# Appendix 1

# Submissions and additional information received

#### **Submissions**

1	Name V	Vithheld
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- 2 Mr Brenton White
- 3 Mr Richard Ruggiero
- 4 Mr Terence Dwyer
- 5 Mr Phillip Sweeney
- 6 Name Withheld
- 7 Association of Independently Owned Financial Professionals (AIOFP)
- 8 Mr Max Clay
- 9 Public Interest Advocacy Centre (PIAC)
- 10 ClearView Wealth Limited
- 11 Finance Sector Union of Australia
- Maurice Blackburn Lawyers
- 13 BT Financial Group
- 14 National Insurance Brokers Association of Australia (NIBA)
- Royal Australian and New Zealand College of Psychiatrists (RANZCP)
- 16 Mental Health Australia
- 17 Financial Rights Legal Centre
- 18 Beyondblue
- 19 Berrill & Watson Lawyers
- 20 Australian Lawyers Alliance
- 21 Financial Planning Association of Australia (FPA)
- 22 Association of Financial Advisors
- 23 Australian Institute of Superannuation Trustees & Industry Super Australia
- 24 Commonwealth Bank of Australia
- 25 Australian Health Practitioner Regulation Agency
- 26 Financial Services Council
- 27 Consumer Action Law Centre
- 28 Financial Ombudsman Service Australia
- 29 Association of Superannuation Funds of Australia (ASFA)
- 30 MLC Life Insurance
- 31 TAL
- 32 AIA Australia
- 33 Confidential
- 34 Confidential
- 35 Confidential
- 36 Confidential
- 37 Confidential
- 38 Confidential
- 39 Confidential
- 40 Confidential
- 41 Ms Robyn Abrahams
- 42 Name Withheld
- 43 Mr Greg Newton

- Australian Securities & Investments Commission (ASIC)
- Name Withheld
- 47 Ms Lorraine Beard
- 48 Mr David Ward
- 49 **CHOICE**
- 50 Australian Prudential Regulation Authority (APRA)
- 51 Confidential
- Mr Godfrey Phillips 52
- 53 Mr Keith Barnes
- 54 Mr Jeffrey Suggars
- Mr Brendan Lynch 55
- Rate Detective 56
- 57 **REST Industry Super**
- 58 Mr Stephen Perera
- 59 Life Insurance Direct
- 60 Australian Genetic Non-Discrimination Working Group
- 61 ALI Group Pty Ltd
- Name Withheld 62
- 63 Life Insurance Customer Group
- 64 Bombora Advice Pty Ltd
- Mr Maurice Barry 65
- 66 Mr Hugh Crawford
- 67 Name Withheld
- Mr Mark Schroeder, Schroeder Capital Pty Ltd 68
- 69 Mr Damien McColl
- 70 Ms Tamara Gillman
- 71 MBS Insurance
- 72 Breast Cancer Network Australia
- 73 Confidential
- 74 Mr Stephen Knight, Knight Management Services Pty Ltd
- 75 Name Withheld
- 76 Royal Australian College of General Practitioners
- 77 Ms Lynley Shanahan

#### **Additional Information**

1. Form letters received:

Form letter 1 – received from 33 individuals

Form letter 2 – received from 54 individuals

- 2. Background document provided on 15 May 2017 by National Australia Bank.
- 3. Background document provided on 16 May 2017 by Zurich Financial Services Australia Limited.
- 4. Background Document provided on 23 May 2017 by MedHealth Pty Ltd.
- 5. Additional information arising from hearing on 26 May 2017 provided on 30 May 2017 by Zurich Financial Services Australia Limited.
- 6. Additional information provided on 5 September 2017 by AMP.
- 7. Additional information provided on 13 November by Australian Securities and Investments Commission.
- 8. 'Red tape issues' provided on 12 November 2017 by Financial Services Council.
- 9. 'Early intervention' provided on 12 November 2017 by Financial Services Council.

- 10. 'Product rationalisation working group proposal' provided on 12 November 2017 by Financial Services Council.
- 11. 'Unfair terms in insurance contracts' provided on 13 November 2017 by Financial Services Council.
- 12. Additional information provided on 11 Dec 2017 by CBUS.

## **Additional Hearing Information**

- 1. Correction to evidence provided on 8 September 2017 by Australian Securities and Investments Commission.
- 2. Corrections to evidence from public hearing 18 August 2017 provided by TAL on 1 September 2017.
- 3. Corrections to evidence from public hearing 26 May 2017 provided by Australian Genetic Non-Discrimination Working Group on 8 February 2018.

#### **Tabled Documents**

- 1. ANZ Bank: Opening Statement (public hearing, Canberra, 3 March 2017).
- 2. Royal Australian and New Zealand College of Psychiatrists: Opening Statement (public hearing, Melbourne, 22 February 2017).
- 3. Credit & Investments Ombudsman: Opening Statement (public hearing, Melbourne, 22 February 2017).
- 4. Insurance in Superannuation Working Group: Joint Statement (public hearing, Melbourne, 22 February 2017).
- 5. Association of Independently Owned Financial Professionals: Opening Statement (public hearing, Melbourne, 22 February 2017).
- 6. Mr Keith Barnes: Opening Statement (public hearing, Melbourne, 22 February 2017).
- 7. Life Insurance Customer Group: Life Insurance Framework Survey 2015 (public hearing, Sydney, 24 February 2017).
- 8. REST Industry Super: Opening Statement (public hearing, Sydney, 24 February 2017).
- 9. Perera Crowther Financial Services: Example table comparing direct, retail and group insurance (public hearing, Sydney, 24 February 2017).
- 10. Australian Prudential Regulation Authority: Opening Statement (public hearing, Sydney, 24 February 2017).
- 11. Bombora Advice: Infographics "What is Churn?" and "The Vicious Circle" (public hearing, Melbourne, 22 February 2017).
- 12. SANE Australia: Experiences of people with mental illness with regard to life insurance (public hearing, Canberra, 1 December 2017).

### **Answers to Questions on Notice**

- 1. Superannuation Complaints Tribunal: Answers to questions taken on notice from public hearing 22 February 2017 (received 3 March 2017).
- 2. The Royal Australian and New Zealand College of Psychiatrists: Answers to questions taken on notice 22 February 2017 (received 17 March 2017).
- 3. Australian Institute of Superannuation Trustees: Answers to questions taken on notice from public hearing 22 February 2017 (received 17 March 2017).
- 4. Financial Rights Legal Centre: Answers to questions taken on notice from public hearing 24 February 2017 (received 27 February 2017).
- 5. Public Interest Advocacy Centre: Answers to questions taken on notice from public hearing 24 February 2017 (received 16 March 2017).

- 6. Australian Prudential Regulation Authority: Answers to questions taken on notice from public hearing 24 February 2017 (received 17 March 2017).
- 7. Association of Superannuation Funds of Australia: Answers to questions taken on notice from public hearing 24 February 2017 (received 17 March 2017).
- 8. National Insurance Brokers Association of Australia: Answers to questions taken on notice from public hearing 03 March 2017 (received 15 March 2017).
- 9. Financial Services Council: Answers to questions taken on notice from public hearing 03 March 2017 (received 17 March 2017).
- 10. Australia and New Zealand Banking Group: Answers to questions taken on notice from public hearing 03 March 2017 (received 17 March 2017).
- 11. MLC Life Insurance: Answers to questions taken on notice from public hearing 03 March 2017 (received 17 March 2017).
- 12. AIA Australia: Answers to questions taken on notice from public hearing 3 March 2017 (received 17 March 2017).
- 13. Association of Financial Advisers: Answers to questions taken on notice from public hearing 24 February 2017 (received 19 March 2017).
- 14. Bombora Advice: Answers to questions taken on notice from public hearing 22 February 2017 (received 17 March 2017).
- 15. BT Financial Group: Answers to questions taken on notice from public hearing 3 March 2017 (received 17 March 2017).
- 16. ClearView Wealth: Answers to questions on notice posed 2 March 2017 (received 23 March 2017).
- 17. Commonwealth Bank of Australia: Answers to questions on notice posed 3 April 2017 (received 5 May 2017).
- 18. Australian Genetic Non-Discrimination Working Group: Answers to questions taken on notice from public hearing 26 May 2017 (received 9 June 2017).
- 19. Greenstone Pty Ltd: Answers to questions taken on notice from public hearing 26 May 2017 (received 9 June 2017).
- 20. Zurich Financial Service Australia Limited: Answers to questions taken on notice from public hearing 26 May 2017 (received 9 June 2017).
- 21. MedHealth Pty Ltd: Answers to questions taken on notice from public hearing 26 May 2017 (received 9 June 2017).
- 22. National Australia Bank: Answers to questions taken on notice from public hearing 26 May 2017 (received 9 June 2017).
- 23. MLC Life Insurance: Answers to questions taken on notice by National Australia Bank and referred to MLC Life Insurance from public hearing 26 May 2017 (received 9 June 2017).
- 24. St Andrew's Life Insurance Pty Ltd: Answers to questions on notice posed 3 July 2017 (received 28 July 2017).
- 25. Medibank Private Ltd: Answers to questions on notice posed 3 July 2017 (received 25 July 2017).
- 26. QBE Insurance (Australia) Ltd: Answers to questions on notice posed 3 July 2017 (received 28 July 2017).
- 27. Australia and New Zealand Banking Group: Answers to questions on notice posed 3 July 2017 (received 27 July 2017).
- 28. BT Financial Group: Answers to questions on notice posed 3 July 2017 (received 31 July 2017).
- 29. Zurich Financial Service Australia Limited: Answers to questions on notice posed 3 July 2017 (received 28 July 2017).
- 30. RAC: Answers to questions on notice posed 3 July 2017 (received 28 July 2017).

- 31. Commonwealth Bank of Australia: Answers to questions on notice posed 3 July 2017 (received 31 July 2017).
- 32. Commonwealth Bank of Australia: Answers to questions on notice posed 3 July 2017 (received 31 July 2017).
- 33. Allianz Australia Insurance Ltd: Answers to questions on notice posed 3 July 2017 (received 4 August 2017).
- 34. AMP: Answers to questions on notice posed 3 July 2017 (received 28 July 2017).
- 35. Woolworths Group: Answers to questions on notice posed 3 July 2017 (received 31 July 2017).
- 36. ClearView Wealth: Answers to questions on notice posed 3 July 2017 (received 27 July 2017).
- 37. Australian Securities and Investments Commission: Answers to questions on notice posed 3 April 2017 (received 9 August 2017).
- 38. Australian Health Practitioner Regulation Agency: Answers to questions on notice posed 4 July 2017 (received 4 August 2017).
- 39. Australian Medical Association: Answers to questions on notice posed 4 July 2017 (received 27 July 2017).
- 40. TAL: Answers to questions on notice posed 3 July 2017 (received 1 August 2017).
- 41. HSBC Bank Australia Limited: Answers to questions on notice posed 3 July 2017 (received 27 July 2017).
- 42. REST Industry Super: Answers to questions on notice posed 3 July 2017 (received 17 July 2017).
- 43. TAL: Answers to questions on notice taken from public hearing 18 August 2017 (received 1 September 2017).
- 44. Department of the Treasury: Answers to questions on notice posed 22 August 2017 (received 6 September 2017).
- 45. Australian Securities and Investments Commission: Answers to questions on notice posed 21 August 2017 (received 8 September 2017).
- 46. Office of the Australian Information Commissioner: Answers to questions on notice posed 22 August 2017 (received 6 September 2017).
- 47. AMP: Answers to questions on notice taken from public hearing 18 August 2017 (received 5 September 2017).
- 48. Metlife: Answers to questions on notice posed 3 July 2017 (received 28 July 2017).
- 49. Royal Australian College of General Practitioners: Answers to questions taken on notice from public hearing 8 September 2017 (received 26 September 2017).
- 50. Australian Health Practitioner Regulation Agency: Answers to questions taken on notice from public hearing 8 September 2017 (received 5 October 2017).
- 51. MDA National: Answers to questions on notice posed 27 September 2017 (received 12 October 2017).
- 52. Medical Indemnity Protection Society: Answers to questions on notice posed 27 September 2017 (received 16 October 2017).
- 53. Medical Insurance Group Australia: Answers to questions on notice posed 27 September 2017 (received 18 October 2017).
- 54. Financial Services Council: Answers to questions on notice posed 31 August 2017 (received 27 September 2017).
- 55. Commonwealth Bank of Australia: Answers to questions taken on notice from public hearing 8 September 2017 (29 September 2017).
- 56. Australian Securities and Investments Commission: Answers to questions on notice posed 4 August 2017 (received 4 December 2017).
- 57. Royal Australian College of General Practitioners: Answers to questions taken on notice from public hearing 1 December 2017 (received 7 December 2017).

- 58. Australian Securities and Investments Commission: Answers to questions taken on notice on 4 December 2017 (received 8 December 2017).
- 59. Australian Prudential Regulation Authority: Answers to questions taken on notice on 4 December 2017 (received 8 December 2017).
- 60. Association of Superannuation Funds of Australia (ASFA): Answers to questions taken on notice from public hearing 1 December 2017 (received 20 December 2017).
- 61. Australian Prudential Regulation Authority: Answers to questions on notice posed 19 December 2017 (received 22 January 2018).
- 62. Australian Securities and Investments Commission: Answers to questions on notice posed 8 February 2018 (received 12 February 2018).
- 63. Financial Services Council: Answers to questions taken on notice from public hearing 1 December 2017 and questions posed 4 December 2017 (received 21 December 2017).