



Press Conference Announces Salisbury, N.C., America's First 10 Gigabit City

Fibrant, Calix and Governor Pat McCrory Present Remarks at Catawba College

SALISBURY, N.C. – Sept. 3, 2015 – As announced at a press conference earlier this afternoon, Salisbury is now America's first 10 gigabit city (americas10gigcity.com), with 10 gigabit per second (Gbps) available to every premises in the city.

[Fibrant](#), a municipally-owned utility company offering lightning-fast fiber-optic internet speeds, has partnered with [Calix, Inc.](#) (NYSE: CALX), the world leader in gigabit fiber deployments, to launch this technological advancement for the City of Salisbury. The first 10 Gbps service is being offered at [Catawba College](#), a private academic institution based in Salisbury, powered by the Calix [E5-520 Ethernet Service Access Node](#) (ESAN).

More than 100 people attended the press conference at Catawba College's Ketner School of Business, including Governor Pat McCrory, Calix and Fibrant representatives, Catawba College administrators, local and state elected officials, business and community leaders, local media and the general public. To view photos from the press conference, [click here](#).

"We have to connect the world if we are going to be competitive in both educational and occupational opportunities," said McCrory. "To have the fastest system right here in Salisbury, North Carolina, is quite an accomplishment – for the leadership of this college and for the leadership of this city. It will help us in recruiting new jobs for not only this region but also the state as a whole."

In addition to the Governor's remarks, the following officials also addressed attendees at the press conference:

- Salisbury Mayor Paul B. Woodson, Jr.
- Catawba College President Brien Lewis
- Director of Fibrant Kent Winrich
- Calix Sr. Director of Corporate Marketing Geoff Burke
- Catawba College CIO Joanna Jasper
- UNCC Computing & Informatics Dean Dr. Yi Deng
- N.C. Department of Cultural Resources Secretary Susan Kluttz

After five years of building out its fiber network and launching gigabit services last year, Fibrant is now ready to offer the highest citywide speeds available in any U.S. community by leveraging Calix systems. The Fibrant network now supports up to 10 Gbps services throughout Salisbury via point-to-point Ethernet technology today, with a transition to next generation Passive Optical Network (PON) technology as it becomes available in 2016. These innovative technologies are the new vehicles through which to deliver a multi-gigabit broadband experience to all Salisbury citizens.

"Salisbury has been at the forefront of broadband services and speeds for years now, but today, we are taking the next step to set ourselves apart from other cities with our citywide 10 Gbps service," said Kent Winrich, director of broadband infrastructure for Fibrant. "As America's first 10 gig city, our community has



an edge in economic development. Fibrant is helping our existing businesses grow and attracting new companies to Salisbury.”

About Calix

Calix (NYSE: CALX) is a global leader in access innovation. Its Unified Access portfolio of broadband communications access software, systems and services enables communications service providers worldwide to transform their networks and become the broadband provider of choice to their subscribers. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release, and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its reports on Form 10-Q for the second 2015 fiscal quarter and Annual Report on Form 10-K for the fiscal year 2014, filed with the SEC and available at www.sec.gov.

About Catawba College

Founded in 1851, Catawba College in Salisbury, North Carolina, is the sixth oldest college in the state. It is a private, coeducational college that has a student body of close to 1,300 students. The institution offers over 70 fields of academic study and fields 18 NCAA Division II athletic teams. Students enjoy small classes with an average student to faculty ratio of 14 to 1. More than 70 percent of students live on the 276-acre campus. For more information on Catawba, which is known for its nationally ranked theatre arts, music, business and science programs, visit www.catawba.edu.

About Fibrant

Fibrant is the fastest city-wide broadband network in the world, covering 100 percent of the City of Salisbury, North Carolina with its all-fiber optic network. This municipally-owned utility company provides Internet speeds up to 10 gigabits per second, video services, phone services, a localized data center, dark fiber and local ad insertion. Established in 2010, Fibrant has deployed an advanced, fully redundant, network with two separate backbone connections, as well as enterprise-level hardware. Fibrant offers business solutions and responsive, 24/7 customer service from a local networks operation center.

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