchandise imports	11	-45.0
Taiwan					
Zinc	101	20.2	Special yarns & fabrics	4	..
Copper ores & concentrates	65	12.1	Ships & boats (incl hovercraft)	2	100.0
Aluminium	37	94.7	Rubber tyres, treads & tubes	1	0.0
Fruit & nuts	9	12.5	Flat-rolled alloy steel	1	..
Paper & paperboard	5	..	Fish, f.c.f.	1	..
Total merchandise exports	257	0.4	Total merchandise imports	10	66.7
United States					
Beef, f.c.f.	27	17.4	Railway vehicles (incl hovertrains)	46	..
Goods vehicles	25	-26.5	Residual petroleum products, nes	21	-4.5
Aluminium	16	14.3	Non-electrical machinery & parts	7	75.0
Civil engineering equipment & parts	9	12.5	Vehicle parts & accessories	7	-41.7
Transmission shafts & parts	6	50.0	Internal combustion piston engines	6	0.0
Total merchandise exports	128	-60.2	Total merchandise imports	113	9.7

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TASMANIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14

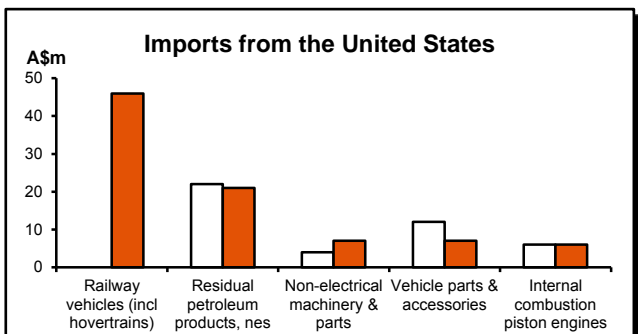
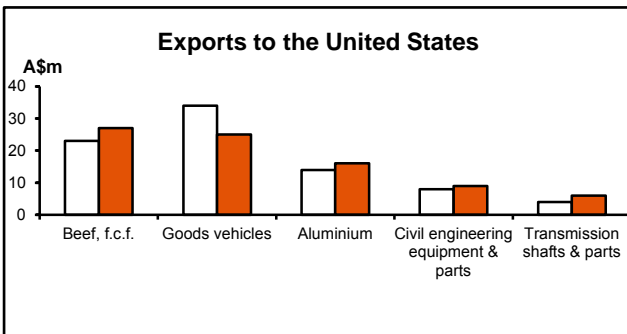
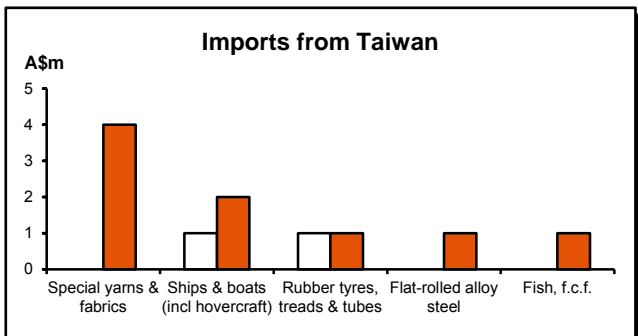
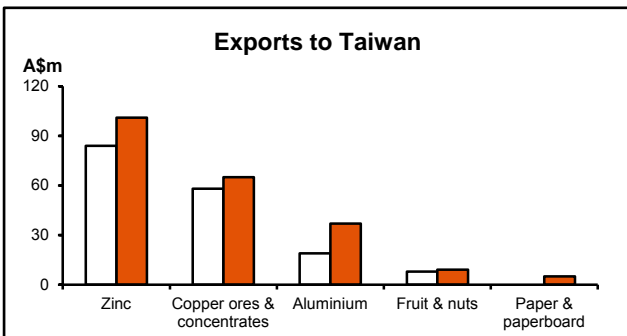
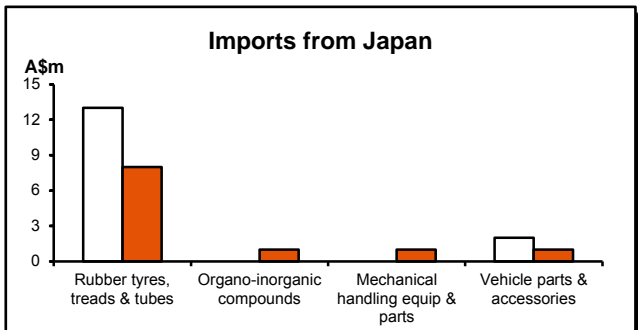
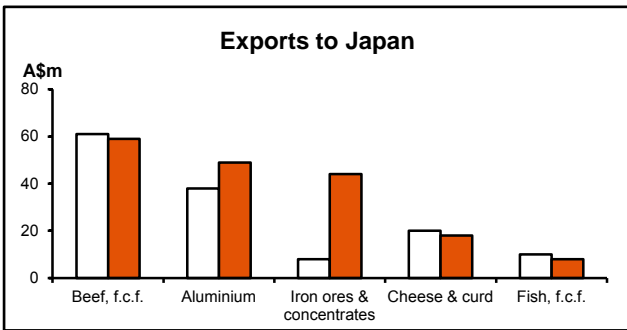
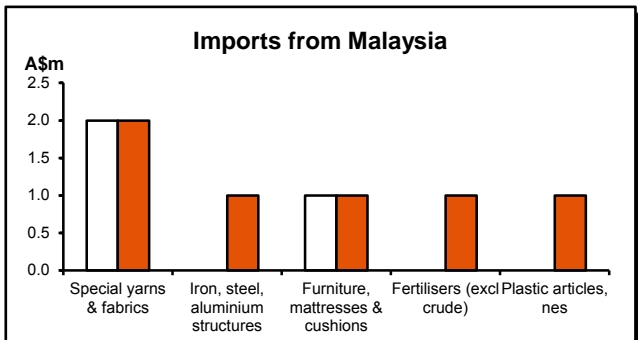
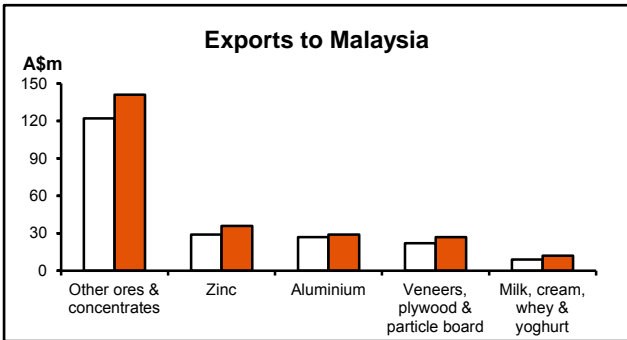
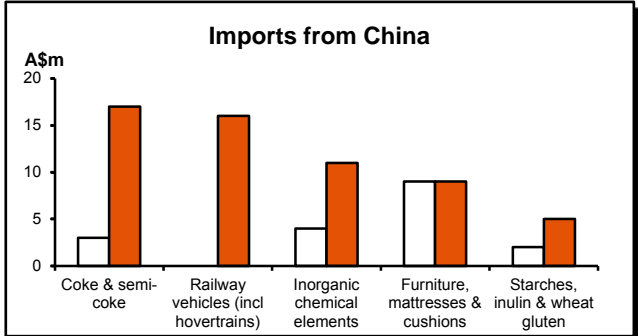
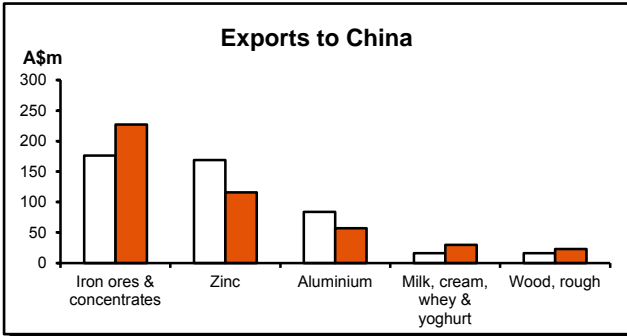


TABLE 64: TASMANIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2011-12	yoy % change		2011-12	yoy % change
India					
Copper ores & concentrates	106	-28.4	Passenger motor vehicles	5	25.0
Paper & paperboard	40	60.0	Organo-inorganic compounds	1	0.0
Aluminium	27	42.1	Animal oils & fats	1	..
Zinc	14	16.7	Made-up textile articles, nes	1	..
Iron ores & concentrates	13	-65.8	Crude minerals, nes	1	0.0
Total merchandise exports	204	-18.4	Total merchandise imports	11	37.5
Republic of Korea					
Aluminium	62	17.0	Refined petroleum	76	33.3
Iron ores & concentrates	23	..	Passenger motor vehicles	11	-15.4
Other ores & concentrates	12	..	Plastic plates, sheets & film	3	0.0
Beef, f.c.f.	10	-28.6	Specialised machinery & parts	1	..
Meat (excl beef), f.c.f.	1	-50.0	Salts of inorganic acids & metals	1	..
Total merchandise exports	109	32.9	Total merchandise imports	96	18.5
Hong Kong (b)					
Zinc	131	21.3	No significant imports recorded		
Crustaceans, f.c.f.	23	-48.9			
Fruit & nuts	6	0.0			
Milk, cream, whey & yoghurt	5	0.0			
Chocolate & preparations of cocoa	3	0.0			
Total merchandise exports	175	-1.1	Total merchandise imports	1	0.0
Indonesia					
Zinc	59	22.9	Fertilisers (excl crude)	3	..
Aluminium	53	20.5	Synthetic rubber	1	..
Milk, cream, whey & yoghurt	15	150.0	Animal feed	1	0.0
Civil engineering equipment & parts	4	33.3	Furniture, mattresses & cushions	1	0.0
Goods vehicles	4	33.3			
Total merchandise exports	151	26.9	Total merchandise imports	9	12.5
Vietnam					
Crustaceans, f.c.f.	46	70.4	Special yarns & fabrics	2	100.0
Zinc	40	90.5	Coal	2	0.0
Aluminium	17	54.5	Furniture, mattresses & cushions	1	0.0
Ferrous waste & scrap	4	-20.0	Agric machinery (excl tractors) & parts	0	..
Milk, cream, whey & yoghurt	2	-33.3	Footwear	0	..
Total merchandise exports	115	59.7	Total merchandise imports	6	20.0

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

TASMANIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14

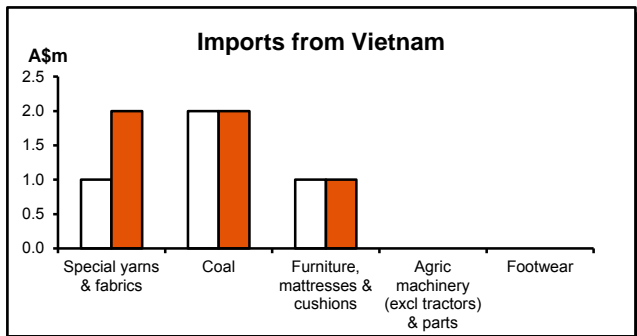
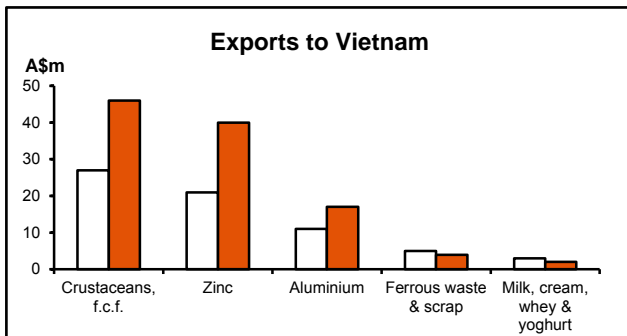
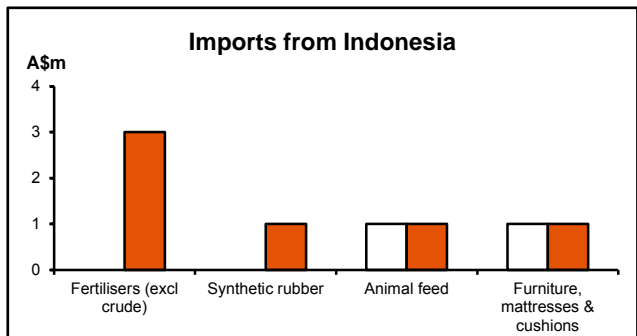
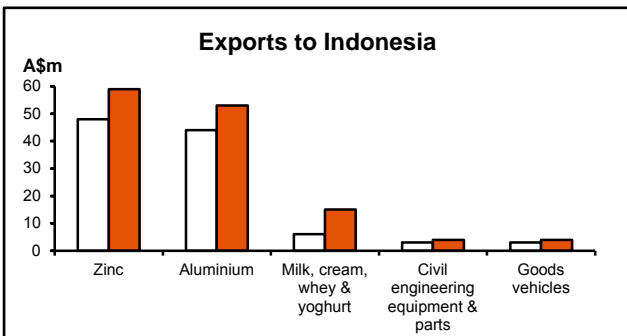
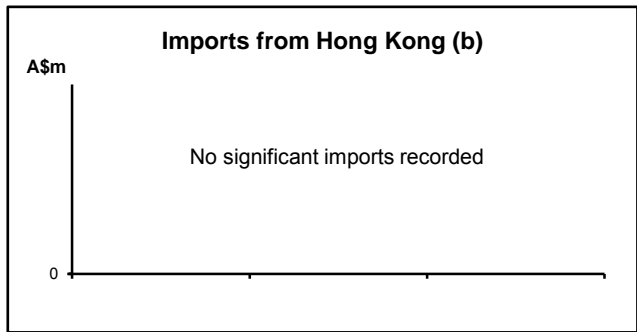
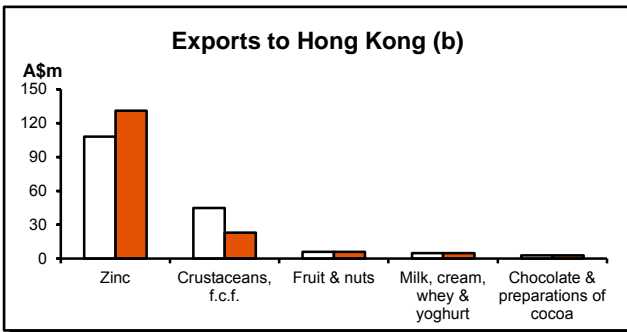
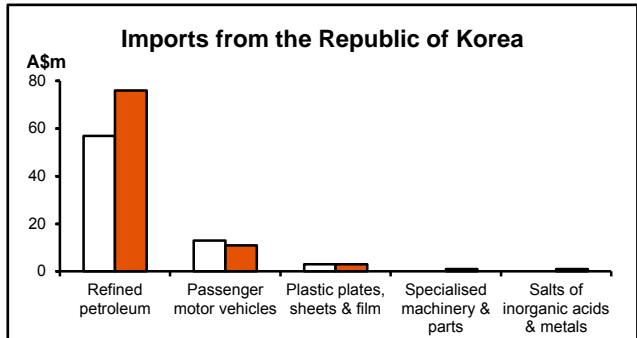
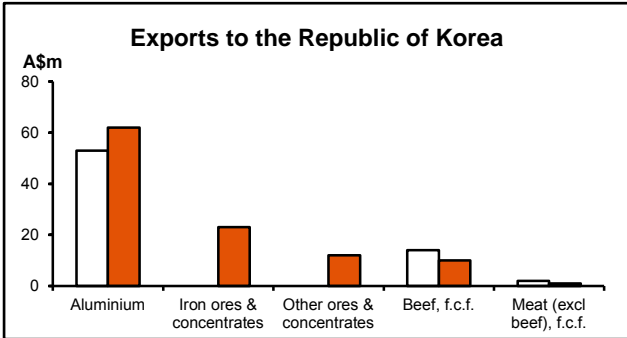
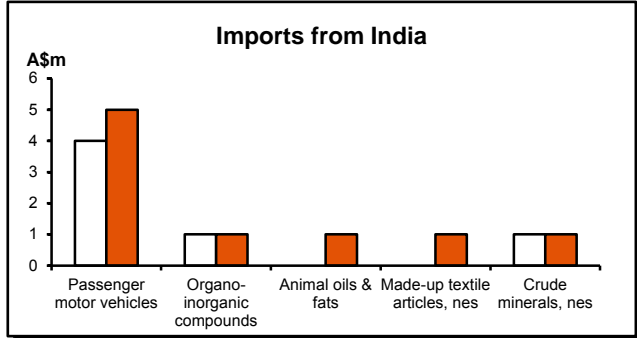
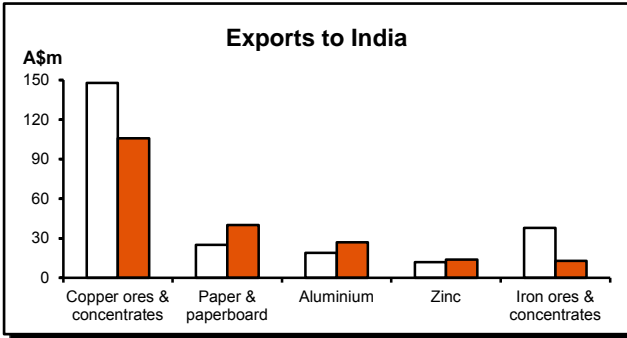


TABLE 65: TASMANIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Zinc	529	7.7	Refined petroleum	125	73.6
Aluminium	362	8.7	Other ores & concentrates	75	78.6
Iron ores & concentrates	294	53.1	Railway vehicles (incl hovertrains)	62	..
Other ores & concentrates	182	-1.1	Residual petroleum products, nes	34	-2.9
Beef, f.c.f.	102	-3.8	Animal feed	22	0.0
Total merchandise exports	2,349	-2.8	Total merchandise imports	585	24.5
ASEAN					
Zinc	180	39.5	Refined petroleum	47	235.7
Other ores & concentrates	147	18.5	Residual petroleum products, nes	8	-11.1
Aluminium	132	12.8	Heating & cooling equipment & parts	6	50.0
Milk, cream, whey & yoghurt	60	93.5	Special yarns & fabrics	5	66.7
Crustaceans, f.c.f.	47	74.1	Fertilisers (excl crude)	3	..
Total merchandise exports	696	26.5	Total merchandise imports	96	65.5
East Asia					
Zinc	528	7.8	Refined petroleum	124	74.6
Aluminium	337	8.4	Coke & semi-coke	17	466.7
Iron ores & concentrates	294	53.1	Railway vehicles (incl hovertrains)	16	..
Other ores & concentrates	181	-1.6	Rubber tyres, treads & tubes	16	-20.0
Milk, cream, whey & yoghurt	97	73.2	Residual petroleum products, nes	13	0.0
Total merchandise exports	2,105	7.9	Total merchandise imports	336	29.2
European Union					
Vegetables, f.c.f.	15	-6.3	Non-electrical machinery & parts	21	75.0
Oil-seeds & oleaginous fruits, hard	9	200.0	Agric machinery (excl tractors) & parts	16	23.1
Aluminium	8	166.7	Paper & pulp mill machinery & parts	15	275.0
Crude vegetable matter, nes	6	0.0	Internal combustion piston engines	6	..
Cheese & curd	5	..	Power generating machinery & parts	3	200.0
Total merchandise exports	71	-64.1	Total merchandise imports	113	-31.5
OECD					
Aluminium	144	24.1	Refined petroleum	78	34.5
Beef, f.c.f.	97	-2.0	Other ores & concentrates	75	78.6
Iron ores & concentrates	67	737.5	Railway vehicles (incl hovertrains)	46	..
Chocolate & preparations of cocoa	40	8.1	Non-electrical machinery & parts	28	33.3
Animal feed	36	5.9	Residual petroleum products, nes	21	-4.5
Total merchandise exports	683	-31.6	Total merchandise imports	457	-4.2

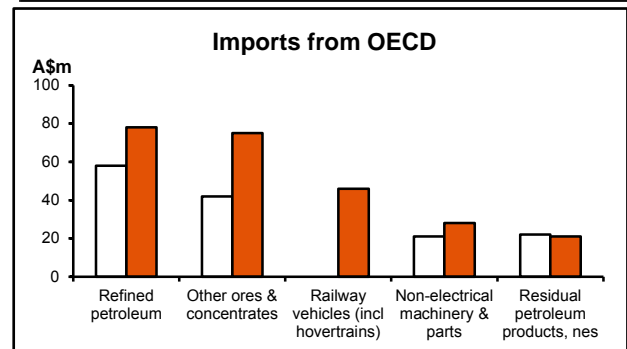
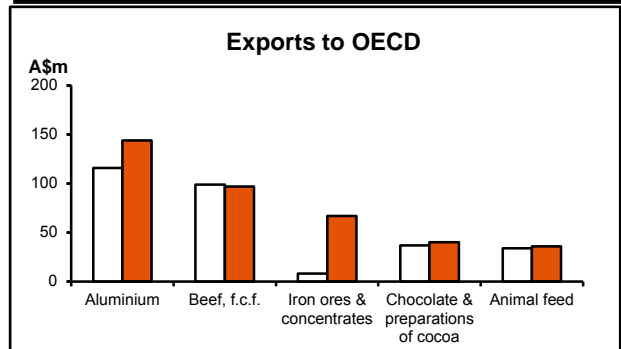
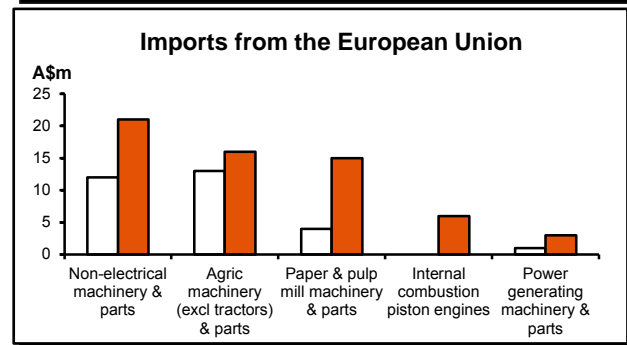
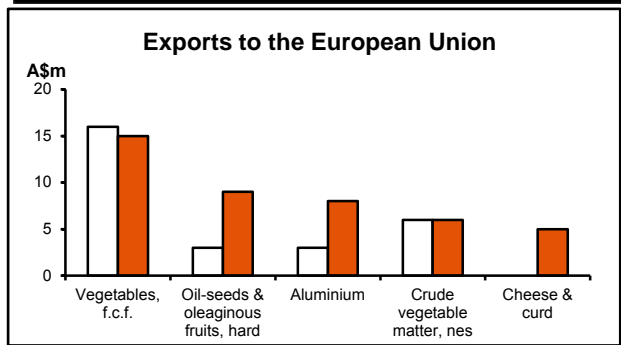
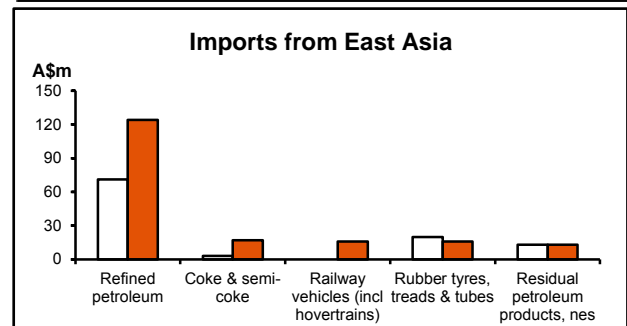
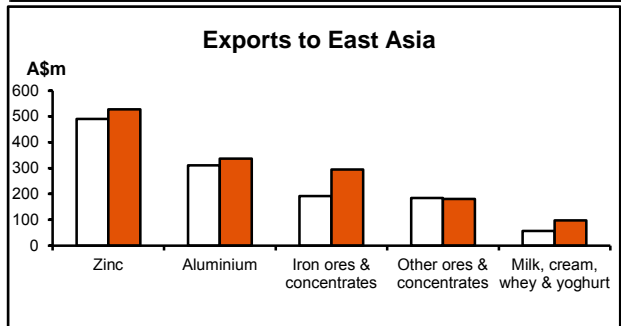
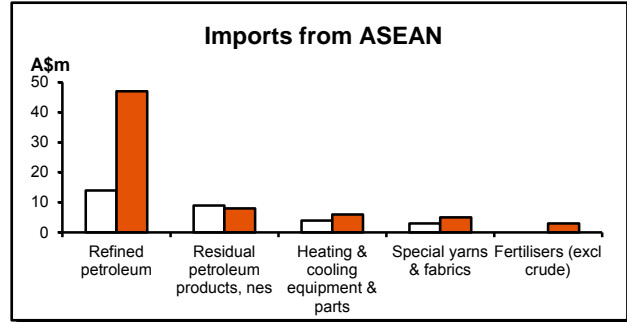
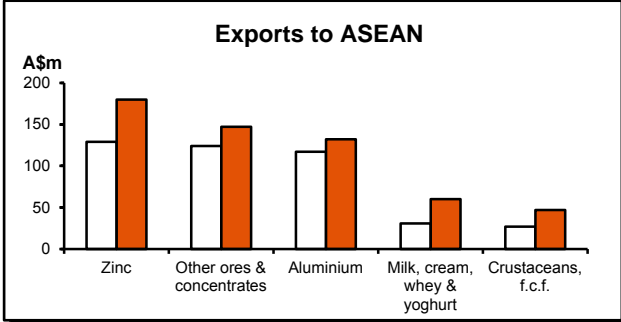
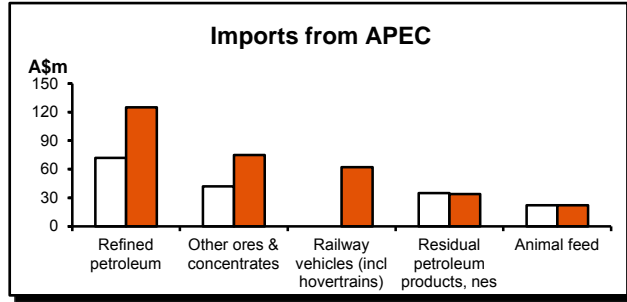
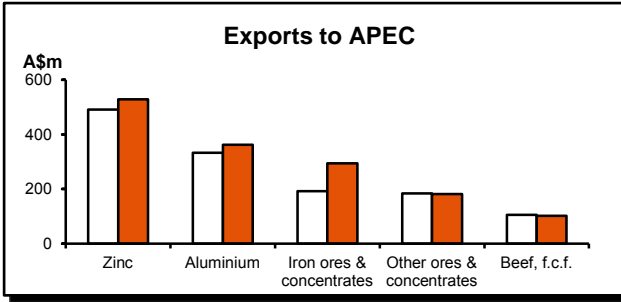
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TASMANIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Section 8

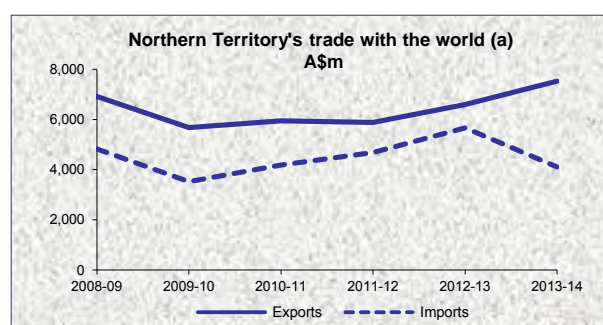
Northern Territory



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	242,541	245,079
Real Gross State Product growth (%):	4.3	6.5
Real GSP per head growth (%):	1.5	4.8
GSP (current prices) (A\$m):	19,913	21,904
Proportion of Australian GDP (%):	1.3	1.4
Change in real final demand (%):	17.8	4.5
Unemployment rate (%):	4.7	4.4

Goods and services trade:



Northern Territory's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	6,810	707	7,517
Imports:	3,502	612	4,114
	% Share of Australian trade		
Exports:	2.5	1.2	2.3
Imports:	1.3	0.9	1.2
Average annual goods and services export growth over the last 5 years:	2.5%		

Goods trade[#]:

Northern Territory's major exports, 2013-14 (b):

	A\$m
Natural gas	3,218
Other ores & concentrates [^]	1,396
Crude petroleum	495
Live animals (excl seafood)	327
Iron ores & concentrates	264
Aluminium ores & conc (incl alumina)	117
Inorganic chemical elements	84
Refined petroleum	36
Pearls & gems	20
Metal containers	17

[^]Mainly Manganese ores & concentrates

Northern Territory's major imports, 2013-14:

	A\$m
Natural gas [^]	1,158
Refined petroleum	856
Iron, steel, aluminium structures	105
Mechanical handling equip & parts	86
Passenger motor vehicles	80
Trailers, semi-trailers & containers	69
Ships & boats (incl hovercraft)	58
Tubes & pipes of iron or steel	58
Manufactures of base metal	51
Taps, cocks & valves	41

[^]Only includes data up to November 2013

Northern Territory's major export destinations, 2013-14 (b):

	A\$m	% Share
Japan	3,410	50.1
China	1,708	25.1
Thailand	424	6.2
Indonesia	330	4.8
India	134	2.0

Northern Territory's major import sources, 2013-14:

	A\$m	% Share
Intl Waters (Timor Gap)	1,158	33.2
Singapore	725	20.8
Kuwait	246	7.1
China	211	6.1
Japan	185	5.3

Services trade:

Northern Territory's major exports, 2013-14:

	A\$m	% Share
Personal travel excl education	331	46.8
Government services	118	16.7
Business travel	90	12.7

Northern Territory's major imports, 2013-14:

	A\$m	% Share
Personal travel excl education	261	42.6
Freight transport	165	27.0
Passenger transport	98	16.0

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Northern Territory's trade highlights – 2013-14

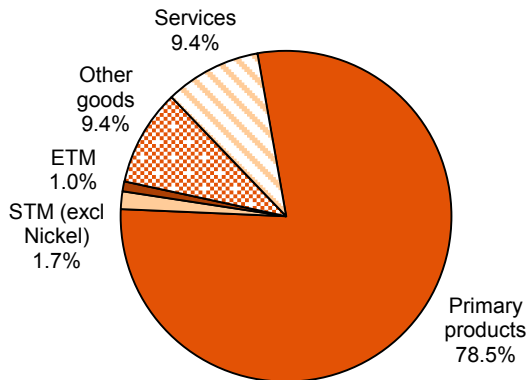
Northern Territory's trade in goods and services, balance of payments basis



- In 2013-14, the value of exports increased 14.0 per cent to \$7.5 billion
 - export volumes rose 0.8 per cent while export prices increased 13.1 per cent.
- The value of imports amounted to \$4.1 billion in 2013-14
 - *Natural gas* imports are now being excluded from total NT imports. Please refer to **Important changes in this issue** on page vi.

Based on ABS catalogues 5220.0 and 5302.0.

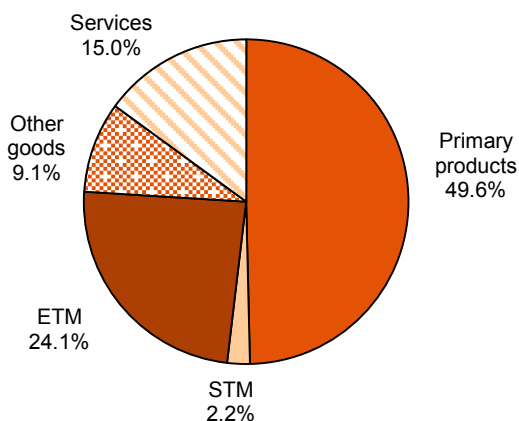
Northern Territory's exports by broad category¹



- *Primary products* increased 24.0 per cent to \$5.9 billion
 - *Fuels* increased 19.6 per cent to \$3.8 billion.
- *STM (excl Nickel)* rose 8.2 per cent to \$130 million.
- *ETM* increased 33.2 per cent to \$72 million.
- *Other goods* fell 31.4 per cent to \$708 million.
- *Services* increased 11.3 per cent to \$707 million.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

Northern Territory's imports by broad category¹



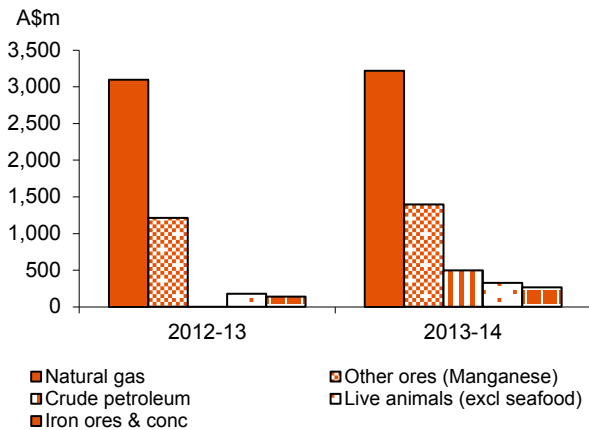
- *Primary products* were valued at \$2.0 billion.
- *STM* were valued at \$91 million.
- *ETM* were valued at \$988 million.
- *Other goods* were valued at \$371 million.
- *Services* were valued at \$613 million.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Northern Territory's trade

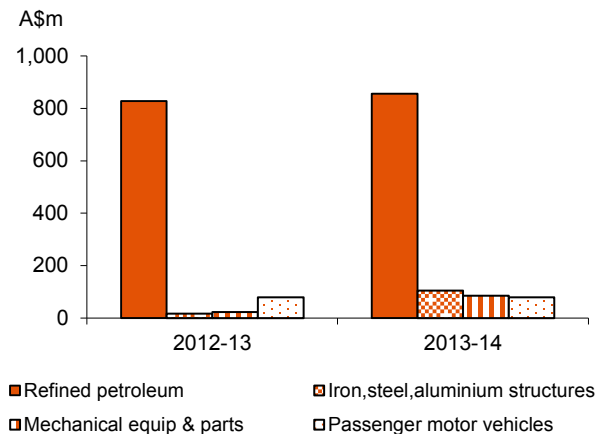
Composition of Northern Territory's merchandise exports



- Northern Territory's major export commodities in 2013-14 were
 - *Natural gas* – up 3.9 per cent to \$3.2 billion
 - *Other ores & concentrates* (mainly *Manganese ores & concentrates*) – up 15.2 per cent to \$1.4 billion
 - *Crude petroleum* – up from \$6 million to \$495 million
 - *Live animals (excl seafood)* – up 83.7 per cent to \$327 million
 - *Iron ores & concentrates* – up 89.9 per cent to \$264 million.

Based on ABS trade data on DFAT STARS database.

Composition of Northern Territory's merchandise imports



- In 2013-14, Northern Territory's major import commodities were
 - *Natural gas* (confidential in ABS statistics)
 - in quantity terms, 5,101 million kilograms of *Natural gas* was imported in 2013-14, up 6.5 per cent
 - *Refined petroleum* – up 3.4 per cent to \$856 million
 - *Iron, steel, aluminium structures* – up 517.6 per cent to \$105 million
 - *Mechanical handling equipment & parts* – up 273.9 per cent to \$86 million
 - *Passenger motor vehicles* – up 1.3 per cent to \$80 million.

Based on ABS trade data on DFAT STARS database.

Northern Territory's services trade



- *Services exports* increased 11.3 per cent to \$707 million in 2013-14
 - *Transport services exports* increased 20.5 per cent to \$94 million
 - *Travel services* rose 15.6 per cent to \$482 million
 - *Other services*² decreased 7.2 per cent to \$129 million.
- In 2013-14, *Services imports* rose 15.7 per cent to \$613 million
 - *Transport services imports* increased 15.9 per cent to \$269 million
 - *Travel services* rose 10.6 per cent to \$313 million
 - *Other services*³ increased 61.5 per cent to \$21 million.

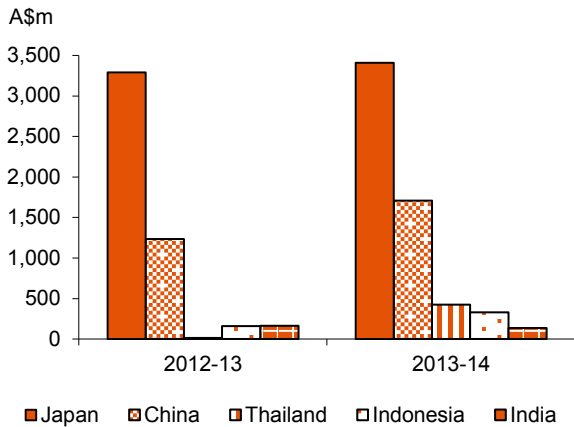
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie.*

Direction of Northern Territory's merchandise trade

- Japan was Northern Territory's largest two-way merchandise trading partner in 2013-14, accounting for 34.9 per cent (\$3.6 billion) of total trade.
- China (\$1.9 billion) was the second largest, followed by Singapore (\$833 million), Thailand (\$549 million) and Indonesia (\$385 million).

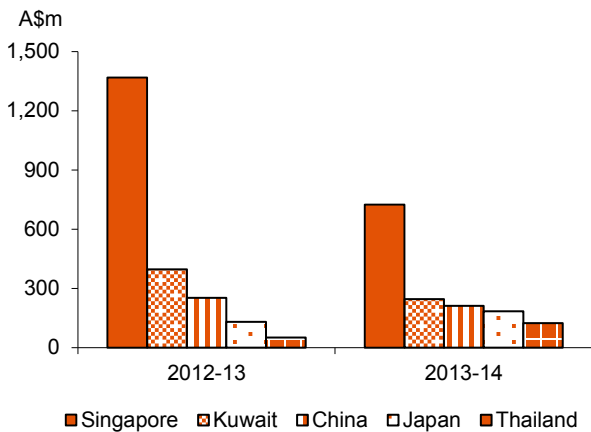
Major export markets



- Northern Territory's major export markets in 2013-14 were
 - Japan – up 3.6 per cent to \$3.4 billion
 - China – up 38.4 per cent to \$1.7 billion
 - Thailand – up from \$11 million to \$424 million
 - Indonesia – up 108.9 per cent to \$330 million
 - India – down 17.3 per cent to \$134 million.

Based on ABS trade data on DFAT STARS database.

Major import sources



- In 2013-14, Northern Territory's major import sources were
 - Singapore – down 47.0 per cent to \$725 million
 - Kuwait – down 37.9 per cent to \$246 million
 - China – down 16.3 per cent to \$211 million
 - Japan – up 41.2 per cent to \$185 million
 - Thailand – up 140.4 per cent to \$125 million.

Based on ABS trade data on DFAT STARS database.

TABLE 66: NORTHERN TERRITORY, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	3,522	3,941	4,145	4,753	5,894	24.0	7.5
Unprocessed food	203	190	207	187	335	79.4	6.9
Processed food	6	5	4	2	4	64.3	-0.6
Minerals	1,375	1,384	1,210	1,406	1,787	27.1	3.3
Fuels	1,929	2,349	2,700	3,135	3,750	19.6	9.8
Other primary	10	14	25	23	18	-18.0	16.4
Manufactures	298	373	239	174	202	16.0	-13.3
STM (excl Nickel)	201	257	187	120	130	8.2	-15.2
ETM	98	115	52	54	72	33.2	-8.4
Other	1,156	982	893	1,032	708	-31.4	-12.3
Total merchandise exports	4,977	5,296	5,278	5,959	6,805	14.2	2.7
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	0	1	2	100.0	..
Transport	88	81	80	78	94	20.5	-3.8
Travel	488	448	405	417	482	15.6	1.6
Other	116	122	116	139	129	-7.2	3.2
Total services exports	692	651	601	635	707	11.3	1.1
Total goods & services exports	5,669	5,947	5,879	6,594	7,512	13.9	2.5
Percentage distribution							
Merchandise (a)							
Primary products	62.1	66.3	70.5	72.1	78.5		
Unprocessed food	3.6	3.2	3.5	2.8	4.5		
Processed food	0.1	0.1	0.1	0.0	0.1		
Minerals	24.3	23.3	20.6	21.3	23.8		
Fuels	34.0	39.5	45.9	47.5	49.9		
Other primary	0.2	0.2	0.4	0.3	0.2		
Manufactures	5.3	6.3	4.1	2.6	2.7		
STM (excl Nickel)	3.5	4.3	3.2	1.8	1.7		
ETM	1.7	1.9	0.9	0.8	1.0		
Other	20.4	16.5	15.2	15.6	9.4		
Total merchandise exports	87.8	89.1	89.8	90.4	90.6		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	1.6	1.4	1.4	1.2	1.3		
Travel	8.6	7.5	6.9	6.3	6.4		
Other	2.0	2.1	2.0	2.1	1.7		
Total services exports	12.2	10.9	10.2	9.6	9.4		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 67: NORTHERN TERRITORY, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	1,760	2,591	2,876	3,273	2,033	..	..
Unprocessed food	0	0	0	1	1	..	..
Processed food	4	3	3	2	2	..	..
Minerals	4	4	2	4	3	..	..
Fuels	1,749	2,582	2,867	3,264	2,027	..	..
Other primary	3	2	3	2	1	..	..
Manufactures	844	663	679	1,238	1,079	..	..
STM	146	137	63	53	91	..	..
ETM	698	526	616	1,185	988	..	..
Other	447	435	600	585	371	..	..
Total merchandise imports (b)	3,051	3,689	4,155	5,096	3,483	..	..
Services (c)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	5	0	8	2	10	400.0	..
Transport	194	195	223	232	269	15.9	3.4
Travel	240	282	292	283	313	10.6	7.5
Other	11	13	9	13	21	61.5	-4.6
Total services imports	450	490	532	530	613	15.7	5.1
Total goods & services imports (b)	3,501	4,179	4,687	5,626	4,096	..	..
Percentage distribution							
Merchandise (a)							
Primary products	50.3	62.0	61.3	58.2	..		
Unprocessed food	0.0	0.0	0.0	0.0	..		
Processed food	0.1	0.1	0.1	0.0	..		
Minerals	0.1	0.1	0.1	0.1	..		
Fuels	50.0	61.8	61.2	58.0	..		
Other primary	0.1	0.0	0.1	0.0	..		
Manufactures	24.1	15.9	14.5	22.0	..		
STM	4.2	3.3	1.4	0.9	..		
ETM	19.9	12.6	13.1	21.1	..		
Other	12.8	10.4	12.8	10.4	..		
Total merchandise imports (b)	87.1	88.3	88.7	90.6	..		
Services (c)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.0	0.2	0.0	0.2		
Transport	5.5	4.7	4.8	4.1	6.6		
Travel	6.9	6.7	6.2	5.0	7.6		
Other	0.3	0.3	0.2	0.2	0.5		
Total services imports	12.9	11.7	11.3	9.4	15.0		
Total goods & services imports (b)	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Only includes *Natural gas* data up to November 2013. (c) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 68: NORTHERN TERRITORY
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	5,278	5,959	6,805	100.0	14.2	2.7
1	343	Natural gas	2,649	3,096	3,218	47.3	3.9	9.1
2	287	Other ores & concentrates (c)	1,069	1,212	1,396	20.5	15.2	2.3
3	333	Crude petroleum	5	6	495	7.3	..	-10.4
4	001	Live animals (excl seafood)	202	178	327	4.8	83.7	6.5
5	281	Iron ores & concentrates	107	139	264	3.9	89.9	7.9
6	285	Aluminium ores & conc (incl alumina)	27	52	117	1.7	125.0	21.6
7	522	Inorganic chemical elements	81	69	84	1.2	21.7	21.0
8	334	Refined petroleum	46	33	36	0.5	9.1	2.8
9	667	Pearls & gems	88	31	20	0.3	-35.5	-39.5
10	692	Metal containers	1	12	17	0.2	41.7	..
11	514	Nitrogen-function compounds	10	11	15	0.2	36.4	..
12	211	Hides & skins, raw (excl furskins)	20	18	14	0.2	-22.2	14.4
13	282	Ferrous waste & scrap	5	3	10	0.1	233.3	9.2
14	081	Animal feed	4	7	9	0.1	28.6	40.8
15	723	Civil engineering equipment & parts	1	1	6	0.1	500.0	-18.0
16	679	Tubes & pipes of iron or steel	4	0	5	0.1	..	..
17	781	Passenger motor vehicles	2	1	5	0.1	400.0	13.2
18	512	Alcohols, phenols & derivatives	3	4	4	0.1	0.0	6.8
19	291	Crude animal matter, nes	2	3	3	0.0	0.0	18.8
20	516	Other organic chemicals	3	4	3	0.0	-25.0	11.5
Merchandise imports								
		Total (d)	4,155	5,096	3,483	100.0	..	..
1	343	Natural gas (d)	2,151	2,421	1,158	..	..	..
2	334	Refined petroleum	709	828	856	24.6	3.4	7.3
3	691	Iron, steel, aluminium structures	3	17	105	3.0	517.6	42.5
4	744	Mechanical handling equip & parts	7	23	86	2.5	273.9	47.0
5	781	Passenger motor vehicles	105	79	80	2.3	1.3	6.6
6	786	Trailers, semi-trailers & containers	39	57	69	2.0	21.1	8.3
7	793	Ships & boats (incl hovercraft)	44	583	58	1.7	-90.1	106.9
8	679	Tubes & pipes of iron or steel	21	13	58	1.7	346.2	-13.5
9	699	Manufactures of base metal, nes	27	9	51	1.5	466.7	-6.3
10	747	Taps, cocks & valves	12	6	41	1.2	583.3	2.1
11	714	Non-electric engines & motors	24	23	40	1.1	73.9	-14.2
12	782	Goods vehicles	43	37	38	1.1	2.7	-1.6
13	741	Heating & cooling equipment & parts	22	21	31	0.9	47.6	22.8
14	874	Measuring & analysing instruments	21	18	24	0.7	33.3	-1.3
15	811	Prefabricated buildings	9	88	24	0.7	-72.7	70.2
16	743	Pumps (excl liquid pumps) & parts	12	14	23	0.7	64.3	3.1
17	723	Civil engineering equipment & parts	44	19	23	0.7	21.1	-8.8
18	625	Rubber tyres, treads & tubes	16	24	21	0.6	-12.5	22.4
19	728	Specialised machinery & parts	39	15	19	0.5	26.7	4.4
20	663	Mineral manufactures, nes	1	1	18	0.5	..	36.9

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Manganese ores & concentrates*. (d) Only includes *Natural gas* data up to November 2013.

Based on ABS data on DFAT STARS database.

**TABLE 69: NORTHERN TERRITORY, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs					
owned by others	na	na	na	..	..
Maintenance & repair services nie	0	1	2	100.0	..
Transport	80	78	94	20.5	-3.8
Passenger (b)	26	22	23	4.5	-11.0
Freight	7	7	6	-14.3	-21.4
Other	35	34	43	26.5	3.2
Postal & courier services (c)	12	15	22	46.7	9.3
Travel services	405	417	482	15.6	1.6
Business	89	106	90	-15.1	1.1
Personal	316	311	392	26.0	1.9
Education-related	42	49	61	24.5	17.2
Other	274	262	331	26.3	-0.0
Construction	0	0	0	..	..
Insurance & Pension services	3	5	5	0.0	7.9
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	0	..	..
Telecommunication, computer & information	1	2	2	0.0	-5.6
Other business services	0	17	4	-76.5	..
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	112	115	118	2.6	2.6
Total Services	601	635	707	11.3	1.1

**TABLE 70: NORTHERN TERRITORY, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs					
owned by others	0	0	0	..	..
Maintenance & repair services nie	8	2	10	400.0	..
Transport	223	232	269	15.9	3.4
Passenger (b)	126	107	98	-8.4	1.1
Freight	92	119	165	38.7	5.5
Other	4	5	5	0.0	2.8
Postal & courier services (c)	1	1	1	0.0	-19.5
Travel services	292	283	313	10.6	7.5
Business	19	34	37	8.8	12.4
Personal	273	249	276	10.8	6.9
Education-related	12	15	15	0.0	16.8
Other	261	234	261	11.5	6.4
Construction	0	0	0	..	..
Insurance & Pension services	4	5	6	20.0	1.3
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	0	..	..
Telecommunication, computer & information	3	2	2	0.0	-21.6
Other business services	0	3	10	233.3	..
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	2	3	3	0.0	21.1
Total Services	532	530	613	15.7	5.1

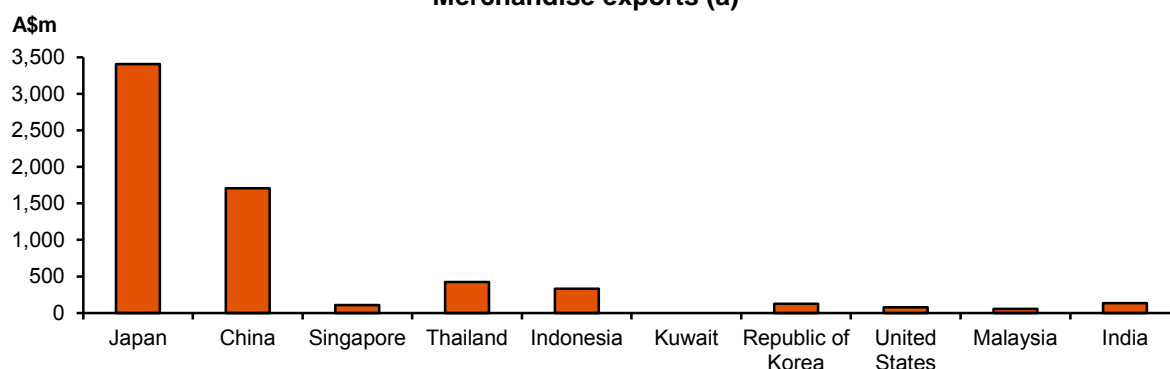
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the *Explanatory notes*.

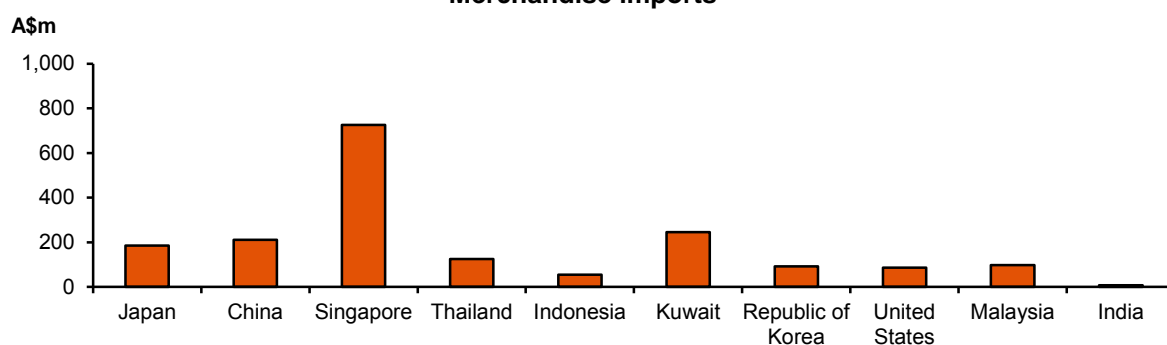
**TABLE 71: NORTHERN TERRITORY
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World (b)	6,805	100.0	3,483	100.0	3,322	10,288	100.0	
Japan	3,410	50.1	185	5.3	3,224	3,595	34.9	1
China	1,708	25.1	211	6.1	1,497	1,919	18.7	2
Singapore	108	1.6	725	20.8	-617	833	8.1	3
Thailand	424	6.2	125	3.6	299	549	5.3	4
Indonesia	330	4.8	55	1.6	276	385	3.7	5
Kuwait	0	0.0	246	7.1	-246	246	2.4	6
Republic of Korea	124	1.8	92	2.6	33	216	2.1	7
United States	75	1.1	87	2.5	-12	163	1.6	8
Malaysia	55	0.8	98	2.8	-43	152	1.5	9
India	134	2.0	7	0.2	127	141	1.4	10
Canada	64	0.9	30	0.9	34	93	0.9	11
Netherlands	4	0.1	68	2.0	-64	72	0.7	12
Vietnam	60	0.9	4	0.1	56	64	0.6	13
Taiwan	4	0.1	60	1.7	-55	64	0.6	14
Germany	13	0.2	45	1.3	-31	58	0.6	15
Italy	0	0.0	49	1.4	-49	50	0.5	16
Oman	48	0.7	0	0.0	48	48	0.5	17
France	13	0.2	29	0.8	-16	42	0.4	18
Saudi Arabia	16	0.2	11	0.3	5	26	0.3	19
Belgium	20	0.3	4	0.1	16	24	0.2	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Only includes *Natural gas* imports data up to November 2013.

Based on ABS data on the DFAT STARS database.

**TABLE 72: NORTHERN TERRITORY
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

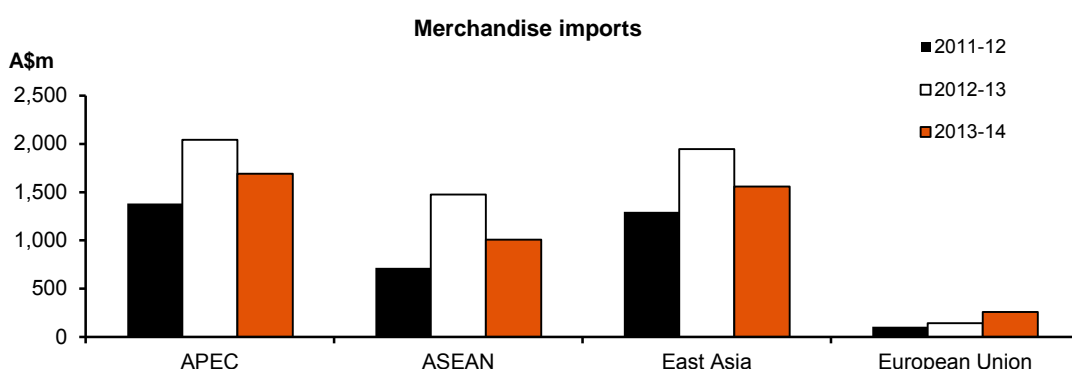
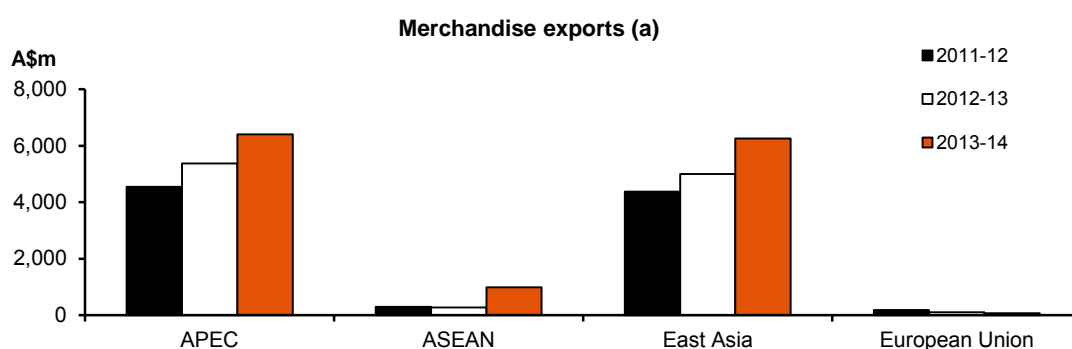
Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	5,278	5,959	6,805	100.0	14.2	2.7
1	Japan	2,843	3,291	3,410	50.1	3.6	7.8
2	China	995	1,234	1,708	25.1	38.4	3.8
3	Thailand	13	11	424	6.2	..	90.7
4	Indonesia	215	158	330	4.8	108.9	-1.8
5	India	130	162	134	2.0	-17.3	3.5
6	Republic of Korea	169	185	124	1.8	-33.0	-0.4
7	Singapore	25	25	108	1.6	332.0	28.7
8	United States	85	230	75	1.1	-67.4	-26.0
9	Canada	96	121	64	0.9	-47.1	-21.0
10	Vietnam	6	13	60	0.9	361.5	135.4
11	Malaysia	22	36	55	0.8	52.8	53.4
12	Oman	215	103	48	0.7	-53.4	-22.0
13	Poland	5	0	21	0.3	..	..
14	Belgium	28	36	20	0.3	-44.4	16.4
15	Qatar	0	23	18	0.3	-21.7	..
16	Mexico	6	7	18	0.3	157.1	-29.2
17	Saudi Arabia	6	7	16	0.2	128.6	..
18	Timor-Leste	19	16	15	0.2	-6.3	-8.8
19	Germany	25	11	13	0.2	18.2	32.9
20	France	99	53	13	0.2	-75.5	-27.4
Import sources							
	World (b)	4,155	5,096	3,483	100.0	..	..
1	Singapore	640	1,368	725	20.8	-47.0	7.8
2	Kuwait	383	396	246	7.1	-37.9	-1.8
3	China	134	252	211	6.1	-16.3	27.6
4	Japan	310	131	185	5.3	41.2	1.4
5	Thailand	34	52	125	3.6	140.4	11.8
6	Malaysia	17	18	98	2.8	444.4	24.7
7	Republic of Korea	75	60	92	2.6	53.3	21.5
8	United States	66	67	87	2.5	29.9	-3.3
9	Netherlands	3	46	68	2.0	47.8	45.1
10	Taiwan	55	25	60	1.7	140.0	1.1
11	Indonesia	22	20	55	1.6	175.0	3.3
12	Italy	6	7	49	1.4	600.0	3.5
13	Germany	29	28	45	1.3	60.7	11.9
14	Canada	4	10	30	0.9	200.0	24.5
15	France	21	20	29	0.8	45.0	-15.2
16	United Kingdom	17	7	23	0.7	228.6	-6.0
17	Norway	9	2	15	0.4	650.0	-4.0
18	Denmark	0	0	12	0.3	..	..
19	Austria	2	0	11	0.3	..	..
20	Saudi Arabia	25	27	11	0.3	-59.3	-6.8

(a) Australian produced. (b) Only includes *Natural gas* data up to November 2013.

Based on ABS data on the DFAT STARS database.

**TABLE 73: NORTHERN TERRITORY
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	4,550	5,377	6,404	94.1	19.1	3.7
ASEAN	301	272	988	14.5	263.2	16.1
East Asia	4,375	5,003	6,255	91.9	25.0	6.5
European Union	181	106	73	1.1	-31.1	-10.7
OECD	3,385	3,960	3,767	55.4	-4.9	2.7
Selected geographic regions						
Africa	12	11	0	0.0	..	..
Americas	187	359	157	2.3	-56.3	-24.3
Asia	4,823	5,382	6,482	95.3	20.4	5.7
Europe	182	118	74	1.1	-37.3	-12.2
Oceania & Antarctica	9	21	8	0.1	-61.9	-35.1
Total merchandise exports	5,278	5,959	6,805	100.0	14.2	2.7
Merchandise imports						
Selected country groups						
APEC	1,384	2,042	1,690	48.5	-17.2	9.6
ASEAN	717	1,476	1,009	29.0	-31.6	9.2
East Asia	1,297	1,948	1,560	44.8	-19.9	10.3
European Union	108	142	259	7.4	82.4	5.6
OECD	583	422	683	19.6	61.8	3.9
Selected geographic regions						
Africa	5	5	4	0.1	-20.0	-14.5
Americas	81	86	118	3.4	37.2	0.5
Asia	1,738	2,382	1,831	52.6	-23.1	7.7
Europe	129	158	283	8.1	79.1	4.6
Oceania & Antarctica	5	7	9	0.3	28.6	13.9
Total merchandise imports (b)	4,155	5,096	3,483	100.0	..	..



(a) Australian produced. (b) Only includes *Natural gas* imports up to November 2013.

Based on ABS data on the DFAT STARS database.

**TABLE 74: NORTHERN TERRITORY
MERCHANDISE TRADE BY TOP FIVE PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
Japan					
Other ores & concentrates	116	-0.9	Passenger motor vehicles	60	-1.6
Inorganic chemical elements	60	20.0	Tubes & pipes of iron or steel	15	400.0
Pearls & gems	14	-48.1	Iron, steel, aluminium structures	14	366.7
Aircraft, spacecraft & parts	1	..	Rubber tyres, treads & tubes	12	9.1
			Goods vehicles	11	0.0
Total merchandise exports	3,410	3.6	Total merchandise imports	185	41.2
China					
Other ores & concentrates	932	38.9	Ships & boats (incl hovercraft)	32	..
Iron ores & concentrates	264	89.9	Trailers, semi-trailers & containers	18	20.0
Aluminium ores & conc (incl alumina)	117	125.0	Iron, steel, aluminium structures	17	70.0
Crude animal matter, nes	2	100.0	Prefabricated buildings	17	-80.7
Nitrogen-function compounds	1	0.0	Heating & cooling equipment & parts	15	200.0
Total merchandise exports	1,708	38.4	Total merchandise imports	211	-16.3
Singapore					
Crude petroleum	81	..	Refined petroleum	684	-14.6
Nitrogen-function compounds	11	37.5	Residual petroleum products, nes	5	25.0
Hides & skins, raw (excl furskins)	6	500.0	Wire products	3	50.0
Civil engineering equipment & parts	3	200.0	Ships & boats (incl hovercraft)	3	-99.4
Measuring & analysing instruments	2	0.0	Power generating machinery & parts	2	..
Total merchandise exports	108	332.0	Total merchandise imports	725	-47.0
Thailand					
Crude petroleum	414	..	Iron, steel, aluminium structures	48	..
Inorganic chemical elements	7	-12.5	Goods vehicles	27	8.0
Pearls & gems	1	..	Manufactures of base metal, nes	24	..
			Heating & cooling equipment & parts	6	-45.5
			Passenger motor vehicles	5	400.0
Total merchandise exports	424	..	Total merchandise imports	125	140.4
Indonesia					
Live animals (excl seafood)	246	93.7	Iron, steel, aluminium structures	18	..
Inorganic chemical elements	14	75.0	Mineral manufactures, nes	17	..
Ferrous waste & scrap	3	50.0	Uncoated flat-rolled iron & steel	4	..
Vehicle parts & accessories	1	..	Tubes & pipes of iron or steel	3	200.0
			Refined petroleum	3	200.0
Total merchandise exports	330	108.9	Total merchandise imports	55	175.0

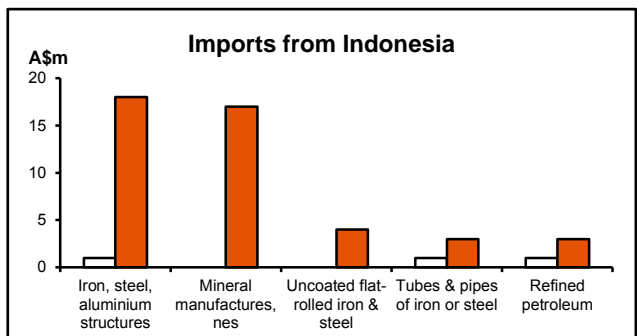
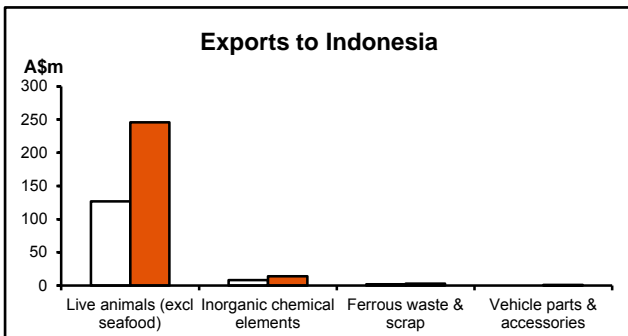
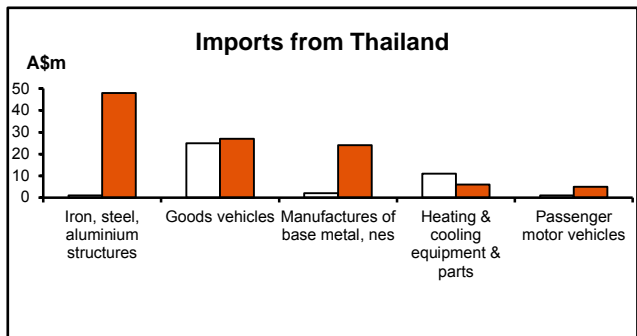
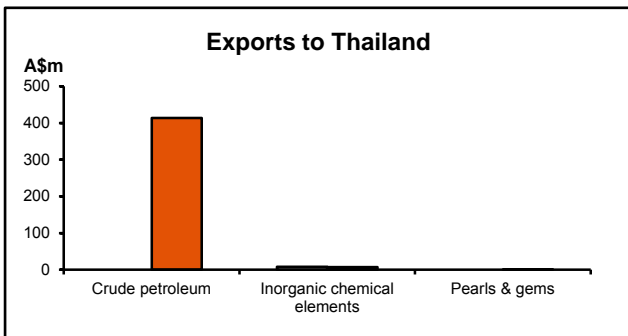
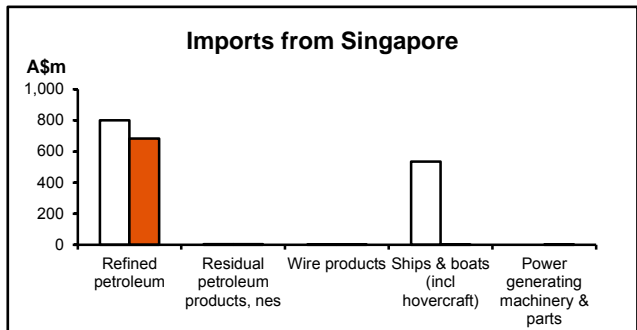
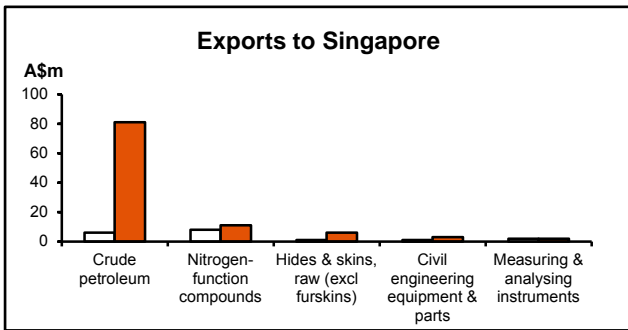
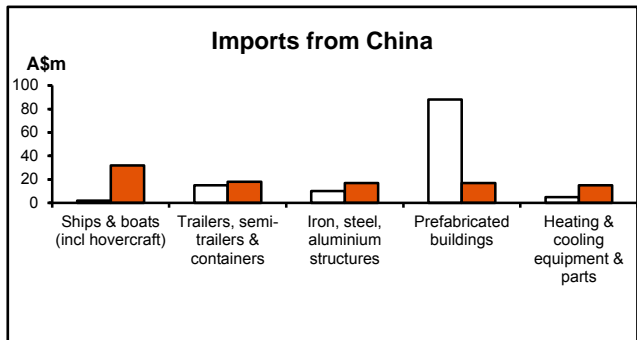
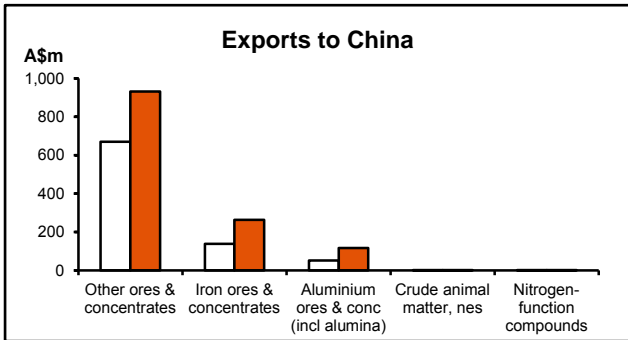
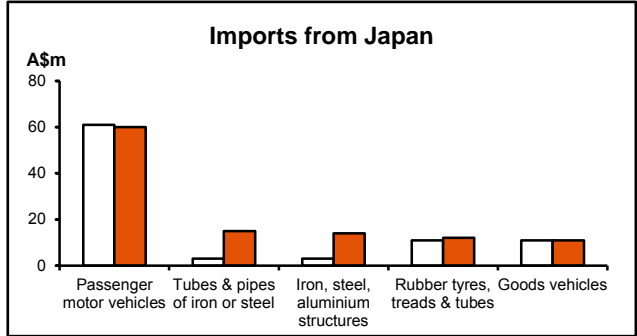
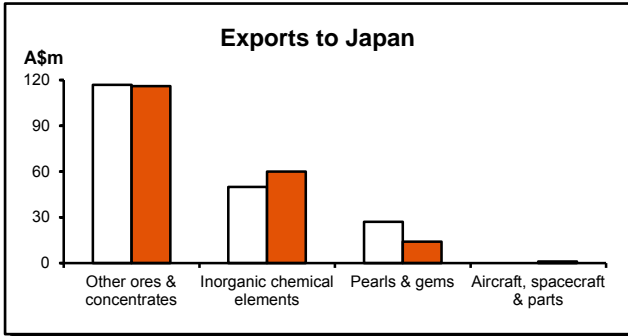
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

NORTHERN TERRITORY MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 75: NORTHERN TERRITORY
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Other ores & concentrates	1,211	22.3	Refined petroleum	853	3.1
Crude petroleum	495	..	Iron, steel, aluminium structures	102	537.5
Live animals (excl seafood)	326	85.2	Passenger motor vehicles	76	1.3
Iron ores & concentrates	264	89.9	Ships & boats (incl hovercraft)	54	-90.3
Aluminium ores & conc (incl alumina)	117	125.0	Manufactures of base metal, nes	44	633.3
Total merchandise exports	6,404	19.1	Total merchandise imports	1,690	-17.2
ASEAN					
Crude petroleum	495	..	Refined petroleum	736	-8.7
Live animals (excl seafood)	326	85.2	Iron, steel, aluminium structures	70	..
Inorganic chemical elements	24	33.3	Manufactures of base metal, nes	28	833.3
Nitrogen-function compounds	12	50.0	Goods vehicles	27	8.0
Ferrous waste & scrap	7	133.3	Mineral manufactures, nes	17	..
Total merchandise exports	988	263.2	Total merchandise imports	1,009	-31.6
East Asia					
Other ores & concentrates	1,172	20.6	Refined petroleum	852	3.1
Crude petroleum	495	..	Iron, steel, aluminium structures	102	580.0
Live animals (excl seafood)	326	85.2	Passenger motor vehicles	75	1.4
Iron ores & concentrates	264	89.9	Manufactures of base metal, nes	43	616.7
Aluminium ores & conc (incl alumina)	117	125.0	Ships & boats (incl hovercraft)	41	-92.6
Total merchandise exports	6,255	25.0	Total merchandise imports	1,560	-19.9
European Union					
Other ores & concentrates	54	10.2	Mechanical handling equip & parts	69	..
Hides & skins, raw (excl furskins)	7	-58.8	Taps, cocks & valves	22	..
Passenger motor vehicles	2	..	Tubes & pipes of iron or steel	21	950.0
Non-electric engines & motors	2	..	Non-electric engines & motors	19	280.0
Artwork & antiques	1	0.0	Pumps (excl liquid pumps) & parts	11	120.0
Total merchandise exports	73	-31.1	Total merchandise imports	259	82.4
OECD					
Other ores & concentrates	332	-9.5	Refined petroleum	79	276.2
Inorganic chemical elements	60	17.6	Passenger motor vehicles	73	-1.4
Pearls & gems	14	-50.0	Mechanical handling equip & parts	73	..
Hides & skins, raw (excl furskins)	8	-52.9	Non-electric engines & motors	39	85.7
Non-electric engines & motors	3	0.0	Taps, cocks & valves	38	850.0
Total merchandise exports	3,767	-4.9	Total merchandise imports	683	61.8

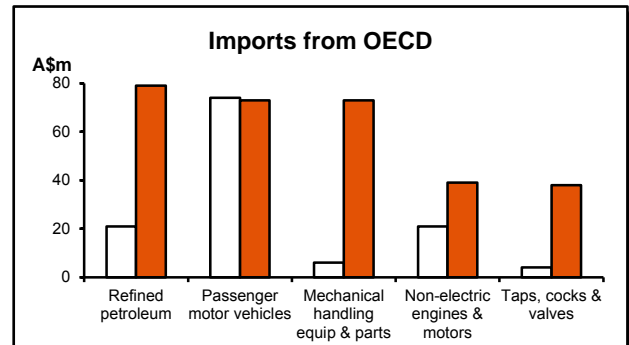
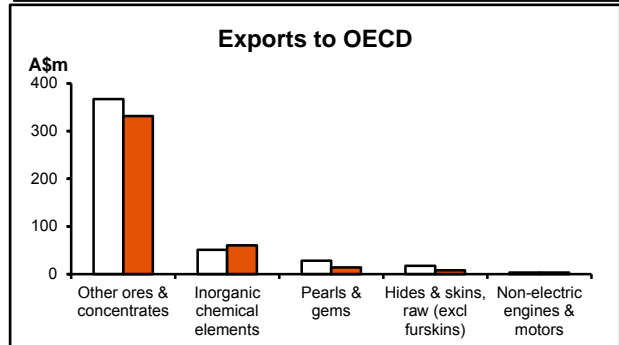
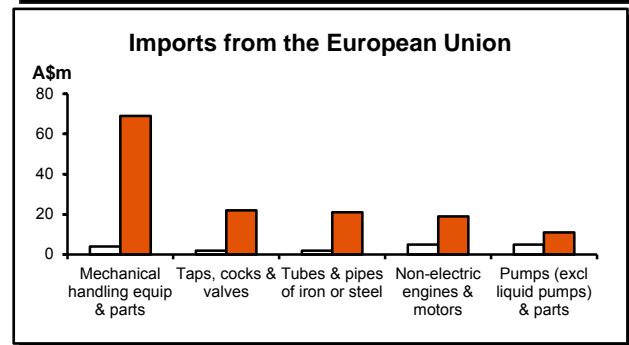
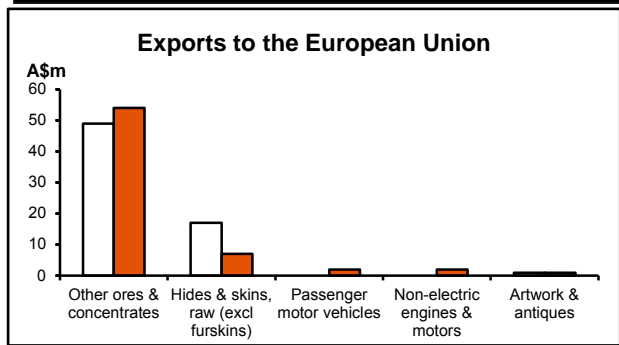
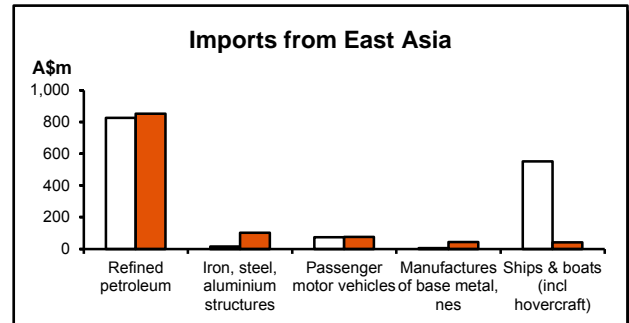
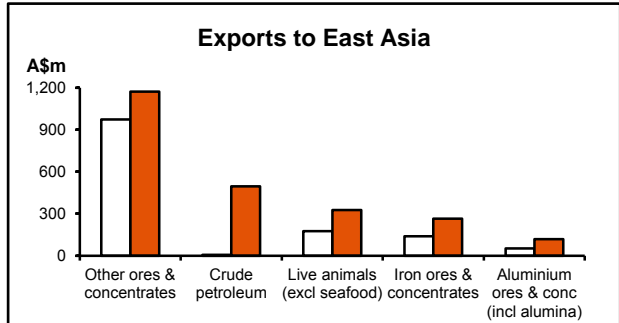
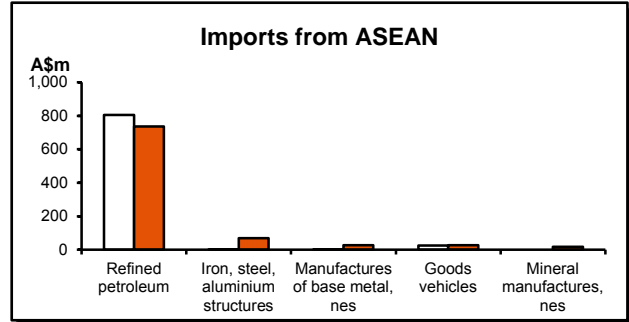
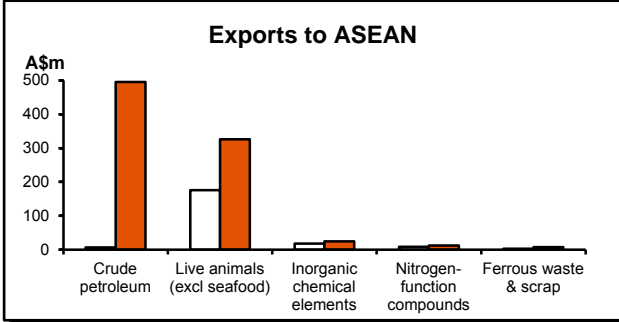
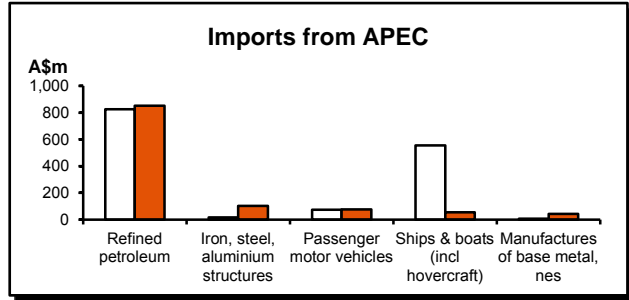
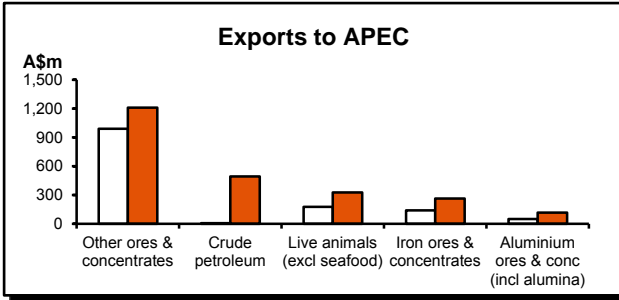
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

NORTHERN TERRITORY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Section 9

Australian Capital Territory



Australian Government
Department of Foreign Affairs and Trade

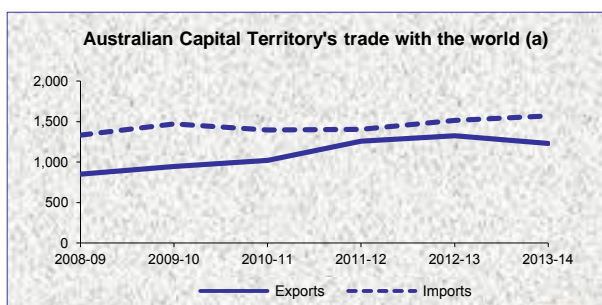
AUSTRALIAN CAPITAL TERRITORY



Recent economic indicators:

	2012-13	2013-14
Estimated resident population (June):	381,291	385,996
Real Gross State Product growth (%):	2.4	0.7
Real GSP per head growth (%):	0.5	-0.9
GSP (current prices) (A\$m):	35,333	35,917
Proportion of Australian GDP (%):	2.3	2.3
Change in real final demand (%):	-0.4	2.1
Unemployment rate (%):	4.2	3.8

Goods and services trade:



Australian Capital Territory's trade, 2013-14 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	1	1,230	1,231
Imports:	7	1,562	1,569

	% Share of Australian trade		
	Goods	Services	Total
Exports:	0.0	2.1	0.4
Imports:	0.0	2.2	0.5

Average annual goods and services export growth over the last 5 years: 9.2%

Goods trade #:

ACT's major exports, 2013-14 (b):

	A\$'000
Gold coin & legal tender coin	678

ACT's major imports, 2013-14:

	A\$'000
Artwork & antiques	3,255
Telecom equipment & parts	753
Measuring & analysing instruments	615
Medical electrodiagnostic apparatus	156
Printed matter	147
Heating & cooling equipment & parts	138
Jewellery	132
Women's clothing (excl knitted)	128
Optical instruments	91
Medical instruments (incl veterinary)	87

ACT's major export destinations, 2013-14 (b):

	A\$'000	% Share
New Zealand	678	100.0

ACT's major import sources, 2013-14:

	A\$'000	% Share
United States	1,429	20.5
France	829	11.9
Indonesia	453	6.5
New Zealand	438	6.3
United Kingdom	408	5.8

Services trade:

ACT's major exports, 2013-14:

	A\$m	% Share
Education-related travel	373	30.3
Government services	356	28.9
Personal travel excl education	192	15.6

ACT's major imports, 2013-14:

	A\$m	% Share
Government services	918	58.8
Personal travel excl education	465	29.8
Technical & trade related	96	6.1

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Australian Capital Territory's trade highlights – 2013-14

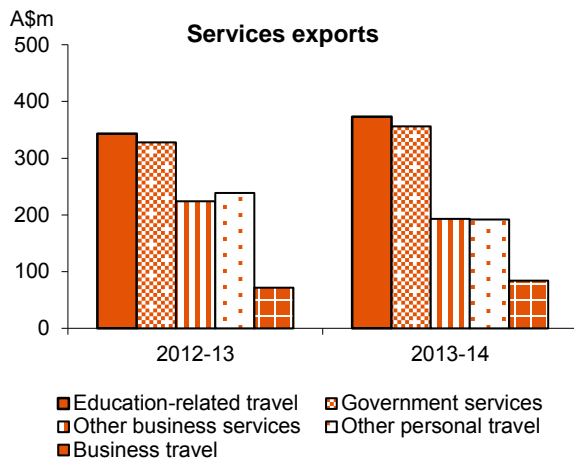
Australian Capital Territory's trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

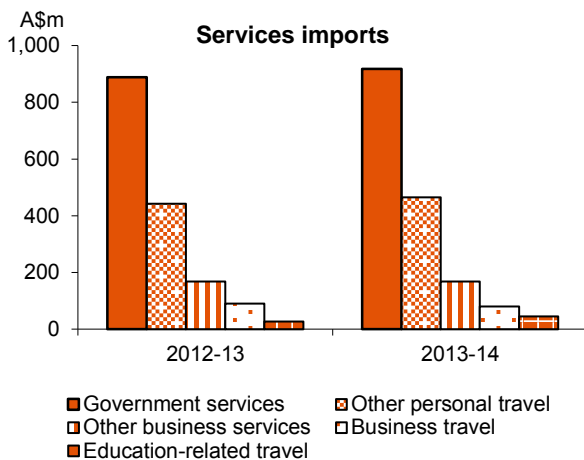
- The Australian Capital Territory's trade is dominated by services which accounted for 99.9 per cent of exports and 99.6 per cent of imports.
- In 2013-14, the value of exports decreased 7.1 per cent to \$1.2 billion
 - export volumes fell 9.6 per cent while export prices increased 2.8 per cent.
- The value of imports increased 3.5 per cent to \$1.6 billion
 - import volumes fell 6.7 per cent while import prices increased 10.9 per cent.

Australian Capital Territory's services trade



Based on ABS catalogue 5368.0.55.003.

- Services exports decreased 6.5 per cent to \$1.2 billion in 2013-14
 - Education-related travel rose 8.7 per cent to \$373 million
 - Government services increased 8.5 per cent to \$356 million
 - Other business services (mainly Technical and Research & development) decreased 13.8 per cent to \$193 million
 - Other personal (excl Education-related) travel fell 19.7 per cent to \$192 million.
- In 2013-14, imports of Services increased 3.3 per cent to \$1.7 billion
 - Government services rose 3.3 per cent to \$918 million
 - Other personal (excl Education-related) travel increased 5.0 per cent to \$465 million
 - Other business services (mainly Technical and Research & development) remained steady at \$169 million
 - Business travel decreased 11.0 per cent to \$81 million.



Based on ABS catalogue 5368.0.55.003.

TABLE 76: AUSTRALIAN CAPITAL TERRITORY, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	0	0	0	0	0	..	..
Unprocessed food	0	0	0	0	0	..	..
Processed food	0	0	0	0	0	..	..
Minerals	0	0	0	0	0	..	..
Fuels	0	0	0	0	0	..	..
Other primary	0	0	0	0	0	..	..
Manufactures	1	0	4	5	0	-100.0	..
STM (excl Nickel)	0	0	0	0	0	..	..
ETM	1	0	4	5	0	-100.0	..
Other	4	3	8	2	1	-65.0	-19.9
Total merchandise exports	4	3	12	7	1	-90.7	-26.9
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	5	4	6	5	7	40.0	9.6
Travel	448	518	605	654	649	-0.8	10.9
Other	485	493	631	657	574	-12.6	7.9
Total services exports	938	1,015	1,242	1,316	1,230	-6.5	9.4
Total goods & services exports	942	1,018	1,254	1,323	1,231	-7.0	9.3
Percentage distribution							
Merchandise (a)							
Primary products	0.0	0.0	0.0	0.0	0.0		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.0	0.0	0.0		
Minerals	0.0	0.0	0.0	0.0	0.0		
Fuels	0.0	0.0	0.0	0.0	0.0		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	0.1	0.0	0.3	0.4	0.0		
STM (excl Nickel)	0.0	0.0	0.0	0.0	0.0		
ETM	0.1	0.0	0.3	0.4	0.0		
Other	0.4	0.3	0.6	0.1	0.1		
Total merchandise exports	0.5	0.3	1.0	0.6	0.1		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.5	0.4	0.5	0.4	0.6		
Travel	47.5	50.9	48.2	49.4	52.7		
Other	51.5	48.4	50.3	49.6	46.6		
Total services exports	99.5	99.7	99.0	99.4	99.9		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 77: AUSTRALIAN CAPITAL TERRITORY, IMPORTS BY BROAD CATEGORY
(A\$ million)**

	2009-10	2010-11	2011-12	2012-13	2013-14	% growth	
						2012-13 to 2013-14	5 year trend
Merchandise (a)							
Primary products	0	0	0	0	0	..	..
Unprocessed food	0	0	0	0	0	..	..
Processed food	0	0	0	0	0	..	..
Minerals	0	0	0	0	0	..	..
Fuels	0	0	0	0	0	..	..
Other primary	0	0	0	0	0	..	..
Manufactures	5	7	18	10	7	-34.2	16.1
STM	0	1	2	0	0	..	-5.2
ETM	4	6	16	10	6	-36.0	16.4
Other	1	0	5	2	0	-100.0	-16.4
Total merchandise imports	5	8	23	12	7	-41.1	10.4
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	0	0	0	2	..	..
Transport	6	3	3	3	4	33.3	-1.8
Travel	541	558	499	562	592	5.3	3.9
Other	866	969	995	1,093	1,114	1.9	6.5
Total services imports	1,413	1,530	1,497	1,658	1,712	3.3	5.5
Total goods & services imports	1,418	1,538	1,520	1,670	1,719	2.9	5.6
Percentage distribution							
Merchandise (a)							
Primary products	0.0	0.0	0.0	0.0	0.0		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.0	0.0	0.0		
Minerals	0.0	0.0	0.0	0.0	0.0		
Fuels	0.0	0.0	0.0	0.0	0.0		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	0.3	0.5	1.2	0.6	0.4		
STM	0.0	0.1	0.2	0.0	0.0		
ETM	0.3	0.4	1.0	0.6	0.4		
Other	0.0	0.0	0.3	0.1	0.0		
Total merchandise imports	0.4	0.5	1.5	0.7	0.4		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.1		
Transport	0.4	0.2	0.2	0.2	0.2		
Travel	38.1	36.3	32.8	33.7	34.4		
Other	61.1	63.0	65.5	65.5	64.8		
Total services imports	99.6	99.5	98.5	99.3	99.6		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 78: AUSTRALIAN CAPITAL TERRITORY
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$'000)**

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	12,213	7,292	678	100.0	-90.7	-26.9
1	951	Gold coin & legal tender coin	4,940	1,936	678	100.0	-65.0	..
2	871	Optical instruments	193	0	0	0.0	..	..
Merchandise imports								
		Total	22,570	11,855	6,981	100.0	-41.1	10.4
1	896	Artwork & antiques	3,750	2,773	3,255	46.6	17.4	54.7
2	764	Telecom equipment & parts	207	128	753	10.8	488.3	15.5
3	874	Measuring & analysing instruments	121	1,937	615	8.8	-68.2	18.1
4	774	Medical electrodiagnostic apparatus	14	216	156	2.2	-27.8	..
5	892	Printed matter	50	81	147	2.1	81.5	-0.3
6	741	Heating & cooling equipment & parts	7	0	138	2.0	..	..
7	897	Jewellery	11	6	132	1.9	..	70.9
8	842	Women's clothing (excl knitted)	1	2	128	1.8	..	-2.1
9	871	Optical instruments	145	99	91	1.3	-8.1	..
10	872	Medical instruments (incl veterinary)	4	187	87	1.2	-53.5	..
11	662	Clay construction materials	0	0	79	1.1	..	..
12	658	Made-up textile articles, nes	35	75	69	1.0	-8.0	33.1
13	743	Pumps (excl liquid pumps) & parts	0	42	69	1.0	64.3	..
14	098	Edible products & preparations, nes	0	12	62	0.9	416.7	..
15	898	Musical instruments & parts	2	0	58	0.8	..	..
16	821	Furniture, mattresses & cushions	95	93	56	0.8	-39.8	-5.1
17	752	Computers	10,290	73	53	0.8	-27.4	-4.2
18	762	Radio broadcast receivers	1	0	53	0.8	..	..
19	629	Rubber articles, nes	0	2	47	0.7	..	..
20	845	Other textile clothing	5	7	45	0.6	542.9	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.
Based on ABS data on DFAT STARS database.

**TABLE 79: AUSTRALIAN CAPITAL TERRITORY, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	6	5	7	40.0	9.6
Passenger (b)	0	0	0	..	..
Freight	0	0	0	..	..
Other	0	0	0	..	..
Postal & courier services (c)	6	5	7	40.0	9.6
Travel	605	654	649	-0.8	10.9
Business	79	72	84	16.7	11.7
Personal	526	582	565	-2.9	10.8
Education-related	321	343	373	8.7	8.3
Other	205	239	192	-19.7	16.0
Construction	0	0	0	..	..
Insurance & Pension services	1	1	1	0.0	0.0
Direct insurance	0	0	0	..	..
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	1	1	1	0.0	0.0
Standardised guarantee services	0	0	0	..	..
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	123	76	3	-96.1	8.4
Licences to reproduce/distribute computer services	np	6	1	-83.3	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	0	0	..	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	np	70	2	-97.1	..
Telecommunication, computer & information	8	10	9	-10.0	4.1
Telecommunication services	2	3	4	33.3	-6.6
Computer & Information services	6	7	5	-28.6	14.9
Computer services	5	4	5	25.0	15.8
Information services	1	0	0	..	..
Other services	0	3	0	-100.0	..
Other business services	187	224	193	-13.8	7.2
Research & development services	89	90	72	-20.0	2.0
Professional & management consulting services	2	3	3	0.0	6.0
Legal, accounting, management consulting, public relations & other professional services	2	3	2	-33.3	0.0
Advertising, market research & public opinion polling	0	0	1	..	..
Technical, trade-related & other business services	96	131	118	-9.9	11.5
Architectural, engineering, scientific & other technical services	90	71	24	-66.2	46.6
Waste treatment & de-pollution, agricultural & mining services	3	5	2	-60.0	..
Operational leasing services	0	0	0	..	..
Trade-related commission services	0	0	0	..	..
Other business services nie	3	55	92	67.3	-6.5
Personal, cultural, & recreation services	10	18	12	-33.3	6.3
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	10	18	12	-33.3	6.3
Government goods & services nie	302	328	356	8.5	6.5
Total Services	1,242	1,316	1,230	-6.5	9.4

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the *Explanatory notes*.

**TABLE 80: AUSTRALIAN CAPITAL TERRITORY, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2011-12	2012-13	2013-14	% growth	
				2012-13 to 2013-14	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	0	0	2	..	..
Transport	3	3	4	33.3	-1.8
Passenger (b)	0	0	0	..	..
Freight	1	2	2	0.0	..
Other	0	0	0	..	..
Postal & courier services (c)	2	1	2	100.0	-14.1
Travel	499	562	592	5.3	3.9
Business	78	91	81	-11.0	-1.4
Personal	421	471	511	8.5	5.0
Education-related	35	28	46	64.3	6.6
Other	386	443	465	5.0	4.9
Construction	0	0	0	..	..
Insurance & Pension services	4	4	5	25.0	-5.0
Direct insurance	0	0	0	..	..
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	4	4	5	25.0	-5.0
Standardised guarantee services	0	0	0	..	..
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	7	2	1	-50.0	..
Licences to reproduce/distribute computer services	7	2	1	-50.0	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	0	0	..	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	0	0	0	..	..
Telecommunication, computer & information	22	27	19	-29.6	7.8
Telecommunication services	4	3	4	33.3	-20.3
Computer & Information services	18	24	15	-37.5	27.6
Computer services	4	8	5	-37.5	..
Information services	13	13	5	-61.5	7.8
Other services	1	3	5	66.7	..
Other business services	124	169	169	0.0	11.1
Research & development services	75	89	64	-28.1	21.5
Professional & management consulting services	17	17	9	-47.1	-24.2
Legal, accounting, management consulting, public relations & other professional services	17	17	9	-47.1	-24.2
Advertising, market research & public opinion polling	0	0	0	..	..
Technical, trade-related & other business services	32	63	96	52.4	21.9
Architectural, engineering, scientific & other technical services	23	50	85	70.0	16.7
Waste treatment & de-pollution, agricultural & mining services	0	0	0	..	..
Operational leasing services	0	0	0	..	..
Trade-related commission services	0	0	0	..	..
Other business services nie	9	13	11	-15.4	..
Personal, cultural, & recreation services	2	2	2	0.0	..
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	2	2	2	0.0	..
Government goods & services nie	836	889	918	3.3	5.7
Total Services	1,497	1,658	1,712	3.3	5.5

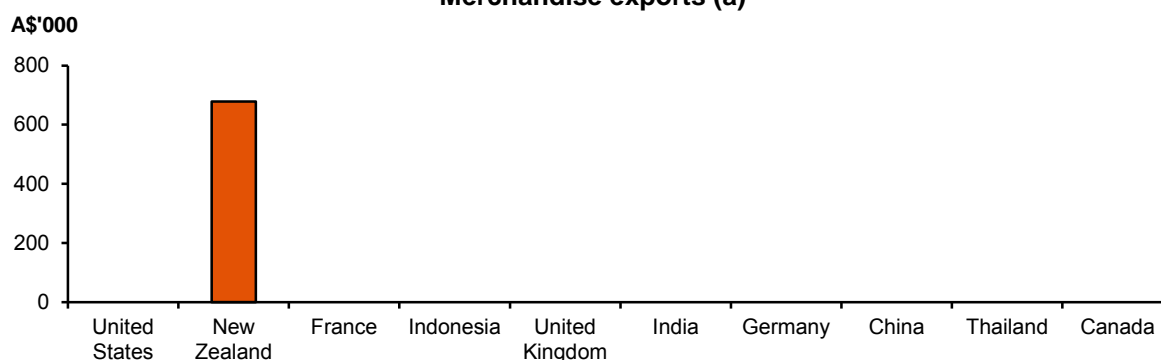
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

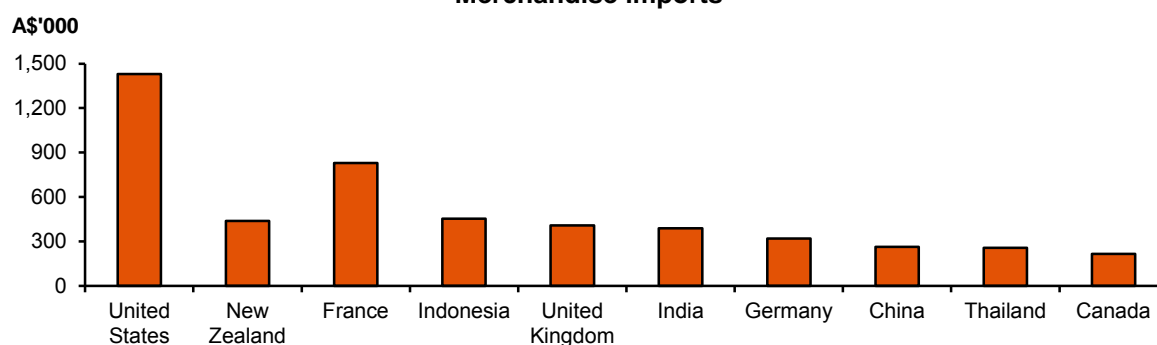
**TABLE 81: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY MAJOR COUNTRY, 2013-14**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$'000	% share	A\$'000	% share	A\$'000	A\$'000	% share	Rank
World	678	100.0	6,981	100.0	-6,303	7,659	100.0	
United States	0	0.0	1,429	20.5	-1,429	1,429	18.7	1
New Zealand	678	100.0	438	6.3	240	1,116	14.6	2
France	0	0.0	829	11.9	-829	829	10.8	3
Indonesia	0	0.0	453	6.5	-453	453	5.9	4
United Kingdom	0	0.0	408	5.8	-408	408	5.3	5
India	0	0.0	388	5.6	-388	388	5.1	6
Germany	0	0.0	320	4.6	-320	320	4.2	7
China	0	0.0	264	3.8	-264	264	3.4	8
Thailand	0	0.0	258	3.7	-258	258	3.4	9
Canada	0	0.0	215	3.1	-215	215	2.8	10
Russian Federation	0	0.0	175	2.5	-175	175	2.3	11
Singapore	0	0.0	130	1.9	-130	130	1.7	12
Italy	0	0.0	108	1.5	-108	108	1.4	13
Papua New Guinea	0	0.0	61	0.9	-61	61	0.8	14
Netherlands	0	0.0	56	0.8	-56	56	0.7	15
Malaysia	0	0.0	49	0.7	-49	49	0.6	16
Belgium	0	0.0	41	0.6	-41	41	0.5	17
Denmark	0	0.0	37	0.5	-37	37	0.5	18
Republic of Korea	0	0.0	30	0.4	-30	30	0.4	19
Switzerland	0	0.0	20	0.3	-20	20	0.3	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 82: AUSTRALIAN CAPITAL TERRITORY
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$'000)**

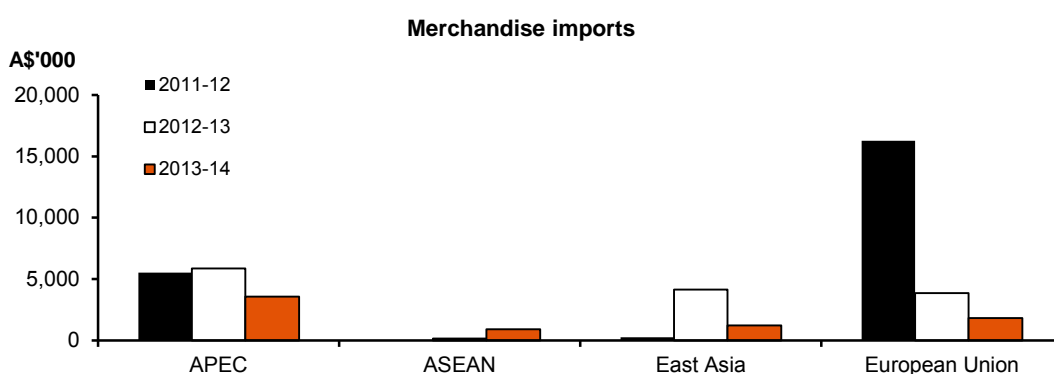
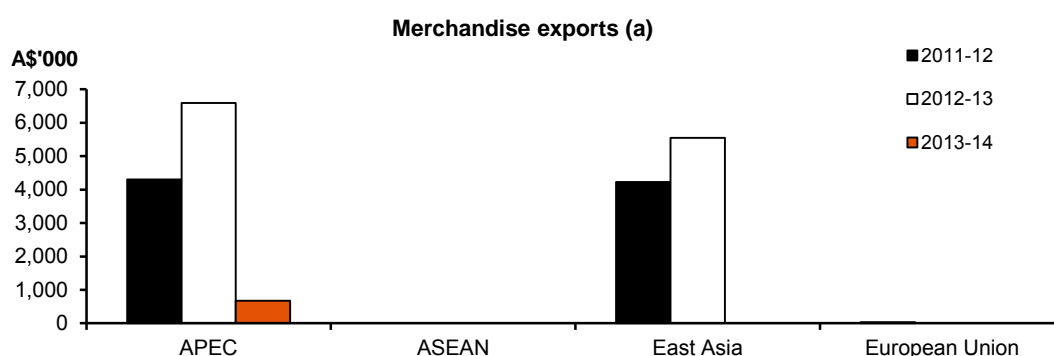
Rank	Country	2011-12	2012-13	2013-14	% share	% growth	
						2012-13 to 2013-14	5 year trend
Export markets (a)							
	World	12,213	7,292	678	100.0	-90.7	-26.9
1	New Zealand	0	0	678	100.0	..	..
Import sources							
	World	22,570	11,855	6,981	100.0	-41.1	10.4
1	United States	2,726	1,564	1,429	20.5	-8.6	5.1
2	France	1,163	119	829	11.9	596.6	-21.4
3	Indonesia	0	24	453	6.5	..	..
4	New Zealand	163	49	438	6.3	793.9	37.4
5	United Kingdom	460	1,293	408	5.8	-68.4	-4.0
6	India	255	65	388	5.6	496.9	-23.6
7	Germany	282	441	320	4.6	-27.4	6.9
8	China	205	3,952	264	3.8	-93.3	14.6
9	Thailand	5	116	258	3.7	122.4	90.7
10	Canada	75	65	215	3.1	230.8	46.4
11	Russian Federation	0	25	175	2.5	600.0	..
12	Singapore	3	0	130	1.9	..	..
13	Italy	219	15	108	1.5	620.0	-3.6
14	Papua New Guinea	2,307	0	61	0.9	..	..
15	Netherlands	9	100	56	0.8	-44.0	21.3
16	Malaysia	3	0	49	0.7	..	..
17	Belgium	0	8	41	0.6	412.5	..
18	Denmark	20	12	37	0.5	208.3	..
19	Republic of Korea	2	0	30	0.4	..	..
20	Switzerland	13	17	20	0.3	17.6	..

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 83: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$'000)**

	2011-12	2012-13	2013-14	% share	% growth	
					2012-13 to 2013-14	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	4,298	6,592	678	100.0	-89.7	-0.5
ASEAN	0	0	0	0.0	..	..
East Asia	4,223	5,546	0	0.0	-100.0	..
European Union	32	0	0	0.0	..	..
OECD	109	5,356	678	100.0	-87.3	-11.0
Selected geographic regions						
Africa	0	0	0	0.0	..	..
Americas	74	1,045	0	0.0	-100.0	..
Asia	7,164	5,546	0	0.0	-100.0	..
Europe	32	0	0	0.0	..	..
Oceania & Antarctica	4,943	700	678	100.0	-3.1	..
Total merchandise exports	12,213	7,292	678	100.0	-90.7	-26.9
Merchandise imports						
Selected country groups						
APEC	5,534	5,850	3,557	51.0	-39.2	22.5
ASEAN	11	139	900	12.9	547.5	56.8
East Asia	263	4,147	1,229	17.6	-70.4	34.7
European Union	16,281	3,842	1,808	25.9	-52.9	-3.3
OECD	19,277	5,557	3,957	56.7	-28.8	1.6
Selected geographic regions						
Africa	0	8	12	0.2	50.0	..
Americas	2,866	1,629	1,660	23.8	1.9	6.9
Asia	530	4,221	1,631	23.4	-61.4	16.2
Europe	16,294	3,899	2,005	28.7	-48.6	-2.4
Oceania & Antarctica	2,838	55	508	7.3	823.6	48.2
Total merchandise imports	22,570	11,855	6,981	100.0	-41.1	10.4



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 84: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY TOP FIVE PARTNERS BY MAJOR COMMODITIES
(A\$'000)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
United States					
No exports recorded			Telecom equipment & parts	444	..
			Artwork & antiques	277	-78.4
			Heating & cooling equipment & parts	116	..
			Measuring & analysing instruments	114	..
			Optical instruments	91	-8.1
Total merchandise exports			Total merchandise imports	1,429	-8.6
New Zealand					
Gold coin & legal tender coin	678	..	Artwork & antiques	368	..
			Measuring & analysing instruments	32	..
			Telecom equipment & parts	21	320.0
			Pumps (excl liquid pumps) & parts	17	-59.5
Total merchandise exports	678	..	Total merchandise imports	438	793.9
France					
No exports recorded			Artwork & antiques	454	..
			Measuring & analysing instruments	294	..
			Made-up textile articles, nes	30	-49.2
			Sound & video recorders	4	..
			Manufactures of base metal, nes	3	..
Total merchandise exports			Total merchandise imports	829	596.6
Indonesia					
No exports recorded	..		Artwork & antiques	345	..
			Made-up textile articles, nes	3	..
			Women's clothing (excl knitted)	2	..
			Pottery	2	-84.6
			Household equip of base metal, nes	1	..
Total merchandise exports			Total merchandise imports	453	..
United Kingdom					
No exports recorded			Telecom equipment & parts	222	..
			Radio broadcast receivers	53	..
			Artwork & antiques	29	-97.6
			Electrical machinery & parts, nes	14	-22.2
			Aircraft, spacecraft & parts	13	..
Total merchandise exports			Total merchandise imports	408	-68.4

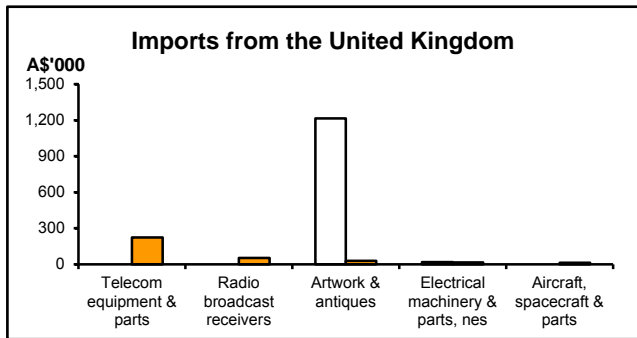
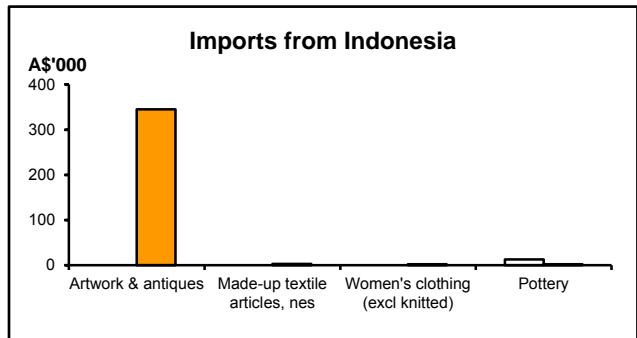
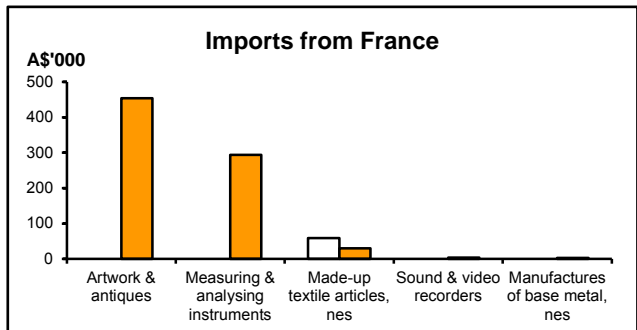
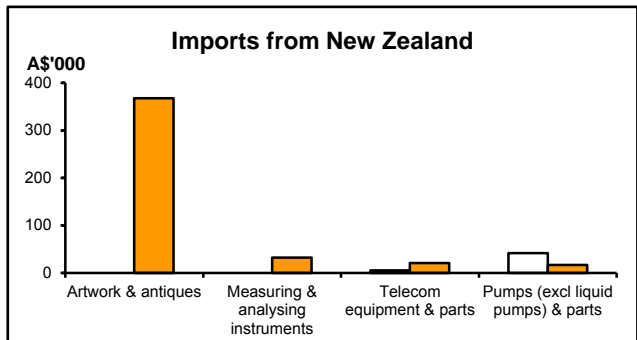
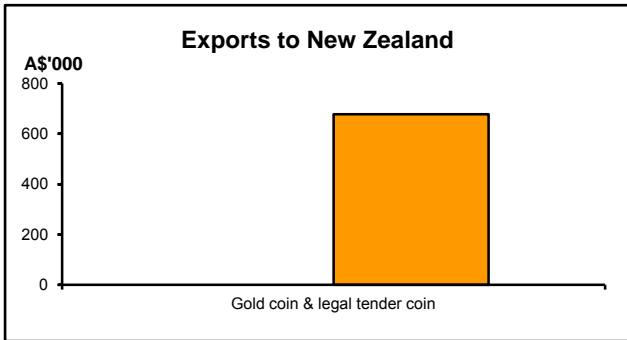
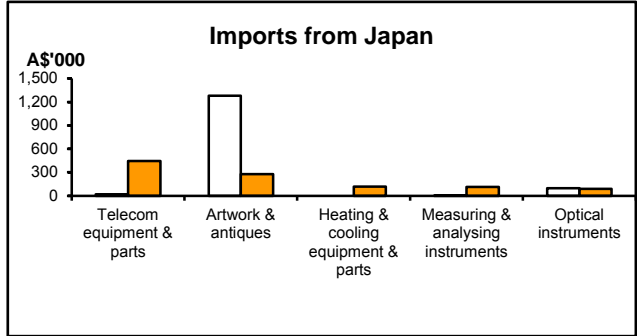
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

AUSTRALIAN CAPITAL TERRITORY MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



**TABLE 85: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$'000)**

Merchandise exports (a)			Merchandise imports		
	2013-14	yoy % change		2013-14	yoy % change
APEC					
Gold coin & legal tender coin	678	-45.1	Artwork & antiques	1,323	-5.3
			Telecom equip & parts	468	..
			Measuring instruments	162	..
			Medical electro apparatus	156	..
			Women's clothing (not knitted)	127	..
Total merchandise exports	678	-89.7	Total merchandise imports	3,557	-39.2
ASEAN					
No exports recorded			Artwork & antiques	602	419.0
			Jewellery	92	..
			Veneers, plywood & particle board	38	..
			Machine tools parts	37	..
			Printed matter	12	..
Total merchandise exports			Total merchandise imports	900	547.5
East Asia					
No exports recorded			Artwork & antiques	617	431.9
			Jewellery	100	..
			Printed matter	77	67.4
			Furniture, mattresses & cushions	41	-54.9
			Veneers, plywood & particle board	38	..
Total merchandise exports			Total merchandise imports	1,229	-70.4
European Union					
No exports recorded			Artwork & antiques	580	-52.5
			Measuring & analysing instruments	402	570.0
			Telecom equipment & parts	228	130.3
			Clay construction materials	79	..
			Radio broadcast receivers	53	..
Total merchandise exports			Total merchandise imports	1,808	-52.9
OECD					
Gold coin & legal tender coin	678	..	Artwork & antiques	1,225	-51.1
			Telecom equip & parts	704	450.0
			Measuring & analysing instruments	560	818.0
			Measuring instruments	156	-27.8
			Heating & cooling equip & parts	128	..
Total merchandise exports	678	-87.3	Total merchandise imports	3,957	-28.8

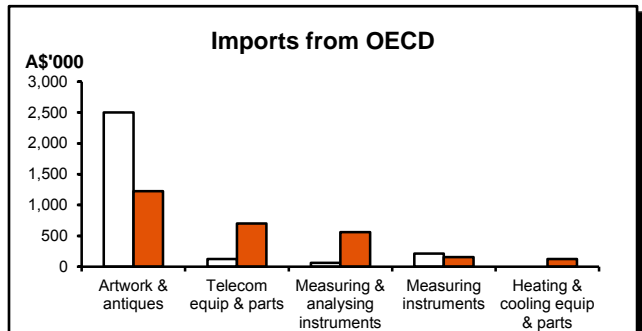
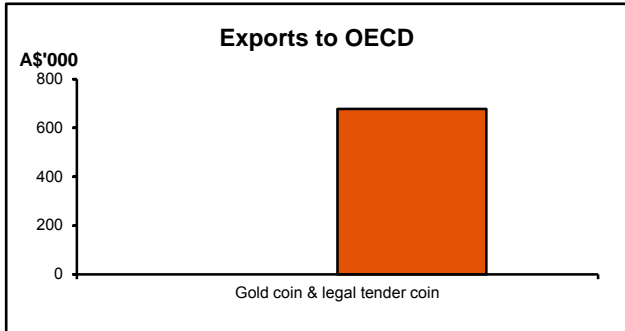
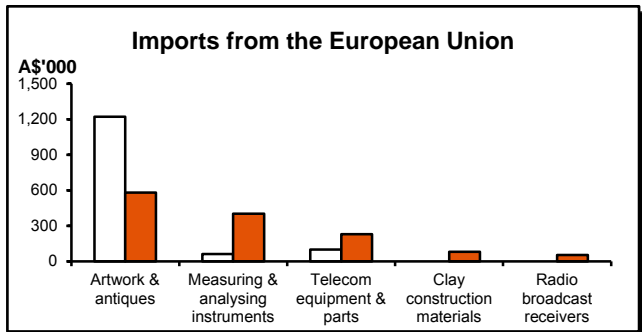
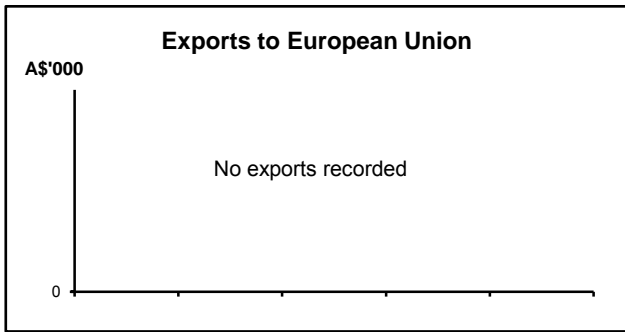
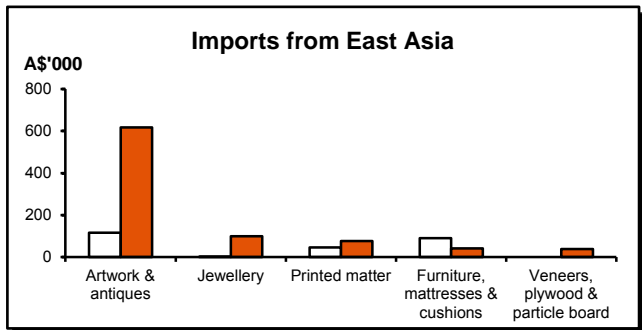
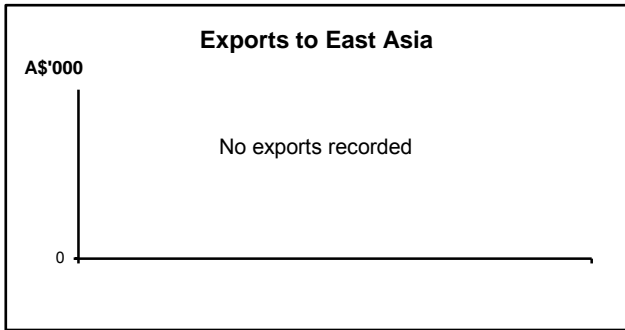
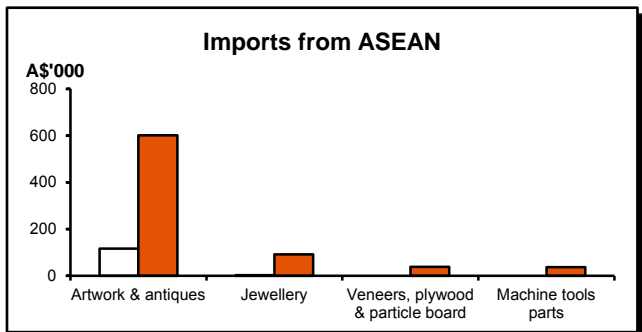
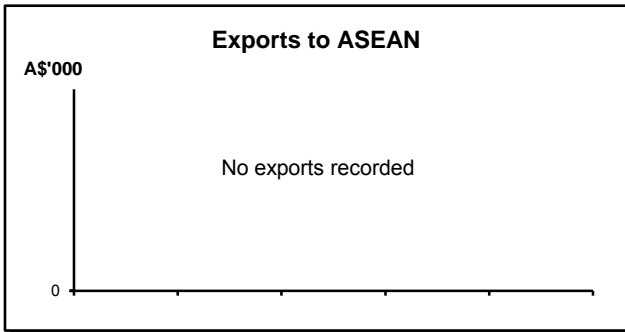
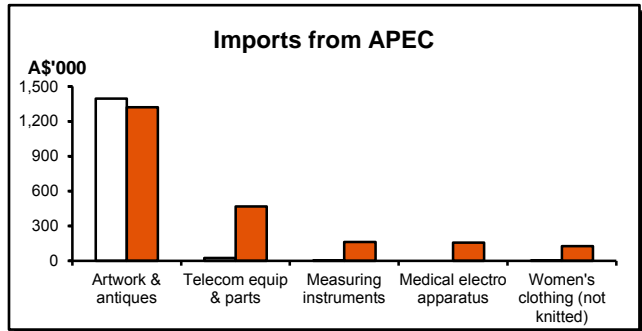
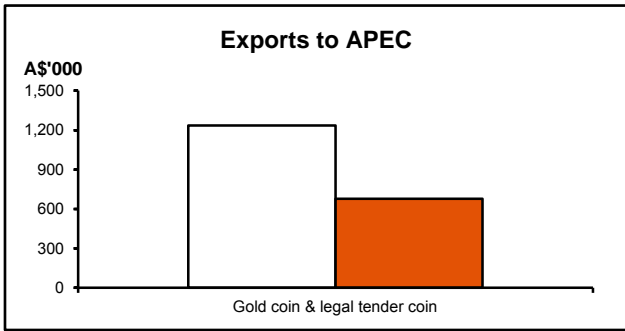
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

AUSTRALIAN CAPITAL TERRITORY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2012-13

■ 2013-14



Technical appendices

Appendix A

Explanatory notes

Introduction

Australia's Trade by State and Territory provides data on merchandise and services trade with the world for each Australian state and territory

This publication is divided into nine sections. The first section provides summary comparison trade data for exports and imports of goods and services on a balance of payments basis for each state and territory. Data is presented on a financial year basis with five year time series.

The remaining eight sections present trade data individually for each of the eight Australian states and territories. For each state and territory, trade data is presented by broad TRIEC classification (level of processing), major merchandise export and import commodities, major merchandise trading partners and regions and services trade by type of activity. Data is presented on a financial year basis with a three year time series. For the ACT only, the detailed merchandise tables are presented in thousands of dollars, rather than millions.

Revisions to data

The merchandise statistics used to compile this publication are derived by the Australian Bureau of Statistics (ABS) from information provided to the Australian Customs and Border Protection Service by exporters and importers. ABS editing procedures frequently lead to revisions of previously published trade data and may occur for up to seven months after the reference period. For the 2013-14 reference year, merchandise trade data as at September 2014 have been used.

The balance of payments data is sourced from the ABS publication *Australian National Accounts: State Accounts* ([catalogue 5220.0](#)).

Services trade data is sourced from the ABS *Survey of International Trade in Services*. The services data in this publication are consistent with that published in the September quarter 2014 issue of the ABS publication, *Balance of Payments and International Investment Position, Australia* ([catalogue 5302.0](#)) and *International Trade in Services by Country* ([catalogue 5368.0.55.003](#)).

Confidential data

Merchandise trade

To avoid divulging commercially-sensitive details of individual firms, the ABS restricts release of statistics on certain commodities. In most cases such details are aggregated into a 'dump' item (code 988) in tables. The restrictions applied to these items will also affect state data by country and region (for example, natural gas exports are not included in Western Australia's exports to Japan).

It is worth noting that commodities are frequently added to the confidential list, e.g. *Non-alloyed pig iron* was added to the confidential list in February 2009. In such cases the value shown for trade in aggregates containing these items will show a decrease.

The ABS has coded certain commodities as 'No state details'. Some examples of commodities that have had state detail suppressed include *Barley*, *Beer made from malt* and *Uranium ores*.

Exports June 2013 to present

The ABS announced that it had changed the method used in confidentialising data for merchandise exports from the month of June 2013 onwards. Export data commodities that have the confidentiality restrictions of "No commodity details" or "No value details" are not allocated to State/Territory.

For export data prior to June 2013, these data are added back into the appropriate State/Territory totals (i.e. these totals show the correct level of trade). From June 2013 the confidential data are not being added back into the appropriate State/Territory totals. Instead they are published as "Unallocated" in total Australian export data.

As a result, the values of exports by State/Territory are understated in aggregate by the following amounts: \$0.6 billion in 2012-13 and \$5.7 billion in 2013-14.

Given the importance of accurate trade data, the DFAT has been working with the ABS to find a solution which will allow accurate State/Territory export/import totals on a financial and calendar year basis to be published while maintaining business confidentiality.

Imports September 2008 to present

The ABS announced that it had changed the method used in confidentialising data for merchandise imports from the month of September 2008 onwards. Import data commodities that have the confidentiality restrictions of "No commodity details" or "No value details" are not allocated to State/Territory.

For import data prior to September 2008, these data are added back into the appropriate State/Territory totals (i.e. these totals show the correct level of trade). From September 2008 the confidential data are not being added back into the appropriate State/Territory totals. Instead they are published as "Unallocated" in total Australian import data. Of the commodity codes affected by this change, *Aircraft, spacecraft & related parts* and *Natural gas* would make up the most significant component.

As a result, the values of imports by State/Territory are understated in aggregate by the following amounts: \$4.8 billion in 2008-09; \$5.7 billion in 2009-10; \$5.9 billion in 2010-11; \$6.7 billion in 2011-12 and \$4.3 billion in 2012-13 and \$5.8 billion in 2013-14.

A full list of the commodity codes being excluded from State/Territory exports and import totals are available in **Appendix G** in DFAT's [Composition of Trade 2013-14](#) publication.

Services trade

The ABS uses perturbation to confidentialise trade in services statistics. Using the perturbation methodology, the data will be perturbed, that is, have noise added to protect the confidential cells. For example, if a cell was deemed to be confidential the ABS would subtract a small amount from another cell or cells, to add to the confidential cell, to ensure that confidentiality was not breached. In most cases the level of perturbation is not significant and should have minimal impact on the analysis of trade in services data.

However, for *Transport* services the perturbation methodology could not be applied due to the small number of businesses in this sector. As a result only a limited number of series could be published.

State breakdown

Merchandise trade

Exports are allocated to state/territory based on the *State of origin* (i.e. the Australian state/territory in which the final stage of production or manufacture occurs). Imports are allocated to state/territory based on the *State of final destination* (i.e. the Australian state/territory in which goods are released from Customs controls).

Services trade

Services exports are classified by the state/territory of provision, while services imports are classified by the state/territory of consumption.

Transport services are allocated by state/territory using a combination of indicators including merchandise trade statistics by state/territory and short-term overseas passenger arrivals and departures by state/territory of clearance.

Overseas passenger departures data by the state/territory where most time was spent are used to allocate the *Business* and *Other personal travel* components of travel credits. *Education-related travel* exports are split using state/territory data provided by the Department of Education, Employment and Workplace Relations. Travel imports are split using overseas departures data for resident departures by state/territory of residency.

For *Telecommunication* services, an indicator for allocating consumption by state/territory in the national accounts is used to approximate the state/territory allocation for the international trade in these services. It is assumed that each state/territory's share of outgoing international calls and terminating connections for incoming international calls will be reasonably well aligned with total service consumption by state or territory.

Other services are primarily based on the location of the business reporting the information, which serves as a proxy for the state/territory of provision/consumption of that service.

One exception is the series *Manufacturing services on physical inputs owned by others*. This series is not allocated by state and is instead attributed only at the total Australia level.

The ABS does not compile state and territory services data by partner country.

Commodity classification

Merchandise trade

The data on merchandise trade in this publication are measured on a recorded trade basis, based upon quantities and values of goods measured as they cross the Australian customs frontier. They can differ from data presented under the balance of payments (BOP) basis in terms of coverage, valuation and timing.

In this publication, trade is disaggregated by two classifications: the merchandise Trade Import and Export Classification (TRIEC); and the Standard International Trade Classification, Revision 4 (SITCr4).

TRIEC was developed by the Department of Foreign Affairs and Trade to group exports and imports according to their level of processing. The broad levels of the TRIEC are:

- *Primary products*;
- *Manufactures*, divided into *Simply transformed* and *Elaborately transformed*; and
- *Other goods* (mainly gold and confidential items).

Data in this publication which have been classified according to SITCr4 are shown at the Group (3-digit) level. There are 264 categories at this level.

Services trade

Australia's BOP defines services as comprising services provided between Australian residents and non-residents, together with some transactions in goods where, by international agreement, it is not practical to separate the goods and services components (e.g. goods purchased by travellers are classified to services).

Services delivered to non-residents through a foreign branch or subsidiary—for example, services rendered to an Asian company by a branch office of an Australian legal firm in Bangkok—are not included. Any profits or dividends remitted between an enterprise in Australia and a related enterprise abroad are regarded as an income transaction, not as a service in Australia's BOP.

Australia's BOP statistics are compiled in accordance with the latest international standards determined by the International Monetary Fund, and published in the *Balance of Payments Manual, sixth edition, 2008* (BPM6).

The ABS EBOP services classification is based on the UN publication *Manual on Statistics of International Trade in Services, 2010*. This is an extended services classification that is fully compatible with the BPM6. Services commodities are broken down into 12 major groups and around 90 detailed services commodities.

Valuation

Merchandise trade

Exports: Valued at the free-on-board (f.o.b.) basis at the Australian port-of-shipment. Charges for distributive services provided beyond the customs frontier are not included (e.g. international freight and insurance charges).

Imports: Valued at the Australian Customs Value. This is based on the price actually paid, provided the buyer and seller are independent, on a f.o.b. basis, i.e. charges and expenses involved in delivering the goods from the place of exportation to Australia are excluded.

Services trade

Services statistics are based on market price for both credit (export) and debit (import) entries. This is in accordance with the latest international standards determined by the International Monetary Fund and published in BPM6.

Volumes and prices

In **Section 1, Tables 1 and 2** show exports and imports of goods and services for each State and Territory on a current price value basis, a chain volume measure basis (which shows movements in trade volumes) and related Implicit Price Deflators (IPDs). This data has been sourced from the ABS publication, *Australian National Accounts State Accounts* ([catalogue 5220.0](#)).

The export and import data for each state and territory are on a BOP basis and therefore are on a different basis from the *Recorded trade* basis used for merchandise trade in the rest of the publication. Data presented under the BOP basis can differ in terms of coverage, valuation and timing.

To calculate gross state product in the State Accounts, it is necessary to allocate re-exports of goods and state/territory confidential items back to individual states and territories. Re-exports are pro-rated back to each state and territory at the commodity level for each re-exported item, while state/territory confidential items are pro-rated back to each state and territory in proportion to their total exports.

ABS chain volume measures

To enable analysis of the movements of goods and services in 'real' terms, estimates of chain volume measures are presented for selected series in **Tables 1 and 2** in this publication.

Estimates of 'real' growth are compiled by the ABS, using chain volume measures. Chain volume measures are derived by deflating the original current price series by specifically compiled measures of price change. The reference year for chain volume measures is the year prior to the latest complete financial year incorporated into the publication. The reference year is updated with the completion of estimates for each financial year.

Prior to the reference year, chain volume measures are not additive, in that the component chain volume measures of an aggregate will not add through to the chain volume measure of the total aggregate. For further information on chain volume measures refer to the ABS publication: *Information paper, Australian National Accounts, Introduction of Chain Volume and Price Indexes* ([catalogue 5248.0](#)).

Implicit price deflator (IPD)

The annual IPDs in **Tables 1 and 2** of this publication are derived by dividing current price series by the corresponding chain volume measure.

For more information on National Accounts, concepts sources and methods used to compile **Tables 1 and 2**, please refer to the ABS publication, *Australian National Accounts, Concepts, Sources and Methods, 2000* ([catalogue 5216.0](#)).

Country

For exports, 'country' refers to the final destination as reported by exporters. It is known, however, that exporters may not know the country of final destination of their goods at the time they are shipped. This applies particularly to goods directed through entrepôts such as Singapore, Hong Kong, and major European ports, with a consequent overstating of Australia's exports to these countries and corresponding understatement of exports to countries 'downstream' from them.

For imports, 'country' refers to the country of origin of the goods, which is defined as the country of production for customs purposes.

Although not members of APEC, Puerto Rico and the US Virgin Islands have also been included in the United States as they are regarded by the United States as part of its customs zone. When the United States reports its total exports, it includes exports from these two self-governing territories. This change was made to make Australian and US data more consistent.

Data quality issues

Merchandise trade

The accuracy in reporting the actual *State of origin* and *State of final destination* on customs documentation impacts on the quality of ABS state and territory merchandise trade statistics. This is a particular issue for smaller states and territories, such as the ACT. State of **loading/discharge** may be used as a proxy for actual state of **origin/final destination**.

This will directly impact on the quality of trade data for states where the port of loading is located in a neighbouring state (for example some goods originating from Tasmania are exported from the Victorian Port of Melbourne).

In the ACT case this means that some ACT trade is inadvertently recorded in customs documentation as being trade with NSW rather than the ACT. This needs to be taken into account when interpreting trade flows for the ACT.

Therefore some states' exports/imports will be understated, while other states' exports/imports are overstated. Please refer to the note on *Interpreting trade statistics by State and Territory* (page iv) for further information.

Services trade

While the state/territory allocation methods for *Transport, Travel* and *Telecommunication* services are considered reasonable, especially for the analysis of movements in the services, the allocation for other services (about

25 per cent of all trade in services) is primarily based on the location of the business reporting the information, which serves as a proxy for the state/territory of provision/consumption of that service.

Trend growth rates

Trend growth is derived by log-linear regression using the 'least squares' method. It is a more robust measure than the 'average' annual growth as it takes account of all observations and so is less likely to be affected by the end points of a given period.

Further information

For more information concerning the definitions, classifications and confidential related issues used by the ABS in the compilation of these statistics, please refer to the ABS publications: *Balance of Payments and International Investment Position, Australia, Concepts Sources and Methods 1998* ([catalogue 5331.0](#)) and *International Merchandise Trade, Australia, Concepts Sources and Methods 2001* ([catalogue 5489.0](#)) and the following ABS Information Paper – *Implementation of new international standards in ABS National and International Accounts, September 2009* ([catalogue 5310.0 55.002](#)).

Alternatively you can refer to the [ABS website](#) under Themes – International Trade.

The publication was compiled mainly by Julie-Anne Andrew and Don Spedding.

If you want to know more about these statistics or about other trade and economic publications produced by DFAT, please email the statssection@dfat.gov.au.

Appendix B

Composition of regions and country groups

Africa	<i>Central & West Africa; North Africa; Southern & East Africa</i> Algeria; Angola; Benin; Botswana; British Indian Ocean Territory; Burkina Faso; Burundi; Cabo Verde; Cameroon; Central African Republic; Chad; Comoros; Cote D'Ivoire; Dem. Rep. of Congo; Djibouti; Egypt; Equatorial Guinea; Eritrea; Ethiopia; Gabon; Gambia; Ghana; Guinea; Guinea-Bissau; Kenya; Lesotho; Liberia; Libya; Madagascar; Malawi; Mali; Mauritania; Mauritius; Mayotte; Morocco; Mozambique; Namibia; Niger; Nigeria; Reunion; Republic of Congo; Rwanda; Sao Tome & Principe; Senegal; Seychelles; Sierra Leone; Somalia; South Africa; South Sudan; Sudan; St Helena; Swaziland; Tanzania; Togo; Tunisia; Uganda; Western Sahara; Zambia; Zimbabwe.
Antarctica	Antarctica; Australian Antarctic Territory; British Antarctic Territory; French Southern & Antarctic Territories; Ross Dependency.
Americas	<i>Caribbean; Central America; North America; South America</i> Anguilla; Antigua & Barbuda; Argentina; Aruba; Bahamas; Barbados; Belize; Bermuda; Bolivia; Bonaire, Sint Eustatius & Saba; Brazil; Canada; Cayman Is.; Chile; Colombia; Costa Rica; Cuba; Curacao; Dominica; Dominican Republic; Ecuador; El Salvador; Falkland Is.; French Antilles; French Guiana; Grenada; Guadeloupe; Guatemala; Guyana; Haiti; Honduras; Jamaica; Martinique; Mexico; Montserrat; Nicaragua; Panama; Paraguay; Peru; Puerto Rico; Sint Maarten; St Barthelemy; St Kitts & Nevis; St Lucia; St Martin; St Vincent & Grenadines; Suriname; Trinidad & Tobago; Turks & Caicos Is.; UK Virgin Is.; US Virgin Is. St Pierre & Miquelon; United States; Uruguay; Venezuela.
APEC	<i>Asia Pacific Economic Cooperation</i> Australia; Brunei; Canada; Chile; China; Hong Kong China; Indonesia; Japan; Malaysia; Mexico; New Zealand; Papua New Guinea; Peru; Philippines; Republic of Korea; Russian Federation; Singapore; Chinese Taipei; Thailand; United States (incl Puerto Rico and the US Virgin Is.); Vietnam.
ASEAN	<i>Association of South East Asian Nations</i> Brunei; Cambodia; Indonesia; Laos; Malaysia; Myanmar; Philippines; Singapore; Thailand; Vietnam.
Asia	<i>Central Asia; Middle East; North Asia; South East Asia; Southern Asia</i> Afghanistan; Armenia; Azerbaijan; Bahrain; Bangladesh; Bhutan; Brunei; Cambodia; China; Democratic People's Republic of Korea; Georgia; Hong Kong (SAR of China); India; Indonesia; Iran; Iraq; Israel; Japan; Jordan; Kazakhstan; Kuwait; Kyrgyzstan; Laos; Lebanon; Macau (SAR of China); Malaysia; Maldives; Mongolia; Myanmar; Nepal; Oman; Pakistan; Palestinian Territories; Philippines; Qatar; Republic of Korea; Saudi Arabia; Singapore; Sri Lanka; Syria; Taiwan; Tajikistan; Thailand; Timor-Leste; Turkmenistan; United Arab Emirates; Uzbekistan; Vietnam; Yemen.
Cairns Group	Argentina; Australia; Bolivia; Brazil; Canada; Chile; Colombia; Costa Rica; Guatemala; Indonesia; Malaysia; New Zealand; Pakistan; Paraguay; Peru; Philippines; South Africa; Thailand; Uruguay.
Caribbean	Anguilla; Antigua & Barbuda; Aruba; Bahamas; Barbados; Bermuda; Bonaire, Sint Eustatius & Saba; Cayman Is.; Cuba; Curacao; Dominica; Dominican Republic; French Antilles; Grenada; Guadeloupe; Haiti; Jamaica; Martinique; Montserrat; [Netherlands Antilles]; Puerto Rico; Sint Maarten; St Barthelemy; St Kitts & Nevis; St Lucia; St Martin; St Vincent & Grenadines; Trinidad & Tobago; Turks & Caicos Is.; UK Virgin Is.; US Virgin Is.

Central & West Africa	Benin; Burkina Faso; Cabo Verde; Cameroon; Central African Republic; Chad; Cote D'Ivoire; Dem. Rep. of Congo; Equatorial Guinea; Gabon; Gambia; Ghana; Guinea; Guinea-Bissau; Liberia; Mali; Mauritania; Niger; Nigeria; Republic of Congo; Sao Tome & Principe; Senegal; Sierra Leone; Togo.
Central America	Belize; Costa Rica; El Salvador; Guatemala; Honduras; Mexico; Nicaragua; Panama.
Central Asia	Afghanistan; Armenia; Azerbaijan; Georgia; Kazakhstan; Kyrgyzstan; Tajikistan; Turkmenistan; Uzbekistan.
East Asia	<i>North Asia; South East Asia.</i>
Eastern Europe	Belarus; Czech Republic; Estonia; Hungary; Latvia; Lithuania; Poland; Russian Federation; Slovak Republic; Ukraine.
EFTA	European Free Trade Association Iceland; Norway; Switzerland.
Europe	<i>Eastern Europe; Northern Europe; South Eastern Europe; Southern Europe; Western Europe</i> Aland Is.; Albania; Andorra; Austria; Belarus; Belgium; Bosnia & Herzegovina; Bulgaria; Croatia; Cyprus; Czech Republic; Denmark; Estonia; Faeroe Is.; Finland; France; FYR Macedonia; Germany; Gibraltar; Greece; Greenland; Holy See; Hungary; Iceland; Ireland; Italy; Kosovo; Latvia; Liechtenstein; Lithuania; Luxembourg; Malta; Moldova; Monaco; Montenegro; Netherlands; Norway; Poland; Portugal; Romania; Russian Federation; San Marino; Serbia; Slovak Republic; Slovenia; Spain; Sweden; Switzerland; Turkey; Ukraine; United Kingdom.
EU 27	European Union 27 Austria; Belgium; Bulgaria; Cyprus; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovak Republic; Slovenia; Spain; Sweden; United Kingdom.
EU 28	European Union 28 Austria; Belgium; Bulgaria; Croatia; Cyprus; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovak Republic; Slovenia; Spain; Sweden; United Kingdom.
Euro area	Austria; Belgium; Cyprus; Estonia; Finland; France; Germany; Greece; Ireland; Italy; Luxembourg; Malta; Netherlands; Portugal; Slovak Republic; Slovenia; Spain.
Gulf Cooperation Council	Bahrain; Kuwait; Oman; Qatar; Saudi Arabia; United Arab Emirates.
G20	Group of twenty Argentina; Australia; Brazil; Canada; China; European Union; France; Germany; India; Indonesia; Italy; Japan; Republic of Korea; Mexico; Russian Federation; Saudi Arabia; South Africa; Turkey; United Kingdom; United States.
IORA	Indian Ocean Rim Association Australia; Bangladesh; Comoros; India; Indonesia; Iran; Kenya; Madagascar; Malaysia; Mauritius; Mozambique; Oman; Seychelles; Singapore; South Africa; Sri Lanka; Tanzania; Thailand; United Arab Emirates; Yemen.
Latin America	<i>Central America; South America.</i>
Middle East	Bahrain; Iran; Iraq; Israel; Jordan; Kuwait; Lebanon; Oman; Palestinian Territories; Qatar; Saudi Arabia; Syria; United Arab Emirates; Yemen.
NAFTA	North America Free Trade Agreement Canada; Mexico; Puerto Rico; United States; US Virgin Is.
North Africa	Algeria; Egypt; [Former Sudan]; Libya; Morocco; South Sudan; Sudan; Tunisia; Western Sahara.
North America	Canada; St Pierre & Miquelon; United States.

North Asia	China; Democratic People's Republic of Korea; Hong Kong (SAR of China); Japan; Macau (SAR of China); Mongolia; Republic of Korea; Taiwan.
Northern Europe	Aland Is.; Denmark; Faeroe Is.; Finland; Greenland; Iceland; Ireland; Norway; Sweden; United Kingdom.
Oceania & Antarctica	<i>Antarctica; Other Oceania; Pacific Islands</i> American Samoa; Antarctica; Australia; Australian Antarctic Territory; British Antarctic Territory; Christmas Is.; Cocos Keeling Is.; Cook Is.; Federated States of Micronesia; Fiji; French Polynesia; French Southern & Antarctic Terr.; Guam; Heard & McDonald Is., Johnston & Sand Is.; Kiribati; Marshall Is.; Midway Is.; Nauru; New Caledonia; New Zealand; Niue; Norfolk Is.; Northern Marianas; Palau; Papua New Guinea; Pitcairn Is.; Ross Dependency; Samoa; Solomon Is.; Tokelau; Tonga; Trust Territory of Pacific Is.; Tuvalu; US Pacific Is.; Vanuatu; Wake Is.; Wallis & Futuna Is.
OECD	Organisation for Economic Cooperation and Development Australia; Austria; Belgium; Canada; Chile; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Iceland; Ireland; Israel; Italy; Japan; Luxembourg; Mexico; Netherlands; New Zealand; Norway; Poland; Portugal; Republic of Korea; Slovak Republic; Slovenia; Spain; Sweden; Switzerland; Turkey; United Kingdom; United States.
Other Oceania	Christmas Island; Cocos Keeling Islands; Heard & McDonald Islands, French Southern Territory; Johnston & Sand Islands; Midway Island; US Pacific Islands; Wake Island.
Pacific Islands¹	American Samoa; Australia; Cook Island; Federated States of Micronesia; Fiji; French Polynesia; Guam; Kiribati; Marshall Islands; Nauru; New Caledonia; New Zealand; Niue; Norfolk Island; Northern Marianas; Palau; Papua New Guinea; Pitcairn Island; Samoa; Solomon Islands; Tokelau; Tonga; Tuvalu; Vanuatu; Wallis & Futuna Islands.
Pacific Islands Forum Countries	Australia; Cook Islands; Federated States of Micronesia; Fiji; Kiribati; Marshall Is.; Nauru; New Zealand; Niue; Palau; Papua New Guinea; Samoa; Solomon Islands; Tonga; Tuvalu; Vanuatu.
South America	Argentina; Bolivia; Brazil; Chile; Colombia; Ecuador; Falkland Is.; French Guiana; Guyana; Paraguay; Peru; Suriname; Uruguay; Venezuela.
South East Asia	Brunei; Cambodia; Indonesia; Laos; Malaysia; Myanmar; Philippines; Singapore; Thailand; Timor-Leste; Vietnam.
South Eastern Europe	Albania; Bosnia & Herzegovina; Bulgaria; Croatia; Cyprus; FYR Macedonia; Greece; Kosovo; Moldova; Montenegro; Romania; Serbia; Slovenia; Turkey.
Southern & East Africa	Angola; Botswana; British Indian Ocean Territories; Burundi; Comoros; Djibouti; Eritrea; Ethiopia; Kenya; Lesotho; Madagascar; Malawi; Mauritius; Mayotte; Mozambique; Namibia; Reunion; Rwanda; Seychelles; Somalia; South Africa; St Helena; Swaziland; Tanzania; Uganda; Zambia; Zimbabwe.
Southern Asia	Bangladesh; Bhutan; India; Maldives; Nepal; Pakistan; Sri Lanka.
Southern Europe	Andorra; Gibraltar; Holy See; Italy; Malta; Portugal; San Marino; Spain.
Sub-Saharan Africa	<i>Central & West Africa; Southern & East Africa.</i>
TPP	Trans-Pacific Partnership Australia; Brunei; Canada; Chile; Japan; Malaysia; Mexico; New Zealand; Peru; Singapore; United States; Vietnam.
Western Europe	Austria; Belgium; France; Germany; Liechtenstein; Luxembourg; Monaco; Netherlands; Switzerland.

¹ The Pacific Islands country group has been created for departmental needs and consists of the following SACC country and minor country group codes: Australia (SACC code 1101), Norfolk Island (1102), New Zealand (1201), Melanesia (13), Micronesia (14) and Polynesia (excl Hawaii) (15).

Appendix C

Abbreviations and symbols used in all DFAT trade statistical publications

..		not meaningful
\$b		\$ billion
\$m		\$ million
ABARES	Australian Bureau of Agricultural & Resource Economics & Sciences	
ABS		Australian Bureau of Statistics
adp		automatic data processing
agric		agricultural
AHECC	Australian Harmonized Export Commodity Classification	
alum		aluminium
ANZSIC06	Australia and New Zealand Standard Industry Classification 2006	
APEC		Asia Pacific Economic Cooperation
bev		beverage
BOP		Balance of Payments
BPM5		IMF Balance of Payments Manual 5 th Edition
BPM6		6 th Edition
chem		chemical
c.i.f.		cost, insurance and freight
comp		compounds
conc		concentrates
confid		confidential
constr		construction
consump		consumption
cont.		continued
cool		cooling
Curr Acc		Current Account
CVM		chain volume measure
Dem		Democratic
DFAT		Department of Foreign Affairs and Trade
distrib		distributing
EBOP	The ABS Extended Balance of Payments services classification	
elec		electric, electrical
elem		elements
ELICOS	English Language Intensive Courses for Overseas Students	
eng		engineering
equip		equipment
etc		etcetera
ETM		Elaborately transformed manufactures
EU		European Union
excl		excluding
f.c.f.		fresh, chilled or frozen
Fed		Federation
ferr		ferrous
FISIM	Financial Intermediation Services Indirectly Measured	
f.o.b.		free on board
GDP		Gross Domestic Product
hand		handling

HTISC	Harmonized Tariff Item Statistical Code
HS	Harmonized Commodity Description and Coding System
ICT	Information, Communication and Technology
IIP	International Investment Position
IIS (ABS)	international Investment Survey
IMF	International Monetary Fund
IMF IFS	International Monetary Fund, International Financial Statistics
IMF WEO	International Monetary Fund, World Economic Outlook
incl	including
Ind	Independent
IP	Intellectual property
Is	Island/s
instr	instruments
insul	insulated
interm	intermediate
Int'l Waters	International Waters
IPD	implicit price deflator
IVS	International Visitors Survey
mach	machinery, machines
manuf	manufactured, manufactures
medic	medicaments
misc	miscellaneous
mmf	man-made fibres
MSITS	Manual on Statistics of International Trade in Services
na	not available
ncd	no country details
nec	not elsewhere classified
nei	not elsewhere indicated
nfd	not further defined
nie	not indicated elsewhere
nes	not elsewhere specified
np	not published
Nth	North
nya	not yet available
OECD	Organisation for Economic Cooperation and Development
pharm	pharmaceutical
photo	photographic
Ppp	Processed primary products
PPP	Purchasing Power Parity
prec	precious
prep	preparations, prepared
pres	preserved
proc	processing
prod	products
Rep	Republic
SAR of China	Special Administrative Region of China
SITC	Standard International Trade Classification
SITS	Survey of International Trade in Services
spec	specifically
Sth	South
STM	Simply transformed manufactures
struct	structures
synth	synthetic

TCI	Telecommunications, computer & information
telecom	telecommunications
TREC	Trade Export Classification
TRIEC	Trade Import and Export Classification
transport	transportation
TSA	Tourism Satellite Account
TWI	Trade Weighted Index
UN	United Nations
UNCTAD	United Nations Conference on Trade and Development
unmanuf	unmanufactured
Upp	Unprocessed primary products
USDA	United States Department of Agriculture
veg	vegetables
WTO	World Trade Organization
yoy	year on year

Appendix D

TRIEC classification

1 Primary products

11 Primary products – Unprocessed

- 111 Food & live animals
- 112 Minerals
- 113 Fuels
- 114 Other

12 Primary products – Processed

- 121 Food
- 122 Minerals
- 123 Fuels
- 124 Other

2 Manufactured products

23 Manufactures – Simply transformed

- 231 Mineral manufactures & metals
- 232 Chemicals & other semi-manufactures
- 233 Other simply transformed

24 Manufactures – Elaborately transformed

- 241 Mineral manufactures & metals
- 242 Chemicals & other semi-manufactures
- 243 Engineering products (excl Household equipment)
- 244 Other elaborately transformed

3 Other goods

30 Other goods

- 301 Miscellaneous trade
- 302 Non-monetary gold
- 303 Unclassified trade & invalid items
- 304 Confidential items

1 Primary products

11	Primary products – Unprocessed
111	Primary products – Unprocessed - Food & live animals
1111	Live animals, chiefly for food
1112	Seafood, fresh, chilled, dried, smoked, salted
1113	Vegetables, fruit & nuts, fresh, chilled, or provisionally preserved
1114	Cereal grains
1119	Unprocessed food nes
112	Primary products – Unprocessed – Minerals
1121	Iron ore & concentrates (Australian split only) ¹
1122	Other metalliferous ores & concentrates
1129	Unprocessed minerals nes
113	Primary products – Unprocessed – Fuels
1131	Coal, anthracite & bituminous
1132	Crude petroleum
1133	Petroleum gases & gaseous hydrocarbons nes
114	Primary products – Unprocessed – Other
1141	Hides, skins & furskins, raw
1142	Cork & wood
1143	Textile fibres, unprocessed & waste
1149	Crude materials nes
12	Primary products – Processed
121	Primary products – Processed – Food
1211	Meat & meat preparations
1212	Seafood, frozen or processed
1213	Dairy products, processed
1214	Vegetables, fruit & nuts preparations
1215	Cereal preparations
1216	Animal & vegetable oils, fats & waxes
1217	Sugars, honey, coffee, cocoa & confectionery
1219	Preparations of food, beverages & tobacco nes
122	Primary products – Processed – Minerals
1221	Non-metallic minerals, processed
1222	Metallic minerals, processed
123	Primary products – Processed – Fuels
1231	Refined petroleum products
1232	Petroleum gases & other gaseous hydrocarbons, processed
1233	Electric current (Not an Australian code)
1239	Other processed fuels nes

¹ For international merchandise trade data TRIEC codes 1121 & 1122 will be combined to code 1123 'Metalliferous ores & concentrates'.

124 Primary products – Processed – Other

1241	Rubber, natural, synthetic & reclaimed
1242	Wood, simply worked & pulp
1243	Textile fibres, processed

2 Manufactured products

23 Manufactures – Simply transformed

231 Manufactures – Simply transformed – Mineral manufactures & metals

2311	Non-metallic mineral manufactures
2312	Iron & steel
2313	Non-ferrous metals

232 Manufactures – Simply transformed – Chemicals & other semi-manufactures

2321	Organic chemicals
2322	Inorganic chemicals
2323	Other chemical & chemical preparations
2324	Other semi-manufactures

233 Manufactures – Simply transformed – Other

2339	Other simply transformed manufactures nes
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24 Manufactures – Elaborately transformed

241 Manufactures – Elaborately transformed – Mineral manufactures & metals

2411	Non-metallic mineral manufactures
2412	Iron & steel
2413	Non-ferrous metals

242 Manufactures – Elaborately transformed – Chemicals & other semi-manufactures

2421	Pharmaceutical products
2422	Essential oils, perfume & cosmetic products
2423	Plastics & articles of plastic
2424	Other chemical & chemical preparations
2425	Other semi-manufactures

243 Manufactures – Elaborately transformed – Engineering products (excl Household equipment)

2431	Machinery for specialised industries
2432	Office & telecommunications equipment & parts
2433	Road motor vehicles & parts
2434	Other transport equipment & parts
2435	Professional, scientific & controlling instruments & apparatus
2439	Other engineering products nes

244 Manufactures – Elaborately transformed – Other

2441	Household equipment
2442	Textiles, clothing & footwear
2449	Other miscellaneous manufactured articles nes

3 Other goods

30	Other goods
301	Other goods – Miscellaneous trade
3011	Armoured fighting vehicles, arms of war, etc & parts, nes
3012	Gold coins & other coins that are legal tender
3019	Miscellaneous merchandise trade nes
302	Other goods – Non-monetary gold
3021	Non-monetary gold
303	Other goods – Unclassified trade & invalid items
3031	Unclassified trade & invalid items
304	Other goods – Confidential trade
3041	Confidential trade

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