

# EECatalog Marketing & Lead Generation Programs

## Targeted Buyers



Match Your Product Marketing with  
**QUALIFIED Engineering Audiences!**

### 35+ Editorially-Focused Engineering Communities

|  |  |
|--|--|
| 8/16/32-bit                                | Medical, eHealth & Home Health           |
| Android/Embedded Linux                     |  |
| Arm  | Military, Aerospace & Avionics           |
| ATCA®/MicroTCA® & CompactPCI®              | Networking & Data Center (NFV/SDN)       |
| Automotive & Connected Car                 | OS & Development Tools                   |
| Chip Design                                | PC/104 & SFF                             |
| Consumer                                   | PCI Express                              |
| Digital Signage, POS & Retail              | RF/Microwave                             |
| DSP /Embedded (TI Platforms)               | Sensors & MEMS                           |
| Embedded Intel®                            | Smart Energy                             |
| Embedded Storage & Memory                  | Smartphone, Tablet & Wearables           |
| Ethernet                                   | Test & Measurement                       |
| FPGA & PLD                                 | Transportation                           |
| Gaming & Entertainment                     | Ultra Low-Power/Power Management         |
| High Performance Computing                 | USB                                      |
| Industrial Computing                       | Virtual & Augmented Reality              |
| IoT & M2M                                  | VME, VPX, VXS                            |
| IoT/Embedded Security                      | Wireless (LTE, Wi-Fi, Bluetooth, Zigbee) |
| Machine Learning & Artificial Intelligence |  |

## Multi-Media Platforms



Choose the Media Platform to Fit  
**YOUR Marketing Strategy!**



35+ Technology Specific Websites  
400,000+ Page Views a Month



Industry Targeted Events



35+ Industry Targeted Email Newsletters



*Embedded Systems Engineering & Engineers' Guides covers 35+ Markets*



Custom Email Blasts & Lead Generation Programs



Content Marketing Solutions

# Each of 35+ *Embedded Systems Engineering/EECatalog* channels serves its target audience with a Website, Email Newsletter, monthly Magazine and annual *EECatalog Engineers' Guides*.

Since 2005, *Embedded Systems Engineering & EECatalog* provide comprehensive online, magazine, newsletter, face-to-face and direct response opportunities for marketers to reach, influence and engage specific audiences of engineers, system designers, embedded developers and managers.

## ■ *Embedded Systems Engineering* magazine

*Embedded Systems Engineering* publishes monthly (including two special issues each year focused on Military-Aerospace Technologies). Each issue of *Embedded Systems Engineering* features one or more of the annual *EECatalog Engineers Guides*.

## ■ Face to Face Events

- Machine Learning & AI Developers Conference and IoT Developers Conference: June 5-6, 2019
  - IoT Device Security Summit: Sept 2019
- All events held in Santa Clara, CA

## ■ *EECatalog Engineers Guides* – DIGITAL EDITIONS

35+ annually published *EECatalog Engineers Guides* published as stand-alone DIGITAL EDITIONS with each issue reaching 25,000 to 45,000 subscribers.

## ■ Websites

35+ website channels deliver daily editorial coverage and must-read content including industry news, product releases, videos, white papers and blogs.

*Average viewer session: 25 minutes*

## ■ Email Newsletters

35+ Monthly/Quarterly Report email newsletters reach 25,000 - 45,000 registered subscribers.

## ■ Content Marketing

Leverage *EECatalog's* network of technology websites and email newsletters to showcase your content to targeted technology users. – OR – hire the *EECatalog* editorial team to create custom content that will engage your target customers and effectively communicate your value proposition!

## *Embedded Systems Engineering* magazine & *EECatalog Engineers Guides*



| Premium Display Ad Positions | Rate    |
|------------------------------|---------|
| Back Cover                   | \$4,000 |
| Inside Front Cover           | \$3,500 |
| Page 1                       | \$3,500 |
| Opposite Intro               | \$3,250 |
| Opposite ToC                 | \$3,250 |
| Inside Back Cover            | \$3,000 |

| Display Advertising/Advertorial    | Rate    |
|------------------------------------|---------|
| 2 Page Spread 4/c                  | \$2,950 |
| 1 Page 4/c                         | \$2,000 |
| 1/2 Page (Horizontal/Vertical) 4/c | \$1,500 |
| 4 Page Print/Digital Insert        | \$7,500 |

## Event Distribution Sponsorship \$2,500

*Polybag your insert, up to 8 pages and leverage our trade show distribution*

## Digital Edition Text Ads

- Text Ad (50 words + URL link)
- Limited to (4) Advertisers
- Broadcast to *Engineers Guide* Digital Subscribers
- \$1,000 per text ad

## EECatalog Product Showcase Lead-Generator

*EECatalog* Product Showcases are an easy and cost-effective tool for driving TARGETED engineering prospects to your new products and generating sales leads:

Choose one of 35+ *EECatalog* channels and your Product Showcase will be promoted for 12 months to this industry- targeted audience, generating both PRINT and DIGITAL exposure for your products and featured in the following:

- Annual *Engineers Guide* print & digital magazine editions
- "Featured Product" eblast to 25,000+ *EECatalog* subscribers
- Featured online for 12 months on that [www.eecatalog.com](http://www.eecatalog.com) channel
- Promoted for 12 months in that *EECatalog* channel email newsletter
- Production/Layout performed by Extension Media staff.
- \$1500 Full-page Showcase – or– \$1000 Half-Page Showcase

## EECatalog Website Marketing Targets Technology Buyers in 35+ Online Communities!



## Exclusive "Spotlight On" Position

High impact and above the fold, this position leverages your headlines to drive maximum visibility and traffic to your site

- \$2,000 per month (6 month minimum)

## Standard Banners

- Leaderboard (728x90) - \$125 cpm
- Large Rectangle (336x280) - \$125 cpm
- Half Page (300x600) - \$125 cpm
- Banner Tiles (125x125) - \$50 cpm
- Large Pop-Under (720x300) - \$400 cpm appears when browser closes

## Exclusive "Push Down" Banner

High impact and above the fold banner pushes down content expanding to a maximum of 970x418 and then retracts to 970x90

- *EECatalog* Home Page - \$3000/month
- *EECatalog* Channel Home Page - \$1500/month
- (3 Month Minimum Ad Buy)

## Featured Solutions Expandable Banner

Feature your product above the fold/right hand column with a customized banner that expands from 125px wide by 215px to 440px by 215px.

- *EECatalog* Home Page - \$3000/month
- *EECatalog* Channel Home Page - \$1500/month
- (3 Month Minimum Ad Buy)

## Featured Videos/Blog

Each Video or Blog featured on *EECatalog.com* and up to 3 *EECatalog* channels

- One video, 6 months - \$1,500

## PR Maximizer

- Unlimited PR posts to *EECatalog* channels
- Rotating 125 X 125 banner
- \$1250/12 months

## EECatalog Newsletters Reach Registered Subscribers in 35+ Electronics Industry Markets!



## Platinum Sponsor (2 slots)

- 728x90 banner or 125x600 banner
- First or Second 50 word text ad
- Unlimited product announcements
- 1xRate - \$1,500 per broadcast
- 4xRate - \$1,200 per broadcast

## Gold Sponsor (4 slots)

- 125x125 banner
- 50 word text ad
- Unlimited product announcements
- 1xRate - \$950 per broadcast
- 4xRate - \$750 per broadcast

## Choose from 35+ Industry-Targeted Newsletters!

8/16/32-bit | Arm | ATCA/MicroTCA & CompactPCI | Automotive & Connected Car | Digital Signage, POS & Retail | DSP/Embedded (TI Platforms) | Embedded@ Intel | Embedded/IoT Security | Embedded Storage & Memory | Ethernet | FPGA & PLD | Gaming & Entertainment | Industrial | IoT & M2M | Machine Learning & AI | Low Power/IoT Power Management | Medical, eHealth & Home Health | Military & Aerospace | Networking & Data Center (NFV/SDN) | PC/104 & SFF | PCI Express Sensors & MEMS | Smart Energy | Transportation | Test & Measurement | USB | Virtual Reality/Augmented Reality | VME, VPX, VXS | Wireless

## EECatalog eNewsletter Broadcast Schedule

*EECatalog* channel eNewsletters broadcast Quarterly, except for:

- IoT and Embedded Intel@ eNewsletters broadcast Monthly
- Military & Aerospace eNewsletters broadcast Bi-Monthly

For a PDF of the complete 2019 *EECatalog* eNewsletter schedule contact: Clair Bright/Publisher @ [cbright@extensionmedia.com](mailto:cbright@extensionmedia.com)

# Industry-Focused Content and Face-to-Face Events Deliver Qualified Audiences, and Powerful Marketing Options!

## Industry-Targeted Lead Generation Programs



### EECatalog Dedicated Email Blasts

With 35+ Market-Focused EECatalog channels, you can match your product marketing message precisely to your target customer!

Choose up to (3) EECatalog channels and we'll create your custom email list.

- \$300/cpm with minimum 15,000 subscriber list (minimum eblast rate: \$4500)

### Market Research and Lead Generation Program

These programs enable sponsors to gain valuable market intelligence and generate leads with detailed demographics. Sponsor provides up to 10 questions. We provide a 4 page executive summary report, contact information on survey respondents.

- 100 guaranteed responses/leads. - \$7,500

### White Paper Lead Generation Program – Generate Sales Leads from Target EECatalog Channel Audiences!

- First - choose up to (3) EECatalog channel audiences to promote leads for your White Paper campaign.
- WP Lead Campaign launched with a dedicated eBlast to a custom list comprised of 15,000 of these target EECatalog channel subscribers
- Over three months, your WPs are promoted to your chosen target EECatalog channel audiences on:
  - EECatalog channel home pages (up to three)
  - EECatalog.com portal home page
  - EECatalog Quarterly Report email newsletters (up to three)
  - (3) EECatalog Featured White Papers monthly promotional eblasts
- WPs may link to your own online registration form – or – link to the EECatalog WP subscriber form, in which case leads are supplied monthly.
- \$2950 to promote one WP + \$600 each additional WP

## Extension Media Events Deliver Quality Face-to-Face Marketing Opportunities!

Exhibition and Presentation sponsorships provide opportunities to connect with pre-qualified embedded design engineers, system developers and managers developing IoT and Machine Learning/AI technologies and applications.

Well-attended Conference Sessions, Catered Lunches and Evening Receptions offer unparalleled networking opportunities and encourage productive discussions between exhibitors, presenters and qualified attendees.

To receive an Events Prospectus and Media Kit for these Extension Media events, please contact:

**Clair Bright, VP/Sales @ cbright@extensionmedia.com**



**INTERNET OF THINGS  
DEVELOPERS CONFERENCE**

Co-located with

**MACHINE LEARNING & AI  
DEVELOPERS CONFERENCE**

**June 5-6, 2019**



**INTERNET OF THINGS  
DEVICE SECURITY SUMMIT**

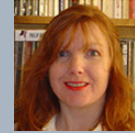
**September, 2019**

## Editorial Leadership



**Lynnette Reese**  
*Editor-in-Chief*

Lynnette Reese is Editor-in-Chief, *Embedded Systems Engineering*, and has been working in various roles as an electrical engineer for over two decades.



**Caroline Hayes,**  
*Contributing Editor*

Caroline has been an Editor covering the electronics industry for over 20 years most recently onsite Pan-European magazine EPN.



**Anne Fisher,**  
*Managing Editor*

Anne's experience includes being managing editor, Communications Group, at OpenSystems Media, where she had the opportunity to cover a wide range of embedded solutions in the PICMG ecosystem as well as other technologies.

## Events Expertise



**Pete Singer**  
*Editorial Director &  
Associate Publisher*

Pete oversees the editorial operations of Electronic Systems Design Engineering, Solid State Technology and The ConFab. He has been involved in technical journalism for more than 30 years and has written over 150 articles on all aspects of semiconductor manufacturing and design industries.

## Marketing Expertise



**Clair Bright,**  
*Publisher*

Clair has 16+ years experience in electronics media, first at UBM, and since 2003 at Extension Media. Clair specializes in creating innovative media campaigns that integrate seamlessly into client strategies and exceed their ROI goals.

## Content Marketing Solutions

### Custom Content Marketing

**Our editors create content that engages your customers and prospects and effectively tells your value proposition.**

- Article (3 pages) (800 to 1,200 words max) - \$5,000
- Interview (1 or 2 pages) (400 to 800 words) - \$2,950
- Article/Case Study (4 pages) (1,800 words max) - \$7,000
- Social Media Enhancement - Quoted upon request
- Monthly Blog (250 words) - \$1,750 per month (6 month minimum)
- Webcasts - Quoted upon request
- Custom Events - quoted upon request
- Custom Email Newsletter

You select the topic, our editors develop content, combine it with your content, and send it to appropriate readers on our subscriber file and to your lists – up to 50,000 names

- 1xRate - \$7,500 per issue
- 6xRate - \$5,000 per issue

### Content Syndication Showcase

**Leverage EECatalog Industry-Focused Websites & Newsletters to promote your original content to target engineering audiences!**

- Exclusive featured online position on EECatalog channel home page and rotating on home page of [www.eecatalog.com](http://www.eecatalog.com)
- Positioned within the “News, Analysis & Features Section”
- 4-6 headlines which links to your website URL.
- Marketers provide headline, image file, abstract and URL links for.
- Content also incorporated into quarterly email newsletter for your chosen EECatalog channel.
- \$2,500/month with 3-month minimum (4-6 headlines)
- \$1,000/month (1 headline)

# 2019 Editorial Calendar

# Embedded Systems Engineering Magazine EECatalog Engineers' Guides

| Magazine Issue   | Space Deadline | Materials Deadline | Engineers' Guide/Market Focus   | Release Date  | Bonus Event Distribution   |
|--|----------------|--------------------|---|---------------|--|
| <i>ESE January</i>   | Dec 12         | Dec 17             | VME, VPX & VXS<br>Test & Measurement  | January       | Embedded World, Embedded Tech Trends, Design Con   |
| <i>ESE February</i>  | Feb 1          | Feb 4              | PC/104 & Embedded Small Form Factors  | February      | IoT DevCon, Embedded World, ESC Boston   |
| <i>ESE March</i>   | Mar 14         | Mar 18             | IoT Solutions<br>FPGA, PLD & Signal Processing<br>Machine Learning & Artificial Intelligence<br>Virtual Reality & Augmented Reality   | March         | ESC Boston, IoT DevCon   |
| <i>ESE April</i>   | Mar 25         | Mar 27             | 8-bit, 16-bit & 32-bit Technologies<br>Ultra Low-Power & IoT Power Management<br>Transportation Systems Design<br>Automotive & Connected Car  | April         | IoT DevCon, ESC Boston, Machine Learning & AI DevCon, SAE World Congress, TU-Automotive Detroit  |
| <i>Military/Aerospace &amp; Avionics Spring/Summer Issue</i> | Apr 15         | Apr 17             | Focus on Unmanned Systems   | May           | AUVSI XPOTENTIAL, Interdrone   |
| <i>IoT DevCon Show Guide</i>                                 | May 17         | May 20             | IoT DevCon Attendees  | Special Issue | IoT DevCon   |
| <i>Electronic Systems Design Engineering</i>                 | May 21         | May 23             | Advanced Electronic Systems and IC designers  | Special Issue | DAC, Arm TechCon   |
| <i>ESE June</i>  | June 11        | June 17            | Medical, eHealth & Home Health<br>Sensors & MEMS Design<br>Industrial Computing   | June          | Sensors Expo, Medical Device R&D Summit, MedTech Conference  |
| <i>ESE July/August</i>                                       | July 19        | July 22            | AdvancedTCA®, MicroTCA® & CompactPCI®<br>Embedded Storage & Network Security<br>Networking & Data Center Technologies (incl. NFV/SDN)<br>Wireless (LTE, Wi-Fi, Bluetooth, Zigbee)<br>USB Technologies<br>PCI Express Solutions<br>Ethernet Technologies | August        | Flash Memory Summit, Storage Developer Conference, NFV & Carrier SDN, Mobile World Congress America, ESC Minneapolis, IoT Device Security Summit |
| <i>ESE September/October</i>                                 | Sep 9          | Sep 13             | Arm Technology<br>IoT Device Security/Embedded Security<br>Digital Signage, POS, Kiosk & Retail<br>Gaming & Entertainment   | September     | Arm TechCon, G2E, ESC Minneapolis, Digital Signage Conference, CES, ESC Silicon Valley, RSA Conference, IoT Tech Expo NA                         |
| <i>Military/Aerospace &amp; Avionics Fall/Winter Issue</i>   | Oct 4          | Oct 7              | Focus on Military Communications  | November      | MILCOM, ESC Silicon Valley   |
| <b>Ecosystem-Focused Publications</b>                        |                |                    |   |               |  |
| <i>Embedded Intel® Solutions Magazine</i>                    | Quarterly      | Quarterly          | Engineers and embedded developers who design with Intel® Embedded Processors  | Quarterly     | Embedded World, ESC Boston, IoT DevCon, Flash Memory Summit, IoT Device Security Summit, CES   |
| <i>TI Embedded Processing &amp; DSP Resource Guide</i>       | 20-Aug         | 22-Aug             | Texas Instruments Embedded Processing and DSP   | September     | ESC Minneapolis, Embedded World, IoT Device Security Summit  |
| <i>Engineers' Guide to Microchip Technology</i>              | 27-Nov         | 30-Nov             | Focus on Microchip Technology   | December      | CES, Embedded World  |

## Advertising Contacts

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## Extension M E D I A

Extension Media publishes business to business magazines, industry guides, email newsletters and web sites that address industry technologies and platforms such as embedded systems, chip design, semiconductor manufacturing, intellectual property, software and infrastructure information, architectures and operating systems.

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