

GM U.S. Deliveries for December 2015



GENERAL MOTORS COMPANY

Sales Tables

December	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	188,794	2.1%	151,168	6.2%
GMC	59,941	13.0%	52,605	11.0%
Buick	20,708	1.7%	18,988	2.2%
Cadillac	20,787	28.7%	18,963	25.0%
Total	290,230	5.7%	241,724	8.2%

2015CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	2,125,347	4.5%	1,572,099	9.2%
GMC	558,697	11.3%	483,361	10.5%
Buick	223,055	-2.6%	193,158	-1.7%
Cadillac	175,267	2.6%	155,866	-0.9%
Total	3,082,366	5.0%	2,404,484	7.8%

Fleet Segment	Month	YOY Change	2015CY	CY Change
Share of Sales	16.7%	-1.9 points	22.0%	-2 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	630,950	61	691,133	69

Industry Sales	Month (est.)	CY 2015 (est.)
Light Vehicle SAAR	17.8M	17.5M

GM U.S. Deliveries for December 2015

	December			(Calendar Year-to-Date) January - December		
	2015	2014	%Change Volume	2015	2014	%Change Volume
Enclave	5,936	7,393	-19.7	62,081	62,300	-0.4
Encore	6,498	3,102	109.5	67,549	48,892	38.2
LaCrosse	3,158	5,034	-37.3	42,035	51,468	-18.3
Regal	2,571	1,811	42.0	19,504	22,560	-13.5
Verano	2,545	3,017	-15.6	31,886	43,743	-27.1
Buick Total	20,708	20,357	1.7	223,055	228,963	-2.6
ATS	3,451	2,465	40.0	26,873	29,890	-10.1
CTS	2,441	2,652	-8.0	19,485	31,115	-37.4
ELR	135	118	14.4	1,024	1,310	-21.8
Escalade	2,743	2,281	20.3	21,230	19,482	9.0
Escalade ESV	1,916	1,459	31.3	14,691	10,987	33.7
SRX	7,031	4,899	43.5	68,850	53,578	28.5
XTS	3,070	2,276	34.9	23,112	24,335	-5.0
Cadillac Total*	20,787	16,150	28.7	175,267	170,750	2.6
Camaro	5,366	6,628	-19.0	77,502	86,297	-10.2
Caprice	220	288	-23.6	1,845	3,727	-50.5
Captiva Sport	0	15	*** *	55	35,368	-99.8
City Express	1,088	506	115.0	10,283	530	*** *
Colorado	7,909	4,037	95.9	84,430	8,003	955.0
Corvette	2,453	3,552	-30.9	33,329	34,839	-4.3
Cruze	16,849	17,800	-5.3	226,602	273,060	-17.0
Equinox	21,827	21,298	2.5	277,589	242,242	14.6
Express	7,361	5,611	31.2	63,382	79,352	-20.1
Impala	9,060	13,088	-30.8	116,825	140,280	-16.7
Malibu	12,155	16,817	-27.7	194,854	188,519	3.4
Silverado-C/K Pickup	62,992	57,837	8.9	600,544	529,755	13.4
Sonic	7,293	5,456	33.7	64,775	93,518	-30.7
Spark	1,340	3,007	-55.4	32,809	39,159	-16.2
Spark M2	44	0	*** *	44	0	*** *
Suburban (Chevy)	6,350	6,761	-6.1	50,866	55,009	-7.5
SS	134	93	44.1	2,895	2,479	16.8
Tahoe	9,773	11,259	-13.2	88,342	97,726	-9.6
Traverse	9,143	8,654	5.7	119,945	103,943	15.4
Trax	5,323	739	620.3	63,030	739	*** *
Volt	2,114	1,490	41.9	15,393	18,805	-18.1
Chevrolet Total*	188,794	184,938	2.1	2,125,347	2,033,442	4.5
Acadia	7,266	7,323	-0.8	96,393	83,972	14.8
Canyon	3,000	1,533	95.7	30,077	3,070	879.7
Savana	2,781	1,725	61.2	21,992	26,641	-17.5
Sierra	27,438	23,436	17.1	224,139	211,833	5.8
Terrain	9,649	11,032	-12.5	112,030	105,016	6.7
Yukon	5,271	4,729	11.5	42,732	41,569	2.8
Yukon XL	4,536	3,260	39.1	31,334	29,752	5.3
GMC Total	59,941	53,038	13.0	558,697	501,853	11.3
GM Vehicle Total*	290,230	274,483	5.7	3,082,366	2,935,008	5.0

28 selling days for the December period this year and 26 for last year.

*Totals include discontinued Avalanche and Escalade EXT.