



# The Royal Mint Limited Annual Report 2014-15



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## Annual Report 2014-15

**Directors** 

Peter Warry\* Chairman

Adam Lawrence Chief Executive

Vin Wijeratne Director of Finance

David Morgan\*

Xenia Carr-Griffiths\*

Tim Martin\*
Representative of the Royal Mint Trading Fund and HM Treasury as shareholder

\*Non-Executive Directors

Company Secretary Anne Jessopp **Executive Management Team** 

Adam Lawrence Chief Executive

Vin Wijeratne Director of Finance

Anne Jessopp Director of Business Services

Phil Carpenter Director of Operations

Andrew Mills Director of Circulating Coin

Shane Bissett Director of Commemorative Coin

External auditors

PricewaterhouseCoopers LLP

Internal auditor

KPMG LLP

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# Chairman's Statement

The Royal Mint has enjoyed another very successful year. I'm pleased to report that, for the second successive year, the key Ministerial target of a 10% Return On Average Capital Employed (ROACE) has been exceeded (2014-15: 17.0%, 2013-14: 10.2%) and all other Ministerial targets were achieved.

In his report, the Chief Executive highlights that the improved financial result is due to a strong performance across the whole business. Circulating Coin enjoyed a strong order book with increased business from overseas customers along with strong domestic demand. The successful alloy recovery programme from the replacement of the old 5p and 10p coins returned over £16m worth of legacy metal to HM Treasury, bringing the total returned to £35m over the programme. The programme enabled us to recycle over 3,700 tonnes of high quality metals in the year.

Commemorative Coin also delivered a strong performance with several innovative new products. The first ever face value £100 coin featuring Big Ben proved extremely popular, selling out in a matter of days. In September we announced the next development in our bullion business with the launch of our online trading platform www.royalmintbullion.com. This new trading platform enables customers to buy, store and sell fine gold and silver bullion coins and bars quickly, effortlessly and securely, 24 hours a day, 365 days a year.

But of course, the biggest news for The Royal Mint this year was the unveiling of a new coinage portrait of Her Majesty The Queen. This is only the fifth definitive portrait of The Queen to appear on the UK's circulating coins since her accession to the throne in 1952, making it a very rare event indeed. The design was produced by one of The Royal Mint's own engravers and created almost entirely using computer-aided design.

On 19 March 2014, the Rt Hon. George Osborne MP announced the introduction of a new £1 coin in 2017. Following an industry and public consultation, it has been confirmed that The Royal Mint's new High Security Feature will be at the heart of the new £1 coin to challenge the increasing threat of counterfeiting. This innovative new technology takes security to a level never seen before in coins.

Towards the end of this fiscal year, we commenced the preparatory works for the construction of our Visitor Centre which is expected to open during 2016. Our focus on cost also remains unchanged with the introduction of a new IT system still on time and on budget.

Strategically, The Royal Mint has made large steps forward as it continues towards its vision 'To be proud to be recognised as the World's Best Mint'.

I know that the Board would like me to put on record their appreciation for the contribution made by everyone involved in making 2014-15 another successful year. I would also personally like to thank David Harding and Mary Chapman for their significant contributions to The Royal Mint over the past six years as Non-Executive Directors.

The biggest news for The Royal Mint this year was the unveiling of a new coinage portrait of Her Majesty The Queen. This is only the fifth definitive portrait of The Queen to appear on our circulating coins since her accession to the throne in 1952, making it a very rare event indeed.





# Chief Executive's Report

2014-15 saw continued improvement and successful performance for The Royal Mint. We exceeded all four Ministerial targets for the second year in a row, highlighted by a 68% increase in Operating Profit before exceptional items to £11.1m (2013-14: £6.6m) and a 67% increase in our ROACE to 17.0% (2013-14: 10.2%), which significantly exceeds the key Ministerial target of a 10% return.

These great results are not down to one factor, but rather a collection of strong business unit performances and the focus the business has on our vision to be recognised as the World's Best Mint.

From a Circulating Coin perspective, we continued to see strong demand from the UK. In addition, our second full year of the alloy recovery programme, replacing older cupronickel 5p and 10p coins with new lower cost aRMour® plated coins, has driven significant volume for the business, while simultaneously generating a cumulative total of over £35m for HM Treasury in recovery of legacy metals. It has also enabled us to recycle over 7,700 tonnes of high quality metals to date. We expect 2015-16 will be the last year of this programme. As we start to get to higher levels of new coin in circulation, recovering older coins becomes less economically viable.

Overseas demand continued to grow this year, with us supplying 2.2 billion coins and blanks to 29 countries around the world (2013-14: 2.0 billion coins and blanks to 28 countries). Whilst volume of demand has returned, pricing in the market place is still very competitive which continues to suppress overall margins.

The Royal Mint's brand is 'Established for Tomorrow'. This reflects the know-how, confidence and integrity we have built up over 1,100 years, along with our vision and ability to be the innovator in the industry for the future too. This blend is demonstrated perfectly with our world leading High Security Feature.

During the coming year, we will commence the manufacture of the new £1 coin, announced by the Rt Hon. George Osborne MP on 19 March 2014. A full public and industry consultation process was completed during March 2015, with the final specification being announced. This specification incorporates the High Security Feature, ensuring the new £1 coin will be the most secure coin in the world. On 15 March 2015, a 15-year-old pupil at Queen Mary's Grammar School in Walsall, David Pearce, beat off fierce competition from over 6,000 entries with his winning design for the new £1 coin, which was chosen following a public competition. Ultimately, David's new design will feature on over one billion new coins to be manufactured at The Royal Mint in advance of, and during, the launch of the new £1 coin in early 2017.

Commemorative Coin experienced another strong year, boosted by a favourable mix of anniversary and product themes, as well as the introduction of some innovative products. The introduction of a face value £100 coin featuring Big Ben sold out in a number of days. Popular themes like Magna Carta and Sir Winston Churchill complemented an extremely strong and successful product offering.

Technical innovation was also an important theme this year when we launched our smallest coin, a fortieth-ounce gold Proof coin depicting Britannia. The stunning design has been perfectly captured on a precious metal canvas that is only 8mm in diameter and weighs less than a gramme.

The highlight for the year was clearly the unveiling of a new coinage portrait of Her Majesty The Queen. Only the fifth definitive portrait of Her Majesty to appear on the UK's circulating coins, this is a rare event. What made this even more exceptional for The Royal Mint is that the portrait chosen was designed by a Royal Mint engraver, Jody Clark. Jody is the first Royal Mint engraver to be chosen to create a definitive royal coinage portrait in over 100 years and, at just 33 years of age, is the youngest of the five designers to have created the portraits of The Queen.

Combining traditional craftsmanship with modern innovation methods - The Britannia 2014 Fortieth-Ounce became the smallest United Kingdom coin ever made and reinforced our position as the world's best mint.



# We launched a new online trading platform, which enables customers to buy, store and sell fine gold and silver bullion coins and bars quickly.

During the year, we also made strong advances in our growing Bullion business. Our Chairman has already commented that we launched a new online trading platform, which enables customers to buy, store and sell fine gold and silver bullion coins and bars quickly, effortlessly and securely, 24 hours a day, 365 days a year. This unique proposition has proved extremely successful, enabling our customers and clients to store new gold bullion coins and bars purchased from www.royalmintbullion.com in The Vault™, our on-site precious metal storage facility, rather than taking physical delivery. The Vault™ is protected by the Ministry of Defence, which offers extra security and peace of mind. We also promise to provide customers with a quotation to buy back any gold purchased and stored this way.

Later in the year, we also revived The Royal Mint Refinery brand, expanding our range to offer gold and silver minted bars. To further support the future growth of the Bullion business, we made the decision towards the end of the financial year to create a new Executive Director role, focussing entirely on the Bullion market. Recruitment is currently in progress.

I must make mention of our ever-improving and world-class Health and Safety Record. We continue to make great strides in this area, not just with physical Health and Safety but also with our environmental responsibilities. This year saw a record low in accidents on site, and the progress we are making on key strategic projects is lowering our risk on site even further. The improvement in this area has been really encouraging.

As we look ahead, The Royal Mint, Britain's oldest manufacturing organisation, and the world's leading export mint, will, for the first time in our 1,100-year history, officially open our doors to the general public. This will be a unique opportunity for visitors to get behind the scenes, to discover for themselves the people and processes that put the pounds and pennies in their pockets. Work has begun building our exciting new Visitor Centre, which we expect to open by summer 2016. As well as gaining first-hand knowledge of the journey which coins and medals make from start to finish, visitors will also enjoy a range of engaging and interactive experiences that will bring to life The Royal Mint's rich heritage and reveal many rare and unusual coins and medals from across the world. In an opportunity that is sure to delight young and old alike, quests will have the ability to strike their own coin as a lasting memento of their visit.

Lastly, I should like to thank all our people for their contribution and hard work. We look forward to continue working towards our vision 'To be proud to be recognised as the World's Best Mint'.



For the first time in 1,100 years, The Royal Mint will officially welcome the public with the opening of a new Visitor Centre.





# Strategic Report

#### Activities and structure

HM Treasury owns 100% of the shares of The Royal Mint Limited through an Executive Agency, the Royal Mint Trading Fund.

The Royal Mint Limited's operations are divided into two segments: Circulating Coin and Commemorative Coin. The principal activities of these segments are as follows:

#### Circulating Coin:

- the manufacture of UK circulating coins under a contract with HM Treasury;
- the manufacture and supply of circulating coins and blanks for overseas governments, central banks, issuing authorities and mints; and
- the provision of technical services and advice related to the manufacture of coins and blanks.

#### Commemorative Coin:

- the manufacture, marketing and distribution of UK and overseas commemorative coins, bullion and medals;
- the manufacture and supply of official medals, seals and dies;
- the licence of design rights for the manufacture and supply of gold Sovereign coins; and
- the secure storage of precious metals.

The manufacture, marketing and distribution activities of The Royal Mint Limited are all based at one site in Llantrisant, South Wales.

#### Objectives and strategy

One of the primary responsibilities of The Royal Mint is the provision and maintenance of UK coinage. The Royal Mint, in conjunction with HM Treasury, is required to produce sufficient quantities of each denomination to meet public demand.

In addition to these responsibilities, the Circulating Coin business strategic objectives are:

- to develop our brand and reputation as the world's leading exporting mint;
- to grow our global market share utilising aRMour® plating technology;
- to successfully introduce our High Security Feature technology into the UK and leverage this into the global market:
- to increase operational flexibility to be able to react quickly to variations in demand;

- to continue to enhance The Royal Mint's competitive position by improving productivity and reducing costs;
- to create differentiation through the quality of The Royal Mint's products and services;
- to continue to innovate and develop unique and attractive products and services; and
- to increase operating efficiency and reduce customer lead-times.

The Commemorative Coin business strategic objectives are:

- to achieve consistent growth in sales and profitability by developing The Royal Mint brand, innovative product development and growth of our customer database;
- to grow our share of the global bullion market;
- to provide consumers with an easily accessible and diverse range of bullion products through our online bullion platform;
- to reduce our dependence on the UK market through international development;
- to expand our precious-metal storage business;
- to develop licensing opportunities for The Royal Mint brand:
- to build a high quality visitor attraction offering a unique experience;
- to maintain a high level of customer service;
- to continue to innovate and develop unique and attractive products; and
- to improve productivity and reduce costs.

#### Financial performance

The Royal Mint returned an operating profit, before adjusting for the impact of IAS 39 related items and exceptional items (note 5), of £11.4m (2013-14: £6.7m).

Revenue decreased by 18% to £259.6m (2013-14: £314.9m). This was largely driven by a lower proportion of sales of low margin bullion coins.

Circulating Coin sales increased by 5% to £106.0m (2013-14: £101.2m).

Commemorative Coin sales decreased by 28% to £153.6m (2013-14: £213.7m).

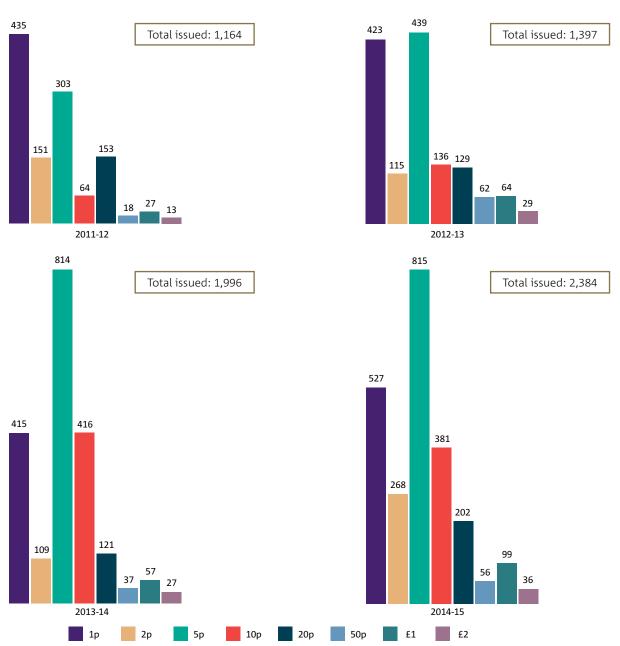
This year has seen net cash inflows from operating activities of £24.9m (2013-14: £16.5m inflow).

Capital expenditure of £12.0m (2013-14: £3.1m) was mainly in the following areas:

- continued development in One Business System to replace current IT systems;
- developments to enable commercial production of coins including the High Security Feature;
- programme to replace and upgrade existing assets coming to the end of their economic lives; and
- Visitor Centre site preparation works.

Net assets increased by £0.2m to £55.3m. The increase in net assets has resulted from generating a profit after tax of £8.9m which is offset by movements in the pension deficit arising from actuarial assumptions net of deferred tax (£4.2m), hedging reserve (£0.5m) and payment of a dividend (£4.0m) relating to 2013-14 performance.

#### UK Coin Issues in Year - Pieces Millions



#### Summary financial results

	2014-15 £m	2013-14 £m
REVENUE: Circulating Coin		
UK	59.4	37.8
Overseas	46.6	63.4
Total Circulating Coin	106.0	101.2
Commemorative Coin	153.6	213.7
Total	259.6	314.9
OPERATING PROFIT		
Circulating Coin	16.8	13.6
Commemorative Coin	9.2	9.3
Central overheads*	(14.6)	(16.2)
Operating profit before IAS 39 related adjustments and exceptional items	11.4	6.7
IAS 39 related adjustments (note 5)	(0.3)	(0.1)
Exceptional items (note 5)	0.7	_
Operating profit	11.8	6.6
Net finance cost	(0.6)	(0.9)
Profit before tax	11.2	5.7

 Central overheads include the impact of performance related remuneration for the whole business.

#### Circulating Coin

The Circulating Coin business saw UK demand continue to increase in 2014-15 and, although the business continues to be exposed to volatility in the overseas market, we have seen generally robust performance in the last two years reflected in a contribution to central costs in 2014-15 of £16.8m (2013-14: £13.6m).

2014-15 has seen considerable progress in achieving and delivering our key long-term strategies for Circulating Coin. Firstly, in March 2015, the Chancellor of the Exchequer, Rt Hon. George Osborne MP, presented the final design of the new £1 coin which we will start to manufacture in 2015-16 and is intended to start to enter circulation in 2017. Secondly, we continued progress in the commercialisation of our patented High Security Feature, which is being included in the new £1 coin. Finally, we also secured a number of contracts with overseas countries which involve transitioning denominations from banknotes into coins.

During the year, overseas deliveries of coins and blanks amounted to 2.2 billion pieces in 29 countries (2013-14: 2.0 billion pieces in 28 countries).

We have seen very strong financial performance within the UK which saw a 19% increase in issues during the year. This included the continuation of the alloy-recovery programme, whereby cupro-nickel 5p and 10p coins were withdrawn from circulation and replaced with the aRMour® plated equivalents.

The Royal Mint issued 2,384 million coins (2013-14: 1,996 million) to UK cash centres. Working against a Ministerial delivery target of 99% being available for shipment to banks and post offices within 11 days, The Royal Mint achieved 100% (2013-14: 100%).

The latest survey to monitor the level of £1 counterfeit coins was conducted in May 2014. This survey indicated a counterfeit rate of 3.0% (November 2013: 3.0%). It is anticipated that this rate will begin to fall significantly with the introduction of the new £1 coin in 2017, which will feature world-leading anticounterfeiting technology.

Provisions for various offences connected with the counterfeiting of coins are included in the Forgery and Counterfeiting Act 1981. Enforcement of these provisions is entirely a matter for law enforcement agencies, such as the Police and the Crown Prosecution Service. The Royal Mint continues to work closely with these agencies to reduce the incidence of counterfeit coins.

#### Commemorative Coin

The Commemorative Coin business had another successful year with a contribution to central costs of £9.2m (2013-14: £9.3m).

The core commemorative business launched the first £100 face value coin in December 2014 which sold out within days. Products released in March 2015, incorporating the new effigy of Her Majesty The Queen designed by The Royal Mint's Jody Clark, also generated strong demand. Other successful product ranges included our £20 face value coins commemorating the outbreak of the First World War and the death of Sir Winston Churchill. We remain committed to continuous improvement of customer experience, and have raised our 3-day delivery performance for UK commemorative coin to 90.5% (2013-14: 82.3%; Ministerial Target: 80.0%).

From 1672 through to 2008 Britannia has been a constant on British coinage, her image telling the story of our island nation and her role as both warrior and protector of our shores. We are very proud that in 2015 Britannia returned to the coinage in a new definitive £2 coin designed by Anthony Dufort. His striking interpretation of Britannia is respectful of times past, but recasts her for a brand new era, timeless, symbolic, stirring and inspirational. We see Britannia, standing tall, proud and looking to the future.

Our Bullion business faced difficult market conditions during 2014-15. This area continues to have high growth potential and we made a number of important strategic steps during the year. In September 2014 we successfully launched our online bullion platform www.royalmintbullion.com and have since expanded the range on offer to consumers for delivery or storage in The Vault<sup>M</sup>. This includes our smallest ever

gold coin, the fortieth-ounce Britannia, as well as reviving the historic Royal Mint Refinery name with gold and silver minted bars. As part of our continued effort to move our business online and with the launch of www.royalmintbullion.com our digital business grew by 112% in 2014-15 over the previous year.

#### Key performance indicators (KPIs)

The Royal Mint's performance indicators are the key Ministerial targets details of which can be found below.

#### Target 1

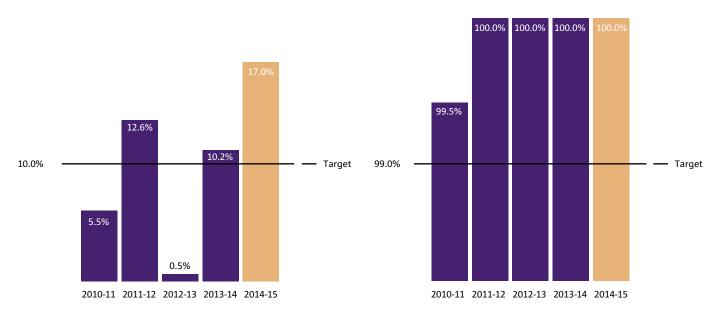
#### Return on Average Capital Employed (ROACE)

ROACE is calculated by expressing operating profit as a percentage of its average monthly capital employed. Operating profit has been modified to exclude IAS19 Employee Benefits and IAS39 Financial Instruments related adjustments as well as Exceptional Items.

#### Target 2

#### **UK Circulating Coin**

Delivery of accepted orders from UK banks and post offices within 11 days.



#### Target 3

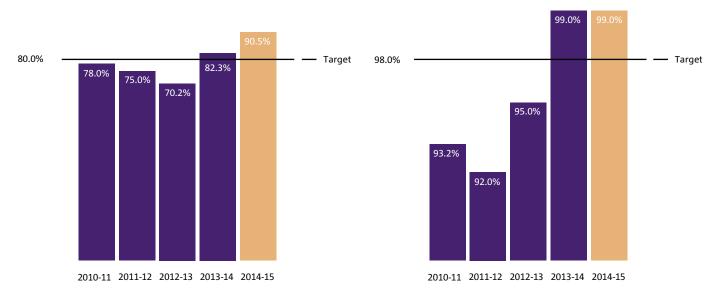
#### **UK Commemorative Coin**

Delivery of orders to individual UK customers within three days, measured from receipt of order or published due date.

#### Target 4

#### Medals

Orders delivered by agreed delivery date.



#### Principal risks and uncertainties

The Royal Mint Limited's risk priorities in 2014-15 were in the following areas:

- key engineering failure;
- political and economic instability of overseas customers;
- loss of market share to competitor technologies; and
- failure in management of key projects.

The company's overall risk management approach is highlighted on page 34.

#### Financial risk management

#### Derivative financial instruments

The Royal Mint operates a prudent hedging policy and uses various types of financial instrument to manage its exposure to market risks that arise from its business operations. The main risks continue to arise from movements in commodity metal prices and exchange rates.

#### Metal prices

The majority of the raw materials purchased by The Royal Mint are metals. Prices can be subject to significant volatility. The Royal Mint seeks to limit its commercial exposure to these risks.

#### Circulating Coin

Non–ferrous metals: Copper, nickel and zinc are all commodities traded on the London Metal Exchange (LME). The business largely avoids exposure to volatility through its hedging programme. Where possible, selling prices are determined on the basis of the market prices of metals at the date a contract or order is accepted. The Royal Mint seeks to hedge its exposure to subsequent movements in metal prices by securing forward contracts to acquire the metal at this time.

Ferrous metals: With the growing demand for aRMour® coins and blanks, the volume of steel used by the business is increasing. Steel is procured using six-month contracts to try to avoid volatility over the short term. The Royal Mint is continually looking at alternative strategies to protect its longer-term position for this increasingly important commodity used in our business.

#### **Commemorative Coin**

The Royal Mint has employed two different strategies within the Commemorative Coin business.

Proof products: Coins are manufactured for sale through The Royal Mint's marketing and promotional activities. Metal costs are secured by making quarterly commitments at agreed fixed prices. Selling prices are adjusted to reflect these costs, thereby minimising the impact of fluctuations in metal prices on future transactions and cash flows. The level of commitment is determined by the Executive Management Team and the risk is managed to achieve The Royal Mint's objective that its financial performance is not exposed to market fluctuations in metal prices.

**Bullion products:** Selling prices are quoted based on the prevailing market rates of the precious metals, which are purchased specifically to satisfy each order thereby avoiding exposure to risk by the use of consignment arrangements.

#### Foreign exchange

The Royal Mint minimises its exposure to exchange rate movements on sales and purchases by making sales and purchases via sterling-denominated contracts wherever possible. Where this is not the case, The Royal Mint reduces exposure by using forward exchange contracts.

#### Effects of commodity hedging

Under International Accounting Standards (IAS) 39, hedge accounting rules have been adopted where appropriate. The ineffective portion of the gain or loss on the hedging instrument (as defined under the accounting rules of IAS 39) is recorded as other gains/(losses) in the Income Statement. The objective of the company's hedging policy is to mitigate the impact of movements in the price of metal commodities where appropriate over time, the impact of which for accounting purposes will be reflected in different accounting periods depending on the relevant ineffectiveness assessment under IAS 39 rules.

The accounting treatment in this area is therefore not necessarily a reflection of the economic impact of the company's hedging policy but represents the respective accounting impact of hedging ineffectiveness under IAS 39.

The combined impact of this, together with open forward foreign currency exchange contracts, has been highlighted separately in the Income Statement. In 2014-15, the year-end impact was a loss of £0.3m (2013-14: £0.2m loss). Financial risk management disclosures are set out in note 23 to the financial statements.

#### Defined benefit pension scheme

An opportunity arose during the year for the company to close its defined benefit scheme to future accrual whilst ensuring employee benefits remain broadly unchanged. All staff who started prior to 1 January 2010 were members of Prudential Platinum Pension - The Royal Mint Limited Scheme (RMLS), a defined benefit pension scheme. RMLS was closed for additional contributions on 31 March 2015 and members were given the option to either join the Civil Service Pension Scheme (CSPS), a defined benefit pension scheme, or to join The Royal Mint Group Personal Pension Plan, a defined contribution pension scheme both in respect of the benefits built up in the RMLS and future accrual.

The Company has taken this opportunity to help manage fluctuations in future obligations whilst broadly maintaining the benefits for members. In future the liability of RMLS will be limited to deferred and pensioner members in the RMLS. Ongoing employer contributions will in future be paid to CSPS or to The Royal Mint Limited Group Personal Pension Plan.

#### Impact in 2014-15

The changes implemented have the following pre-tax effect in the 2014-15 financial statements:

	£m
Income Statement – Exceptional items:	
Curtailment gain due to ceasing accrual*	1.6
Professional fees associated with change in pension scheme	(0.9)
Net exceptional gain	0.7
Statement of Comprehensive Income:	
Remeasurement due to expected member transfers#	2.8
Other remeasurements (principally changes in assumptions)†	(8.1)
Net effect of movements	(5.3)

#### \* Curtailment gain due to ceasing accrual

Future pension benefits payable will now increase in line with inflation (2014-15: RPI 3.1% and CPI 2.4%) rather than pensionable salary growth (2014-15: 3.5%)

- # Remeasurement due to expected member transfers

  Members have a choice regarding what to do with their
  accrued benefits held within RMLS:
- i. Leave in RMLS (assumed 25% of members take this option).
- ii. Transfer to CSPS (assumed 25% of members take this option) See 2015-16 impact below.
- iii. Transfer to a defined contribution scheme based on a Cash Equivalent Transfer Value (CETV) (assumed 50% of members take this option).

CETVs are significantly lower than the current accounting value of pension liabilities, primarily due to the fact that they are calculated based on a higher discount rate. Therefore, for any members choosing option (iii) the scheme will be able to settle the liabilities for a value less than their current accounting value within RMLS. Based on staff surveys it is estimated that 50% of staff will take this option to take advantage of the increased flexibility offered by a CETV, an assumption significantly higher than assumed prior to the changes being implemented. This results in a remeasurement item which reduces the pension deficit by £2.8m.

#### † Other remeasurements (principally changes in assumptions)

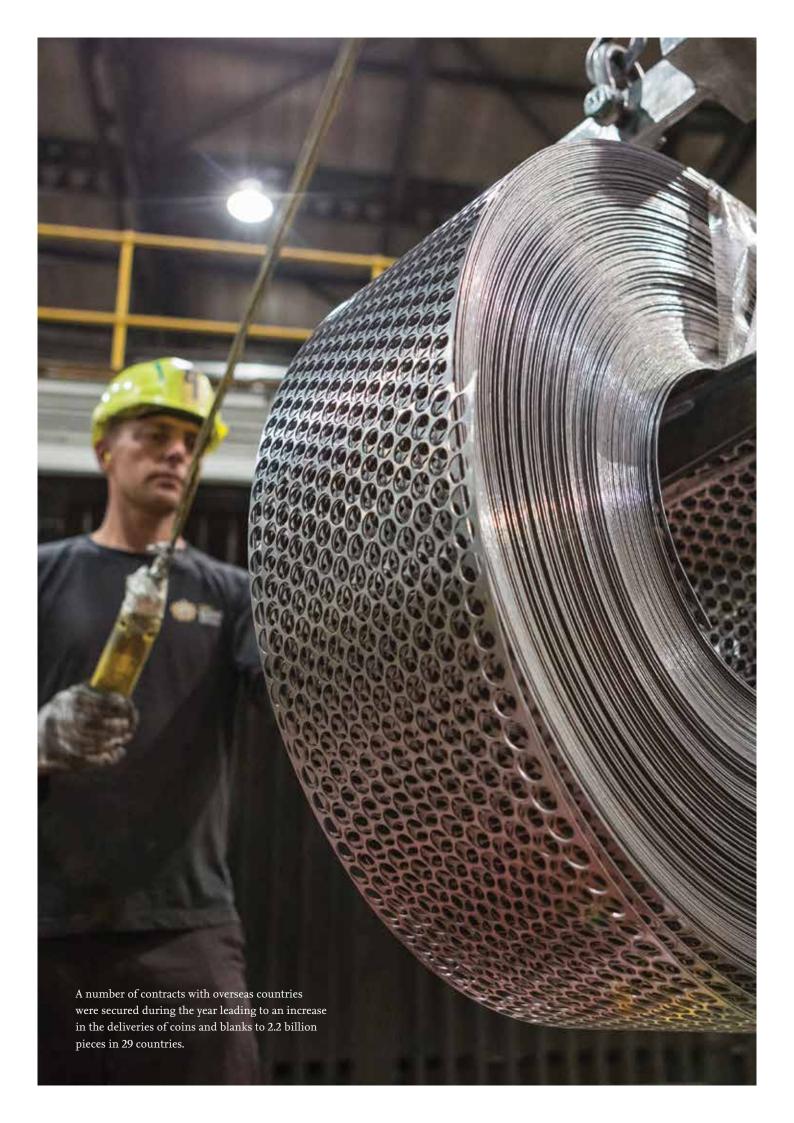
The increase in the deficit of £8.1m is impacted in particular by the decrease in the discount rate applied to pension liabilities from 4.44% at 31 March 2014 to 3.25% at 31 March 2015 reflecting bond market conditions.

#### Impact in 2015-16

Where staff choose option (ii) above there will be a loss, accounted for in 2015-16, for two reasons:

- 1) the accounting liability is expected to be lower than the funding liability to be transferred to the CSPS; and
- 2) the life expectancy rate used by CSPS is more prudent than the more specific one used by the Prudential Platinum scheme actuaries.

In line with the accounting standards this loss should be recognised on occurrence (i.e. in 2015-16). Based on an estimate that 25% of staff transfer to the CSPS, the estimated loss in 2015-16 would be £1.3m and recognised in the Income Statement as an exceptional item, if all assumptions remain the same.



#### Safety, Health and Environment (SHE)

The Royal Mint continues to seek to achieve the highest standards of business ethics and is fully committed to meeting its SHE responsibilities. The SHE management systems aim for continuous improvement beyond basic legal compliance. This involves placing a strong emphasis on working with, and looking after, our workforce.

The Royal Mint is committed to ensuring it is at the forefront of employing sustainable business practices in order to minimise its environmental footprint, and protect the health and safety of its workforce.

In order to achieve this vision, it has a robust strategic improvement plan in place with clear, specific objectives and achievable targets which are measurable, realistic and time based.

To implement The Royal Mint's vision, key strands of strategy have been developed to:

- reduce the total number of accidents which occur on-site;
- continue to embed a positive SHE culture and ensure there is a comprehensive SHE framework in place; and
- implement a strategy to manage and recycle waste products, conserve natural resources and to minimise the impact of ourselves and our suppliers on the environment.

The Royal Mint is committed to delivering the key strands of the strategy over a five-year period.

The following performance measures indicate our progress towards these goals:

- the results of external SHE audits demonstrate that we are achieving continuous improvement in all aspects of performance;
- increasing employee involvement in safety, health and environmental issues over the past year has resulted in a 69% decrease in the total number of accidents reported compared to 2013-14; and
- The Royal Mint continues to work within the stringent conditions of its Environmental Permit, which is regulated by the Environment Agency and the Control of Major Accident Hazards (COMAH) regulations, overseen by both the Environment Agency and the Health and Safety Executive.

#### Outlook

The outlook for 2015-16 remains positive. We plan to build on the successes of the past two years to deliver a sustainable profit.

Within Circulating Coin, we continue to aim to persuade our overseas customers of the benefits of converting to aRMour® plated coins and blanks and to secure further orders incorporating our patented High Security Feature. For the UK, our focus will be on commencing production of the new £1 coin. Over the longer term we have appointed a Head of Strategic Development with a remit to build on our success with the High Security Feature and continue to innovate and develop novel products and solutions.

We will continue to strengthen our core Commemorative Coin business through increased brand engagement, including the development of our Visitor Centre, which is expected to be opened by summer 2016.

From 2015-16, we will report our Bullion business as a separate segment and aim to continue to grow our share of the global market. Recruitment is currently in progress for an Executive Director for the Bullion segment. We will continue to develop and expand the range of products on offer on our online trading platform, as well as diversifying our international revenue channels.

# Directors' Report

# Statement of Directors' Responsibilities

The Directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations. Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have prepared the Company financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under Company Law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently:
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable IFRSs, as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going-concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

#### **Directors**

A list of current Directors is shown on page 3.

David Harding and Mary Chapman resigned as Directors on 31 July 2014, in accordance with best practice under the UK Corporate Governance Code, having served six years as NonExecutive Directors (including one year nine months within the Royal Mint Trading Fund prior to vesting).

#### Dividends

Post year end, the Board declared a dividend for 2014-15 of £4.0m. Dividends relating to 2013-14 performance of £4.0m were paid during the year.

#### Research and development

At The Royal Mint, we have continued to develop our technological capabilities. In an increasingly competitive market, this is critical for us to stand apart from our competitors. For this reason, we have appointed a Head of Strategic Development and established an Intellectual Property Committee. During the year, we have seen positive advancements in developing our High Security Feature, which has been a culmination of many years of research and development. Our next phase will be focussed on technologies that can support our business and reduce the environmental footprint of our operations. Development costs which have been capitalised are disclosed in note 9.

#### Creditor payment policy

The Royal Mint always seeks to comply with agreed terms. A total of 90% (2013-14: 87%) of invoices were paid within the agreed period. We will continue to work with our suppliers and develop our internal processes and systems over the forthcoming year in order to deliver further improvement in this measure.

#### People

Our people are key to our business and everyone has a part to play in delivering our strategy. The Royal Mint's values continue to guide the way in which we all do our jobs and shape what it means to work as part of The Royal Mint team.

One of our key objectives last year was to engage as many employees as possible in continuous improvement activities. We have implemented a number of processes that encourage all staff to view continuous improvement as an everyday activity including Small Improvement Opportunities (SIOs), problem solving and process improvement. Our employees are committed to doing things better every day and over the last year alone, we have had hundreds of SIOs raised of which over 430 have been successfully implemented.

Investing time and resources into the development of our employees will always be important at The Royal Mint. This year, we focussed on the coaching and development culture

that we hope to harvest throughout the organisation, helping to support our dedication to continuous improvement. Over 50 of our managers and leaders completed the coaching programme in 2014-15. As part of our lean and continuous improvement strategy, we also developed our own lean competency training programme that was accredited by Cardiff University. So far, 83 of our employees have been through this training.

The Royal Mint continues to develop initiatives to make this a great place to work. In recognition of the contribution our employees make to The Royal Mint, we held a Celebration Day in December 2014 for all staff and their families to enjoy. This highly successful day was well attended and feedback has been extremely positive.

We know that people make a difference and in order to really make this a great place to work, we need to ensure that we always know what our employees think of The Royal Mint, how they feel about working here and what engages them. In acknowledgment of this we moved away from an annual survey and launched Our Voice. Our Voice is an employee feedback strategy that includes a short quarterly survey and focus groups that provide us with consistent and timely data and proposed actions, allowing us to act quickly to implement suggested improvements. Although in its infancy, Our Voice is already proving a more effective way of engaging our employees and driving change.

In 2012, The Royal Mint introduced a new initiative to sponsor a particular charity for a two year period. Tŷ Hafan is the charity chosen by employees for 2014 - 2016. Tŷ Hafan offers comfort, care and support for life-limited children and young people and is dedicated to improving the quality of life of their whole family. We will be working with this charity to maximise fundraising and volunteering opportunities for our employees until April 2016. To date our employees have raised over £15,000.

Consultation with employees or their representatives has continued at all levels. Our aim is to ensure that individuals' views are taken into account when making decisions that are likely to affect their interests, and that all employees are aware of the financial and economic performance of their business units and of the company as a whole. A great example of this has been the significant communication with, and involvement of our staff throughout the recent pension changes, details of which are set out on page 21. Communication with all employees continues through in-house newsletters, briefing groups and the distribution of the Annual Report.

The number of people employed at 31 March 2015 was 823 (2014: 786).

#### Disabled employees

The Royal Mint gives full and fair consideration to applications for employment that disabled people make to the company. The Royal Mint is committed to having a diverse workforce with a culture that values the benefits that diversity brings. The Royal Mint provides training, career development and promotion of disabled people and for the continuing employment and training of employees who have become disabled while employed by the company.

#### Sickness absence

The annual sickness absence rate for 2014-15 was 3.7% (2013-14: 3.7%).

#### Independent Auditors

So far as the directors are aware, there is no relevant audit information, (i.e. information needed by the company's auditors in connection with preparing their report), of which the company's auditors are unaware, and the directors have taken all steps that they ought to in order to make themselves aware of any relevant information and to establish that the company's auditors are aware of that information.

PricewaterhouseCoopers LLP have indicated their willingness to continue in office and a resolution to confirm their appointment will be proposed at the Annual General Meeting.

# Future developments and financial risk management

These areas are dealt with in the Strategic Report.

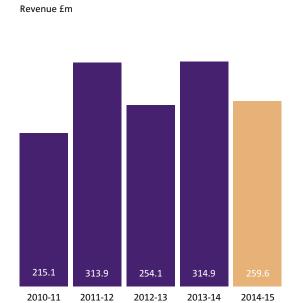
## Authority of issue of financial statements

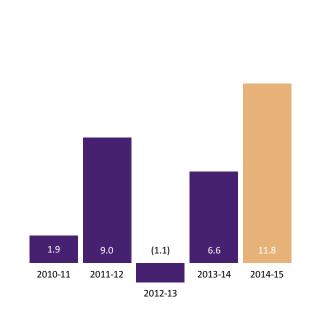
The Directors gave authority for the financial statements to be issued on 9 June 2015. Neither the entity's owner nor others have the power to amend the financial statements after issue.

Approved by the Board of Directors and signed on its behalf.

### Financial Summary

	2014-15 £m	2013-14 £m	2012-13 £m	2011-12 £m	2010-11 £m
UK revenue	115.2	126.3	112.8	113.7	72.6
Overseas revenue	144.4	188.6	141.3	200.2	142.5
Total revenue	259.6	314.9	254.1	313.9	215.1
Operating profit before IAS 39 related					
items and exceptionals	11.4	6.7	0.8	10.7	3.4
IAS 39 related items (note 5)	(0.3)	(0.1)	(0.7)	(1.7)	(1.5)
Exceptional items (note 5)	0.7	-	(1.2)	-	-
Operating profit / (loss)	11.8	6.6	(1.1)	9.0	1.9
Net finance cost	(0.6)	(0.9)	(1.2)	(0.9)	(0.5)
Profit / (loss) before tax	11.2	5.7	(2.3)	8.1	1.4
Taxation	(2.3)	(1.4)	0.3	1.2	(0.6)
Profit / (loss) after tax	8.9	4.3	(2.0)	9.3	0.8
Net assets	55.3	55.1	55.9	66.3	58.4





Operating profit / (loss) £m



# Sustainability Report

The Royal Mint remains committed to having a healthy and safe work environment with zero accident performance. The health and safety of people who work at, for and with The Royal Mint is central to all business plans and operations.

The Royal Mint is also committed to being at the forefront of employing sustainable business practices to minimise our environmental footprint. We review our significant environmental impacts and set targets accordingly.

Environmental targets set for 2014-15 included:

• Waste to Landfill to total less than 70 tonnes.

The Royal Mint sent to landfill a total of 58 tonnes during the year; a reduction of 78% compared to the previous year's amount of 265 tonnes. The reduction has been achieved by both improvements in segregation of waste across site, which removes recyclable material from the general waste stream. In addition, The Royal Mint's waste contractor identified an alternative disposal route away from landfill in November 2014. Now, The Royal Mint's general waste, which is not suitable for recycling, is disposed of via a waste to energy facility.

 Reduce energy consumption for the site and in doing so reduce energy costs.

Energy savings achieved in the financial year totalled £126,000, driven by reduced energy consumption per unit of production.

The Royal Mint continues to maintain the following International Organization for Standardization standards, ISO14001 Environmental Management System and ISO50001 Energy Management System. These accreditations run alongside the Social Accountability 8000 (or SA 8000) Standard, which is the first global ethical standard.

#### Water consumption

A large volume of water is consumed within the coin manufacturing process.

The long-term aim of The Royal Mint is to reduce the amount of water abstracted from the nearby river Ely. At present up to 70% of the abstracted water is returned to the river, approximately 300 metres from the abstraction point.



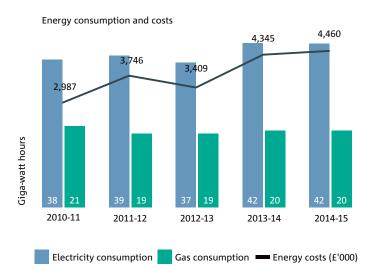


# Greenhouse-gas emissions and energy consumption

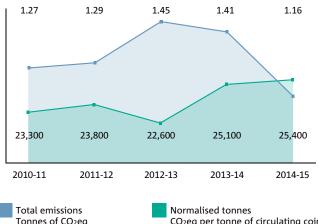
The use of energy continues to be a significant aspect of the organisation's environmental impact. The Royal Mint continually explores opportunities to improve energy efficiency throughout its activities and supply chain. This includes process improvements, investment in more energy efficient equipment, and the development of new technologies.

During the year The Royal Mint invested in small-scale renewable energy. A solar array of photovoltaic panels was fitted on the roof of one of the site's buildings. The technology since installation has generated 7,500 kW/h.

As a high energy user, for a number of years The Royal Mint has been part of a Climate Change Agreement scheme, which entitled the company to qualify for the Climate Change Levy discount, most recently under Part IV of Schedule 6 to the Finance Act 2000 (as amended).



#### CO2eq emissions



Tonnes of CO<sub>2</sub>eq per tonne of circulating coin

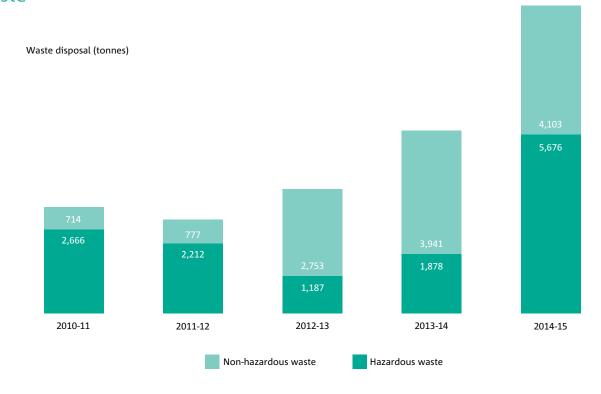
In this financial period, The Royal Mint took advantage of provisions in the Finance Act 2014, Schedule 20, namely Climate Change Levy Exemptions for Mineralogical and Metallurgical processes.

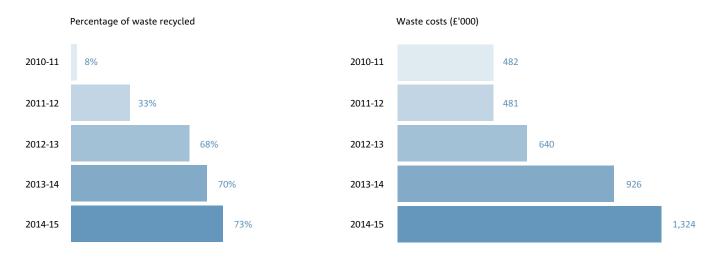
The exemption does not require The Royal Mint to achieve energy reduction targets as with the Climate Change Levy Agreement but, if The Royal Mint had remained in the Agreement, it would have achieved its energy targets.

Total emissions for 2014-15 were 25,400 tonnes of  $CO_2$  equivalent (2013-14: 25,100 tonnes).

The Royal Mint measures 'normalised tonnes' (calculated as tonnes of  $CO_2$  equivalent per tonne of Circulating Coin manufactured) as a key indicator of energy efficiency. For 2014-15 normalised tonnes was 1.16 (2013-14: 1.41), representing a year-on-year reduction of 18%.

#### Waste





This data looks at the waste removed by The Royal Mint's principal waste contractors but does not currently include waste metals recovered from The Royal Mint's processes.

The alloy recovery metal accounts for the increased non-hazardous waste total.

Increased filter cake tonnage from the sites effluent treatment process is the main contributor to the hazardous waste increase.

Both these waste streams are processed through a recovery / recycle route.

#### Scope analysis

Tonnes of CO	<sub>2</sub> eq	2010-11	2011-12	2012-13	2013-14	
Scope 1	Natural gas usage (heating and furnaces)	3,950	3,490	3,530	3,290	3,640
	Use of Royal Mint owned vehicles	12	12	13		
	Process emissions from the furnace stack	1	1	2	2	2
	Fugitive Emissions (e.g. air conditioning and refrigeration leaks)	2	2	2	2	2
Scope 2	Electricity usage	18,600	19,400	18,200	20,800	20,800
Scope 3	Business travel	612	704	734	718	713
	Water supply	41	51	41	36	35
	Water treatment (off site)	88	88	51	84	96
	Waste disposal	30	30	30	169 <sup>*</sup>	75*

<sup>\*</sup> Figures include disposal of metals using the Department for Environment Food and Rural Affairs (Defra) Greenhouse Gas Conversion Factors.

The Royal Mint's carbon footprint has been restated for all years in order to account for material changes to the conversion factors provided by Defra for company reporting purposes.

#### Finite resources

The Royal Mint recognises that its products are produced from finite metal resources and that there is a rising demand for those limited resources. Therefore recycling is an important part of the production cycle. Material cast by The Royal Mint is recycled within the production process and bought in or composite material waste is sent off site to be recycled. The recycling process has included recovered alloy from withdrawn 5p and 10p denominations.

## Protecting and enhancing the natural environment

The Royal Mint operates from a single site and the way the site is managed can have an impact on animals and habitats. The Royal Mint strives to treat the natural world around us with respect, care and sensitivity through its values shared with employees.

During the year, The Royal Mint has commissioned ecology studies in areas of the site that will be affected by planned developments. These have been undertaken to minimise the effect of the development work on the fauna.

#### Working with the supply chain

The Royal Mint has introduced an ethical and sustainable purchasing policy with key suppliers. The policy encourages key suppliers to have an ethical sourcing policy or be

members of a recognised responsible sourcing organisation or equivalent body.

This encourages suppliers to obtain materials from sustainable sources, minimise their impact on the environment and encourage the achievement of standards such as ISO 14001 Environmental Management Standard, ISO 50001 Energy Management Standard and SA 8000 Ethical Standard.

The policy also promotes waste reduction and the use of recycled materials to minimise the use of secondary materials and landfill for waste disposal. Suppliers are urged to assess their carbon footprint and have in place action plans to reduce and monitor emissions.

The Royal Mint encourages suppliers to attend Royal Mint supplier workshops, where the above ethos is promoted.

#### Reporting and data

Data collection is taken from records of meter readings for gas, electricity, mains supplied water and abstracted water.

For transport, the mileages of Royal Mint vehicles are monitored along with data supplied by taxi companies and the carbon from air travel is supplied by The Royal Mint's travel operator. The Royal Mint gathers data on water use and transport in calculating the scope 3 emissions.





# Corporate Governance

#### Internal control

The system of internal control is designed to manage risk to a reasonable level rather than to eliminate all risk of failure to achieve policies, aims and objectives; it can therefore only provide reasonable and not absolute assurance of effectiveness. The system of internal control is based on an on-going process designed to identify and prioritise the risks to the achievement of The Royal Mint Limited's policies, aims and objectives, to evaluate the likelihood of those risks being realised, the impact should they be realised, and to manage them efficiently, effectively and economically. The system of internal control has been in place throughout the year and up to the date of approval of the Annual Report. It accords with HM Treasury guidance and the UK Corporate Governance Code where appropriate.

The system of internal control is based on a framework of regular management information, administrative procedures (including the segregation of duties) and a system of delegation and accountability.

In particular, it includes:

- comprehensive budgeting systems with an annual operating plan and budget which is reviewed and agreed by the Board;
- regular reviews by the Board of periodic and annual reports, which indicate performance against the budget and latest forecast;
- setting targets and key performance indicators to measure financial and other performance;
- risk management framework as detailed opposite;
- clearly defined capital investment control guidelines; and
- formal physical and information security arrangements.

Executive Directors provide the Board with annual written confirmation in relation to the effectiveness of the system of internal control in their area of responsibility.

There were no non-trivial lapses of data security in the year.

#### Risk management

Under the guidance of the Board and Audit Committee, The Royal Mint Limited's risk management process is undertaken by the Executive Management Team. It focusses on the identification and management of the key risks which could impact on the achievement of The Royal Mint Limited's policies, aims and strategic objectives. As part of its oversight process, the Board undertakes a review of risk management at least annually and has input into the broader risk management.

The Risk Management Committee is responsible for overseeing the effective establishment and maintenance in operation of a management framework within which risk is evaluated and managed. The Committee's membership comprises the Chief Executive, the Director of Finance and the Director of Business Services of The Royal Mint Limited. The Head of Internal Audit also attends all meetings. The Risk Management Committee meets at least three times a year and reports to the Audit Committee which briefs the Board as appropriate and at least annually.

Guidance in relation to risk awareness and risk management is provided to staff as part of their on-going development and training, and appropriate risk management requirements are embedded in staff objectives and responsibilities.

The Royal Mint Limited's risk management framework and practice conform to guidance issued by HM Treasury and are included for review in the annual internal audit plan.

A register of key corporate risks is maintained, together with a series of operational risk registers covering each of the areas of responsibility of the Executive Management Team. These registers are updated regularly and evolve as new risks are identified and formally elevated to the risk register.

The Royal Mint Limited's risk priorities in 2014-15 are detailed on page 20.

#### Internal Audit

The Royal Mint Limited operates internal audit arrangements to standards defined in the Public Sector Internal Audit Standards. During 2014-15 this function was undertaken by KPMG LLP. Their annual audit plan and the results of their audit, including recommendations for improvement, are reported to the Director of Finance and presented to the Audit Committee. They also provide an independent opinion on the adequacy of The Royal Mint Limited's system of internal control.

KPMG LLP did not report any issues concerning the internal controls that require inclusion in this Statement.

#### Board and its committees

The Board of Directors comprises the Chairman, three Non-Executive Directors and two Executive Directors (the Chief Executive and Director of Finance). The Director of Business Services attends the meeting in the capacity of the Company Secretary. The Board met 9 times in 2014-15 (2013-14: 10 times). Attendance by members at the Board and Committee meetings is set below:

		Board	Audit Committee	Remuneration Committee	Nominations Committee
Adam Lawrence	Chief Executive	9	n/a	n/a	n/a
Vin Wijeratne	Director of Finance	9	n/a	n/a	n/a
Peter Warry	Chairman	9	n/a	3	1
Mary Chapman	Non-Executive Director	3	2	2	-
David Harding	Non-Executive Director	3	2	2	-
David Morgan	Non-Executive Director	9	4	3	1
Xenia Carr-Griffiths	Non-Executive Director	9	2	3	1
Tim Martin	Non-Executive Director	8	2	n/a	1
Number of meeting	S	9	4	3	1

David Harding and Mary Chapman resigned as Non-Executive Directors on 31 July 2014.

Tim Martin has a seat on the Board as a representative of the Royal Mint Trading Fund and HM Treasury as shareholder.

Adam Lawrence, Vin Wijeratne and Peter Warry attended all Audit Committee meetings during 2014-15 but are not members of the Committee. Xenia Carr-Griffiths and Tim Martin attended the two meetings of the audit committee which took place before they were appointed as members of the Committee.

#### The Role of the Board

The Board's role is to provide entrepreneurial leadership of the Company to enhance and preserve long term shareholder value in line with HM Treasury policy and within a framework of prudent and effective controls which enables risk to be assessed and managed.

The roles and responsibilities of the Board are to:

- develop the future strategy of the business required to realise the strategic objectives;
- review, as appropriate, the strategic objectives and agree them with the Shareholder;
- ensure a 3-5 year plan is in place in order to realise the strategic objectives;
- ensure that the necessary management structure, financial and human resources are in place in order to achieve the agreed plan;
- determine the risk appetite of the organisation in furtherance of achieving the strategic objectives and ensure there is a robust on-going process to identify and appropriately manage strategic and significant operational risks;
- regularly review objectives and management performance against annual plan and associated business KPIs;
- ensure the Company operates with appropriate values and standards and ensure that its obligations to its shareholders and others are understood and met:
- review, approve or propose strategic investment in line with investment authority limits as agreed with the shareholder:
- ensure that the Company operates at all times within applicable laws and regulations and within an appropriate procedural framework; and
- ensure that the Board fulfils its duties in the Memorandum and Articles of Association of the Company, functions and any frameworks which may be agreed with the shareholder.

Quality information is supplied to the Directors on a timely basis to enable them to discharge their duties effectively. All Directors have access to independent professional advice, at The Royal Mint Limited's expense, if required.

The Board of Directors confirms that it considers the Annual Report, taken as a whole, is fair, balanced and understandable and provides the information necessary to assess the company's performance, business model and strategy.

The Board reviews its effectiveness in a number of ways, including the Company Secretary undertaking one-to-one meetings with each Director. A report is prepared for the Board which considers the collective findings and reviews the actions taken in the previous year. The Board has reviewed and accepted the feedback of this year's positive report and has noted beneficial outcomes arising from the previous year's actions. This year, the Board has agreed to a small number of incremental improvements to further its effective performance going forward.

During the year, the main focus of the Board was to execute against the Five-Year Plan approved in 2012-13. Years one and two of the plan have been delivered, both in terms of financial performance and the progression of projects designed to deliver improved performance in future years.

#### **Audit Committee**

The Audit Committee comprises no fewer than three independent Non-Executive Directors. The Committee invites the Chief Executive Officer, Director of Finance and senior representatives of both the internal and external auditors to attend meetings. Tim Martin is deemed by the Board to be independent for the purposes of the Audit Committee.

The Audit Committee monitors and reviews the effectiveness of the internal control systems, accounting policies and practices, financial reporting processes, risk management procedures, as well as the integrity of the financial statements. It also closely monitors and oversees the work of the internal auditors as well as ensuring the external auditors provide a cost effective service and remain objective and independent.

#### Remuneration Committee

The Committee is made up of no fewer than three Non-Executive Directors and meets at least twice a year.
Remuneration decisions are guided by a Directors'
Remuneration Framework which was agreed with HM Treasury at the time of the company's vesting. The Committee's primary role is to determine, in the light of this Framework, the remuneration and performance-related incentive schemes of the Executive Management Team, subject to the consent of the Shareholder Executive. The Terms of Reference for the Committee are available on The Royal Mint Limited's website, and the Remuneration Report is set out on page 38.

#### Nominations Committee

The Nominations Committee comprises all Non-Executive Directors of the company and meets as and when necessary. The Committee works with the Shareholder Executive to appoint Board members, on the following basis:

- the Chairman is appointed by the HM Treasury Minister on advice from HM Treasury and the Shareholder Executive, in consultation with the Chief Executive and the Nominations Committee;
- the Chief Executive appointment is approved by the HM
   Treasury Minister, on advice of the Chairman, HM
   Treasury and the Shareholder Executive, in consultation
   with the Nominations Committee; and
- other Board appointments are made by the Nominations Committee in consultation with the Shareholder Executive, and with the Shareholder Executive's consent.

The Board values the varied contribution which the diverse nature of the Board members brings. The Nominations Committee ensures that all Board recruitment seeks to build on this diversity and all roles are recruited using both advertisements and search.

During the year the Board has welcomed Amanda Rendle, Global Head of Marketing at HSBC, as an invitee through the Women Onboard initiative.

# **Executive Management Team**

The Chief Executive has primary responsibility for the day-to-day management of the business, and discharges his responsibilities through an Executive Management Team, whose membership is made up from the Executives leading the main functions of the business. The Executive Management Team meet formally on a regular basis and not fewer than 10 times a year.

The roles and responsibilities of the Executive Management Team are:

- implementation of the plan and efficient operation of the business;
- development and subsequent implementation of a longterm strategy in conjunction with the Board;
- development of an annual budget, for approval by the Board;
- approval of capital expenditure over £20,000 and major contracts not requiring Board approval (significant expenditure not approved in the annual budget is brought to the Board's attention);
- preparation of a risk register and subsequent reviews and mitigating actions;
- development and implementation of performance improvement programmes;
- establishment, maintenance and development of operating procedures; and
- working with the Remuneration Committee to develop remuneration systems for staff, including performancerelated pay.

## Going concern

After making enquiries, the Directors of The Royal Mint Limited concluded that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going-concern basis in preparing its financial statements.

# Remuneration Report

Information within the Remuneration Report accords with HM Treasury guidance.

#### Remuneration Committee

The Committee's primary role is to determine, within the bounds of the Directors' Remuneration Framework agreed with the shareholder, the remuneration and performance-related incentive schemes of the Executive Management Team, subject to the consent of the Shareholder Executive and HM Treasury Ministers, where appropriate. The Director of Business Services is Secretary to the Committee, and the Chief Executive is invited to attend the Committee. Neither individual takes part in any decision affecting their own remuneration.

#### Committee remit

The remit was updated in March 2014 and can be accessed on The Royal Mint Limited's website.

## Remuneration policy

The Royal Mint Limited's policy is to maintain levels of remuneration such as to attract, motivate and retain executives of a high calibre who can contribute effectively to the successful development of the business.

### **Executive Management Team**

The team as at 31 March 2015 is made up of seven roles: Chief Executive, Director of Finance, Director of Business Services, Director of Operations, Director of Commemorative Coin, Director of Bullion, Director of Circulating Coin. The role of Director of Bullion was created during the year and recruitment is currently underway.

# Executive Management Team - terms, conditions and remuneration

The remuneration package of members of the Executive Management Team consists of the following elements:

#### i. Basic salary

The basic starting salary of a member of the Executive Management Team is determined as part of the recruitment and selection process. Thereafter it is subject to annual review.

#### ii. Short-Term Incentive Plan (STIP)

At the start of the year the Remuneration Committee agreed the targets for the STIP for 2014-15. The purpose was to recognise and reward outstanding performance against planned business targets, with a strong focus on Return on Average Capital Employed (ROACE). The maximum award for 2014-15, if the ROACE over performance targets were achieved, was 33% of basic salary for Adam Lawrence and 30% of basic salary for the other members of the Executive Management Team.

STIP awards are disclosed in the year they are paid. Amounts paid in 2014-15 relate to performance in 2013-14 and are outlined in the table.

#### iii. Long-Term Incentive Plan (LTIP)

The LTIP is in place to reward and recognise achievement of the strategic and sustainable development of the business. Targets are set over a three-year timescale. Incentives earned by achieving these targets are paid in the year following the end of the three-year period, with an additional payment made if all three years' targets have been achieved. The maximum it is possible to earn each year is 33% of basic salary for Adam Lawrence and 25% for the members of the Executive Management Team. LTIP awards are disclosed in the year they are paid. There were two LTIP schemes running during 2013-14: the first was due for completion at the end of 2013-14 and the second at the end of 2014-15. During 2013-14 the schemes were reviewed and it was decided to move all executives on to the same LTIP scheme timing. This meant that both LTIP schemes' accruals earned against the scheme targets up to the end of 2013-14 were paid out in 2014-15. In the case of Adam Lawrence, Vin Wijeratne, Anne Jessopp and Andrew Mills payments spanning a three year period were paid and in the case of Phil Carpenter and Shane Bissett a two year period. At the year-end £277,000 (2013-14: £283,000) has been provided in the accounts in relation to LTIP that accrued in 2014-15, including a transitional element.

#### iv. Pension Scheme

All members of the Executive Management Team who joined after 1 January 2010 are members of The Royal Mint Group Personal Pension Plan, a defined contribution scheme.

During the year, all members of the Executive Management Team, who joined prior to 1 January 2010, were members of Prudential Platinum Pension - The Royal Mint Limited Scheme, a defined benefit pension scheme. The Prudential Platinum scheme was closed for additional contributions on 31 March 2015 and members were given the option to join the Civil Service Pension Scheme, a defined benefit pension scheme or to join The Royal Mint Group Personal Pension Plan. All members of the Executive Management Team in this position opted to join the Civil Service Pension Scheme for future accrual. This has no effect on the 2014-15 remuneration.

#### v. Discretionary benefits allowance

Any allowance paid is non-consolidated, non-pensionable and is not used for the basis of Incentive Plan calculations. Payments are included within remuneration within the following table.

The following sections provide details of the salaries, pension entitlements and fees of the Board members and Executive Management Team.

# Remuneration and Incentive Plan Payments

Executive Management Team of The Royal Mint Limited	Total Remuneration 2014-15 £'000	Remuneration before incentives 2014-15 £'000	TIP payments made in 2014-15 for 2013-14 performance £'000	TIP Payments made in 2014-15 of previously accrued amounts £'000	Total Remuneration 2013-14 £'000	Remuneration before incentives 2013-14 £'000	STIP payments made in 2013-14 for 2012-13 performance £'000	Payments made in 2013-14 for 3 years performance £'000
Adam Lawrence* Chief Executive	362	209	61	92	206	206	_	_
Vin Wijeratne* Director of Finance	204	129	32	43	134	134	_	_
Anne Jessopp Director of Business Services	213	135	35	43	136	136	-	-
Phil Carpenter Director of Operations	178	115	32	31	115	115	_	_
Andrew Mills Director of Circulating Coin	221	143	35	43	141	141	_	_
Shane Bissett Director of Commemorative Coin	172	121	22	29	124	124	_	_

<sup>\*</sup>Board member

Shane Bissett's prior year remuneration includes relocation costs.

No non-cash benefits-in-kind were provided during the year.

A salary sacrifice scheme was introduced during 2014-15 in regard to pension contributions. This reduces the remuneration figures above, offset by an increase in employer pension contributions.

# Median pay

Reporting bodies are required to disclose the relationship between the remuneration of the highest-paid Director in their organisation and the median remuneration of the organisation's workforce. For the purpose of this disclosure, the remuneration includes salary, non-consolidated performance-related pay and benefits-in-kind. It does not include pension contributions or the cash-equivalent transfer value of pensions.

Using this basis, in 2014-15 the remuneration of the highest-paid Director of The Royal Mint was £362,000 (2013-14: £206,000). This includes STIP and LTIP payments totalling £153,000 made in 2014-15 relating to previous years' performance as detailed in the table above. This was eleven times (2013-14: seven times) the median remuneration of the workforce, which was £32,000 (2013-14: £30,000). The median remuneration pay of the workforce includes profit share payments made in 2014-15 relating to performance in 2013-14.

# **Employment agreements**

All permanent members of the Executive Management Team covered by this Annual Report hold appointments which are openended until they reach retirement age. Their notice periods are six months except Adam Lawrence for whom it is one year.

Early termination, other than for misconduct or persistent poor performance, would result in the individual receiving compensation in line with the relevant redundancy scheme.

# Pension benefits accrued in Prudential Platinum Pension The Royal Mint Limited Scheme

		Accrued Pension at 31 March 2015 £'000	Accrued Pension at 31 March 2014 £'000	Employee Contributions paid 2014-15 £'000	Value of Pension Benefits accrued 2014-15 £'000	Value o Pension Benefit accrued 2013-14 £'000
Adam Lawrence* Chief Executive		23	17	6	105-110	80-85
Anne Jessopp Director of Business Services		15	11	4	65-70	50-55
Phil Carpenter Director of Operations		7	6	2	30-35	30-35
Andrew Mills Director of Circulating Coin		15	12	4	65-70	50-55
	Accrued Pension Commencement Lump Sum at 31 March 2015 £'000	Accrued Pension Commencement Lump Sum at 31 March 2014 £'000	Increase in accrued pension in year in excess of inflation £'000	Transfer Value as at 31 March 2015 £'000	Transfer Value as at 31 March 2014 £'000	Increase in Transfer Value less employees contributions £'000
Adam Lawrence* Chief Executive	-	-	6	459	277	176
Anne Jessopp Director of Business Services	-	-	4	330	215	111
Phil Carpenter Director of Operations	23	18	1	224	155	67
Andrew Mills	_	_	4	356	236	116

<sup>\*</sup>Board member

The "Increase in Transfer Value less Employee Contributions" corresponds to the difference between the value placed on benefits accrued at dates which are one year apart, the start and end of the year, less employee contributions. This largely relates to the value placed on the additional accrual of benefits over the year, but also reflects any changes in assumptions used to calculate transfer values.

Vin Wijeratne and Shane Bissett are members of The Royal Mint Group Personal Pension Plan, a defined contribution scheme. Employer contributions made during the year were as follows, including the impact of the salary sacrifice scheme as mentioned above:

Vin Wijeratne £22,000 (2013-14: £14,000) Shane Bissett £24,000 (2013-14: £15,000)

# Non-Executive Directors' terms, conditions and fees

The Chairman is engaged under a letter of appointment from Shareholder Executive under delegated authority from HM Treasury. The other Non-Executive Directors apart from Tim Martin are appointed by the company with approval of the Shareholder Executive. Either party can terminate his or her engagement upon giving three months' notice.

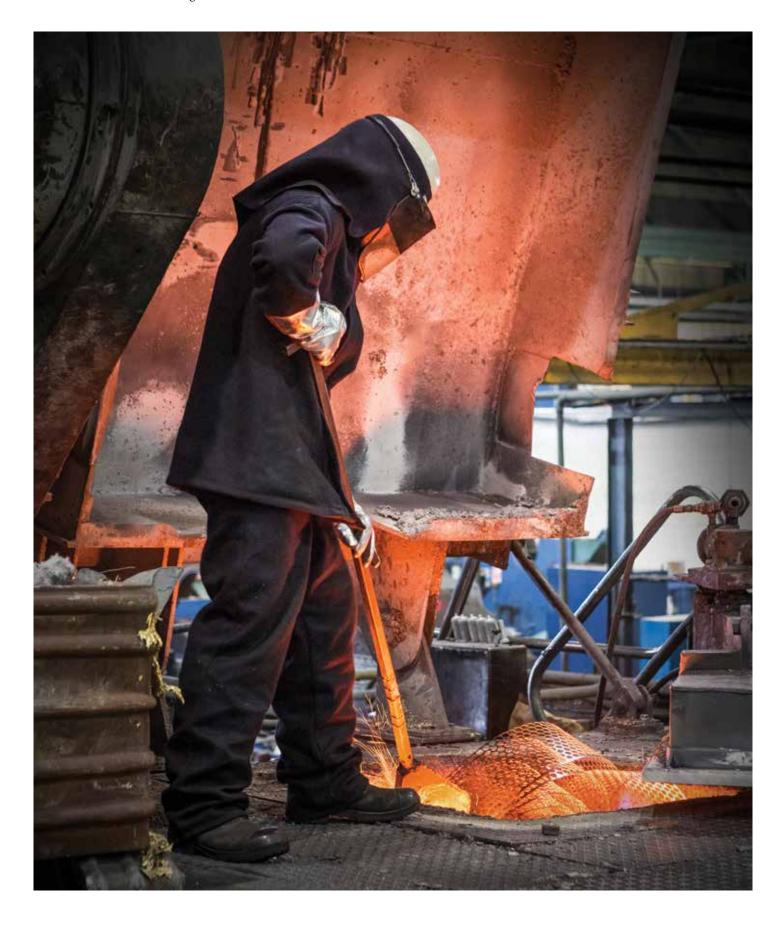
The Non-Executive Directors receive an annual fee agreed by the Shareholder Executive.

	2014-15 £'000	2013-14 £'000
Peter Warry	45	45
David Morgan (Appointed 1 September 2013)	22	11
Xenia Carr-Griffiths (Appointed 1 October 2013)	20	11
David Harding (Resigned 31 July 2014)	8	23
Mary Chapman (Resigned 31 July 2014)	7	20
Colin Balmer (Resigned 1 July 2013)	_	6

In addition, Non-Executive Directors are reimbursed for reasonable travel and subsistence expenses claimed in the performance of their duties and the total amount paid to the Non-Executive Directors was £7,000 (2013-14: £7,000).

Tim Martin received no remuneration from The Royal Mint Limited.

While The Royal Mint's finest traditions are always respected, it continually innovates in order to stay at the forefront of world minting.



# Independent auditors' report to the members of The Royal Mint Limited

# Report on the financial statements

## Our opinion

In our opinion, The Royal Mint Limited's financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### What we have audited

The Royal Mint Limited's financial statements comprise:

- Statement of financial position as at 31 March 2015;
- Income statement and statement of comprehensive income for the year then ended;
- Statement of cash flows for the year then ended;
- Statement of changes in equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is applicable law and IFRSs as adopted by the European Union.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Other matters on which we are required to report by exception

# Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

# Responsibilities for the financial statements and the audit

# Our responsibilities and those of the directors

As explained more fully in the Statement of Directors' Responsibilities set out on page 24, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

#### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Lynn Pamment (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Cardiff 10 June 2015

# Income Statement For the year ended 31 March 2015

	Notes	Before IAS 39 related items and exceptionals 2014-15 £'000	IAS 39 related items (note 5) 2014-15 £'000	Exceptionals (note 5) 2014-15 £'000	Total 2014-15 £'000	Before IAS 39 r related items 2013-14 £'000	IAS 39 related items (note 5) 2013-14 £'000	Total 2013-14 £'000
Revenue	2	259,598	-	-	259,598	314,872	_	314,872
Cost of sales	3	(216,542)	593	-	(215,949)	(273,150)	225	(272,925)
Gross profit		43,056	593	-	43,649	41,722	225	41,947
Administrative expenses	3	(14,625)	-	722	(13,903)	(16,356)	-	(16,356)
Selling and distribution costs	3	(17,242)	-	-	(17,242)	(18,502)	-	(18,502)
Other gains / (losses) - net	22	230	(910)	-	(680)	(115)	(394)	(509)
Operating profit		11,419	(317)	722	11,824	6,749	(169)	6,580
Finance income	6	10	-	-	10	10	-	10
Finance costs	6	(603)	-	-	(603)	(921)	-	(921)
Profit before tax		10,826	(317)	722	11,231	5,838	(169)	5,669
Taxation	7				(2,333)			(1,349)
Profit for the financial year					8,898			4,320
Profit attributable to:								
Owners of the parent					8,898			4,320

The Notes on pages 52 to 86 form part of the financial statements. All results above relate to Continuing Operations.

Company Number 6964873

# Statement of Comprehensive Income For the year ended 31 March 2015

	Notes	2014-15 £'000	2013-14 £'000
Profit for the financial year		8,898	4,320
Other comprehensive income:			
Cash flow hedges		(503)	247
Remeasurements for defined benefit scheme	16	(5,361)	(1,669)
Deferred tax on remeasurements for defined benefit scheme	15	1,126	266
Total comprehensive income for the year		4,160	3,164
Total comprehensive income attributable to:			
Owners of the parent		4,160	3,164

# Statement of Changes in Equity For the year ended 31 March 2015

Retained Share Share Hedging Total Capital Premium Earnings Reserve Equity £'000 £'000 £'000 £'000 £'000 AT 1 APRIL 2014 6,000 39,319 9,957 (174)55,102 Movements in the year: Profit for the financial year 8,898 8,898 Cash flow hedges (503)(503)Remeasurements for defined benefit (5,361)(5,361)scheme Deferred tax on remeasurements for 1,126 1,126 defined benefit scheme Total Comprehensive Income for the year (503)4,160 4,663 Transactions with owners - dividend (4,000)(4,000)AT 31 MARCH 2015 6,000 39,319 10,620 (677)55,262

# Statement of Changes in Equity (Continued) For the year ended 31 March 2014

Share Share Retained Hedging Total Capital Premium Earnings Reserve Equity £'000 £'000 £'000 £'000 £'000 (421)AT 1 APRIL 2013 6,000 39,319 11,040 55,938 Movements in the year: Profit for the financial year 4,320 4,320 Cash flow hedges 247 247 Remeasurements for defined benefit (1,669)(1,669)scheme Deferred tax on remeasurements for 266 266 defined benefit scheme Total Comprehensive Income for the year 3,164 2,917 247 Transactions with owners - dividend (4,000)(4,000)AT 31 MARCH 2014 9,957 (174)55,102 6,000 39,319

# Statement of Financial Position At 31 March 2015

2015 2014 Notes £'000 £'000 **NON-CURRENT ASSETS** Property, plant and equipment 8 49.143 45,470 Intangible assets 9 5,342 1,723 15 Deferred tax asset 1,278 982 TOTAL NON-CURRENT ASSETS 55,763 48,175 **CURRENT ASSETS Inventories** 10 30,948 24,387 Derivative financial instruments 23 1,383 762 Deferred tax asset 15 23 Trade and other receivables 11 24,310 20,346 Cash and cash equivalents 21 1,465 **TOTAL CURRENT ASSETS** 58,129 45,495 **CURRENT LIABILITIES Borrowings** 12 (7,480)Trade and other payables 13 (47,601)(26,110)Retirement benefit liability 16 (5,773)(2,485)Current tax liability 7 (1,207)Derivative financial instruments 23 (2,060)(424)TOTAL CURRENT LIABILITIES (56,641)(36,499)**NET CURRENT ASSETS** 1,488 8,996 **NON-CURRENT LIABILITIES** Deferred tax liability 15 (1,466)(1,146)Provision for liabilities and charges 14 (523)(923)**NET ASSETS** 55,262 55,102 **EQUITY** 6,000 Share capital 24 6,000 39,319 Share premium 24 39,319 10,620 9,957 Retained earnings Hedging reserve (174)(677)**TOTAL EQUITY** 55,262 55,102

The Notes on pages 52 to 86 form part of the financial statements.

Approved by the Board of Directors and signed on its behalf.

# Statement of Cash Flows For the year ended 31 March 2015

Notes	2014-15 £'000	2013-14 £'000
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before tax	11,231	5,669
Depreciation and amortisation on non-current assets	4,960	4,795
Loss on disposal of assets	12	67
Interest	593	911
Cash flow hedges	512	(1,375)
Movements in working capital:		
Inventory	(6,561)	11,109
Retirement benefit asset	(2,073)	464
Trade and other receivables	(3,965)	(779)
Trade and other payables	21,283	(4,261)
Provisions	(409)	(221)
Cash flow from operations	25,583	16,379
Interest paid	(634)	(927)
Tax received	_	1,080
Net cash flow from operating activities	24,949	16,532
CASH FLOW FROM INVESTING ACTIVITIES		
Acquisition of property, plant and equipment	(7,783)	(2,377)
Acquisition of intangible assets	(4,231)	(724)
Interest received	10	10
Net cash used in investing activities	(12,004)	(3,091)
	(,,	(=,===
CASH FLOW FROM FINANCING ACTIVITIES		
Movement in short-term loans	(7,480)	(11,000)
Dividends paid	(4,000)	(4,000)
Net cash used in financing activities	(11,480)	(15,000)
NET MOVEMENT IN CASH AND CASH EQUIVALENTS	1,465	(1,559)
Cash flow from movement in borrowings	7,480	11,000
Movement in net funds	8,945	9,441
Net debt at start of year	(7,480)	(16,921)
Net funds / (debt) at end of year 21	1,465	(7,480)

# Notes to the financial statements

# Note 1 Principal accounting policies

# 1.1 Basis of preparation

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and International Financial Reporting Standard Interpretation Committee (IFRIC) interpretations as adopted by the European Union and the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historic cost convention, as modified by revaluation of financial assets and liabilities (including derivative financial instruments) at fair value through profit or loss. Where IFRS permits a choice of accounting policy, the accounting policy which is judged to be most appropriate to the particular circumstances of The Royal Mint Limited for the purpose of giving a true and fair view has been selected. The particular policies adopted are described below. They have been applied consistently unless otherwise stated in dealing with items that are considered material to the financial statements.

# 2.1 Changes in accounting policy and disclosures

#### New and amended statements adopted by the company

There were no new and amended standards and interpretations mandatory for the first time for the financial year commencing on 1 April 2014 that had a material impact on the company.

#### New standards, amendments and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 April 2014 and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the company except the following set out below.

IFRS9, Financial instruments, addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of IFRS9 was issued in July 2014. It replaces the guidance in IAS39 that relates to the classification and measurement of financial instruments. In particular, IFRS9 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the hedged ratio to be the same as the one management actually use for risk management purposes. Contemporaneous documentation is still required but is different to that currently prepared under IAS39. The standard is effective for accounting periods beginning on or after 1 January 2018. Early adoption is permitted, subject to EU endorsement. The company considers that the introduction of IFRS9 will lead to a reduction in the incidence of hedging ineffectiveness recorded in the Income Statement.

IFRS15, Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS18, Revenue and IAS11, Construction contracts and related interpretations. The standard is effective for annual periods beginning on or after 1 January 2017 and earlier application is permitted, subject to EU endorsement. The company is yet to assess the impact of IFRS15.

There are no other IFRS's or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the company.

# 2.2 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board.

# 2.3 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates ('the functional currency'). The financial statements are presented in sterling, which is the Company's functional currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Income Statement, except when deferred in equity as qualifying cashflow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Income Statement within 'finance income or cost'. All other foreign exchange gains and losses are presented in the Income Statement within Other Gains and Losses.

# 2.4 Property, plant and equipment

Property, plant and equipment are carried at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of those items.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the Income Statement during the financial period in which they are incurred.

Depreciation is calculated on a straight-line basis so as to charge the depreciable amount of the respective asset to income over its expected useful life. The useful lives of assets are as follows:

	Years
Buildings (including integral features)	Up to 50
Delicate and electrical plant and machinery	10
Robust mechanical plant	15 – 25
IT hardware	3 – 8
Motor vehicles	4

No depreciation is provided in respect of land.

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are recognised within 'other gains / (losses) – net' in the Income Statement.

# 2.5 Intangible assets

#### **Intangible Assets**

Directly attributable costs are recognised as an intangible asset where the following criteria are met:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete the intangible asset and use or sell it;
- Its ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- The existence of a market or, if it is to be used internally, the usefulness of the intangible asset;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset;
- Its ability to measure reliably the expenditure attributable to the intangible asset during development.

#### Licences for computer software

Licences for computer software are amortised on a straight-line basis over a period of between three and eight years.

#### Research and Development costs

Research costs are expensed as incurred.

Development costs capitalised are those direct employee and other direct costs involved in the upscaling of the High Security Feature technology for commercial production. Development costs are amortised when commercial production begins and prior to then are held within assets in the course of construction within intangible assets.

#### Software

Internal costs capitalised are those direct employee costs involved in the design and testing of the One Business System. These costs are currently held within assets in the course of construction within intangible assets.

#### Patents Trademarks and Licences

Separately acquired patents, trademarks and licences are shown at historic cost.

# 2.6 Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets which have suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.7 Financial assets

Financial assets are recognised when The Royal Mint Limited becomes party to the contracts that give rise to them and are classified as financial assets at fair value through the Income Statement or loans and receivables, as appropriate. Financial assets are classified at initial recognition and, where allowed and appropriate, this designation is re-evaluated at each financial year-end. When financial assets are recognised, initially they are measured at fair value, being the transaction price, plus in the case of financial assets not at fair value through the Income Statement, directly attributable transaction costs.

All standard purchases and sales of financial assets are recognised on the trade date, being the date a commitment is made to purchase or sell the asset. Standard transactions require delivery of assets within the timeframe generally established by regulation or convention in the market place.

The subsequent measurement of financial assets depends on their classification, as follows:

#### (i) Financial assets at fair value through the Income Statement

Financial assets classified as held for trading and other assets designated as such on inception are included in this category. Derivatives, including separated embedded derivatives, are classified as held for trading unless they are designated as effective hedging instruments. Assets are carried in the Statement of Financial Position at fair value with gains or losses recognised in the Income Statement.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determined payments that are not quoted in an active market. They are initially measured at fair value and subsequently held at amortised cost.

# 2.8 Impairment of financial assets

An assessment is carried out at each balance sheet date whether a financial asset or group of financial assets is impaired.

Assets carried at amortised cost – If there is objective evidence that an impairment loss on assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced, through the use of an allowance amount. The amount of the loss shall be recognised in administration costs.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the Income Statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date. Impaired debts are de-recognised when their outcome is certain.

#### 2.9 Trade receivables

Trade receivables are recognised at the original invoice amount and carried at amortised cost less an allowance for any identified impairment. The impairment allowance is established when there is objective evidence that amounts due under the original terms of the transaction will not be collected. The impairment is charged to the Income Statement and represents the difference between the carrying amount and the recoverable amount. Balances are written off when the probability of recovery is assessed as remote. Impaired debts are de-recognised when their outcome is certain.

#### 2.10 Financial liabilities

#### (a) Interest bearing loans and borrowings

Obligations for loans and borrowings are recognised at commencement of the related contracts and are measured initially at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses arising on the repurchase, settlement or otherwise cancellation of liabilities are recognised respectively in finance revenue and finance cost. Borrowing costs are recognised in the Income Statement in the period in which they are incurred.

#### (b) Financial liabilities at fair value through the Income Statement

Financial liabilities at fair value through the Income Statement includes financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit and loss.

Derivatives, including separated embedded derivatives are classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the Income Statement.

### 2.11 Derivative financial instruments

Derivative financial instruments are used to reduce exposure to risks associated with movements in foreign currency rates and metal prices. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles. The fair value of forward metal contracts is determined by reference to current forward metal contracts with similar maturity profiles.

For those derivatives designated as hedges and for which hedge accounting is desired, the hedging relationship is formally designated and documented at its inception. This documentation identifies the risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and its effectiveness will be measured throughout its duration. Such hedges are expected at inception to be highly effective in offsetting changes in fair value or cash flows and are assessed on an on-going basis to determine that they actually have been highly effective throughout the reporting period for which they were designated.

For the purpose of hedge accounting, hedges are classified as cash flow hedges, when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction.

For cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised directly in equity, while the ineffective portion is recognised in the Income Statement within Other Gains and Losses. Amounts taken to equity are transferred to the Income Statement when the hedged transaction affects the Income Statement in Cost of Sales, such as when a forecast sale or purchase occurs.

If a forecast transaction is no longer expected to occur, amounts previously recognised in equity are transferred to the Income Statement in Other Gains and Losses. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, amounts previously recognised in equity remain in equity until the forecast transaction occurs and are transferred to the Income Statement in Cost of Sales or to the initial carrying amount of a non-financial asset or liability as above. If the related transaction is not expected to occur, the amount is taken to the Income Statement in Other Gains and Losses.

Any gains or losses arising from changes in the fair value of derivatives that do not qualify for hedge accounting are taken to the Income Statement in Other Gains and Losses.

Contracts are reviewed at initiation to assess if they contain an embedded derivative and then accounted for where relevant.

#### 2.12 Inventories

Inventories are stated at the lower of cost and estimated net realisable value, after due allowance for obsolete or slow moving items. Cost includes all direct expenditure and any attributable overhead expenditure incurred in bringing goods to their current state under normal operating conditions. The first in, first out or an average method of valuation is used. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.

## 2.13 Cash and cash equivalents

In the Statement of Cash Flows, cash and cash equivalents includes cash in hand, deposits held on call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. In the Statement of Financial Position, bank overdrafts are shown within borrowings in current liabilities.

## 2.14 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at the original invoice amount (fair value).

#### 2.15 Current and deferred tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the Statement of Financial Position date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that, at the time of the transaction, affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates and laws that have been enacted or substantially enacted by the date of Statement of Financial Position and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

# 2.16 Employee benefits

#### (a) Pension obligations

The Royal Mint Limited operates defined benefit and defined contribution pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan. Typically, defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The (liability)/asset recognised in the Statement of Financial Position in respect of defined benefit pension plans is the fair value of plan assets less the present value of the defined benefit obligation at the end of the reporting period, together with adjustments for unrecognised past service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liabilities. A pension asset is recognised to the extent that it is recoverable.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past service costs, and gains/(losses) on curtailment or settlement are recognised in income on occurrence.

For defined contribution plans, The Royal Mint Limited pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

As explained in note 16, employees who were members of the company's defined benefit scheme have been given the opportunity to join the civil service pension scheme at 31 March 2015. This is a multi-employer plan and will be accounted for as if it were a defined contribution scheme.

#### (b) Profit sharing and incentive schemes

The Royal Mint Limited recognises a liability and an expense for profit sharing and incentive schemes, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 2.17 Provisions

Provisions are recognised when: the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

# 2.18 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Company's activities. Revenue is shown net of value added tax, returns, rebates and discounts.

Revenue is recognised on delivery of the goods and services supplied during the year, excluding royalties and other licence payments and value added tax except in the case of 'bill and hold' arrangements, where revenue is recognised when the following requirements are satisfied:

- the buyer must have taken title to the goods and accepted billing;
- it is probable delivery will take place;
- the goods must be on hand, identified and be ready for delivery to the buyer at the time the sale is recognised;
- the buyer must specifically acknowledge the deferred delivery instructions;
- the usual payment terms apply.

#### 2.19 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor, are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the Income Statement on a straight-line basis over the period of the lease.

## 2.20 Exceptional items

Exceptional items are those significant items which are separately disclosed by virtue of their size or incidence to enable a full understanding of performance.

#### 2.21 Dividend distribution

Dividends are recognised in the Financial Statements in the year in which the dividends are approved by the Company's shareholders.

# 2.22 Share capital

Ordinary shares are classified as equity.

# 2.23 Going concern

After making enquiries the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

# 3.1 Critical accounting estimates, assumptions and judgements in applying the accounting policies

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (a) Pension benefits

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The key assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. Due to the changes in the defined benefit pension arrangements set out in note 16, the expected choices of members regarding their deferred benefits is also a key assumption in determining the net liability.

The Company determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Company considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Key assumptions for pension obligations are disclosed in note 16 including sensitivities on page 76.

#### (b) Impairment of non-financial assets

The Royal Mint Limited assesses whether there are any indicators of impairment for all non-financial assets at each reporting date.

When value in use calculations are undertaken, management estimate the expected future cash flows from the asset or income-generating unit and choose a suitable discount rate in order to calculate the net present value of those cash flows.

#### (c) Trade receivables

An appropriate allowance for estimated irrecoverable trade receivables is derived where there is an identified event which, based on previous experience, is evidence of a potential reduction in the recoverability of future cash flows. This estimation is based on assumed collection rates which, although based on The Royal Mint Limited's historical experience of customer repayment patterns, remains inherently uncertain.

#### (d) Inventory

Provision is made for those items of inventory where the net realisable value is estimated to be lower than cost. Net realisable value is based on both historical experience and assumptions regarding future selling values, and is consequently a source of estimation uncertainty.

#### (e) Property, plant and equipment

The determination of asset lives for depreciation purposes is reviewed on a regular basis. Assessing the useful economic life of an asset is based on management judgement taking into account historical experience, wear and tear and the impact of technological change. Consequently this represents a source of estimation uncertainty.

#### (f) Development costs

Development costs are accounted for in accordance with IAS 38 'Intangible Assets'. Costs that meet the qualifying criteria are capitalised and when the asset is complete are systematically amortised over the useful economic life of the intangible asset. Determining whether development costs qualify for capitalisation as intangible assets requires judgement, including estimates of the technical and commercial viability of the asset created, and its applicable useful economic life. These estimates are continually reviewed and updated.

# Note 2 Segmental reporting

The Royal Mint Limited has determined business segments based on reports reviewed by the Board that are used to make strategic decisions. The Board reviews the business from a product perspective as each segment offers products for different purposes and serves different markets.

The following table presents revenue, operating profit and certain asset and liability information regarding The Royal Mint Limited's business segments for the years ended 31 March.

#### A) Analysis by class of business 2014-15

	Circulating £'000	Commemorative £'000	Total Segments £'000	Unallocated £'000	Total £'000
Segment revenue	106,010	153,588	259,598	_	259,598
Depreciation and amortisation	3,452	567	4,019	941	4,960
Operating profit	15,838	9,890	25,728	(13,904)	11,824
Segment assets and liabilities:					
Non-current assets	37,085	6,035	43,120	12,643	55,763
Current assets	41,660	11,214	52,874	5,255	58,129
Current liabilities	(37,769)	(4,692)	(42,461)	(14,180)	(56,641)
Non-current liabilities	(323)	_	(323)	(1,666)	(1,989)
Net assets	40,653	12,557	53,210	2,052	55,262

#### Analysis by class of business 2013-14

	Circulating £'000	Commemorative £'000	Total Segments £'000	Unallocated £'000	Total £'000
Segment revenue	101,206	213,666	314,872	_	314,872
Depreciation and amortisation	(3,072)	(561)	(3,633)	(1,162)	(4,795)
Operating profit	13,624	9,311	22,935	(16,355)	6,580
Segment assets and liabilities:					
Non-current assets	33,223	5,264	38,487	9,688	48,175
Current assets	35,504	6,360	41,864	3,631	45,495
Current liabilities	(14,571)	(4,359)	(18,930)	(17,569)	(36,499)
Non-current liabilities	(647)	_	(647)	(1,422)	(2,069)
Net assets	53,509	7,265	60,774	(5,672)	55,102

The unallocated net liabilities comprise cash at bank and in hand, receivables and payables balances which are not specifically attributed to either segment.

#### B) Geographical analysis of revenue

Revenue by destination is set out below:

	2014-15	2013-14
	£'000	£'000
UK	115,160	126,299
Germany	15,637	37,241
Rest of Europe	18,220	38,063
United States of America	42,425	58,753
Rest of Americas	10,164	5,550
Asia	43,444	30,341
Africa	12,378	17,276
Rest of the World	2,170	1,351
	259,598	314,872

During 2014-15 revenue from two customers amounted to £59.2m and £27.3m (2013-14 two customers: £44.9m and £37.3m) which represented in excess of 10% of revenue.

Note 3 Expenses by nature

enses by nature	2014-15 £'000	2013-14 £'000
Movement in Work in Progress and Finished Goods Inventory	(3,293)	9
(excluding metal) Raw materials and consumables used	23,341	20,004
Metal costs of products sold	163,955	227,601
Hire of plant and machinery	418	356
Employee benefit expenses (note 4)	36,967	36,951
Agency workers	4,621	2,804
Training	4,021	2,804
Travel and subsistence	1,289	1,090
	1,289	2,038
Transportation expenses	4,960	
Depreciation and amortisation charges	4,960	4,795 67
Loss on disposal		
Professional fees and Consultancy	1,140	1,137
Plant and building maintenance	3,248	2,584
Postage	861	896
Promotional expenses	3,505	2,980
Commission expenses	281	1,346
Research and development	12	59
Own work capitalised – development costs	(220)	- (4.55)
Own work capitalised – other intangible assets	(489)	(155)
Waste disposal costs	1,324	926
Insurance, rent and rates	1,304	1,425
Exceptional items (note 5)	(722)	_
Auditors' remuneration		
Audit of these financial statements	60	59
Non audit fees – tax services	23	25
Non audit fees – other	31	10
Other expenses	2,088	486
Total cost of sales, selling and distribution costs and administration expenses	247,094	307,783

Included in metal costs above is the impact of commodity hedging on cost of sales amounting to £593,000 gain (2013-14: £225,000 gain).

Note 4 Remuneration and employment

Total staff costs	Sinno	2014-15	close	2013-14
	£'000	£'000	£'000	£'000
WAGES AND SALARIES				
Staff with a permanent contract	27,663		27,465	
Other staff	661		554	
		28,324		28,019
SOCIAL SECURITY COSTS				
Staff with a permanent contract	1,986		1,964	
Other staff	63		57	
		2,049		2,021
OTHER PENSION COSTS				
Staff with a permanent contract	6,552		6,880	
Other staff	42		31	
		6,594		6,911
		36,967		36,951

#### Average number employed\*

517	507	
6	14	
523		521
111	128	
15	7	
126		135
148	134	
9	11	
157		145
806		801
	111 15 126 148 9	6 14 523 111 128 15 7 126 148 134 9 11

 $<sup>{}^{*}</sup>$  Staff numbers are collated daily and these figures are an average based on this data.

#### Directors' emoluments

	2014-15 £'000	2013-14 £'000
Aggregate emoluments excluding long term incentive scheme	575	548
Aggregate amounts receivable under long term incentive scheme	120	91
Contributions under defined contribution pension scheme	22	14
Highest paid director  Total amounts of emoluments and amounts receivable under long	375	330
term incentive scheme Accrued defined benefit pension at year end	23	17

Retirement benefits are accruing to one executive director under a defined benefit scheme (2013-14: 1).

# Note 5 Exceptional items and IAS 39 related items

#### A) Exceptional items

	2014-15 £'000	2013-14 £'000
Curtailment gain due to ceasing accrual	1,652	_
Professional fees associated with change in pension scheme	(930)	_
Exceptional income	722	_

As set out in further detail in note 16, the Prudential Platinum scheme was closed for additional contributions on 31 March 2015 and members were given the option to rejoin the Civil Service Pension Scheme, a defined benefit pension scheme, or to join The Royal Mint Group Personal Pension Plan. This results in a credit for curtailment as set out in the table above, partly offset by professional fees incurred in implementing this change.

#### B) Impact of IAS 39 hedging ineffectiveness and open foreign exchange contracts

The Company has highlighted separately on the face of the Income Statement the total impact of the loss on open foreign exchange contracts and hedging ineffectiveness under IAS 39 at the year end.

In accordance with the Company's accounting policy the hedge accounting rules under International Accounting Standards (IAS) 39 have been adopted where appropriate. The ineffective portion of the gain or loss on the hedging instrument (as defined under the accounting rules of IAS 39) is recorded in the Income Statement within Other Gains and Losses.

The objective of the company's hedging policy is to mitigate the cash-flow impact of movements in the price of metal commodities where appropriate over time, the ineffectiveness impact of which for accounting purposes will be seen in different accounting periods depending on the relevant assessment under IAS 39 rules.

The accounting treatment in this area is therefore not necessarily a reflection of the economic impact of the company's hedging policy but represents the respective accounting impact of hedging ineffectiveness under IAS 39.

### Note 6 Finance costs

	2014-15 £'000	2013-14 £'000
On loans repayable within five years	156	353
Precious metal consignment arrangement fees	438	557
Unwinding of discount on provision for early retirement (note 14)	9	11
	603	921

#### Finance income

	2014-15 £'000	2013-14 £'000
Bank interest received	10	10
	10	10

## Note 7 Taxation

#### Analysis of tax charge in year

	2014-15 £'000	2013-14 £'000
UK corporation tax		
Current year	1,207	_
Prior year	_	_
Deferred tax		
Current year	1,306	1,414
Prior year	(180)	(65)
Taxation charge	2,333	1,349

The tax charge for the year differs from the theoretical amount which would arise using the standard rate of corporation tax in the UK (2014-15: 21%, 2013-14: 23%):

	2014-15 £'000	2013-14 £'000
Profit before tax	11,231	5,669
Profit multiplied by the standard rate of corporation tax of 21% (23% for 2013-14) Effects of:	2,359	1,304
Expenses not deductible for tax purposes	154	135
Adjustments re prior years	(180)	(66)
Reduction in tax rate for deferred tax provision	_	(24)
Taxation charge for year	2,333	1,349

Reductions to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. This will reduce the company's future current tax charge accordingly.

The effective tax rate for the year was 22% (2013-14: 24%) ignoring adjustments relating to prior years.

In addition to the amount credited to the Income Statement, a deferred tax credit relating to actuarial losses on defined benefit pension schemes of £1,126,000 credit (2013-14: £266,000 credit) has been credited directly to the Statement of Comprehensive Income.

#### Current tax liability

	2015 £'000	2014 £'000
UK corporation tax	1,207	_

Note 8 Property, plant and equipment

	Freehold land and buildings £'000	Payments on account and assets in the course of construction £'000	Plant and machinery £'000	Total £'000
COST				
At 1 April 2014	20,437	1,322	82,452	104,211
Additions	_	8,128	_	8,128
Transfers	193	(1,838)	1,645	_
Disposals	-	_	(179)	(179)
At 31 March 2015	20,630	7,612	83,918	112,160
DEPRECIATION				
At 1 April 2014	3,316	_	55,425	58,741
Charge for year	740	_	3,698	4,438
Disposals	-	_	(162)	(162)
At 31 March 2015	4,056	_	58,961	63,017
Net book value at 31 March 2015	16,574	7,612	24,957	49,143

	Freehold land and buildings £'000	Payments on account and assets in the course of construction £'000	Plant and machinery £'000	Total £'000
COST				
At 1 April 2013	19,828	3,551	78,943	102,322
Additions	_	2,267	_	2,267
Transfers	609	(4,496)	3,887	_
Disposals	_	_	(378)	(378)
At 31 March 2014	20,437	1,322	82,452	104,211
DEPRECIATION				
At 1 April 2013	2,598	_	52,343	54,941
Charge for year	718	_	3,395	4,113
Disposals	_	_	(313)	(313)
At 31 March 2014	3,316	_	55,425	58,741
Net book value at 31 March 2014	17,121	1,322	27,027	45,470

Note 9 Intangible assets

	Payments on account and assets in the course of construction £'000	Software Licences £'000	Total £'000
COST			
At 1 April 2014	934	3,661	4,595
Additions	4,141	_	4,141
Transfers	(237)	237	-
Disposals	_	(5)	(5)
At 31 March 2015	4,838	3,893	8,731
AMORTISATION			
At 1 April 2014	_	2,872	2,872
Amortisation for year	-	522	522
Disposals	-	(5)	(5)
At 31 March 2015	_	3,389	3,389
Net book value at 31 March 2015	4,838	504	5,342

Current year additions include £1,173,000 (2013-14: £nil) for development costs in the course of construction.

	Payments on account and assets in the course of construction £'000	Software Licences £'000	Total £'000
COST			
At 1 April 2013	423	3,448	3,871
Additions	724	_	724
Transfers	(213)	213	_
At 31 March 2014	934	3,661	4,595
AMORTISATION			
At 1 April 2013	_	2,190	2,190
Amortisation for year	_	682	682
At 31 March 2014	_	2,872	2,872
Net book value at 31 March 2014	934	789	1,723

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# Note 10 Inventories

	2015 £'000	2014 £'000
Metal inventory	19,490	14,668
Work in progress (excluding metal)	3,238	4,672
Stores and packing materials	4,030	2,676
Finished goods	4,190	2,371
	30,948	24,387

The company enters into precious metal consignment arrangements whereby the consignor retains the risks and rewards of the metal until such time as the company purchases the metal. The value of the physical metal is not recorded in the Statement of Financial Position.

Inventory held on consignment amounted to £56.9 million at 31 March 2015 (2014: £69.5 million). Consignment fees under these arrangements are set out in note 6.

Note 11 Trade and other receivables

	2015 £'000	2014 £'000
Trade receivables	20,780	18,863
Less provision for impairment of receivables	(502)	(499)
VAT	1,938	1,586
Prepayments and accrued income	2,094	396
	24.240	20.246
ed within the receivables are the following:	24,310	20,346
ed within the receivables are the following:	24,310 2015 £'000	20,346 2014 £'000
ed within the receivables are the following:  Central Government bodies	2015	2014
	2015 £'000	2014 £'000
Central Government bodies	2015 £'000	2014 £'000 2,759
Central Government bodies Other Government bodies	2015 £'000	2014 £'000 2,759 3

The carrying value of The Royal Mint Limited's trade and other receivables are denominated in the following currencies:

	2015 £'000	2014 £'000
Pounds sterling	21,005	16,500
US Dollars	2,477	2,460
Euros	274	819
Polish Zloty	554	567
	24,310	20,346

Provision is made for Commemorative Coin Business to Consumer receivables that become overdue for payment. Movement in provision for impairment in receivables is shown below:

	2015 £'000	2014 £'000
At 1 April	(499)	(706)
(Provided)/Utilised in the year	(3)	207
At 31 March	(502)	(499)

# Note 12 Borrowings

. 5 ***********************************	2015 £'000	2014 £'000
Short-term loans	-	7,000
ank overdraft	_	480
	_	7,480

Note 13 Trade and other payables: amounts falling due within one year

	2015 £'000	2014 £'000
Trade payables	13,432	12,017
Other payables	2,269	5,024
Payments received on account	28,802	6,970
Taxation and social security	730	714
Accruals and deferred income	2,368	1,385
	47,601	26,110
	2015 £'000	2014 £'000
Included within the payables are the following:		
Balances with other Government bodies not shown separately above:		
Other Central Government bodies	2,389	3,411
Public Corporations and Trading Funds	140	71
	2,529	3,482

# Note 14 Provision for liabilities and charges

The early retirement provision has been assessed at current prices at the date of the Statement of Financial Position, and in accordance with International Accounting Standard 19, has been discounted at a real rate of (1.5)%, with the unwinding of the discount treated as an interest charge.

	Early Retirement £'000	Environment remediation £'000	Total £'000
At 1 April 2014	276	647	923
Charge for the year	45	_	45
Unwinding of discount on provision	9	_	9
Utilised in year	(130)	(324)	(454)
At 31 March 2015	200	323	523

The profile of settlement of provisions is set out on page 85.

# Note 15 Deferred tax assets and liabilities

Deferred tax is provided in full on temporary differences under the liability method using a tax rate of 20% (2014: 20%).

	2015 £'000	2014 £'000
Liability / (asset) at 1 April	164	(919)
Movements on deferred tax were:		
Charged / (credited) to the Income Statement	1,127	1,349
Credited to Statement of Comprehensive Income	(1,126)	(266)
(Asset) / liability at 31 March	165	164

### Movements in deferred tax (assets) / liabilities were:

	Assets £'000	Liabilities £'000	2015 Net £'000	Assets £'000	Liabilities £'000	2014 Net £'000
Tax losses	_	_	_	(199)	_	(199)
Accelerated tax depreciation	_	1,466	1,466	_	1,066	1,066
Derivative instruments	(23)	_	(23)	_	80	80
Retirement benefit obligation	(1,155)	_	(1,155)	(497)	_	(497)
Other	(123)	-	(123)	(286)	_	(286)
Deferred tax (asset) / liability	(1,301)	1,466	165	(982)	1,146	164

	Tax losses £'000	Accelerated tax depreciation £'000	Derivative instruments £'000	Retirement benefit obligations £'000	Other £'000	Total £'000
At 1 April 2014	(199)	1,066	80	(497)	(286)	164
Charged / (credited) to the Income Statement	199	400	(103)	468	163	1,127
Credit to Statement of Comprehensive Income	-	-	-	(1,126)	-	(1,126)
At 31 March 2015	_	1,466	(23)	(1,155)	(123)	165

	2015 £'000	2014 £'000
Deferred tax credited to Statement of Comprehensive		
Income during the year was:		
Remeasurements on defined benefits schemes	(1,126)	(266)
	(1,126)	(266)

### Analysis of deferred tax (asset) / liability

	2015 £'000	2014 £'000
Deferred tax (asset) within 12 months	(23)	_
Deferred tax (asset) after 12 months	(1,278)	(982)
Deferred tax liability after 12 months	1,466	1,146
	165	164

The deferred tax at 31 March 2015 has been calculated based on the rate of 20% which was substantively enacted at the balance sheet date.

## Note 16 Retirement benefit schemes

#### Defined contribution scheme

The Royal Mint Limited operates a defined contribution scheme for employees who have joined the organisation since 1 January 2010 via The Royal Mint Limited Group Personal Pension Plan (GPP). The related pension assets are held in trustee-administered funds separate from the Company. The total cost charged to income of £356,000 (2013-14: £231,000) represents contributions payable to the scheme by The Royal Mint Limited at rates specified in the plan rules. The increase in contributions in the year partly reflects the commencement of a salary sacrifice scheme.

#### Defined benefit scheme

On 31 March 2015 defined benefit pension arrangements were amended as set out in the box below:

Prior to 1 January 2010	Employees were members of the Civil Service Pension Scheme, an unfunded defined benefit scheme.
1 January 2010 (Vesting)	New contributions to the Civil Service Pension Scheme ceased. Prudential Platinum Pension - The Royal Mint Limited Scheme (RMLS), a funded defined benefit pension scheme was created. All existing employees become members of the new RMLS.
	As part of the vesting process employees were given the option to transfer deferred benefits from the Civil Service Pension Scheme into RMLS.
31 March 2015	RMLS was closed for additional contributions on 31 March 2015 and members were given the option to join the Civil Service Pension Scheme (CSPS), an unfunded defined benefit pension scheme, or to join GPP, a defined contribution scheme for future accrual. 21 members opted to join GPP, with the remainder opting to join CSPS.
From 1 April 2015	Members of RMLS have until August 2015 to decide what to do with their deferred benefits held within RMLS from the following options:  i. Remain in RMLS  ii. Transfer into CSPS  iii. Transfer into a defined contribution scheme  (at Cash Equivalent Transfer Value).  Based on surveys of member intentions during financial guidance sessions it is estimated that 25% of members will leave their deferred benefits in RMLS, 25% will transfer into CSPS and 50% will transfer into a defined contribution scheme.

The Royal Mint Limited Scheme (RMLS) operated via Prudential Platinum Pensions where participants could be in one of three schemes that mirrored the civil service pension arrangements in place prior to 1 January 2010:

Platinum Classic – Participants are entitled to pension retirement benefits of 1.25% of final salary per year of service on attainment of a retirement age of 65 years but there is a right to retire at 60 years. A lump sum is also payable based on 3.75% of final pensionable pay for each year of pensionable service.

Platinum Premium – Participants are entitled to pension retirement benefits of 1.67% of final salary per year of service on attainment of a retirement age of 60 years. A member may opt to commute pension to receive a lump sum payment up to the limit set by the Finance Act 2004.

Platinum Nuvos - Participants build up a pension based on their pensionable earnings during their period of scheme membership. At the end of the scheme year (31 March) the member's earned pension account is credited with 2.3% of their pensionable earnings in that scheme year and, immediately after the scheme year end, the accrued pension earned prior to 1 February 2014 is uprated in line with RPI and for pension earned after 1 February 2014 is uprated in line with CPI. A member may opt to commute pension to receive a lump sum payment up to the limit set by the Finance Act 2004.

#### Risks

The defined benefit scheme poses a number of risks to the company, for example longevity risk, interest rate risk, inflation risk and salary risk. The trustee is aware of these risks and uses various techniques to control them. The trustee has a number of internal control policies including a risk register, which are in place to manage and monitor the various risks they face.

#### **Actuarial Valuation**

The scheme is subject to regular actuarial valuations, which are usually carried out every three years. The last was carried out with an effective date of 31 December 2013. These actuarial valuations are carried out in accordance with the requirements of the Pensions Act 2004 and so include deliberate margins for prudence. This contrasts with these accounting disclosures which are determined using best estimate assumptions.

#### Details of valuation assumptions

An actuarial valuation of the RMLS assets and liabilities for financial reporting purposes was carried out on 31 March 2015 by independent actuaries Xafinity Consulting. The liabilities have been valued using the projected unit method, taking into account benefits to 31 March 2015 with allowance for future salary increases or future price inflation for members of the Platinum Nuvos scheme. The principal actuarial assumptions used were:

	2015	2014
Discount rate	3.25%	4.44%
Price inflation RPI	3.10%	3.40%
Price inflation CPI	2.40%	2.70%
Pensionable salary increase	3.50%	3.80%
Revaluation of deferred pensions:		
benefits accrued before 01/02/2014	3.10%	3.40%
Revaluation of deferred pensions:		
benefits accrued after 01/02/2014	2.40%	2.70%
Increase to pensions in payment:		
benefits accrued before 01/02/2014	3.10%	3.40%
Increase to pensions in payment:		
benefits accrued after 01/02/2014	2.40%	2.70%
Mortality assumption – pre-retirement	SAPS S2PxA CMI 2012(1%)	SAPS S1PxA CMI 2012(1%)
Mortality assumption – male post retirement	SAPS S2PMA CMI 2012_M(1%)	SAPS S1PMA CMI 2012_M(1%)
Mortality assumption – female post retirement	SAPS S2PFA CMI 2012_F(1%)	SAPS S1PFA CMI 2012_F(1%)
Future expected lifetime of current pensioner at		
age 65 at year end		
Male aged 65 at year end	87.3	87.5
Female aged 65 at year end	89.4	89.7
Future expected lifetime of future pensioner at		
age 65 at year end		
Male aged 45 at year end	88.7	89.2
Female aged 45 at year end	90.9	91.5

The discount rate reflects the yield on the iBox AA-rated over 15-year corporate bond index. The rate of inflation has been obtained by reference to the difference between the yields on long-term conventional and index-linked government bonds, and all RPI-linked pension increases in payment have been assessed with reference to the inflation assumption.

# Note 16 continued

### Amounts recognised in the Statement of Financial Position:

	2015	2014	2013	2012	2011
	£'000	£'000	£'000	£'000	£'000
Fair value of plan assets Present value of plan liabilities	49,308	37,134	29,228	19,560	11,468
	(55,081)	(39,619)	(29,580)	(19,331)	(10,906)
Net defined benefit (liability) / asset	(5,773)	(2,485)	(352)	229	562

### Amounts recognised in Statement of Comprehensive Income

	2015 £'000	2014 £'000
Service Cost:		
Current service cost (net of employees contributions)	6,196	6,650
Administration expenses	74	78
Net interest expense	97	25
Curtailment gain due to ceasing accrual	(1,652)	_
Amounts charged to the Income Statement	4,715	6,753
Re-measurements of the net liability:		
Return on scheme assets (excluding amounts included in interest expense)	(3,691)	(336)
Loss arising from changes in financial assumptions	9,926	3,221
Gain arising from changes in demographic assumptions	(800)	(1,798)
Experience loss	(74)	582
Charge recorded in other comprehensive income	5,361	1,669
Total defined benefit cost	10,076	8,422

### Changes in the present value of net liability over the year:

	2015 £'000	2014 £'000
	£ 000	£ 000
Fair value of net liability at beginning of year	(2,485)	(352)
Movements in year:		
Employer contributions	6,788	6,289
Administration expenses	(74)	(78)
Current service cost	(6,196)	(6,650)
Interest cost	(97)	(25)
Gain on curtailment	1,652	_
Re-measurement gains / (losses):		
Actuarial gains and losses arising from changes in financial assumptions	(9,926)	(3,221)
Actuarial gains and losses arising from changes in demographic assumptions	800	1,798
Return on scheme assets (excluding amounts included in interest expense)	3,691	336
Other experience items	74	(582)
Net scheme liabilities at end of year	(5,773)	(2,485)

# Note 16 continued

Changes in the present value of assets over the year:

	2015 £'000	2014 £'000
Fair value of assets at beginning of year	37,134	29,228
Movements in year:		
Return on scheme assets (excluding amounts included in interest expense)	3,691	336
Interest income	1,799	1,518
Employer contributions	6,788	6,289
Employee contributions	487	438
Benefits paid	(517)	(597)
Administration expenses	(74)	(78)
Scheme assets at end of year	49,308	37,134

Actual return on assets over the year was £5,490,000 (2013-14: £1,854,000).

Changes in the present value of liabilities over the year:

	2015 £'000	2014 £'000
Scheme liabilities at beginning of year	39,619	29,580
Movement in year:		
Current service cost	6,196	6,650
Interest cost	1,896	1,543
Employee contributions	487	438
Re-measurement losses / (gains):		
Actuarial gains and losses arising from changes in financial assumptions	9,926	3,221
Actuarial gains and losses arising from changes in demographic assumptions	(800)	(1,798)
Other experience items	(74)	582
Gain on curtailment	(1,652)	_
Benefits paid	(517)	(597)
Scheme liabilities at end of year	55,081	39,619

The split of the scheme's liabilities by category of membership is as follows:

	2015 £'000	2014 £'000
Active members	_	35,950
Deferred pensioners	53,099	2,446
Pensions in payment	1,982	1,223
	55,081	39,619
Average duration of the scheme's liabilities at the end of the period (years)	25	25

### Note 16 continued

The major categories of scheme assets are as follows:

	2015 £'000	2014 £'000
RETURN SEEKING		
UK Equities	12,650	9,840
Overseas Equities	12,650	9,839
Diversified Growth Fund	11,538	9,034
	36,838	28,713
DEBT INSTRUMENTS		
Corporates	5,879	4,144
Index Linked	6,023	4,277
	11,902	8,421
Cash	568	_
Total market value of assets	49,308	37,134

The equity and debt instruments all have quoted prices in active markets. The diversified Growth Fund is akin to equity investments.

The Scheme has no investments in the Company or in property occupied by the Company.

#### Sensitivity of the liability value to changes in the principal assumptions:

If the discount rate was 0.1% higher (lower), the scheme liabilities would decrease by £1,604,000 (increase by £1,664,000) if all the other assumptions remained unchanged.

If the inflation assumption was 0.1% higher (lower), the scheme liabilities would increase by £1,633,000 (decrease by £1,681,000). In this calculation all assumptions related to the inflation assumption have been appropriately adjusted, that is the salary, deferred pension and pension in payment increases. The other assumptions remain unchanged.

If the salary increase assumption was 0.1% higher (lower), the scheme liabilities would not change if all the other assumptions remain unchanged as the scheme is closed to future accrual.

If life expectancies were to increase (decrease) by 1 year, the scheme liabilities would increase by £2,047,000 (decrease by £2,180,000) if all the other assumptions remained unchanged.

If 1% of members transfer their deferred benefits to a defined contribution scheme, the scheme liabilities would decrease by £63,000 if all the other assumptions remained unchanged. For example, if 60% of members transferred their deferred benefits to a defined contribution scheme (assumptions: 50% defined contribution), the scheme liability would decrease by £630,000 and remeasurements reduce by a corresponding amount.

## Note 17 Dividends

	2014-15 £'000	2013-14 £'000
Dividends paid (66.67p per share)	4,000	4,000

# Note 18 Capital commitments

	2015 £'000	2014 £'000
Commitments in respect of contracts – Tangible Assets	6,302	1,002
Commitments in respect of contracts – Intangible Assets	1,215	102
	7,517	1,104

# Note 19 Operating lease commitments

	2015 £'000	2014 £'000
Operating lease rentals due on leases expiring:		
Less than one year	482	115
Between one and five years	1,737	1,573
Over five years	310	608
	2,529	2,296

# Note 20 Related party transactions

The Royal Mint Limited is a company wholly owned by HM Treasury. HM Treasury is regarded as a related party and it has both an ownership and a customer role.

The operation of the shareholding interest has been delegated to the Shareholder Executive, which is responsible for oversight of The Royal Mint Limited's objective of delivering a commercial return on capital employed and provision of relevant advice to the Exchequer Secretary to the Treasury reporting to Parliament. HM Treasury also contracts with The Royal Mint Limited as a customer, under a Service Level Agreement, for the manufacture and distribution of UK circulating coin.

The Royal Mint Limited also contracts with The Royal Mint Museum Services Limited a subsidiary of the Royal Mint Museum. The Royal Mint Museum is wholly owned by HM Treasury. The companies operate under a Service Level Agreement whereby:

- 1) The Royal Mint Limited provides employees, establishment and support services. The revenue for the year was £255,148 (2013-14: £257,455).
- 2) The Royal Mint Museum Services Limited provides services to The Royal Mint Limited, in support of its business activities and to HM Treasury in support of its obligations to manage the United Kingdom coinage. The charge for the year was £300,000 (2013-14: £301,500).
- 3) The Royal Mint Limited pays a quarterly donation to the Royal Mint Museum Limited calculated in accordance with the agreement at vesting. The donation payable for this year is £69,897 (2013-14: £69,618).
- 4) Heritage assets are donated by The Royal Mint Limited to the museum collection at a cost of £189,359 (2013-14: £61,746).

In addition, The Royal Mint Limited has had a number of material transactions with other Government bodies. Most of these transactions have been with the Ministry of Defence. During the year none of the Board members, members of the key management staff or other related parties have undertaken any material transactions with The Royal Mint Limited. Balances with other Government bodies are set out in notes 11 and 13.

#### Remuneration of key management staff

Key management staff are considered to be The Royal Mint Limited's Executive Management Team. Remuneration of key management staff is set out below:

	2015 £'000	
Salaries and other short-term employee benefits	1,429	,
Post-employment benefits	197	193
	1,626	1,272

# Note 21 Analysis of net funds / (debt)

	At 1 April 2014 £'000	Cash Flow £'000	At 31 March 2015 £'000
Cash at bank and in hand	(480)	1,945	1,465
Long-term loan due within one year	(7,000)	7,000	-
	(7,480)	8,945	1,465

# Note 22 Other gains / (losses) – net

	2015 £'000	2014 £'000
Foreign exchange loss	230	(115)
Foreign exchange forward contracts	(1,339)	1,278
Ineffectiveness of commodity hedges	429	(1,672)
	(680)	(509)

# Note 23 Financial instruments

	2015 £'000	2014 £'000
DERIVATIVE ASSET		
Foreign currency fair value	612	695
Commodity fair value	92	67
Precious metal fair value	679	_
	1,383	762
	2015 £'000	2014 £'000
DERIVATIVE LIABILITY		
Foreign currency fair value	1,233	52
Commodity fair value	759	276
Precious metal fair value	68	96
	2,060	424

#### Financial risk management

The main risk exposures arising from The Royal Mint Limited's activities are currency risk, commodity price risk, interest price risk, credit risk and liquidity risk. These risks arise in the normal course of business and are managed by the finance department through a combination of derivative and other financial instruments. The risk management programme seeks to limit the adverse effects on financial performance.

#### Currency risk

The Royal Mint Limited publishes its financial statements in sterling and conducts business internationally resulting in exposure to foreign currency risk, primarily with respect to the Euro (EUR), US Dollar (USD) and Polish Zloty (PLN).

The Royal Mint Limited's risk management policy is to enter into forward contracts for all anticipated foreign currency cash flows (mainly in relation to sales contracts), where the future settlement date is the forecast payment date. Hedge accounting is not followed for foreign currency forward contracts.

	Contract amount 2015 £'000	Average forward rate 2015	Fair value 2015 £'000	Contract amount 2014 £'000	Average forward rate 2014	Fair value 2014 £'000
Forward contract – sell £ / buy EUR						
Maturing in less than 1 year	3,033	1.3119	(121)	360	1.2050	(1)
Maturing in more than 1 year	191	1.3591	(1)	_		_
	3,224		(122)	360		(1)
Forward contract – sell £ / buy USD						
Maturing in less than 1 year	1,282	1.5004	17	1,607	1.6445	(21)
	1,282		17	1,607		(21)
Forward contract – sell £ / buy PLN						
Maturing in less than 1 year	1,223	5.6605	7	_		_
	1,223		7	_		_
Forward contract – buy £ / sell USD						
Maturing in less than 1 year	12,690	1.5587	(672)	15,102	1.5963	628
Maturing in more than 1 year	8,132	1.5571	(422)	665	1.6408	7
	20,822		(1,094)	15,767		635
Forward contract – buy £ / sell PLN						
Maturing in less than 1 year	3,723	5.1809	295	3,184	5.0786	22
Maturing in more than 1 year	3,500	5.2751	219	7,223	5.2265	(19)
	7,233		514	10,407		3
Forward contract – buy £ / sell EUR						
Maturing in less than 1 year	1,131	1.2988	56	1,279	1.1831	27
	1,131		56	1,279		27

The movements shown below largely result from foreign exchange gains/losses on translation of US Dollar/Euro denominated trade payables and receivables. The first table below shows the impact of a 10% decrease in sterling and the second table the impact of a 10% increase in sterling against other currencies on the balances of financial assets and liabilities as at 31 March.

	Closing exchange rate 2015	Effect on net earnings of a 10% decrease 2015 £'000	Closing exchange rate 2014	Effect on net earnings of a 10% decrease 2014 £'000
Euros	1.3809	23	1.2096	74
US Dollars	1.4829	278	1.6672	164
Polish Zloty	5.6253	62	5.0372	13
		363		251
	Closing exchange rate 2015	Effect on net earnings of a 10% increase 2015	Closing exchange rate 2014	Effect on net earnings of a 10% increase
		£'000	2011	2014 £'000
Euros	1.3809	£'000 (19)	1.2096	
Euros US Dollars	1.3809 1.4829		-	£'000
		(19)	1.2096	£'000 (61)

#### Commodity price risk

The Royal Mint Limited by the nature of its business is exposed to movements in the prices of the following commodities – nickel, copper, zinc, gold, silver and platinum.

In regard to base metals (nickel, copper and zinc) The Royal Mint Limited uses commodity futures to hedge against price risk movements. All commodity futures contracts hedge a projected future purchase of raw materials, which are then closed out at the time the raw material is purchased. Commodity hedges are held in the Statement of Financial Position at fair value to the extent they are deemed to be effective under IAS 39, ineffective portions of hedges are recognised in the Income Statement. The open commodity hedges as at 31 March are as follows:

	Tonnes 2015	Value at average price 2015 £'000	Fair value 2015 £'000	Tonnes 2014	Value at average price 2014 £'000	Fair value 2014 £'000
Cashflow hedges:						
Copper futures –						
GBP denominated contracts:						
Maturing in less than 1 year	225	923	(8)	250	1,125	(127)
Maturing in more than 1 year	25	97	4	50	227	(27)
	250		(4)	300		(154)
Nickel futures –						
GBP denominated contracts:						
Maturing in less than 1 year	216	2,274	(433)	72	735	(53)
Maturing in more than 1 year	150	1,526	(234)	_	_	_
	366		(667)	72		(53)
Zinc futures –						
GBP denominated contracts:						
Maturing in less than 1 year	50	66	5	50	62	(1)
Maturing in more than 1 year	_	_	_	25	32	(1)
	50		5	75		(2)

The tables below show the impact a 10% decrease/increase in commodity prices would have on the balances of financial assets and liabilities at 31 March.

	Closing price / tonne 2015 £	Effect on net earnings of a 10% decrease 2015 £'000	Effect on equity of a 10% decrease 2015 £'000	Closing price / tonne 2014 £	Effect on net earnings of a 10% decrease 2014 £'000	Effect on equity of a 10% decrease 2014 £'000
Copper	4,094	(12)	(89)	3,986	(18)	(102)
Nickel	8,431	(12)	(301)	9,449	(5)	(63)
Zinc	1,404	(4)	(3)	1,189	(3)	(6)
		(28)	(393)		(26)	(171)

	Closing price / tonne 2015 £	Effect on net earnings of a 10% increase 2015 £'000	Effect on equity of a 10% increase 2015 £'000	Closing price / tonne 2014 £	Effect on net earnings of a 10% increase 2014 £'000	Effect on equity of a 10% increase 2014 £'000
Copper	4,094	8	93	3,986	18	102
Nickel	8,431	28	286	9,449	5	63
Zinc	1,404	4	3	1,189	3	7
		40	382		26	172

The Royal Mint Limited has precious metal (gold, silver and platinum) consignment arrangements with three banks. The arrangements allow the consignor to retain the risks and rewards of the precious metal until The Royal Mint Limited makes a purchase.

Purchases are made in two ways:

- 1) For a specific order;
- 2) Based on forecast sales demand over a specified period.

The purchases can either be made on a spot basis or through forward contracts; hedge accounting is not followed for precious metal forward contracts. The open forward contracts as at 31 March are as follows:

	Ozs 2015	Value at average price 2015 £'000	Fair value 2015 £'000	Ozs 2014	Value at average price 2014 £'000	Fair value 2014 £'000
Gold forwards –						
GBP denominated contracts:						
Maturing in less than 1 year	19,195	14,722	576	1,195	993	(72)
	19,195	14,722	576	1,195	993	(72)
Silver forwards –						
GBP denominated contracts:						
Maturing in less than 1 year	43,819	465	26	23,016	297	(24)
	43,819	465	26	23,016	297	(24)
Platinum forwards –						
GBP denominated contracts:						
Maturing in less than 1 year	330	247	8	_	_	_
	330	247	8	_	_	_

The tables below show the impact a 10% decrease/increase in precious metal prices would have on the balances of financial assets and liabilities at 31 March.

	Closing price 2015 £ / oz	Effect on net earnings of a 10% decrease 2015 £'000	Closing price 2014 £ / oz	Effect on net earnings of a 10% decrease 2014 £'000
Gold	803	(1,902)	776	(92)
Silver	11	(49)	12	(27)
Platinum	764	(25)	852	_
		(1,976)		(119)
	Closing price 2015 £ / oz	Effect on net earnings of a 10% increase 2015 £'000	Closing price 2014 £/oz	Effect on net earnings of a 10% increase 2014 £'000
Gold	803	1,902	776	92
Silver	11	49	12	27
Platinum	764	25	852	

The table below shows the effect a 10% change in market prices would have on precious metal consignment arrangement fees.

1,976

	Closing price 2015 £ / oz	Effect on net earnings of a 10% change 2015 £'000	Closing price 2014 £/oz	Effect on net earnings of a 10% change 2014 £'000
Gold	803	22	776	40
Silver	11	1	12	19
Platinum	764	1	852	_
		24		59

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#### Interest rate risk

The Royal Mint Limited has exposure to interest rate risk, arising principally in relation to short-term National Loan Fund (NLF) loans, cash held at bank and precious metal consignment arrangements.

Cash held at bank is subject to interest rate risk where the risk is primarily in relation to movements in interest rates set by the Bank of England.

Precious metal consignment arrangements are subject to consignment fee payments. The consignment arrangements have floating rates of interest which gives exposure to interest rate risk.

The interest rate risk which arises from the above is deemed not to have a significant effect on income and operating cash flows, so no financial instruments are utilised to manage this risk.

If interest rates had increased/decreased by 10% if would have had the following effect on interest payable:

	2015 £'000	Effect on net earnings of a 10% change 2015 £'000	2014 £'000	Effect on net earnings of a 10% change 2014 £'000
Short-term NLF loans	_	_	7,000	14
		_		14

#### Credit risk

Exposures to credit risks are as a result of transactions in The Royal Mint Limited's ordinary course of business. The major risks are in respect of:

- 1) Trade receivables
- 2) Counter parties:
  - a) Cash and cash equivalents
  - b) Financial instruments

These risks are managed through policies issued by the Board of Directors.

#### Circulating Coin receivables

Circulating Coin receivables are in general governments, central banks and monetary authorities. Credit risk is minimised by aiming to have down-payments upon contract signature with remaining balances secured against letters of credit. Overdue balances are as follows:

	Between 31 and 60 days £'000	Between 61 and 90 days £'000	Between 91 and 120 days £'000	Over 120 days £'000
Circulating receivables:				
2015	44	_	_	35
2014	886	_	66	110

#### Commemorative Coin Wholesale

Wholesale customers purchasing non-bullion products are set credit limits based on available financial information. If no information is available a zero credit limit is set and goods must be paid for in advance of despatch. Credit limits are regularly monitored and reviewed. If the wholesale customer purchases bullion products the bullion is purchased specifically for the customer's order and is payable within 48 hours. Coins are only despatched when payment is received. The table below shows overdue outstanding balances as at 31 March.

	Between 31 and 60 days £'000	Between 61 and 90 days £'000	Between 91 and 120 days £'000	Over 120 days £'000
Wholesale trade receivables:				
2015	369	84	81	100
2014	43	26	48	44

#### Commemorative Coin Business to Consumer

Orders taken via the internet are paid for prior to despatch using major credit/debit cards. Orders taken via the call centre for new customers are payable in advance, existing customers are given credit limits based on their purchasing history. Overdue balances are monitored by reference to their statement status. The table below shows outstanding overdue balances as at 31 March.

	Balance overdue statement 1 status £'000	Balance overdue statement 2 status £'000	Balance overdue statement 3 status £'000
Business to Consumer receivables:			
2015	16	15	372
2014	54	9	432

#### Counter-party risk

The Royal Mint Limited purchases and sells derivative financial instruments from/to A, Aa-, BBB rated banks.

The maximum exposure to credit risk is limited to the carrying value of financial assets on the Statement of Financial Position as at the reporting date. For 2015 the amount is £24,300,000 (2014: £20,300,000). Based on historical experience and the low level of default, the credit quality of financial assets that are neither past due or impaired is considered to be very high.

### Hierarchy disclosure under IFRS 7

The fair value of financial instruments is based on mark to market information and considered to be at level 2 in terms of the hierarchy measurement requirements of IFRS 7, set out below:

- Level 1 quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

#### Liquidity risk

Liquidity risk is the risk that The Royal Mint Limited may not be able to settle or meet its obligations on time or at a reasonable price. The Royal Mint Limited's finance department is responsible for management of liquidity risk, which includes funding, settlements, related processes and policies. The Royal Mint Limited manages liquidity risk by maintaining adequate reserves and monitoring actual cash flow against forecast. In addition, The Royal Mint Limited has negotiated a revolving credit facility of £36,000,000, of which £Nil was drawn down at 31 March 2015. It is anticipated that this will be sufficient to meet future requirements.

The table below analyses The Royal Mint Limited's financial liabilities and net-settled derivative financial liabilities into relevant maturity groupings based on the remaining year at 31 March to the contractual maturity date.

#### At 31 March 2015

	Less than 1 year £'000	Between 1 and 2 years £'000	Between 2 and 5 years £'000	Over 5 years £'000
Borrowings	_	_	_	_
Derivative financial instruments	2,060	_	_	_
Trade and other payables	46,871	_	_	_
Provision for Liabilities & Charges	257	124	42	100

#### At 31 March 2014

	Less than 1 year £'000	Between 1 and 2 years £'000	Between 2 and 5 years £'000	Over 5 years £'000
Borrowings	7,480	_	_	_
Derivative financial instruments	424	_	_	_
Trade and other payables	26,110	_	_	_
Provision for Liabilities & Charges	662	220	41	_

#### Capital risk

The management of The Royal Mint Limited does not have any responsibility as regards capital risk or with regard to capital structure.

#### Fair values

Set out in the following table is a comparison by category of fair values of The Royal Mint Limited's financial instruments recognised in the financial statements at 31 March.

Fair value of cash and cash equivalents, trade receivables and payables are deemed to be approximately their book value due to their short-term maturity.

Fair value of commodity hedges is calculated as the present value of the estimated future cash flows. The fair value of foreign exchange forward contracts is determined using forward exchange rates at the date of the Statement of Financial Position.

#### Categories of financial instruments

The table below identifies the carrying values and fair values at 31 March for each category of financial assets and liabilities:

	Carrying value 2015 £'000	Fair value 2015 £'000	Carrying value 2014 £'000	Fair value 2014 £'000
Financial assets:				
Cash and cash equivalents	1,465	1,465	_	_
Loans and receivables	24,310	24,310	20,346	20,346
Derivatives used for hedging	92	92	67	67
Derivatives at fair value through profit and loss	1,291	1,291	695	695
Financial liabilities:				
Loans and payables	(46,871)	(46,871)	(33,590)	(33,590)
Derivatives used for hedging	(759)	(759)	(276)	(276)
Derivatives at fair value through profit and loss	(1,301)	(1,301)	(148)	(148)

# Note 24 Share capital and share premium

Allotted, Called Up and fully paid (£1 each)

	Number of shares	Ordinary shares £'000
At 1 April 2014 and 31 March 2015	6,000,001	6,000
	2015 £'000	2014 £'000
Share premium account	39,319	39,319

# Note 25 Ultimate controlling party

The ultimate controlling party of The Royal Mint Limited is HM Treasury.

The largest and smallest group for which financial statements are prepared of which The Royal Mint Limited is a subsidiary is the Royal Mint Trading Fund. The financial statements can be obtained by contacting The Royal Mint using the details on page 3 or by visiting www.royalmint.com.

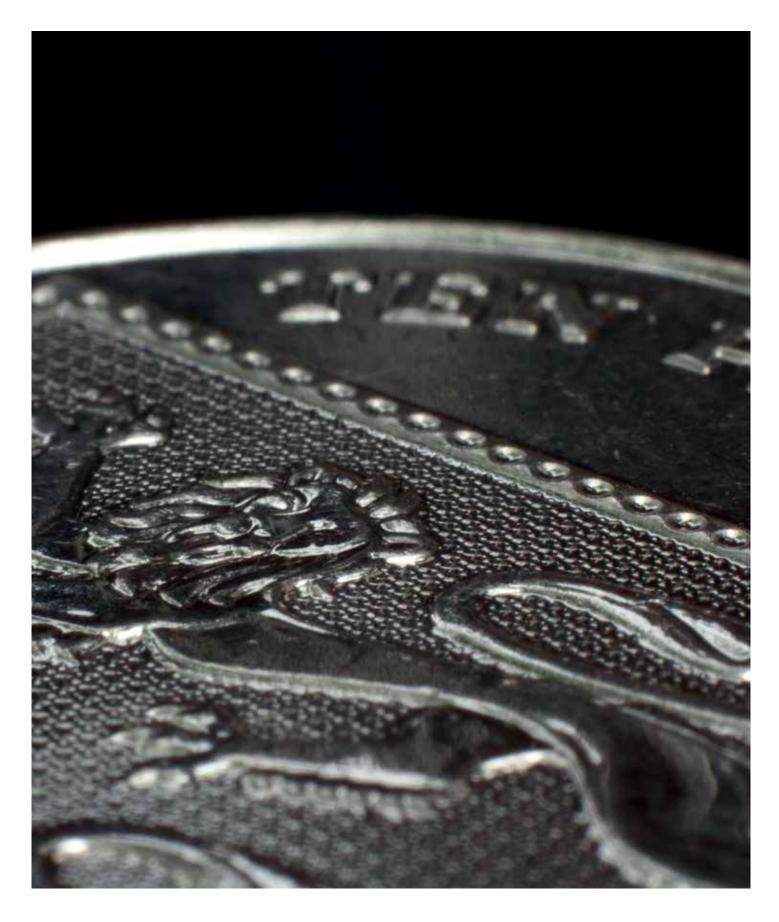
# Note 26 Company's domicile, legal form and country of incorporation

The company is limited by shares and registered in England and Wales and is domiciled in the United Kingdom.

## Note 27 Post balance sheet events

On 9 June 2015, the Board approved the payment of a dividend of £4.0m.

The alloy recovery programme to replace old UK cupro-nickel 5p and 10p coins with new aRMour® nickel plated steel coins returned over £16m worth of legacy metal to Her Majesty's Treasury.









Established *for* Tomorrow ™