



A visitor at a recent Livermore Airport Open House checked out ap-40 Warhawk.

Airport To Host Open House

The City of Livermore, airport staff and tenants invite the Tri-Valley community to celebrate the 13th annual Airport Open House on Saturday, September 20, from 10 a.m. to 4 p.m. at the Livermore Municipal Airport.

The Airport Open House is a free community event, featuring exhibits, food, entertainment, and a fabulous static display of Livermore based aircraft.

Radio station, KKIQ, will be on hand, giving away prizes, and broadcasting live from noon to 2 p.m.

The Livermore Airport is home to over 600 aircraft, including General Aviation, Military Warbirds, Antique/Classic, Experimental/Homebuilt, and Aerobatic type aircraft. The local Chapter 663 of the Experimental Aircraft Association (EAA) will be signing up youngsters age 8 - 17 for "Young Eagle" airplane rides that will take place at a later date. The rides will provide the youth with an opportunity to experience flight, and learn about aviation from an EAA pilot.

Music and entertainment, will be provided throughout the afternoon by local musicians, and KKIQ Radio.

Meet representatives of local flight schools. View the fleet of Livermore aircraft as well as airborne law enforcement and air rescue aircraft. Food will be available at nominal cost from the Livermore High School Booster Club, or bring a picnic lunch and enjoy the day.

There is no admission charge or parking fee.



Workmen were busy constructing new facilities at Oracle in Pleasanton, at the same time creating patterns of light and shadow.

Running of the Cows Part of Annual Festival

The 25th Annual Pleasanton Art and Heritage Festival will be held this weekend, Sept. 20 and 21 in downtown Pleasanton.

There will be hundreds of booths along Main Street offering exhibits by artists and craftspeople, food and more. A children's area will feature a giant mural for all ages to paint and a petting zoo of barnyard animals.

The Fire Department will have an antique fire engine on display as well as a modern engine and displays about current information.

Musicians will entertain visitors. Dreamroad features the music of Laura Bryant and Max Gutierrez. Oscar Reynolds plays guitar and flutes. Emerson and the Grow Weiser Band perform a special blend of rhythm and blues and soft jazz.

The Museum on Main will have history exhibits including a self-guided tour of Hollywood in Pleasanton on Sunday. The

(See FESTIVAL, page 13)

Teachers, District at Odds over Salary Increase

By Patricia Koning
Negotiating teams for the Livermore Education Association (LEA), the teachers' union, and the Livermore Valley Joint Unified School District have been stuck on the issue of salary increases for months. The teachers, says LEA President Kathleen Reardon, are tired of waiting.

According to Reardon, the LEA bargaining team asked for a 3.75% salary increase for its members. The District countered with an offer of a 1.5% increase for salary and health care benefits. "The District is not giving

teachers their fair share of the state budget," she adds.

Assistant Superintendent Mike Martinez disagrees with this statement and says that the District has a history of passing on generous raises when times are good. He notes that in the 2006/07 school year, the District received a 5.92% increase to its revenue limit but gave teachers a 7% raise. Teachers received no raises for three years, from 2002/03 through 2004/05, when the District was under the supervision of a fiscal advisor.

"Admittedly, the raise prop-

osal is modest but these are tough economic times," he explains. "Once we know the State budget, we'd love to reach an agreement with LEA. Mid-year budget cuts are still a possibility, so we need to study the budget and be as fiscally responsible and prudent as possible."

According to a source close to the negotiations, the District has offered a two-year package for the 2007/08 and 2008/09 school years that comes close to LEA's request. The source said that meeting LEA's request in a single year would put the Dis-

trict close to a deficit in multi-year budget projections.

Teachers have been working without a contract since July 2007. In October 2007 the two sides began negotiating and met 10 times before deciding on impasses. In February 2008, both sides declared an impasse and began meeting with a State mediator. LEA asked to go to fact finding in June, but the State mediator is waiting until the California State budget is in place before making that certification.

On Wednesday, after The Independent's deadline, the

teachers rallied in front of the District Offices on Jack London Boulevard to demonstrate how seriously they are taking the situation. Reardon said she expected hundreds of teachers and supporters to turn out for the rally.

Another rally will be held on Tuesday, Sept. 23, from 3:30-5 pm. Both sides are meeting for another round of mediation that day.

"This is our last ditch effort to show the administrators and District bargaining team what kind of support we have behind our

(See AT ODDS, page 4)



Volunteers were out last weekend building a trail that will take hikers around Brushy Peak.

Photo - Doug Jorgensen

Livermore Valley Charter School Hopeful About High School Approval

An official of the Livermore Valley Charter School expressed hope this week that the application to begin schooling at the high school level next fall will be approved.

The application was rejected by the Alameda County School Board on a 5-2 vote on Sept. 9. It previously was turned down by the Livermore School Board. The application for the new school goes automatically to the state board of education, whether the two lower school boards reject it or not. In that sense, the process

is not one of appeals, as in the court system.

Bill Batchelor, president of the charter school board, said that he is hopeful the state board will approve the request. The original application for the K-8 charter school, which entered its fourth year of operation this fall, was rejected by the local and county boards, too, Batchelor noted. The high school application may hold true to that pattern, he said.

Batchelor explained that the county board rejected the appli-

cation over three points. One was the charter schools' failure to disclose a specific site for the school. No site was designated, because the Livermore public school district has not yet finished negotiations with the charter school about which building it will sell for a facility, said Batchelor.

The charter school would move into an existing building in fall, 2009. If all goes well, it would then build a new building, at a site to be purchased from

(See CHARACTER, page 4)

Campaign 2008 Three Candidates Vie for Two LARPD Board Seats

There are three candidates for two seats on the Livermore Area Recreation and Park District (LARPD) Board of Directors.

Incumbents running are Steve Goodman and Beth Wilson. The challenger is Barbara Kraybill.

The Independent interviewed each concerning such issues as budget cuts, a sports park, and how the district provides programs to meet changing needs.

The interviews are in alphabetical order.

STEVE GOODMAN

Steve Goodman is seeking his second term. He says he is running because he enjoys serving the community through his work on the board. "My career has been in public recreation. I bring knowledge from many perspectives," he stated.

"Meeting people, visiting our programs, learning what people want, it doesn't get any better than that," he declared.

Goodman, who grew up in Livermore, at one time worked for LARPD. He has also worked for two cities in their recreation departments. He is currently employed in the recreation department

at the Lawrence Livermore National Laboratory.

The budget is the top issue facing the district. The state continues to take \$6.9 million a year from the district to balance the state budget. "One thing that is real, real important is to let the community know about our unique situation when it comes to the state. The money they take is tax money paid by residents and earmarked for LARPD. The state takes more from LARPD than from any other special district in the state," he pointed out.

The district faces many difficult decisions when it comes to programs and facilities because of the budget. Over the past few years, the district has managed to set aside funds to deal with economic uncertainty. "We have taken the proactive approach and will continue to do so," said Goodman.

The public provides input. In addition surveys were conducted to determine what the district should include in its new master plan. While there is an effort to meet many needs, Goodman says, "We can't do ev-

(See LARPD, page 5)

Politicians Speak Of Their Own Formation About Diversity

By Ron McNicoll

Leading public officials spoke at a forum at Las Positas College concerning policies designed to promote diversity in the Tri-Valley.

Some of their most interesting statements came in answer to the first question from moderator DeRhionne Pollard the college's president. She asked, "What factors in your own lives shaped your views of diversity?"

Livermore vice mayor John Marchand's father made a difference in his life. His father was the son of a French immigrant who was 8 years old when his father died. He was able to take the opportunity offered in the United States and work his way up to start a family and become a police officer. Serving with the police was his way of paying back the nation for its opportunity, said Marchand.

There was also the diversity of the working class. Marchand's father was a longshoreman earlier in his career. He took part in the "Battle of Rincon Hill" in 1935, a labor demonstration in which San Francisco police

killed a striker. Marchand summed up the strengths he learned from his father as "opportunity, responsibility and respect."

It's important to provide people opportunities where they can arrive at a place where they can give back to the community, as his father did by becoming a police officer, he said. Marchand said he is grateful because his father's raised him with those values, he has been able to undertake public service, too.

WORKING MOTHER INSPIRED AWARENESS

Dublin Mayor Janet Lockhart became aware of a range of social diversity that included working mothers. Lockhart's father died when she was one month old, so her mother found a job and raised three children. When Lockhart was 12, the family moved to California from a region that had much less racial diversity.

"I noticed that some people looked different from me, but they didn't seem different. I went to a Guatemalan's home every

(See DIVERSITY, page 4)

Colleges Going Green

Students at Chabot and Las Positas Colleges may not see or feel the environmentally friendly changes around them. However, they are present. With the passage of Measure B in 2004, college and district officials have taken major steps toward creating green campuses.

In 2005, the District Board of Trustees adopted a Sustainable Design Policy requiring all new

buildings constructed under the Measure B Bond to be minimum LEED Silver Certified. District and college faculty and staff took this even further and included sustainability measurements in almost every project on campus, including waste reduction.

"We have established an extensive waste reduction pro-

(See GREEN, page 4)

Rancho Las Positas Awarded \$5000 in Fitness Challenge

Citing the school's exceptional efforts to support students' physical activity and good nutrition, Governor's Council on Physical Fitness and Sports Chairman Jake Steinfeld announced that Livermore's Rancho Las Positas Elementary has won the Bay Area Regional Award in the 2008 Governor's Challenge Competition.

Rancho Las Positas will receive a \$5,000 check from the Council to further promote fitness for its students.

Rancho was one of 152 Bay Area schools that competed in the Governor's Challenge Competition in 2008, and one of eight that had 100% of its students complete the challenge of being active 30-60 minutes a day, 3 days a week for a month.

Since Rancho Las Positas students first started taking the Governor's Challenge two years ago, they have logged more than 71,000 miles

through the school's Raccoon Running Club - during the same time the school's academic performance index has risen from 804 to 873 an 8.5% increase.

"Everyone at Rancho Las Positas deserves to be proud of this achievement - we know fitness has a positive impact on health, focus, and self-esteem and the students at Rancho Las Positas have helped demonstrate the connection between fitness and academic success. Way to go, Rancho!" said Steinfeld.

In addition to jump-starting physical activity for more than 500 of its own students through its Raccoon Running Club, which is being replicated in schools across the district, Rancho Las Positas has been supporting a wide-range of fitness activities including a monthly family fitness day, and a fitness mentorship program in which high school student athletes mentor Rancho's elementary students.

LVPAC Makes a Transition

Phil Wente, Board Chair of the Livermore Valley Performing Arts Center (LVPAC), announced that Len Alexander, LVPAC's first Executive Director, would be changing roles when his contract ends on September 30. Alexander has worked with LVPAC through his consulting firm, Management Consultants for the Arts, since December 2005. His consulting position was expanded in June 2006 to include the responsibil-

ities of Executive Director. To allow Alexander to return to his theater consulting business, David Dial, LVPAC's General Manager for over a year, has been promoted to the Executive Director position effective October 1. Alexander will be engaged as a part time LVPAC consultant.

In announcing this change, Wente noted that LVPAC has just concluded a very successful first year at the Bankhead Theater and

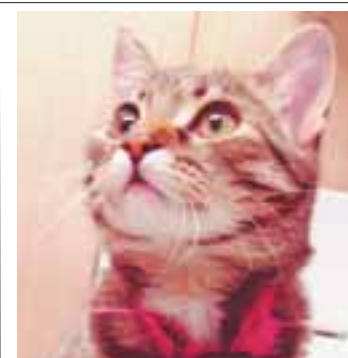
Bothwell Arts Center. Wente said, "Len has spearheaded the opening of the Bankhead with more star-studded performances than we could ever have imagined. In every area, he has set a high standard for the organization that will serve us well. Fortunately, Len will still be available to us as a consultant."

"David, our General Manager since before the opening of the

(See TRANSITION, page 3)

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PET OF THE WEEK

Daphne is a young tomboy with an adventurous spirit. She can hold her own with the boisterous boy cats in Kitty City, and loves to play with any toy that crosses her path. She is brave and daring, and would make a fine addition to a loving family. To visit with Daphne, come to Valley Humane Society's Kitty City. Open Tues-Sat from 11AM to 5PM. Visit the web site www.valleyhumane.org or call 925-426-8656 for more information.

Elks' Country Club Is A Virtual One

By Ron McNicoll

Virtual reality is not exclusively the purview of the internet and special effects illustrators. The Livermore Elks are trying it, too.

Royce Eckhardt, who founded the Livermore club 49 years ago, was struck by an idea one day. What if the Elks could do their socializing with all the perks of a country club, but not have to pay for a country club building? At a country club, there is fine food, as well as work-out rooms, and lodgings for visi-

tors. The Elks now have access to all three, thanks to Eckhardt's virtual country club.

For the exercise room, Eckhardt went to Snap Fitness Center in Livermore. He worked out a deal with the proprietor for a deep discount for the Elks club members. For overnight lodgings to accommodate visiting Elks, Eckhardt reached out to Doubletree Motel in Livermore, and obtained a good discount for the travelers.

Eckhardt also lined up the Castlewood Country Club, the

Pleasanton Hotel, and the Blackhawk Country club for the fine dining aspect. Those actual restaurants and county clubs liked the idea of creating more business. The Elks like having a nice venue where they can sit and listen to a speaker from the Elks' Valley Study Group on some interesting topic.

ELKS ADD CULTURAL DIMENSION

Now, Eckhardt is taking the club's cultural perk beyond the Valley Study Group. He is exposing members to opera.

The Elks were looking for a unique way to reach out to the community in celebration of their 50th anniversary next year. Eckhardt met Livermore Valley Opera's managing director, Jim Schmidt, at a Chamber of Commerce function.

Having an opera singer perform at an Elks-sponsored function struck Eckhardt as pioneering and fun. Schmidt liked the idea of reaching out to a new audience. The result will be the virtual country club's opera night at their real lodge location—940

Larkspur Drive in Springtown.

The event is open to the public. It will be performed Sept. 26. The evening will begin at 6:30 p.m. There is an admission charge.

The group will hear one or two performers sing arias from Rossini's "The Barber of Seville." It's a preview for the company's seven weekend performances at the Bankhead Theater, from Oct. 10 through Oct. 19.

Schmidt is happy about the

reach-out opportunity for the Elks' event. His job is to broaden the opera's audience as much as possible. He said that it's a hard sell sometimes, because of the stuffy reputation opera has had.

However, the company's audiences are building. Some 2600 people attended six performances of "Carmen" last season. This year, 3000 people are expected for "Barber of Seville." Schmidt said, "I vow to stamp out the phrase, 'I never knew Livermore had an opera company.'"

Livermore Council OKs Social and Human Services Fee

The Livermore City Council put its stamp of approval on the creation of a Social and Human Services Fee on development that will help build facilities to house services.

At the same time, the council supported moving forward with a suggestion to make the fee citywide. The citywide fee could be implemented through a parcel tax or a bond measure. Approval would require a two-thirds vote. The council is looking at a minimal fee that could help support programs.

Councilmember Jeff Williams commented, "This is really a communitywide problem, not just for those moving here. We do need to get started. I will bring up the potential for putting a citywide fee on the ballot. Current homeowners need to stand up and be counted."

The vote for the new fee was unanimous.

The fee on development only affects construction or rehabilitation of facilities. It is predicted to generate \$200,000 per year or \$12.2 million after build out in 2030.

A single family home would pay \$1677; retail space would pay \$5 per square foot. A 5,000 square foot retail building would pay \$25. To offset the fee, development would have a 7.25 percent reduction in the in lieu fee. The in lieu fee would likely be reinstated when economic conditions improve.

The fee approved by the council Monday is needed, said Human Services Program Manager Jean Prasher, because current human service facilities are at capacity. A study found that the greatest needs included access to affordable health care, child care and after school programs for low income families. There is also insufficient availability of services for homeless families and single male adults.

"There is increased demand. As the population continues to grow, there is a need to mitigate demands on already overburdened services," said Prasher.

Her comments about need were echoed by members of the public. Some of the speakers provided the services, others had made use of them. There were

speakers from Tri-Valley Haven, Community Resources for Independent Living (CRIL), as well as concerned citizens.

Ann King from the Tri-Valley Haven stated, "It's time to do the right thing. It's not just about an increase in population; it's about development displacing people. There is no day shelter for the homeless. The food pantry is woefully inadequate. The pantry no longer just serves low income people; the need has hit the middle class."

The food pantry has shown an increase of 123 percent in clientele over the past three years. In July, 3300 people were served, in August, 3500.

Resident Rosemary Young, who has served on the Human Services Commission and Tri-Valley Senior Support Services, spoke for the elderly. She said the population of seniors over 85 is one of the fastest growing in the nation. It is important to have services available for them and their families when they are needed. "Sometimes people don't know they will need the services," she commented.

Also speaking about senior

needs was Dennis Gambs, who is a member of a task force working to bring back the Friendship Center, an adult day care facility. He felt that the new fee could be used to help attract private funds or grant monies for a facility. "It is important to start collecting the money now," he stated.

Brett Wayne said he felt that the current property owners should be asked to contribute. "I would have no problem supporting a \$10 fee," he stated. He pointed out that developers won't be paying the fee, rather the people who eventually buy the property would pay.

Bob Glover, representing the Homebuilders Association (HBA), suggested if approved, the fee should be phased in over time. He said in reviewing the fee, the HBA feels it is a fee that it has never seen before. "It is so broad. Such a broad fee program could be subject to a constitutional challenge," he told the council.

Bob Baltzer said a fee on existing residents might be a good idea in addition to the proposed fee. He pointed out that housing prices are determined by the market, not by fees. Fees will accumulate until builders stop making a profit at which time they will stop building.

Livermore School District's Enrollment Projection on Target

By Patricia Koning

Projecting enrollment is tricky business for school districts—but vitally important to fiscal management. Every spring, school districts make their best projections, hire staff, and hope that the right number of students shows up. Too many students means that districts have to scramble to find space and teachers. Not enough students means costly empty classroom space.

The Livermore Valley Joint Unified School District's forecasting skills were pretty close to spot on this year. The target enrollment—what the District built its budget and staffing plan around—was 13,184. As of Monday, Day 10 of the 2008/09 school year, there were 13,141 students in their seats at school, a difference of about one-third of one percent.

"We purposefully staffed very tightly this year because of the budget issues. We're complimenting ourselves—this is the tightest we've ever been and remarkably the projections are the closest we've ever seen

them," said Superintendent Brenda Miller.

The process for projecting enrollment begins well before the start of school, in the spring. "The facilities department looks at a lot of data, including current enrollment figures, new housing developments, birth rates, and historical data. We communicate with private schools and the charter school about what they are seeing," explained Bob See, Executive Director of Student Services and Special Education.

The total number of students is not the only factor. Projections are also made for school site and grade level to inform staffing and facilities decisions.

Once school starts, there is always a discrepancy between the number of students enrolled and the number who actually show up at school. Phone calls are made and when those aren't returned, Child Welfare and Attendance (CWA) Specialists make home visits. "No show" students were formally dropped at the start of the second week of school.

The total enrollment is down slightly over last year. On Day

14 of the 2007/08 school year, there were 13,193 students in the District, 52 more than the current total.

This is in keeping with a 2006 report that projected a 15% decline in enrollment to a total of 11,464 students by the 2013/14 school year. One reason, according to the facilities department, is that new housing in Livermore is not resulting in as many school children as it did in the past.

In 2006, Mike Adell, who was a facility planner for the District at the time, explained the trend towards bigger homes and fewer children. "The city is changing in that medium-sized single-family units are not the majority of new construction. Most new development is high-density townhouse/condo types that typically don't have very high student generation rates," he said.

One change is enrollment in grades K-5. The 2006 report predicted steady enrollment of about 5,500 students at the elementary level through 2013/14, but currently there are more than 5,600 elementary school aged students in the District.

Savor the Season Features Talk by 'Green Gourmet' Author

Mollie Katzen published a collection of home-spun recipes as a means to promote the food in her vegetarian restaurant in Ithaca, N.Y. The Moosewood Cookbook went on to become the bible of the "green gourmet" eating movement in the U.S. and Katzen became an iconic figure for millions of Americans seeking a healthier lifestyle.

Katzen, the keynote speaker at Alameda County Community Food Bank's sixth annual Savor the Season fundraiser at Livermore's Wente Vineyards on Sept. 21, now hopes to reach an audience whose lifestyle choices aren't necessarily their own.

"Low-income and working families whose basic nutritional needs aren't being met are those most in need of having access to fresh produce," said Katzen, a Berkeley resident. "It's one of society's unfortunate ironies."

According to a 2005 study conducted by UCLA's Health Policy Research Center, 42% of children and 71% of teens in Alameda County don't consume

recommended amounts of fruit and vegetables.

"Since moving into our new storage facility three years ago, we've boosted our fresh produce distribution sevenfold," said Food Bank executive director Suzan Bateson, whose organization dispensed 7 million pounds of fruits and vegetables in the last year.

The Moosewood Cookbook - the first of Katzen's 10 books - was inducted into the James Beard Foundation Cookbook Hall of Fame in 2007. "My mission of making fresh produce easy to incorporate into every diet is contingent, of course, on having access to that produce," Katzen said. "The Alameda County Community Food Bank has been among the nation's most aggressive resource centers in commitment to that cause."

Renee Richardson, co-host of The Morning Show on KFOG (104.5 FM San Francisco/97.7 FM San Jose) - a longtime supporter of Bay Area Food Banks -

will serve as the guest auctioneer for Savor the Season. The Silverwood Jazz Ensemble will provide musical entertainment.

Highlighting the 3-hour event will be the Food Bank's second annual Hope Not Hunger Awards, which recognize individuals and organizations that have displayed an exemplary commitment to fighting hunger. This year's recipients are: Oakland resident Dan McClosky, who has raised \$293,000 for the Food Bank since 1999; and FedEx, which has provided \$97,500 in grant contributions and donated countless hours of food delivery to Food Bank member agencies.

The event is noon to 3 p.m. at Wente Vineyards, 5050 Arroyo Rd., Livermore. Tickets are \$125 per person. Tickets are available online at www.accfb.com. For more information, or to order by phone, call Pam Gidwani (510) 635-3663 (ext. 328) pgidwani@accfb.org. All proceeds benefit Alameda County Community Food Bank.

Scouts Collect Books for Botswana

Cadette Girl Scout Troop 32345 received a great deal of help from the community with contributions to a book drive for the African Library Project's "100 Libraries for Botswana" program.

The girls set out to collect 1,000 new or gently used children's books for their assigned school, Gasita Primary School in Gasita, Botswana. The school has 10 teachers, 273 students, no electricity and no existing library. With the support of Sunset Elementary School and library technician, Louise Simons, 1,500 books were quickly collected. Additional book donations from girl scout troops, East Avenue Middle School, Arroyo Seco Elementary School, Our Savior Lutheran School, Our Savior Lutheran Ministries and Asbury United Methodist Church inspired the troop to take on a second assignment of Mosamowakwena School in Kanye, Botswana, a similar school to Gasita. Financial support from Thrivent Financial for Lutherans, Asbury United Methodist Church and the Bing Family allowed the troop to ship over 3,000 books plus much needed teaching materials to the two schools.

The book drive was the final project the girls selected to complete their work on the Girl Scout Silver Award, the second highest award a girl scout may receive. The girls gained a greater awareness of the educational needs of children in Botswana as well as the relationship between quality education and future success both as an individual and as a nation. The mission of the Afri-



Girls Scouts got together to pack up the books they collected. Pictured (clockwise from top): Laura Schilbach, Andrea Schlientz, Jing Gong and Molly Bing

can Library Project is to increase literacy in Africa by creating and improving small libraries. Troop 32345 would like to encourage everyone to check out the ALP's website and consider

organizing similar book drives. The website is <http://www.africanlibraryproject.org>. ALP offers a supportive, easy-to-follow plan for a successful book drive.

Film Festival Offers Help for Typical Children

A free film festival and topical discussion for children ages 7 to 17 who are siblings of developmental delayed individuals is being presented on Sat., Sept. 27 from 9:30 a.m. to noon at the Bankhead Theater in Livermore.

Sponsored by Exceptional Needs Network through a grant from Lawrence Livermore National Security, LLC, the event is designed to help families who have both developmentally delayed and typical children.

Two films, "Normal People Scare Me" by Taylor Cross and "The Sandwich Kid" by Jace King, will be shown. Taylor is a teenager with autism. His film explores how he sees the world. His brother, Jace, talks about what it is like to have a brother with developmental delays. His film also interviews other typical children who have developmental delayed siblings with Down Syndrome, Cerebral Palsy and Autism.

Following both films, Taylor, Jace and their mother Kerri Bowers, will host a discussion for all participants.

"Families with developmentally delayed individuals struggle to provide balance for the other typical children," said Susan Houghton, ENN board member. "Families can end up spending much of their time dealing with the needs of the developmental delayed individuals. This event is designed specifically for typical siblings and helps them understand that the emotions they may be feeling regarding their brothers or sisters is very normal.

The film festival is free of charge. Seating is limited. Participants are encouraged to arrive early. For more information, visit ENN's website at www.ennnetwork.org or call 443-3396.

The Bankhead Theater is located at 2400 First Street in Livermore.

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<p style="text-align: center; background-color: blue; color: white;">\$9,000 OFF MSRP</p> <p style="text-align: center; background-color: blue; color: white;">2008 MUSTANG GT COUPES</p> <p style="font-size: 0.8em;"> Dealer Discount: \$9,000 Ford Retail Customer Cash: \$1,000 FBCB Retail Bonus Customer Cash*: \$1,000 Prepaid Inventory Retail Bonus Customer Cash*: \$7,000 </p> <p style="text-align: center;">OF MSRP \$28,000</p> <p style="text-align: center; font-weight: bold;">ALL IN STOCK!</p>	<p style="text-align: center; background-color: blue; color: white;">\$13,000 OFF MSRP</p> <p style="text-align: center; background-color: blue; color: white;">2008 FORD F150 SUPER CREW CAB 4X4</p> <p style="font-size: 0.8em;"> Dealer Discount: \$5,500 Ford Retail Customer Cash: \$1,000 FBCB Retail Bonus Customer Cash*: \$1,000 Prepaid Inventory Retail Bonus Customer Cash*: \$5,500 </p> <p style="text-align: center;">OF MSRP \$13,000</p> <p style="text-align: center; font-weight: bold;">ALL IN STOCK!</p>
<p style="text-align: center; background-color: blue; color: white;">\$6,000 OFF MSRP</p> <p style="text-align: center; background-color: blue; color: white;">2009 FORD FLEX</p> <p style="font-size: 0.8em;"> Dealer Discount: \$4,000 Ford Retail Customer Cash: \$1,000 FBCB Retail Bonus Customer Cash*: \$1,000 </p> <p style="text-align: center;">OF MSRP \$8,000</p> <p style="text-align: center; font-weight: bold;">ALL IN STOCK!</p>	<p style="text-align: center; background-color: blue; color: white;">\$14,000 OFF MSRP</p> <p style="text-align: center; background-color: blue; color: white;">2008 FORD F250 SUPER CREW CAB 4X4 DIESEL</p> <p style="font-size: 0.8em;"> Dealer Discount: \$7,000 Ford Retail Customer Cash: \$1,000 FBCB Retail Bonus Customer Cash*: \$1,000 </p> <p style="text-align: center;">OF MSRP \$14,000</p> <p style="text-align: center; font-weight: bold;">ALL IN STOCK!</p>
<p style="text-align: center; background-color: blue; color: white;">\$7,500 OFF MSRP</p> <p style="text-align: center; background-color: blue; color: white;">2008 FORD EXPLORER 4X4</p> <p style="font-size: 0.8em;"> Dealer Discount: \$4,500 Ford Retail Customer Cash: \$1,000 FBCB Retail Bonus Customer Cash*: \$2,000 </p> <p style="text-align: center;">OF MSRP \$17,500</p> <p style="text-align: center; font-weight: bold;">ALL IN STOCK!</p>	<p style="text-align: center; background-color: blue; color: white;">\$16,000 OFF MSRP</p> <p style="text-align: center; background-color: blue; color: white;">2008 LINCOLN NAVIGATOR L</p> <p style="font-size: 0.8em;"> MSRP: \$31,400 Lincoln Retail Customer Cash: \$1,000 Lincoln Retail Bonus Customer Cash: \$1,000 Lincoln Approving Retail Bonus Customer Cash: \$1,000 FBCB Retail Bonus Customer Cash*: \$7,000 </p> <p style="text-align: center;">OF MSRP \$16,000</p> <p style="text-align: center; font-weight: bold;">ALL IN STOCK!</p>

DETOUR TO USED CAR SAVINGS

HOME OF THE 6 YEAR / 100,000 MILE CERTIFIED WARRANTY

2001 CHRYSLER SEBRING LXI COUPE 2D VIN#000000 \$6,977	2006 FORD FOCUS ZX4 S SEDAN 4D VIN#000000 + PREVIOUS DAILY RENTAL \$11,995
2000 CHRYSLER SEBRING JXI CONVERTIBLE 2D VIN#000000 \$6,988	2005 MERCURY MARINER SPORT UTILITY 4D VIN#000000 \$11,995
1998 FORD F150 SUPER CAB SHORT BED VIN#000000 \$7,977	2006 CHRYSLER PT CRUISER SPORT WAGON 4D VIN#000000 + PREVIOUS DAILY RENTAL \$11,995
2005 FORD TAURUS SEL SEDAN 4D VIN#000000 \$8,977	2005 FORD ESCAPE SLT UTILITY 4D VIN#000000 + CERTIFIED PRE-OWNED \$12,977
2004 FORD FREESTAR SE MINIVAN VIN#000000 \$9,977	2004 CHEVROLET BLAZER SPORT UTILITY 4D VIN#000000 \$13,495
2004 CHRYSLER SEBRING LIMITED COUPE 2D VIN#000000 + PREVIOUS DAILY RENTAL \$9,988	2003 ACURA TL 3.2 SEDAN 4D VIN#000000 \$13,977
2007 FORD TAURUS SE SEDAN 4D VIN#000000 + PREVIOUS DAILY RENTAL \$9,995	2007 DODGE DAKOTA QUAD CAB VIN#000000 \$13,977
2000 CADILLAC ESCALADE SPORT UTILITY 4D VIN#000000 \$10,977	2007 FORD FOCUS SE SEDAN 4D VIN#000000 + PREVIOUS DAILY RENTAL \$13,988
2002 FORD EXPEDITION EDDIE BAUER SPORT UTILITY 4D VIN#000000 \$10,977	2004 FORD MUSTANG GT COUPE 2D VIN#000000 \$14,988
2005 CHRYSLER TOWN & COUNTRY TOURING MINIVAN VIN#000000 \$10,977	2005 NISSAN QUEST S MINIVAN VIN#000000 \$15,988
2006 FORD ESCAPE XLT UTILITY 4D VIN#000000 \$10,977	2004 JAGUAR X-TYPE 3.0L SEDAN 4D VIN#000000 \$15,988
2005 FORD 150 LONG BED VIN#000000 \$10,988	2007 TOYOTA COROLLA S SEDAN 4D VIN#000000 + PREVIOUS DAILY RENTAL \$16,995
2005 FORD EXPLORER SPORT UTILITY 4D VIN#000000 + CERTIFIED PRE-OWNED \$11,977	2007 FORD F150 SUPER CREW 5.5 VIN#000000 + PREVIOUS DAILY RENTAL \$16,988
2004 CHEVROLET TRAILBLAZER SPORT UTILITY 4D VIN#000000 \$11,977	2007 JEEP GRAND CHEROKEE LAREDA SPORT UTILITY 4D VIN#000000 + PREVIOUS DAILY RENTAL \$16,988

CREDIT PROBLEMS? CALL LARRY OR KIMO AT (925) 294-7700

866.387.1914

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