

### GM U.S. Deliveries for December 2013

	December			(Calendar Year-to-Date) January - December		
	2013	2012	%Change Volume	2013	2012	%Change Volume
Enclave	4,819	6,052	-20.4	60,534	56,703	6.8
Encore	2,761	0	*** *	31,956	0	*** *
LaCrosse	3,123	4,074	-23.3	48,798	57,076	-14.5
Regal	1,747	1,526	14.5	18,685	24,616	-24.1
Verano	2,929	4,820	-39.2	45,527	41,042	10.9
<b>Buick Total*</b>	<b>15,379</b>	<b>16,473</b>	<b>-6.6</b>	<b>205,509</b>	<b>180,408</b>	<b>13.9</b>
ATS	3,887	2,979	30.5	38,319	7,008	446.8
CTS	3,217	3,372	-4.6	32,343	46,979	-31.2
ELR	6	0	*** *	6	0	*** *
Escalade	1,470	1,371	7.2	12,592	12,615	-0.2
Escalade ESV	775	927	-16.4	7,950	8,083	-1.6
Escalade EXT	66	256	-74.2	1,972	1,934	2.0
SRX	6,074	6,400	-5.1	56,776	57,485	-1.2
XTS	2,670	2,939	-9.2	32,559	15,049	116.4
<b>Cadillac Total*</b>	<b>18,165</b>	<b>18,248</b>	<b>-0.5</b>	<b>182,543</b>	<b>149,782</b>	<b>21.9</b>
Avalanche	127	2,737	-95.4	16,526	23,995	-31.1
Camaro	5,015	5,837	-14.1	80,567	84,391	-4.5
Caprice	412	245	68.2	3,899	3,734	4.4
Captiva Sport	2,634	2,707	-2.7	47,600	36,935	28.9
Colorado	2	1,293	-99.8	3,412	36,840	-90.7
Corvette	3,005	1,291	132.8	17,291	14,132	22.4
Cruze	18,162	21,230	-14.5	248,224	237,758	4.4
Equinox	17,212	19,551	-12.0	238,192	218,621	9.0
Express	7,159	7,387	-3.1	79,087	76,808	3.0
Impala	10,633	9,641	10.3	156,797	169,351	-7.4
Malibu	15,493	11,630	33.2	200,594	210,951	-4.9
Silverado-C/K Pickup	42,593	50,699	-16.0	480,414	418,312	14.8
Sonic	4,435	5,990	-26.0	85,646	81,247	5.4
Spark	1,712	2,229	-23.2	34,130	12,385	175.6
Suburban (Chevy)	5,820	5,956	-2.3	51,260	48,116	6.5
SS	239	0	*** *	418	0	*** *
Tahoe	8,646	8,602	0.5	83,502	68,904	21.2
Traverse	7,802	7,430	5.0	96,467	85,606	12.7
Volt	2,392	2,633	-9.2	23,094	23,461	-1.6
<b>Chevrolet Total*</b>	<b>153,493</b>	<b>167,091</b>	<b>-8.1</b>	<b>1,947,125</b>	<b>1,851,646</b>	<b>5.2</b>
Acadia	7,923	5,179	53.0	89,793	78,280	14.7
Canyon	2	315	-99.4	929	8,735	-89.4
Savana	2,588	1,330	94.6	16,705	20,650	-19.1
Sierra	17,854	18,710	-4.6	184,389	157,185	17.3
Terrain	7,998	11,516	-30.5	99,525	97,786	1.8
Yukon	3,597	3,942	-8.8	28,302	27,818	1.7
Yukon XL	3,158	2,929	7.8	31,258	23,427	33.4
<b>GMC Total</b>	<b>43,120</b>	<b>43,921</b>	<b>-1.8</b>	<b>450,901</b>	<b>413,881</b>	<b>8.9</b>
<b>GM Vehicle Total*</b>	<b>230,157</b>	<b>245,733</b>	<b>-6.3</b>	<b>2,786,078</b>	<b>2,595,717</b>	<b>7.3</b>

25 selling days for the December period this year and 26 for last year.

\*Totals include discontinued models: Buick Lucerne, Cadillac DTS and STS, Chevrolet Aveo, Cobalt and HHR.



## GENERAL MOTORS COMPANY

### Sales Tables

December	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	153,493	-8.1%	114,104	-7.2%
GMC	43,120	-1.8%	36,823	-2.1%
Buick	15,379	-6.6%	14,544	-7.1%
Cadillac	18,165	-0.5%	16,591	-1.1%
Total	230,157	-6.3%	182,062	-5.7%

2013CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	1,947,125	5.2%	1,386,703	9.2%
GMC	450,901	8.9%	391,210	12.0%
Buick	205,509	13.9%	184,320	13.1%
Cadillac	182,543	21.9%	167,505	19.1%
Total	2,786,078	7.3%	2,129,738	10.8%

Fleet Segment	Month	YOY Change	2013 CY	CY Change
Share of Sales	20.9%	-0.5 points	23.6%	-2.4 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	748,125	81	779,517	96

Industry Sales	Month (est.)	2013 (est.)
Light Vehicle SAAR	15.6 million range	15.6 million range